

**City of San Antonio
Bid Tabulation**

Opened: August 3, 2018				LOCAL	LOCAL
For: AC For Police Vehicles One Stop Shop For Emergency Equipment Parts and Repairs and Vehicle Graphics		AAS		SAT Radio Communications, LTD, DBA Industrial Communications	CDS Properties, DBA Southwest Public Safety
6100010319				1019 E. Euclid Avenue San Antonio TX 78212 210-226-4072	9905 Perrin Beitel San Antonio TX 78217
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY			
1	VEHICLE GRAPHIC KITS				
1.1	Chevrolet Tahoe Turn Time Per Job ____Days Price Each Total Price	40 KITS		1 Days \$222.00 \$8,880.00	10 Days \$270.00 \$10,800.00
1.2	Ford Explorer Interceptor Turn Time Per Job ____Days Price Each Total Price	88 KITS		1 Days \$222.00 \$19,536.00	14 Days \$270.00 \$23,760.00
2	VEHICLE GRAPHIC KITS WITH INSTALLATION				
2.1	Chevrolet Tahoe Turn Time Per Job ____Days Price Each Total Price	80 KITS		2 Days \$275.00 \$22,000.00	10 Days \$335.00 \$26,800.00
2.2	Ford Explorer Interceptor Turn Time Per Job ____Days Price Each Total Price	200 KITS		2 Days \$275.00 \$55,000.00	30 Days \$335.00 \$67,000.00
3	MOTORCYCLE GRAPHIC KITS				
3.1	Police Motorcycle Turn Time Per Job ____Days Price Each Total Price	20 KITS		1 Days \$90.00 \$1,800.00	14 Days \$110.00 \$2,200.00
4	INDIVIDUAL VEHICLE GRAPHICS				
4.1	Badge & Patch Gold "Supervisor" 100 Each Right / 100 Each Left Price Each Total Price	200 EACH		\$7.25 \$1,450.00	\$8.82 \$1,764.00
4.2	Badge & Patch "Patrol" 200 Each Right / 200 Each Left Price Each Total Price	400 EACH		\$7.25 \$2,900.00	\$8.82 \$3,528.00
4.3	Badge ICE,SWAT etc... and any Inserts (K-9, SCU, SAFFE, ICE, SWAT, etc.. Any combination as needed) Price Each Total Price	600 EACH		\$1.55 \$930.00	\$1.76 \$1,056.00
4.4	Driver & Passenger Rear door Panels (150 Each Right/ 150 Each Left) Price Each Total Price	300 EACH		\$37.00 \$11,100.00	\$44.13 \$13,239.00
4.5	Driver door & Passenger Front door Panels (150 Each Right/ 150 Each Left) Price Each Total Price	300 EACH		\$38.00 \$11,400.00	\$44.13 \$13,239.00
4.6	"Protecting the Alamo City" Slogan lettering (front & rear doors) (150 Each/ 150 Each Left) Price Each Total Price	300 EACH		\$13.00 \$3,900.00	\$16.94 \$5,082.00

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ITEM	DESCRIPTION	AAS ESTIMATED ANNUAL QUANTITY				
4.7	Trunk Lid "POLICE" & 911 Emergency" (150 Each/ 150 Each Left) Price Each Total Price	300 EACH	\$12.25 \$3,675.00	\$15.40 \$4,620.00		
4.8	12" Roof numbers/Black 0 – 9 (Any combination as needed) Price Each Total Price	1000 EACH	\$5.00 \$5,000.00	\$5.54 \$5,540.00		
4.9	12" Roof numbers/White 0 – 9 (Any combination as needed) Price Each Total Price	2200 EACH	\$5.00 \$11,000.00	\$5.54 \$12,188.00		
4.10	Front Fender (Right & Left) "SUPERVISOR" (75 ea Right / 75 ea Left) Price Each Total Price	150 EACH	\$10.00 \$1,500.00	\$12.32 \$1,848.00		
4.11	Unit Identification Letters 2" H x 3/8" W LETTERS: N, S, E, W, P, T, C and R (Any combination as needed) Price Each Total Price	8000 EACH	\$0.95 \$7,600.00	\$1.17 \$9,360.00		
4.12	Unit Identification NUMBERS; 2" Numbers (0-9) (Any combination as needed) Price Each Total Price	8000 EACH	\$0.95 \$7,600.00	\$1.17 \$9,360.00		
5	INSTALLS, REMOVALS, AND REPAIRS					
5.1	Patrol Vehicle Standard (REMOVAL) Turn Time Per Job ____ Days Price Each Total Price (Specified Labor)	300 EACH	1/2 Day \$152.00 \$45,600.00	1 Day \$260.00 \$78,000.00		
5.2	PATROL STANDARD WITH ADDITIONAL EQUIPMENT (REMOVAL)					
5.2.1	Radar Price Each Total Price	200 EACH	\$25.00* \$5,000.00	\$65.00 \$13,000.00		
5.2.2	Gun Rack Price Each Total Price	200 EACH	\$50.00* \$10,000.00	\$65.00 \$13,000.00		
5.2.3	Pronet Price Each Total Price	100 EACH	\$25.00* \$2,500.00	\$65.00 \$6,500.00		
5.2.4	RESERVED					
5.2.5	License Plate Reader (LPR) Price Each Total Price	200 EACH	\$65.00* \$13,000.00	\$130.00 \$26,000.00		
5.3	TRAFFIC STANDARD (REMOVAL) Price Each Total Price	50 EACH	\$195.00 \$9,750.00	\$260.00 \$13,000.00		
5.4	TRAFFIC SLICK TOP STANDARD (REMOVAL) Price Each Total Price	50 EACH	\$195.00 \$9,750.00	\$260.00 \$13,000.00		

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6100010319			AAS		1019 E. Euclid Avenue	
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	San Antonio TX 78212		9905 Perrin Beitel San Antonio TX 78217	
			210-226-4072			
5.5	TRAFFIC AD CHARGER STANDARD (REMOVAL) Price Each Total Price	10 EACH		\$195.00		\$260.00
				\$1,950.00		\$2,600.00
5.6	TRAFFIC AD TAHOE/FORD EXPLORER INTERCEPTOR STANDARD (REMOVAL) Price Each Total Price	10 EACH		\$195.00		\$260.00
				\$1,950.00		\$2,600.00
5.7	DWI VEHICLE STANDARD (REMOVAL) Price Each Total Price	50 EACH		\$195.00		\$260.00
				\$9,750.00		\$13,000.00
5.8	DWI SLICK TOP VEHICLE STANDARD (REMOVAL) Price Each Total Price	50 EACH		\$195.00		\$260.00
				\$9,750.00		\$13,000.00
6.1	PATROL VEHICLE STANDARD (INSTALL) Price Each Total Price	300 EACH		\$975.00		\$1,755.00
				\$292,500.00		\$526,500.00
6.2	PATROL VEHICLE STANDARD (INSTALL)					
6.2.1	Radar Price Each Total Price	200 EACH		\$50.00*		\$65.00
				\$10,000.00		\$13,000.00
6.2.2	Gun Rack Price Each Total Price	200 EACH		\$50.00*		\$65.00
				\$10,000.00		\$13,000.00
6.2.3	Rear Cargo Gun Rack Price Each Total Price	15 EACH		\$50.00*		\$65.00
				\$750.00		\$975.00
6.2.4	Pronet Price Each Total Price	100 EACH		\$50.00*		\$65.00
				\$5,000.00		\$6,500.00
6.2.5	License Plate Reader (LPR) Price Each Total Price	200 EACH		\$65.00*		\$390.00
				\$13,000.00		\$78,000.00
6.2.6	PATROL SLICK TOP STANDARD Price Each Total Price	300 EACH		\$1,025.00		\$1,755.00
				\$307,500.00		\$526,500.00
6.2.7	TRAFFIC STANDARD Price Each Total Price	50 EACH		\$1,275.00		\$1,755.00
				\$63,750.00		\$87,750.00
6.2.8	TRAFFIC STANDARD WITH ADDITIONAL EQUIPMENT (INSTALL) Gun Rack Price Each Total Price	50 EACH		\$50.00*		\$65.00*
				\$2,500.00		\$3,250.00
6.2.9	TRAFFIC SLICK TOP STANDARD (INSTALL) Gun Rack Price Each Total Price	50 EACH		\$50.00*		\$65.00*
				\$2,500.00		\$3,250.00
6.2.10	DWI VEHICLE STANDARD WITH ADDITIONAL EQUIPMENT (INSTALL) Gun Rack Price Each Total Price	50 EACH		\$50.00*		\$65.00*
				\$2,500.00		\$3,250.00

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6.2.11	DWI SLICK TOP VEHICLE STANDARD WITH ADDITIONAL EQUIPMENT (INSTALL) Gun Rack Price Each Total Price	50 EACH		\$50.00* \$2,500.00	\$65.00* \$3,250.00
6.3	LABOR RATE FOR INSTALLS, REPAIR AND SERVICE: For all other items not listed above. Price Each Total Price -Non Specified Labor	2550 HOURS		\$50.00 \$127,500.00	\$75.00 \$191,250.00
	Subtotal Items 1.1 through 6.3			\$1,134,271.00	\$1,861,559.00
7 7.1	LIGHTS AND ACCESSORIES: FLASHING, LIGHT BARS WHELEN ENGINEERING CO, PARTS Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	600 EACH		40% Whelen Distributor PL18.1WD 6/29/18 List	40% Whelen List PL18.1WL 6/1/18 List
8 8.1	CONSOLES, POLICE VEHICLE HAVIS-SHIELDS EQUIPMENT CORPORATION PARTS: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	250 EACH		32% Havis Dealer Havis Price List 9/1/17 MSRP	35% Havis List Havis 2018 2018 List/MSRP
9 9.1	SPOTLIGHTS AND FLASHLIGHTS, SECURITY TAPE SHO-ME PARTS: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	200 EACH		40% Sho-Me Distributor None 1/1/2018 List/Retail	44% Able2/Sho-Me List 2018A 2018 List/Retail
10 10.1	PUSH BUMPERS, VEHICLE RHINO PARTS: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	10 EACH		25% Go Rhino Dealer 10 9/22/2017 List	36% Go Rhino List 2018 2017-2018 List
11 11.1	CURTAINS, SECURITY SETINA PARTS Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	250 EACH		12% Setina Retail None 6/27/2018 Retail Price	25% Setina List 2018 2018 List
11.2	TROY PARTS Percent of Discount Offered Product Identification (Manufacturer) TROY PARTS: Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	200 EACH		32% Troy Dealer Master 09/01/17 MSRP	34% Troy List 2017-2018 2018 List

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11.3	PROGARD PARTS: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)	100 EACH	26% Progard Dealer 50TH Anniversary 07/01/18 List	30% Progard List 2018 July 2018 List
12 12.1	GUN RACK, VEHICLE PROGARD PARTS: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.) OPTIONAL STORAGE AREA Specify Per Square foot Specify Monthly Rate for 50 Square Feet Specify Monthly Rate for 100 Square Feet Warranty - Labor Warranty - Specified Parts Payment Terms Days and Hours of Operation	50 EACH 1 SQ FT 1 50 SQ FT 1 100 SQ FT	26% Progard Dealer 50TH Anniversary 07/01/18 List No Charge No Charge No Charge 1 Year 1 Year NET 30 Monday - Friday 8:00 AM -5:00 PM	30% Progard List 2018 July 2018 List \$2.00 \$100.00/Month \$200.00/Month 1 Year MFG Warranty Applies NET 30 Monday - Friday 8:00 AM -5:00 PM

* Price adjusted based upon price clarification