

AN ORDINANCE

APPROVING A FOOD, BEVERAGE AND RETAIL PRIME CONCESSION AGREEMENT WITH PARADIES LAGARDÈRE @ SAT, LLC FOR OVER 10,000 SQUARE FEET IN TERMINAL A AT THE SAN ANTONIO INTERNATIONAL AIRPORT WITH A MINIMUM ANNUAL GUARANTEE OF \$2,165,000.00. THE INITIAL TERM IS SEVEN YEARS WITH THREE, ONE-YEAR EXTENSIONS.

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WHEREAS, the City released a Request for Proposals in January 2018 for Food, Beverage and Retail Prime Concessions in Terminal A at the San Antonio International Airport and received four proposals; and

WHEREAS, a committee comprised of representatives from the City Manager’s Office, the Aviation Department, Valero Energy and the Convention & Sports Facilities Department evaluated and scored the four proposals on the criteria outlined in the solicitation; and

WHEREAS, the committee recommends awarding the concession agreement to Paradies Lagardère @SAT, LLC, for a term of 7 years with three one-year extension options, with a minimum annual guarantee for the first year of \$2,165,000.00; **NOW THEREFORE**,

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The City Manager or designee is authorized to execute a Concession Agreement for Prime Food, Beverage and Retail Services at San Antonio International Airport with Paradies Lagardère @SAT, LLC , a copy of which is set out in **Exhibit 1** to this Ordinance.

SECTION 2. Funds generated by this ordinance will be deposited into Fund 51001000, Internal Order 233000000166 and General Ledger 4405923.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 4. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

MAT
03/21/19
Item No. ____

THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL,
SIGNED ORDINANCE OR RESOLUTION ADOPTED BY CITY
COUNCIL.

PASSED and APPROVED this 21st day of March, 2019.

M A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

Leticia M. Vacek, City Clerk

Andrew Segovia, City Attorney

DRAFT

MAT
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EXHIBIT 1—CONCESSION AGREEMENT

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