



# City of San Antonio

## Contract Summary Sheet

Date: 9/21/2017  
Agenda Item: 17-4708

<b>Name/Title (Caption as shown on agenda):</b> Automotive, Industrial, and Utility Batteries 6100008491 IM	
<b>Brief Description of Item(s) and Use:</b> This contract will provide Building & Equipment Services, Solid Waste Management, Fire and Aviation departments with automotive, industrial, and utility batteries to support approximately 3,700 various types of vehicles and equipment utilized throughout the City. Units utilizing the batteries include passenger vehicles, emergency, light, medium, and heavy duty trucks, utility vehicles, and other various equipment. This contract will be monitored by the Building and Equipment Services Department and the Solid Waste Management Departments.	
<b>Total \$:</b>	\$361,000.00 annually
<b>Contract Period:</b>	October 1, 2017 through August, 31, 2020, with the exception of River Birch Way dba Batteries Plus Bulbs eligible for two, one-year extension years through the Minority Distributorship Development Program (MDDP).
<b>Method of Procurement:</b>	Competitive (5 bids received)
<b>Price Trend:</b>	10.39% Increase due to rising cost to manufacture.
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Full Service Auto Parts, 4737 Broom Street, San Antonio, TX 78217 (Local) Genuine Parts Company, 6374 Rittiman Road, San Antonio, TX 78218 (Local) IBS of Paseo Del Rio, 902 Chulie Drive, San Antonio, TX 78216 (Local) River Birch Way LLC dba Batteries Plus Bulbs, 6891 Bandera Rd., San Antonio, TX 78238 (Local)
<b>Previous Contractor(s):</b>	Full Service Auto Parts, 4737 Broom Street, San Antonio, TX 78217 Genuine Parts Company, 6374 Rittiman Road, San Antonio, TX 78218 IBS of Paseo Del Rio, 902 Chulie Drive, San Antonio, TX 78216 River Birch Way LLC dba Batteries Plus Bulbs, 6891 Bandera Rd., San Antonio, TX 78238
<b>Comments:</b>	NAS – Low bids for Category I - Item 3 , 23, 25 and Category II - Item 1 & 2 did not meet specification for minimum reserve capacity.
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City could lose the pricing advantage afforded through a competitively bid contract and increase delivery time for automotive, industrial and utility batteries.
<b>Using Department (s):</b>	Building & Equipment Services, Solid Waste Management, Fire, and Aviation