

**City of San Antonio Bid Tabulation**

| Opened: June 24, 2016                                |  |     | <b>Non-Local</b>                           | <b>Local</b>                                   | <b>Local</b>                                  | <b>Local</b>                                     | <b>Local</b>                                     | <b>Local</b>                             |
|--|--|-----|--|--|---|--|--|--|
| For: A/C for Airport Safety Traffic Control Products |  |     | Pathmark Traffic Products<br>P.O. Box 1066 | Impact Recovery Systems Inc.<br>4955 Stout Dr. | Safelane Traffic Supply<br>1206 W. Blanco Rd. | Centerline Supply<br>1731 S. San Marcos St. #932 | N-Line Traffic Maintenance<br>2482 S. Foster Rd. | Ram Tool & Supply<br>610 Lanark St. #101 |
| 6100007612 SM  |  |     | San Marcos, TX 78667<br>800-547-0874       | San Antonio, TX 78219<br>210-736-4477          | San Antonio, TX 78232<br>512-847-0443         | San Antonio, TX 78207                            | San Antonio, TX 78220                            | San Antonio, TX 78218                    |
| Item   | Description  | QTY |  |  |   |  |  |  |
| <b>1</b>   | <b>DELINEATORS</b>   |     |  |  |   |  | <b>NAS</b>                                       |  |
| 1A   | 36" White EFX Multi-Purpose Post   | 100 |  |  |   |  |  |  |
|  | Unit Price   |     | \$31.68                                    | No Bid   | \$41.75                                       | \$42.05  | \$36.97  | No Bid                                   |
|  | Total Price  |     | \$3,168.00                                 |  | \$4,175.00                                    | \$4,205.00                                       | \$3,697.00                                       |  |
|  | Percentage between lowest responsive bid and local bid: Price differential |     |  |  | 31.79%  | 32.73%   |  |  |
|  |  |     |  |  | \$10.07                                       | \$10.37  |  |  |
| 1B   | 36" Yellow EFX Multi-Purpose Post  | 100 |  |  |   |  |  |  |
|  | Unit Price   |     | \$31.68                                    | No Bid   | \$41.75                                       | \$42.05  | \$36.97  | No Bid                                   |
|  | Total Price  |     | \$3,168.00                                 |  | \$4,175.00                                    | \$4,205.00                                       | \$3,697.00                                       |  |
|  | Percentage between lowest responsive bid and local bid: Price differential |     |  |  | 31.79%  | 32.73%   |  |  |
|  |  |     |  |  | \$10.07                                       | \$10.37  |  |  |
| 1C   | 36" Yellow Self-Righting Flex Post with Fixed Base                         | 200 |  |  |   |  | <b>NAS</b>                                       |  |
|  | Unit Price   |     | \$48.78                                    | \$46.25  | \$49.00                                       | \$45.99  | \$57.42  | No Bid                                   |
|  | Total Price  |     | \$9,756.00                                 | \$9,250.00                                     | \$9,800.00                                    | \$9,198.00                                       | \$11,484.00                                      |  |
| 1D   | DELETED  |     | N/A  | N/A  | N/A   | N/A  | N/A  | N/A                                      |

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| For: A/C for Airport Safety Traffic Control Products |   |     | Pathmark Traffic Products<br>P.O. Box 1066 | Impact Recovery Systems Inc.<br>4955 Stout Dr. | Safelane Traffic Supply<br>1206 W. Blanco Rd. | Centerline Supply<br>1731 S. San Marcos St. #932 | N-Line Traffic Maintenance<br>2482 S. Foster Rd. | Ram Tool & Supply<br>610 Lanark St. #101 |
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| Item   | Description   | QTY |  |  |   |  |  |  |
| <b>2</b>   | <b>BOLLARDS</b>   |     |  |  |   |  |  |  |
| 2A   | 6" Diameter x 42" Tall, Yellow Bollard, Slow Stop brand or approved equal<br>Unit Price<br>Total Price              | 20  | No Bid                                     | \$629.00<br>\$12,580.00                        | No Bid  | \$872.00<br>\$17,440.00                          | No Bid   | No Bid                                   |
| 2B   | 4" Diameter x 42" Tall x 48" Wide Horseshoe Bollard, Slow Stop brand or approved equal<br>Unit Price<br>Total Price | 10  | No Bid                                     | \$269.00<br>\$2,690.00                         | No Bid  | \$988.56<br>\$9,885.60                           | No Bid   | No Bid                                   |
| <b>3</b>   | <b>CONES</b>  |     |  |  |   |  |  |  |
|  | 36" Cone with 4" & 6" White Reflective Collar and "SAT" Stencil<br>Unit Price<br>Total Price                        | 250 | \$22.85<br>\$5,712.50                      | No Bid   | \$21.50<br>\$5,375.00                         | <b>NAS</b><br>\$19.75<br>\$4,937.50              | \$23.24<br>\$5,810.00                            | No Bid                                   |
|  | Payment Terms   |     | Net 30                                     | Net 30   | Net 30  | Net 30   | Net 30   | Net 30                                   |
|  | Estimated Annual Total  |     |  |  |   |  |  |  |
|  | <b>Estimated Annual Award</b>   |     | <b>\$6,336.00</b>                          | <b>\$24,520.00</b>                             | <b>\$5,375.00</b>                             |  |  |  |

Item 1D deleted and no longer required