



City of San Antonio

Contract Summary Sheet

Date: 10/20/16
Agenda Item: 16-5105

Name/Title (Caption as shown on agenda): Annual Contract for Supply of 5 & 15 Gallon Shade, Ornamental, Fruit and Nut Trees 6100007913 RS	
Brief Description of Item(s) and Use: This contract will provide the Parks and Recreation Department with a contractor that will furnish and deliver 5 gallon, 7 gallon and 15 gallon shade, ornamental, fruit and nut trees on an "as needed" basis throughout the City of San Antonio. The list of shade and ornamental tree species include: Bur Oak, Cedar Elm, Chinkapin Oak, Desert-Willow, Eve's Necklace, Honey Mesquite (thornless), Lacey Oak, Live Oak, Mexican Buckeye, Mexican Olive, Mexican Plum, Mexican Sycamore, Mexican White Oak, Possumhaw, Retama (thornless), Sierra Red Oak, Texas Mountain Laurel, Texas Persimmon, Texas Red Oak, and Texas or Mexican Redbud. The list of fruit and nut tree species include: Avocado, Lemon and Lime. The trees will be utilized by the Department to enhance the tree population on City property, or for adoption to the public.	
Total \$:	\$200,000.00 annually
Contract Period:	December 1, 2016 through June 30, 2018 with one, one year renewal option
Method of Procurement:	Competitive (2 bids received)
Price Trend:	25% decrease due to recommended vendor having a larger volume of inventory
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	AgH20 Holdings, LLC, 3817 Bent Brook Dr., Round Rock, TX 78664 Items: 16, 17, 21, 27, 32 and 35 (Non-Local) SiteOne Landscape Supply, 15934 Nacogdoches Rd., San Antonio, TX 78247 Items: 1-15, 18-20, 22-26, 28-31 and 33-34 (Non-Local)
Previous Contractor(s):	AgH20 Holdings, LLC, 3817 Bent Brook Dr., Round Rock, TX 78664
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, Parks and Recreation Department would be required to procure trees on an as needed basis. Department will not realize fixed pricing and order consolidation cost savings associated with having a term contract in place.
Using Department (s):	Parks and Recreation