

**CITY OF SAN ANTONIO
OFFICE OF THE CITY CLERK
TRANSPORTATION CITY COUNCIL COMMITTEE**

TO: Councilmember Rey Saldaña, Chair
Councilmember Shirley Gonzales
Councilmember Greg Brockhouse
Councilmember Ana E. Sandoval
Councilmember Manny Peláez

FROM: Leticia M. Vacek, City Clerk, TRMC/CMC/MMC 

SUBJECT: Consideration of Applicants to the San Antonio Bike Share Board of Directors (3 slots)

DATE: December 17, 2018

SUMMARY:

The Transportation City Council Committee will review and recommend applicants for three (3) available slots to the San Antonio Bike Share Board of Directors. The Office of the City Clerk received 26 applications for the three (3) slots for a 1-year, 2-year, and 3-year term of office. At the request of Chairman Saldaña; the Center City Development Office is providing their three recommendations.

<i>Full Name</i>	<i>District</i>	<i>New or Re-Appointment</i>	<i>Term</i>	<i>Gender</i>	<i>Employer</i>
<i>Clay Swenson</i>	<i>District 8</i>	<i>New</i>	<i>1-Year Term</i>	<i>Male</i>	<i>Rackspace Hosting</i>
<i>Susan V. Roberts</i>	<i>District 9</i>	<i>New</i>	<i>2-Year Term</i>	<i>Female</i>	<i>Self employed (Water Resources Specialist)</i>
<i>Peng M. Ng</i>	<i>District 1</i>	<i>New</i>	<i>3-Year Term</i>	<i>Male</i>	<i>Self employed (Real Estate)</i>

BACKGROUND INFORMATION:

The San Antonio Bike Share Board of Directors is comprised of nine (9) members, three (3) of which are a 1-year, 2-year, and 3-year term. The Board of Directors are appointed by the Mayor and City Council to oversee all business operations related to San Antonio's Bike Share Program. Board members work to create a strategic long-term vision for the success of SWell Cycle in San Antonio while ensuring the program's financial sustainability. The mission of the San Antonio Bike Share is to inspire the community to use SWell Cycle as a simple solution for health and environmentally-friendly transportation.

The three (3) slots are for terms of office to expire September 30, 2019; September 30, 2020; and September 30, 2021, respectively.

ISSUE:

Board appointments require full City Council approval.

FISCAL IMPACT:

There is no fiscal impact.

RECOMMENDATION:

The Office of the City Clerk will forward the nominations to the City Council for consideration on January 10, 2019.

City of San Antonio Boards and Commissions

12/11/2018 3:16:56PM

San Antonio Bike Share Board of Directors

The San Antonio Bike Share Board of Directors is comprised of nine (9) members, three (3) of which are separately 1 year, 2 year, and 3 year terms. The Board of Directors are appointed by the Mayor and City Council to oversee all business operations related to San Antonio's Bike Share program. Board members work to create a strategic long-term vision for the success of SWell Cycle in San Antonio while ensuring the program's financial sustainability. The mission of the San Antonio Bike Share is to inspire the community to use SWell Cycle as a simple solution for health and environmentally-friendly transportation. Persons with financial and non-profit experience encouraged to apply. The Board meetings are held every third Wednesday of the month at 9:00 AM at 723 N. Alamo St, unless noted otherwise. For more information, please go to <https://www.sanantoniobikeshare.org/> or <https://sanantonio.bcycle.com/>.

Term: 1, 2, and 3 years

Term Limit:

Liaison: Bruce Martin (210) 207-7426

Name	Representing	Date Appointed	Date Reappointed	Date 2nd Reappointed	Date Expires
Deborah A. Korinchock (Non-Resident) 2-Year Term Category	At Large	Dec 17, 2015			Jun 21, 2016
Anita Ledbetter (District 5 Resident) 3-Year Term Category	At Large	Dec 17, 2015			Jun 21, 2016
Sylvia Montemayor (District 1 Resident) 1-Year Term Category	At Large	Dec 17, 2015			Jun 21, 2016

San Antonio Bike Share Board of Directors At Large 1-Year Term Category	Application No: No: 20181030123721_7582
ELIGIBILITY	
Are you a qualified voter in the City of San Antonio?	Yes
PROFILE	
Prefix	Mr.
Last Name	Swenson
First Name	Clay
Middle Name	
Suffix	
Preferred Name	
Gender:	Male
Ethnicity:	Non-Minority
Title	
Address Type?	Residence
Address	
City	San Antonio
State	TX
Zip	
Phone Type?	Cell
Phone number	
Phone 2 Type?	
Phone 2 number	
eMail	
Employer	Rackspace Hosting
Job Title	Business Operations
Occupation	
Board/Commission/Committee Name	San Antonio Bike Share Board of Directors~At Large~1-Year Term Category~01
QUESTIONS	
If this board position requires residency within Bexar County, the City of San Antonio city limits or within a particular council district, do you meet those residency requirements?	Yes
Are you a City of San Antonio resident?	Yes
San Antonio Resident Length - Years	11

In which City Council District do you reside?	08
How many years have you lived in the City Council District where you reside?	01
Do you or any of your immediate family members or any businesses that you or they own currently have any direct or indirect financial interest in any contract(s) with the City, including subcontracts?	No
Will you or any of your immediate family members or any businesses that you or they own seek a contract(s) with the City in the foreseeable future?	No
Do you or any of your immediate family members or any businesses that you or they own have any financial interest, direct or indirect, in any sale to the City of any land, materials, supplies, or service?	No
Does your employer or an employer of your immediate family members have a contract with the City?	No
Do you or any of your family members currently serve or in the past year served as an administrative aide to a Councilmember?	No
Do you currently serve in any elected or appointed public government office?	No
Are you a member and/or officer and/or employee of any boards, commissions, corporations, non-profit entities, agencies, or other entities?	No
Do you intend to seek election or appointment to any public office or board or commission in the foreseeable future?	No
Have you ever been hired for a position with the City of San Antonio?	No
Have you had any convictions of criminal offenses other than parking or traffic tickets?	No
Describe your Educational history.	Bachelors of Science in Business Management from Trinity University (2008)
Describe your Professional History & Certification designations (Current and historical).	I have worked for multiple different businesses in the San Antonio area, all within a business management or financial aspect. Please see attached resume.
Describe your Volunteer Experience & Community Service	Minimal. Typically 24 hours of volunteering a year with different organizations.
	As business and society progresses, ideas such as bike

<p>Please provide a brief narrative outlining your reasons for seeking appointment to this board or commission:</p>	<p>sharing will become more prominent. I am very interested in being a part of an organization that can help our city prepare for this change and hopefully influence the outcome in a positive manner.</p>
<p>APPLICATION SIGN-OFF</p>	
<p>As a board, commission, or committee member, you will be asked to adhere to: Code of Ordinances, City of San Antonio, Part II, Chapter 2, Article IX, Sec.2-534. All board and commission members must file a Financial Disclosure Report with the Office of the City Clerk upon appointment, and annually thereafter, throughout the member's term. Failure to file a Financial Disclosure Report within the time required by the City's Ethics Code will be considered an automatic removal.</p>	
<p>I understand that if any member of the public makes a request for information included in this Application for Appointment, most of the information must be disclosed under the Public Information Act. I understand that the City of San Antonio will attempt to maintain the confidentiality of highly private matters by seeking an Attorney General's opinion in accordance with the Public Information Act. I understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of San Antonio, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act or any other law requiring its release.</p>	<p>Acknowledged</p>
<p>OATH: I have read and understand the guidelines set out in this application. The foregoing statements are true, accurate, and complete. I agree that any misrepresentation or omission of facts may result in my disqualification for appointment.</p>	<p>Acknowledged</p>
<p>Enter Your Name</p>	<p>Clay Swenson</p>
<p>Date of submission.</p>	<p>10/30/2018</p>
<p>The Texas Public Information Act provides that each government official may choose whether to allow the public access to the information in the custody of the City that contains your home address, home telephone number, or reveals whether you have family members. Please note that this does not apply to business addresses, which are subject to public disclosure. If an open records request is filed requesting to view or obtain records that contain your personal information, the City will take steps to protect your personal information as authorized by the Texas Public Information Act, but only if you have elected to protect personal</p>	

information.	
I want the public to have access to my Home Address.	No
I want the public to have access to my Home Telephone Number.	No
I want the public to have access to my Social Security Number.	No
I want the public to have access to my Emergency Contact Information.	No
I want the public to have access to my Family Information.	No
Please attach any additional information, such as a current resume, using the Attachments panel at the bottom of this page.	

Clay Swenson

Objective

Obtain a position where I can maximize my operations, project management, people management and financial skills to enhance my experience thus allowing me to make a positive contribution to an organization. I am looking for opportunities where I can work with a group of driven employees and we can influence the growth of the business as a successful team.

Education

Trinity University, San Antonio, Texas – May 2008
Bachelor of Science in Business Management

Employment

Business Manager, Acquisition Sales – Rackspace Hosting – January 2018 – Present

The number one managed cloud provider and only strategic partner to offer Azure, AWS, Google and Alibaba public cloud. Rackspace's annual revenue totaled over \$2.2BN in 2017.

- Assist four Regional Enterprise Directors and one Commercial Director in managing their day-to-day business.
- Act as the single point of truth to over 70 acquisition reps on any operational or rules of engagement issues.
- Directly responsible for forecasting the acquisitions business' revenue on a weekly/monthly/quarterly basis. Monthly revenue can exceed \$2.5M.
- Help Manage headcount and quota allocation for the acquisition business on an annual basis.
- Assist the sales directors in building and presenting ops reviews to the VP of Sales.
- Build automated reporting systems for the reps and directors to use on a daily basis.
- Designing and implementing a Global Account Management program for our top international customers.
- Responsible for the management of our Account Based Marketing sales program.

Sales Enablement Partner, Enterprise – Rackspace Hosting – October 2016 – January 2017

- Responsible for any product update knowledge and communication that goes to the reps in the field.
- Helped design and implement an enablement tool to be used by the entire Rackspace sales organization.
- Ran weekly regional forecast and pipeline calls for regional sales teams while giving professional input on appropriate opportunity placement.
- Acted as the enterprise sales point of contact for Marketing, Products units, Finance and Legal.
- Ran Salesforce trainings for all sales reps within Rackspace.

Business Analyst– P2 Energy Solutions – January 2016 – October 2016

The gold standard in supplying Software and Data specializing in the oil and gas industry within the United States and Canada - An annual revenue of \$176M (2015)

- Directly responsible for writing the fiscal year budget for the Data department annually.
- Used market conditions and historical figures to supply forecasts for revenue and expenses monthly.

- Established improved process workflows within Data, Legal and Inside Sales departments.
- Built a customer facing analysis tool/product based on anonymized client information and financial data.
- Provided analysis on client information to help retain current subscription clients upon their contract expiration.
- Responsible for assembling the quarterly business review presentation to the P2 executive team and the board of directors.

Project Manager– P2 Energy Solutions – July 2012 – January 2016

- Managed a team of 6 employees that were responsible for Six Sigma training and evaluating departmental process workflow. Any duplicated work or unnecessary steps found were handled immediately.
- Attended weekly manager meetings and acted as a liaison between the Data managers, other departments and the P2 executive team.
- Ran any Director appointed initiatives within the Data department that helped establish better communication and cross-departmental collaboration.
- Evaluated any possible client issues during the renewal process and reported any issues to the Sales Manager and any involved Account Executives.
- Supported Account Executives on different Data products and resolved opportunity or commission issues when needed.
- Managed up to 8 employees who specialized in all different products within the Data department. Monitored their work while repositioning them in the necessary product line on an as-needed basis.

Internal Operational Auditor – Aaron Rents Inc. - August 2008 – July 2012

A rent-to-own corporation with over 3,000 stores nationwide and annual revenue of \$2.2BN (2012)

- Region of responsibility encompassed 700 locations within 14 states and 2 countries including; Texas, New Mexico, Arizona, Nevada, Utah, Colorado, Montana, North Dakota, South Dakota, California, Oregon, Washington, Alaska, Hawaii and Canada.
- Audited locations' financials, including daily deposits and customer monthly payments. Daily deposits can reach upwards of \$15,000 and monthly income over \$100,000.
- Audited locations' inventories that include leasable, sellable merchandise that can be turned over on a daily basis. Also responsible for electronic adjustments as necessary to keep locations' overall inventory accurate at all times.
- Assisted in purchases of other businesses. For instance, Aarons will buy out other companies and convert inventory and locations into new Aaron locations. Responsible for converting bank accounts, inventory and rental agreements into Aaron's applicable assets.
- Converted franchises into corporate locations. Corporate stores will buy out franchisee locations and operate them strictly under corporate management. Responsibilities include reporting all available inventory, rental agreements and converting employees to corporate policies and payroll.
- Helped train new employees for the department and prepare them to work individually.

Skills

Microsoft Office; Word, Excel, Project, Power Point, Adobe Photoshop, Salesforce, SharePoint 07/10, Confluence, GreatPlains Accounting, Anaplan, Smartsheet, QlikView, Callidus Cloud

Other

Registered public notary – current registration expires 2/2/19

San Antonio Bike Share Board of Directors At Large 1-Year Term Category	Application No: No: 20181031162048_7592
ELIGIBILITY	
Are you a qualified voter in the City of San Antonio?	Yes
PROFILE	
Prefix	Dr.
Last Name	Roberts
First Name	Susan
Middle Name	Vail
Suffix	
Preferred Name	Susan
Gender:	Female
Ethnicity:	Non-Minority
Title	
Address Type?	Residence
Address	
City	San Antonio
State	TX
Zip	
Phone Type?	Cell
Phone number	
Phone 2 Type?	
Phone 2 number	
eMail	
Employer	Self employed
Job Title	Principal
Occupation	Water resources specialist
Board/Commission/Committee Name	San Antonio Bike Share Board of Directors~At Large~1-Year Term Category~01
QUESTIONS	
If this board position requires residency within Bexar County, the City of San Antonio city limits or within a particular council district, do you meet those residency requirements?	Yes

Are you a City of San Antonio resident?	Yes
San Antonio Resident Length - Years	02
In which City Council District do you reside?	09
How many years have you lived in the City Council District where you reside?	02
Do you or any of your immediate family members or any businesses that you or they own currently have any direct or indirect financial interest in any contract(s) with the City, including subcontracts?	No
Will you or any of your immediate family members or any businesses that you or they own seek a contract(s) with the City in the foreseeable future?	No
Do you or any of your immediate family members or any businesses that you or they own have any financial interest, direct or indirect, in any sale to the City of any land, materials, supplies, or service?	No
Does your employer or an employer of your immediate family members have a contract with the City?	No
Do you or any of your family members currently serve or in the past year served as an administrative aide to a Councilmember?	No
Do you currently serve in any elected or appointed public government office?	No
Are you a member and/or officer and/or employee of any boards, commissions, corporations, non-profit entities, agencies, or other entities?	No
Do you intend to seek election or appointment to any public office or board or commission in the foreseeable future?	No
Have you ever been hired for a position with the City of San Antonio?	No
Have you had any convictions of criminal offenses other than parking or traffic tickets?	No
	I studied geology and aquatic resources, using this base

Describe your Educational history.

to work in environmental investigations, groundwater cleanup, and water resource issues. During my degree programs, my typical transportation was cycling fellow students knew to ask me about unique paths to get around school and the nearby town. Ph.D., Aquatic Resources, Texas State University-San Marcos M.S., Geological Sciences, University of Southern California B.S., Geology, University of Texas at Austin

Describe your Professional History & Certification designations (Current and historical).

Current: Independent water consultant, specializing in early-stage development of public-private partnerships to create best-fit solutions. Wellness coach at Thousand Oaks YMCA. Training for cycle fitness and leading rides for gym groups. Director, Water Systems Division Texas A and M Center for Applied Technology San Antonio TX (2016-2018). Developed water program as new business line for computing and information center. Awards, Texas open water data workshop hosted by A and M-San Antonio (April 17, 2018) drone photogrammetry research pilot. Business Development Director Senior Manager, Abeinsa - St Louis MO (2012-2015). Created, developed and directed BD program to enter US water and environmental market. Responsible for program strategy and implementation tracking and reporting strategic partnering and negotiations new market sector growth. Worked with Renewable Energy Dept. to leverage customer base, sales tools, and successful commercial approaches customized tools to ensure specificity vital to US water market. Weekly analysis of market trends, competitors and new opportunities monthly updates to Executive Management. Principal, Clearpoint Resource Solutions Austin TX (2012). Independent evaluation of geologic, downhole geophysical, and hydrogeologic data generated for confidential municipal landfill permit application in central Texas. Groundwater Scientist, River Systems Institute Doctoral Assistant, Texas State University - San Marcos TX (2003-2012). Groundwater research and strong outreach in watershed projects and stakeholder education. Collaboration with public and private agencies multiple proposals and financial tracking documents towards bi-national Rio Grande watershed program. Senior Client Manager Principal Geologist, The Parsons Corporation - Austin TX (1991-2002). Large-scale client account management with projects from soils/groundwater remediation to risk mgt. Responsibilities grew from single projects to leadership role in projects at Camp Stanley, Texas groundwater availability models, and refinery program. Developed solutions-based, client program under multiple contracts. EnecoTech, Inc., Austin, TX (1990-

	<p>-1991). Project Hydrogeologist for investigations of underground tanks and potential soil contamination sites. GeoResearch, Long Beach, CA (1988-1990). Staff Hydrogeologist, RCRA and underground storage tank investigations. Texas Professional Geoscientist No. 70 (expires January 2019)</p>
<p>Describe your Volunteer Experience & Community Service</p>	<p>I volunteer at the Thousand Oaks YMCA to plan and lead bike rides and bike training. I'm a member of the Arboretum Neighborhood Association and volunteer with annual events such as National Night Out. In Saint Louis, I joined a volunteer organization that annually collected unwanted bikes, rehabilitated the bikes, and provided them to kids each year. In Austin, I served as Environmental Chair for the Northwest Austin Civic Association, providing outreach on emerging issues such as urban wildfires and ongoing concerns such as oak wilt and park restorations. Over the years I have participated in numerous fund raising events and membership drives. Professionally I also volunteer with the national clean drinking water organization, American Water Works Association, most recently as Chair of Groundwater Resources Committee where I helped double the committee membership and engaged young professionals in new groundwater initiatives.</p>
<p>Please provide a brief narrative outlining your reasons for seeking appointment to this board or commission:</p>	<p>I've cycled since I was a kid, for fun, travel and transportation. Since moving to San Antonio, I've enjoyed the city routes, bike trails, and Hill Country. I'd like to apply my professional skills in communications, business development and partnerships, volunteer work in fund raising, and love of cycling to help grow City of San Antonio programs such as Bike Share. This type of sharing transportation is the type of indicator that businesses new to San Antonio will consider in their evaluation of whether to establish offices and facilities in our city. I would very much like to have the chance to discuss new ways of spreading use of Bike Share and related programs to help San Antonio grow</p>
<p>APPLICATION SIGN-OFF</p>	
<p>As a board, commission, or committee member, you will be asked to adhere to: Code of Ordinances, City of San Antonio, Part II, Chapter 2, Article IX, Sec.2-534. All board and commission members must file a Financial Disclosure Report with the Office of the City Clerk upon appointment, and annually thereafter, throughout the member's term. Failure to file a</p>	

<p>Financial Disclosure Report within the time required by the City's Ethics Code will be considered an automatic removal.</p>	
<p>I understand that if any member of the public makes a request for information included in this Application for Appointment, most of the information must be disclosed under the Public Information Act. I understand that the City of San Antonio will attempt to maintain the confidentiality of highly private matters by seeking an Attorney General's opinion in accordance with the Public Information Act. I understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of San Antonio, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act or any other law requiring its release.</p>	<p>Acknowledged</p>
<p>OATH: I have read and understand the guidelines set out in this application. The foregoing statements are true, accurate, and complete. I agree that any misrepresentation or omission of facts may result in my disqualification for appointment.</p>	<p>Acknowledged</p>
<p>Enter Your Name</p>	<p>Susan V Roberts</p>
<p>Date of submission.</p>	<p>10/31/2018</p>
<p>The Texas Public Information Act provides that each government official may choose whether to allow the public access to the information in the custody of the City that contains your home address, home telephone number, or reveals whether you have family members. Please note that this does not apply to business addresses, which are subject to public disclosure. If an open records request is filed requesting to view or obtain records that contain your personal information, the City will take steps to protect your personal information as authorized by the Texas</p>	

Public Information Act, but only if you have elected to protect personal information.	
I want the public to have access to my Home Address.	No
I want the public to have access to my Home Telephone Number.	Yes
I want the public to have access to my Social Security Number.	No
I want the public to have access to my Emergency Contact Information.	No
I want the public to have access to my Family Information.	No
Please attach any additional information, such as a current resume, using the Attachments panel at the bottom of this page.	

SUSAN ROBERTS, PH.D., P.G.



WATER RESOURCES & BUSINESS DEVELOPMENT

Over **20 years** in water and environmental sectors, program development, and technical consulting

STRENGTHS AND SKILL SETS

Strategies, Analysis, Execution
Project Account Sales
Key Accounts, Long-term Clients
Contract Specifications, Negotiations
Sales Risk Management
Water / Wastewater Prospecting

Strategic Partnering
Project Planning, Implementation
Financial Targets & Multi-level Tracking
Optimizing Conference Results
Extensive Client, Staff & Regulatory
Communications

CAREER HIGHLIGHTS

New water program for Texas A&M computing center to bring new partners, proposals, and awards.

Grew successful Abeinsa Water & Environment Commercial Department from scratch. Over 3 years, **84 to 128 % increase in pipeline and key accounts**, 150% bookings growth, and **63% aggregate** growth with the renewable energy commercial department

Developed **10-year single client program** involving environmental investigations, remediation, and compliance under US DoD contracts. Annual projects increased 2- to 3-fold. Awarded prestigious Parsons Associate certification.

PROFESSIONAL EXPERIENCE

Director, Water Systems Division | Texas A&M Center for Applied Technology – San Antonio TX (2016-2018).

Developed water program as new business line for computing & information center. Awards, Texas data workshop with A&M-San Antonio, held April 17, 2018; drone photogrammetry research pilot.

VP, Business Development Director | Senior Manager, Abeinsa - St Louis MO (2012-2015). Created, developed and directed BD program to enter US water & environmental market. Responsible for program strategy and implementation; tracking and reporting; strategic partnering and negotiations; new market sector growth.

- Directed, coordinated Abeinsa commercial team with engineering and construction partners for water projects in the U.S. and Canada. Profile proposals included the SAWS Vista Ridge project, pre-positioning for Miami-Dade brackish desalination plant, and Toronto / Hamilton biowaste plant.
- Worked with Renewable Energy Dept. to leverage customer base, sales tools, and successful commercial approaches; customized tools to ensure specificity vital to US water market. Results, water pipeline growth to > \$3B
- Weekly analysis of market trends, competitors and new opportunities; quarterly presentation, monthly updates to Executive Management
- While retaining active BD role, mentored BDMs in US and Canada in sales, business development, and strategic alliances. Worked with energy & biofuels Engineering team to recruit cross-disciplinary water team; growth to 10 engineers, technical, and commercial specialists.

Principal, Clearpoint Resource Solutions – Austin TX (2012). Independent evaluation of geologic, downhole geophysical, and hydrogeologic data generated for confidential municipal landfill permit application in central Texas.

Groundwater Scientist, River Systems Institute | Doctoral Assistant, Texas State University - San Marcos TX (2003-2012). Groundwater research and strong outreach in watershed projects and stakeholder education. Collaboration with

public and private agencies; multiple proposals and financial tracking documents for \$13.9M award of bi-national Rio Grande watershed program. Created strategic decision framework in conjunctive use.

Senior Client Manager | Principal Geologist, The Parsons Corporation - Austin TX (1991-2002). Large-scale client account management with projects from soils/groundwater remediation to risk mgt. Responsibilities grew from single projects to leadership role and BD for US Army client, Texas groundwater availability models, and refinery program.

- Over 10 years, developed solutions-based, client program to > 15 environmental engineering awards under multiple contracts. Technical direction of engineering and technical teams; mentored task team leaders. Program grew from \$80,000 to multi-million dollar awards and Austin office top 5 client accounts.

As **Principal and Staff Geologist**, investigations and closures of over 30 USTs and 20 solid waste management units at Army facility. Managed staff and subcontracts for downhole camera surveys, well testing, geophysical and soil gas surveys, fault zone mapping. Baseline well performance study for coal mine permit; US Air Force base RCRA investigations; task manager for vadose zone contaminant flow modeling related to ordnance disposal at US DOE Pantex Plant.

Additional Positions:

EnecoTech, Inc., Austin, TX. Project Hydrogeologist for UST/petroleum and pesticide soil investigations
GeoResearch, Long Beach, CA. Staff Hydrogeologist, RI/FS and UST projects

EDUCATION AND CERTIFICATION

Ph.D., Aquatic Resources, Texas State University-San Marcos
M.S., Geological Sciences, University of Southern California
B.S., Geology, University of Texas at Austin
Texas Professional Geoscientist No. 70

AFFILIATIONS

Water Stewards LLC, Executive Team, Water Resources Advisor for P3 partners and investors

DBIA Public-Private Partnerships Committee, Vice Chair 2016-present. Leadership for “DBIA P3 Primer” (Nov 2017) and “Water and Wastewater Considerations Towards Successful Public-Private Partnerships” (in review, spring 2019 release). Water/Wastewater Committee P3 lead, 2015.

AWWA Groundwater Resources Committee Chair 2014-2018. Contributor: “M73, Groundwater Management Tools for Sustainability” (in review, spring 2019 release); “M63, Aquifer Storage and Recovery” and “M21, Groundwater”

RECENT AWARDS, PRESENTATIONS

Rosen, Rudolph A. and **Susan V. Roberts**. 2018. Connecting Texas Water Data Workshop. Institute for Water Resources Science and Technology, Texas A&M University-San Antonio, San Antonio, TX 78224. (ISBN-13: 978-0-9986645-4-5)

AWWA OASIS Award, Water Resources Sustainability Division, Sustainable Water Management Conference, March 2018.

Moderator, “Groundwater Modeling Workshop”, ACE18, June 2018, Las Vegas, NV. “Creating & Adapting P3s in the Water Sector”, The P3C Conference, Feb 2017, Dallas, TX. 2nd California Water Summit, June 2015, Sacramento, CA.

Speaker, “Innovation in P3 Water Infrastructure,” San Antonio Chamber of Commerce Water & Energy Committee, Aug 2017.

Webinars: *Making the Most of P3s in Arkansas* (DBIA June 2018). *Public-Private Partnership (P3) Basics* (DBIA June 2017). *Water Rights for Small Producers* (Texas State University/USDA, May 2017)

Texas State University “Rising Star” program for research on bi-national Rio Bravo/Rio Grande, 2006.

San Antonio Bike Share Board of Directors At Large 1-Year Term Category	Application No: No: 20181025154156_7513
ELIGIBILITY	
Are you a qualified voter in the City of San Antonio?	Yes
PROFILE	
Prefix	Mr
Last Name	Ng
First Name	Peng
Middle Name	Mark
Suffix	
Preferred Name	Mark
Gender:	Male
Ethnicity:	Asian or Pacific islander
Title	
Address Type?	Residence
Address	
City	San Antonio
State	TX
Zip	78204
Phone Type?	Cell
Phone number	
Phone 2 Type?	
Phone 2 number	
eMail	
Employer	Self
Job Title	Partner
Occupation	Real Estate
Board/Commission/Committee Name	San Antonio Bike Share Board of Directors~At Large~1-Year Term Category~01
QUESTIONS	
If this board position requires residency within Bexar County, the City of San Antonio city limits or within a particular council district, do you meet those residency requirements?	Yes

Are you a City of San Antonio resident?	Yes
San Antonio Resident Length - Years	02
In which City Council District do you reside?	01
How many years have you lived in the City Council District where you reside?	02
Do you or any of your immediate family members or any businesses that you or they own currently have any direct or indirect financial interest in any contract(s) with the City, including subcontracts?	No
Will you or any of your immediate family members or any businesses that you or they own seek a contract(s) with the City in the foreseeable future?	No
Do you or any of your immediate family members or any businesses that you or they own have any financial interest, direct or indirect, in any sale to the City of any land, materials, supplies, or service?	No
Does your employer or an employer of your immediate family members have a contract with the City?	No
Do you or any of your family members currently serve or in the past year served as an administrative aide to a Councilmember?	No
Do you currently serve in any elected or appointed public government office?	No
Are you a member and/or officer and/or employee of any boards, commissions, corporations, non-profit entities, agencies, or other entities?	No
Do you intend to seek election or appointment to any public office or board or commission in the foreseeable future?	No
Have you ever been hired for a position with the City of San Antonio?	No
Have you had any convictions of criminal offenses other than parking or traffic tickets?	No
Describe your Educational history.	BA Economics and MBA Finance/ International Business
Describe your Professional History & Certification designations (Current and historical).	Finance executive working with companies ranging from Fortune 500 to startups focusing on developing and improving operating management and financial strategy, business planning, capital raising, risk management, external communications and optimizing operating efficiencies.

Describe your Volunteer Experience & Community Service	Volunteer for pet adoption and cancer awareness
Please provide a brief narrative outlining your reasons for seeking appointment to this board or commission:	As a resident of New York City for over 30 years and an avid user of mass transit and bike sharing services, I believe I can utilize my broad business and mass transit experiences in NYC and add value to what is needed for the Bike Share Board of Directors.
APPLICATION SIGN-OFF	
As a board, commission, or committee member, you will be asked to adhere to: Code of Ordinances, City of San Antonio, Part II, Chapter 2, Article IX, Sec.2-534. All board and commission members must file a Financial Disclosure Report with the Office of the City Clerk upon appointment, and annually thereafter, throughout the member's term. Failure to file a Financial Disclosure Report within the time required by the City's Ethics Code will be considered an automatic removal.	
I understand that if any member of the public makes a request for information included in this Application for Appointment, most of the information must be disclosed under the Public Information Act. I understand that the City of San Antonio will attempt to maintain the confidentiality of highly private matters by seeking an Attorney General's opinion in accordance with the Public Information Act. I understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of San Antonio, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act or any other law requiring its release.	Acknowledged
OATH: I have read and understand the guidelines set out in this application. The foregoing statements are true, accurate, and complete. I agree that any misrepresentation or omission of facts may result in my disqualification for appointment.	Acknowledged
Enter Your Name	Peng Mark Ng
Date of submission.	10/25/2018
The Texas Public Information Act provides that each government official may choose whether to allow the public access to the information in the custody of the City that contains your home address, home telephone number, or reveals whether you have family members. Please note that this does not apply to business addresses, which are subject to public disclosure. If an open records request is filed requesting to view or obtain records that contain your	

personal information, the City will take steps to protect your personal information as authorized by the Texas Public Information Act, but only if you have elected to protect personal information.	
I want the public to have access to my Home Address.	No
I want the public to have access to my Home Telephone Number.	No
I want the public to have access to my Social Security Number.	No
I want the public to have access to my Emergency Contact Information.	No
I want the public to have access to my Family Information.	No
Please attach any additional information, such as a current resume, using the Attachments panel at the bottom of this page.	

P. Mark Ng

SUMMARY

Treasury professional with experience in investment- and non-investment grade Fortune 500 and pre-IPO startup multinational companies in the areas of capital market transactions and analysis; capital structure planning; bank, rating agency and bondholder relations; debt covenant analysis and reporting; corporate finance and strategic transactions; liquidity and liability management; interest rate and foreign exchange risk management; global cash positioning, reporting and forecasting; global treasury operations; and insurance risk management. Results-oriented team player with strong communication, negotiation, analytical and problem-solving skills.

EXPERIENCE

SFX Entertainment, Inc. (New York, NY) Corporate Treasurer

2013-Jul 2015

- Launched successful JOBS Act IPO in 2013 raising \$260MM for working capital and other general corporate purposes, including acquisition funding.
- Executed \$295MM second lien senior secured bond financing and \$30MM revolver facility in 2014 to ensure diversified acquisition strategy and provide financial flexibility.
- Established global treasury function including integration of 25 live event and digital media acquisitions.
- Implemented global insurance risk management program to mitigate risk for live event/ digital media entities.
- Created global cash forecast and consolidated daily cash report to provide visibility on liquidity/ funding needs.
- Developed policies and procedures to meet internal control and Sarbanes Oxley requirements.
- Responsible for covenant analyses/ compliance and tax efficient cash repatriation strategies.

PMC Treasury, Inc. (New York, NY) Consultant

2011-2013

- Advised clients on operating and financial strategy, business planning, capital raising, management of finance and treasury activities and shareholder and Board of Directors communications.
- Established stand-alone global treasury function for companies newly acquired by private equity firms focusing on strategy development, operations assessment and process optimization to increase operating efficiencies.
- Developed policies and processes for global cash positioning, reporting and forecasting; risk management; debt covenant analysis and compliance; operational bank arrangements; intercompany funding and training of staff.
- Collaborated with external and internal constituents to optimize treasury solutions for operating businesses.

Cablevision Systems Corporation (Bethpage, NY) Vice President & Assistant Treasurer

2006-2010

- Developed comprehensive financial model to determine impact on liquidity, financial covenants and restricted payment capacity based on proposed financings and/or strategic transactions based on various operating plan and capital structure scenarios.
- Negotiated with ratings agencies for upgrades on senior secured debt to investment-grade status, a first for the Company.
- Achieved spinoff of Madison Square Garden subsidiary to enhance shareholder value and maximize operational, strategic and financial flexibility.
- Negotiated and structured standalone \$375MM five-year revolver credit facility for Madison Square Garden (only five-year revolver facility in 2009 as a result of credit-constrained environment).
- Refinanced \$800MM subsidiary bank credit facility reducing annualized cash interest by more than \$11MM.
- Negotiated and structured \$1.0B of acquisition-related financings that achieved tax savings of more than \$50MM, financial flexibility and maintenance of debt ratings.
- Managed extension of debt maturity profile with \$2.5B issuance of long-term high-yield bonds in adverse financial market conditions to refinance/ tender \$2.4B of short- and near-term bond maturities.
- Proactively and opportunistically managed debt capital structure with “amend and extend” of \$1.2B of bank debt from 2013 to 2016 while maintaining “covenant-lite” structure.
- Engineered interest rate hedging strategy resulting in cash interest savings in excess of \$40MM.
- Established quarterly cash dividend for common stock with no impact to debt ratings after rating agency negotiations and subsequent approval from Board of Directors.
- Prepared presentations and ad-hoc financial analyses for senior management, Board of Director and rating agency meetings.

P. Mark Ng

XL Capital Ltd (Stamford, CT) Vice President – Global Treasury

2003-2006

- Redesigned and implemented global cash flow forecasting and strategic funding processes in collaboration with Corporate and operating business units to optimize intercompany funding and external financing options.
- Created financial model to evaluate impact to EPS and leverage ratios based on budget/ strategic plan scenarios.
- Developed peer group analysis resulting in 24% reduction of ordinary dividend in 2006 with annual cash flow savings of \$85MM to support credit ratings while maintaining superior payout ratio and dividend yield.
- Established and monitored Sarbanes-Oxley and departmental controls and procedures.
- Issued \$3.3B of equity/ hybrids (largest non-IPO insurance equity offering at the time) in 2005 and \$825MM of hybrid equity in 2004 to replenish capital base as a result of reserve charges and hurricane-related losses.
- Increased stability of parent company's capital structure raising over \$2B in capital markets.

Millennium Asset Management, LLC (New York, NY) Partner

1999-2003

- Managed \$250MM portfolio consisting of S&P 500 equities and related option contracts along with fixed income instruments.
- Provided financial consulting services including establishment of 401(k) plans, installation of treasury/ general ledger systems and business and treasury consulting services for startup companies.

RJR Nabisco, Inc. (Corporate Headquarters, NY) Senior Director – Treasury (1999) Director – Treasury (1996-1999) Senior Manager / Manager – Treasury (1989-1996)

1989-1999

- Raised public equity and debt reducing LBO debt from \$24B to \$10B achieving investment-grade status and divestment by KKR.
- Completed corporate recapitalization involving \$1.9B exchange offer, \$3.5B consent solicitation, \$1.2B IPO and two bank credit facilities totaling \$7B.
- Developed global cash receipts and disbursements forecasting system to determine liquidity needs on a daily and monthly basis for rolling twelve-month period and subsequent variance analysis.
- Managed strategic and operational global cash positioning and reporting, cash pooling, investments, debt, foreign exchange, capital structure, global banking systems and institutional relationships.
- Collaborated with internal stakeholders on cost-effective repatriation strategies and entity structure planning.
- Implemented global policies and procedures governing risk with respect to investments, foreign exchange and derivatives.
- Ensured investment grade rating commitment by RJR Nabisco Board of Directors with all rating agencies to ensure spinoff possibilities.
- Prepared presentations for senior management to rating agencies that resulted in ratings upgrades from three out of four rating agencies resulting in reduced funding costs.
- Assisted in amendment and renewal process of bank facilities as necessary and performed quarterly financial analyses to determine bank facility compliance.
- Evaluated financial/credit rating implications for \$8B sale of international tobacco subsidiary leading to separation of food and domestic tobacco companies to maximize shareholder value and increase financial flexibility.
- Prepared analyses and presentations to Board of Directors on spinoff scenarios and dividend recommendations.
- Worked with 70-member bank syndicate raising over \$20B of credit facilities and completed renewals, extensions and amendments of facility covenants, as necessary.
- Analyzed capital market proposals to optimize opportunities in areas of domestic/ international debt and equity issuance and debt/ share repurchases.
- Issued \$1.25B multi-tranche private placement debt offering with maturities of four, seven and ten years and negotiated and structured \$1.235B bank credit facility for domestic tobacco company.

EDUCATION

MBA in Finance/ International Business (Pace University)

BA in Economics (State University at Stony Brook)