City of San Antonio Bid Tabulation

Opened: April 23, 2018

For: Annual Contract for Engine Oil Lubricants

IFB 6100009930 JF

| Item | Description | Est. Annual Quantity (gallons) | Local | Non-Local | Alternate Local | Non-Local | Non-Local |
|---|---|---|---|---|---|---|---|
| | | | Hays City Corp., dba Tex-Con Oil<br>4906 Burleson Rd.<br>Austin,<br>TX 78744<br>(512) 444-1941 | Hampel Oil<br>911 Carter Ave.<br>Hondo,<br>TX 78861<br>(210) 843-1714 | Hays City Corp., dba Tex-Con Oil<br>4906 Burleson Rd.<br>Austin,<br>TX 78744 | Safety-Kleen Systems Inc.<br>2600 N. Central Expressway, Ste<br>Richardson,<br>TX 75080 | Sun Coast Resources, Inc.<br>6405 Cavalcade, Building 1<br>Houston,<br>TX 77026 |
| 1 | Phillips 66 Fleet Supreme EC 15W40 CK-4 Motor Oil, or approved equal | | | | | | |
| | 55 gallon drum, price per gallon | 10,000 | | | | | |
| | Manufacturer | | Phillips 66 | Chevron | Shell | Safety-Kleen | Chevron |
| | Product Name | | Fleet Supreme EL 15W40 | JRSA 15W40 | T2 15W40 | Performance Plus HDDEO 15W40 CK4 | Ursa Super Plus CK-4 15W40 |
| | Product Number | | 403001 | | 5000101300 | 3102256 | 257005981 |
| | Unit Price | | $6.18 | $7.90 | $6.28 | $8.19 | $8.56 |
| | Extended Price | | $61,800.00 | $79,000.00 | $62,800.00 | $81,900.00 | $85,600.00 |
| | Phillips 66 Fleet Supreme EC 15W40 CK-4 Motor Oil, or approved equal | | | | | | |
| | Bulk (transport), price per gallon | 29,000 | | | | | |
| | Manufacturer | | Phillips 66 | Chevron | Shell | Safety-Kleen | Chevron |
| | Product Name | | Fleet Supreme EL 15W40 | JRSA 15W40 | T2 15W40 | Performance Plus HDDEO 15W40 CK4 | Ursa Super Plus CK-4 15W40 |
| | Product Number | | 403000 | | 500010130 | 3102134 | 257005981 |
| | Unit Price | | $5.88 | $7.65 | $5.98 | $6.49 | $7.56 |
| | Extended Price | | $170,520.00 | $221,850.00 | $173,420.00 | $188,210.00 | $219,240.00 |
| | Item I Subtotal | | $232,320.00 | $300,850.00 | $236,220.00 | $270,110.00 | $304,840.00 |
| 2 | Phillips 66 Triton FE FA-4 5W-30 Motor Oil, or approved equal | | | | | | |
| | 55 gallon drum, price per gallon | 10,000 | | | | | |
| | Manufacturer | | Kendall | Chevron | Shell | No Bid | No Bid |
| | Product Name | | SHP FE Diesel 5W30 | Delo 400 ZFA 10w30 | Rotella Ultra 10W30 | | |
| | Product Number | | 403401 | | TBD | | |
| | Unit Price | | $11.35 | $10.20 | $11.75 | | |
| | Extended Price | | $113,500.00 | $102,000.00 | $117,500.00 | | |
| | Percentage between lowest responsive bid and local bid | | 11.27% | | 15.20% | | |
| | Phillips 66 Triton FE FA-4 5W-30 Motor Oil, or approved equal | | | | | | |
| | Bulk (transport), price per gallon | 29,000 | | | | | |
| | Manufacturer | | Kendall | Chevron | Shell | No Bid | No Bid |
| | Product Name | | SHP FE Diesel 5W30 | Delo 400 ZFA 10w30 | Rotella Ultra 10W30 | | |
| | Product Number | | 403400 | | TBD | | |
| | Unit Price | | $11.05 | $9.95 | $11.25 | | |
| | Extended Price | | $320,450.00 | $288,550.00 | $326,250.00 | | |
| | Percentage between lowest responsive bid and local bid | | 11.06% | | 13.07% | | |
| | Item II Subtotal | | $433,950.00 | $390,550.00 | $443,750.00 | $0.00 | $0.00 |
| | Payment Terms | | Net 30 | Net 30 | Net 30 | Net 30 | Net 30 |
| | Estimated Annual Total | | $666,270.00 | $691,400.00 | $679,970.00 | $270,110.00 | $304,840.00 |
| | **Estimated Annual Award** | | **$232,320.00** | **$390,550.00** | | | |