



City of San Antonio

Contract Summary Sheet

Date: 6/19/2014
Agenda Item: 14-1211

Name/Title (Caption as shown on agenda): Annual Contract for Traffic Sign Material 6100004174 DS	
Brief Description of Item(s) and Use: This contract will provide Transportation & Capital Improvements Department with a contractor to furnish and deliver various Traffic Sign Materials for the fabrication of street signs and directional markings. All sign face materials shall currently be accepted for use for highway traffic signs by the State of Texas, Department of Transportation (TxDOT) and meet specifications DMS-8300.	
Total \$:	\$51,000.00 annually
Contract Period:	Upon award through June 30, 2017 with two, one year renewal options
Method of Procurement:	Competitive (4 bids received)
Price Trend:	48.57% decrease due to steadily decreasing pricing based on the competitive nature in market from 2011 to 2014
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	American Traffic Safety Materials, Inc., 1177 Park Avenue, Suite # 5, Orange Park, FL 32073-4150 (Non-Local) Item(s): 3A, 3B Avery Dennison Corp – Reflective Solutions, 7542 N. Natchez Avenue, Niles, IL 60714 (Non-Local) Item(s): 1A, 1B, 1C, 4
Previous Contractor(s):	American Traffic Safety Materials, Inc., PO Box 1449, Orange Park, FL 32067 Avery Dennison Corp – Reflective Solutions, 7542 N. Natchez Avenue, Niles, IL 60714
Comments:	Deleted Items: Item 2a, 2b & 2c will be bid at a later date
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, Transportation & Capital Improvements will be required to process individual procurements as needs arise. Processing requirements as spot-purchases will not realize a cost savings customarily associated with long-term agreements and could delay product delivery.
Using Department (s):	Transportation & Capital Improvements

