



City of San Antonio

Contract Summary Sheet

Date: 10/1/2020
Agenda Item: 20-5021

Name/Title (Caption as shown on agenda): Annual Contract for Acrylic Waterborne Traffic Paint 6100012936 MFB	
Brief Description of Item(s) and Use: This contract will provide acrylic waterborne traffic paint for the Aviation Department. The paint shall be FAA approved and capable of receiving and holding glass beads for producing reflectorized traffic markings.	
Total \$:	\$78,000.00 annually
Contract Period:	October 1, 2020 through September 30, 2023 with two, one-year renewal options
Method of Procurement:	Competitive (2 bids received)
Price Trend:	2.23% increase due to the rising cost from previous contract awarded in 2014
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Ennis-Flint, Inc., 4161 Piedmont Pkwy., Ste 370, Greensboro, NC 27025
Previous Contractor(s):	LBS Enterprises, LLC. DBA Allstates Coatings Company, 100 N. Lee Dr., Gladewater, TX 75647
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Department will be required to process individual procurements to provide acrylic waterborne traffic paint on an as needed basis. Procuring outside of a contract will likely result in negative impacts on the timeliness, efficiency and cost procuring the required paint.
Using Department (s):	Aviation