

City of San Antonio Bid Tabulation

| Opened: June 15, 2015 | | | | | | | | |
|--|---|----------|--|--|---|---|--|--|
| For: SAFD/EOC - Audio Visual Digital Upgrade Phase III | | | | | | | | |
| 6100005980 | | LM | LOCAL | NON-LOCAL | LOCAL | LOCAL | LOCAL | NON-LOCAL |
| Item | Description | Quantity | New Beginnings Capital Partnership d/b/a NBBCP Sourcing & Tech 3700 Fredericksburg Rd, Ste 101 San Antonio, TX 78201 | All Materials Construction, LLC. 1532 Lorelei Lane New Braunfels, TX 78130 | Digital Display Solutions, Inc. 12081 Starcrest Drive San Antonio, TX 78247 | Native Energy & Technology, Inc. 127930 Cogburn San Antonio, TX 78249 | Southwest Sound & Electronics, Inc. 2323 Loop 410 N.W. San Antonio, TX 78230 | Tiger Solutions International, LLC. 777 Beachway Drive, Suite 302 Indianapolis, IN 46224 |
| 1 | 55" LED Monitors or approved equal | 32 | | | | | | NAS |
| | Price Each | | \$4,408.25 | \$6,174.00 | \$4,740.00 | \$8,750.00 | | |
| | Price Total | | \$141,064.00 | \$197,568.00 | \$151,680.00 | \$280,000.00 | \$161,840.00 | |
| | Manufacturer Name | | BARCO | BARCO | BARCO | Planar | BARCO | |
| | Product No. | | KVD-5521 | KVD-5521 | KVD-5521 | 997-7460 | KVD-5521 | |
| | Warranty # of Years | | 5 YRS | 5 YRS | 5 YRS | 5 YRS | 5 YRS | |
| 2 | LCD-55 configured options or approved equal | 32 | | | | | | |
| | Price Each | | \$48.44 | \$76.65 | \$59.00 | Included in Item #1 | \$55.00 | |
| | Price Total | | \$1,550.08 | \$2,452.80 | \$1,888.00 | \$0.00 | \$1,760.00 | |
| | Manufacturer Name | | BARCO | BARCO | BARCO | | BARCO | |
| | Product No. | | R9849000 | R9849000 | R9849000 | | R9849000 | |
| | Warranty # of Years | | 5 YRS | 5 YRS | 5 YRS | | 5 YRS | |
| 3 | Micro-adjustable pull-out mounting system or approved equal | 1 | | | | | | |
| | Price Each | | \$34,705.44 | \$1,617.00 | \$36,821.00 | Included in Item #1 | \$36,288.00 | |
| | Price Total | | \$34,705.44 | \$1,617.00 | \$36,821.00 | \$0.00 | \$36,288.00 | |
| | Manufacturer Name | | BARCO | BARCO | BARCO | | BARCO | |
| | Product No. | | CGP-OBLW-55 | CGP-OBLW-55 | CGP-OBLW-55 | | CGP-OBLW-55 | |
| | Warranty # of Years | | 5 YRS | 5 YRS | 5 YRS | | 5 YRS | |
| 4 | Auto-Calibration System or approved equal | 1 | | | | | | |
| | Price Each | | \$18,589.12 | \$936.10 | \$20,603.00 | \$875.00 | \$21,005.00 | |
| | Price Total | | \$18,589.12 | \$936.10 | \$20,603.00 | \$875.00 | \$21,005.00 | |
| | Manufacturer Name | | BARCO | BARCO | BARCO | Planar | BARCO | |
| | Product No. | | R9847830, LIC SENSE X | R9847830 | R9847830 | 997-7432 | R9847830 | |
| | Warranty # of Years | | 55" N/A | 5 YRS | 5 YRS | 5 YRS | 5 YRS | |
| 5 | Barco Control Module box or approved equal | 1 | | | | | | |
| | Price Each | | \$403.16 | \$673.05 | \$645.00 | Included in Item #1 | \$495.00 | |
| | Price Total | | \$403.16 | \$673.05 | \$645.00 | \$0.00 | \$495.00 | |
| | Manufacturer Name | | BARCO | BARCO | BARCO | | BARCO | |
| | Product No. | | R766134, Green BCM | R766134 | R766134 | | 766134 | |
| | Warranty # of Years | | BOX 5 YRS | 5 YRS | 5 YRS | | 5 YRS | |
| 6 | 48 Port Network Switch or approved equal | 1 | | | | | | |
| | Price Each | | \$326.36 | \$1,102.50 | \$455.00 | \$1,100.00 | \$1,019.00 | |
| | Price Total | | \$326.36 | \$1,102.50 | \$455.00 | \$1,100.00 | \$1,019.00 | |
| | Manufacturer Name | | CISCO | BARCO | CISCO | CISCO | CISCO | |
| | Product No. | | SF220-48 48 Port | SGE2010 | SGE2010 | SGE210 | SGE2020 | |
| | Warranty # of Years | | 5 YRS | 5 YRS | 5 YRS | 5 YRS | 5 YRS | |

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| 6100005980 | | LM | LOCAL | NON-LOCAL | LOCAL | LOCAL | LOCAL | NON-LOCAL |
| Item | Description | Quantity | New Beginnings Capital Partnership d/b/a NBBCP Sourcing & Tech 3700 Fredericksburg Rd, Ste 101 San Antonio, TX 78201 | All Materials Construction, LLC. 1532 Lorelei Lane New Braunfels, TX 78130 | Digital Display Solutions, Inc. 12081 Starcrest Drive San Antonio, TX 78247 | Native Energy & Technology, Inc. 127930 Cogburn San Antonio, TX 78249 | Southwest Sound & Electronics, Inc. 2323 Loop 410 N.W. San Antonio, TX 78230 | Tiger Solutions International, LLC. 777 Beachway Drive, Suite 302 Indianapolis, IN 46224 |
| 7 | Dual-Channel Processor output card or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 10 | \$2,310.00 \$23,100.00 RBG Spectrum OW-SK DUAL CHANNEL 5 YRS | \$3,465.00 \$34,650.00 RBG SPECTRUM OW-SK 5 YRS | \$2,185.00 \$21,850.00 RBG SPECTRUM OW-SK 5 YRS | \$1,500.00 \$15,000.00 RBG SPECTRUM OW-S5 5 YRS | \$780.00 \$7,800.00 RBG SPECTRUM OW-SK 5 YRS | |
| 8 | DTP DVI 4K 230 Tx TP Transmitter or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 32 | \$284.90 \$9,116.80 EXTRON 60-1272-12 5 YRS | \$433.40 \$13,868.80 EXTRON 60-1272-12 5 YRS | \$355.00 \$11,360.00 EXTRON 60-1272-12 5 YRS | Not Required Signal delivered via CAT6 | \$339.00 \$10,848.00 EXTRON 60-1272-12 3 YRS | |
| 9 | DTP DVI 4K 230 Rx TP Receiver or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 32 | \$284.90 \$9,116.80 EXTRON 60-1272-13 5 YRS | \$433.40 \$13,868.80 EXTRON GO-1272-13 5 YRS | \$355.00 \$11,360.00 EXTRON 60-1272-13 5 YRS | Not Required Signal delivered via CAT6 | \$339.00 \$10,848.00 EXTRON 60-1272-13 3 YRS | |
| 10 | DVI-DVI cables 6' or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 16 | \$42.90 \$686.40 EXTRON 26-662-06 5 YRS | \$46.20 \$739.20 EXTRON 26-662-06 5 YRS | \$49.00 \$784.00 EXTRON 26-662-06 5 YRS | \$19.00 \$304.00 EXTRON 26-662-06 5 YRS | \$42.00 \$672.00 EXTRON 26-662-06 LIFE | |
| 11 | DVI-DVI cables 12' or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 16 | \$55.00 \$880.00 EXTRON 26-662-12 5 YRS | \$69.30 \$1,108.80 EXTRON 26-662-12 5 YRS | \$64.00 \$1,024.00 EXTRON 26-662-12 5 YRS | \$28.00 \$448.00 EXTRON 26-662-12 5 YRS | \$54.00 \$1,728.00 EXTRON 26-662-12 LIFE | |
| 12 | DVI-DVI cables 1.5' or approved equal Price Each Price Total Manufacturer Name Product No. Warranty # of Years | 32 | \$30.80 \$985.60 EXTRON 26-662-02 1.5' DVI 5 YRS | \$38.50 \$1,232.00 EXTRON 26-662-02 5 YRS | \$35.00 \$1,120.00 EXTRON 26-662-02 5 YRS | \$11.00 \$352.00 EXTRON 26-662-02 5 YRS | \$30.00 \$960.00 EXTRON 60-662-02 LIFE | |
| 13 | Materials Price Each Price Total | 1 | \$8,600.00 \$8,600.00 | \$33,280.00 \$33,280.00 | \$8,800.00 \$8,800.00 | \$15,064.00 \$15,064.00 | \$19,187.00 \$19,187.00 | |
| 14 | Design Engineer Number of Hours Price Each Price Total | | 72 \$80.00 \$5,760.00 | 104 \$130.00 \$13,520.00 | 24 \$95.00 \$2,280.00 | 10 \$160.00 \$1,600.00 | \$97.50 \$97.50 | |
| | | | \$5,760.00 | \$13,520.00 | \$2,280.00 | \$1,600.00 | \$6,375.00 | |

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| 15 | Installation Technician | | | | | | | |
| | Number of Hours | | 280 | 352 | 200 | 120 | 225 | |
| | Price Each | | \$65.00 | \$48.50 | \$90.00 | \$80.00 | \$75.00 | |
| | Price Total | | \$18,200.00 | \$17,072.00 | \$18,000.00 | \$9,600.00 | \$16,875.00 | |
| 16 | Project Manager | | | | | | | |
| | Number of Hours | | 56 | 160 | 64 | 40 | 150 | |
| | Price Each | | \$80.00 | \$85.00 | \$95.00 | \$95.00 | \$85.00 | |
| | Price Total | | \$4,480.00 | \$13,600.00 | \$6,080.00 | \$3,800.00 | \$12,750.00 | |
| 17 | Crestron Programming | | | | | | | |
| | Number of Hours | | 75 | 120 | 50 | 10 | 55 | |
| | Price Each | | \$100.00 | \$105.00 | \$110.00 | \$225.00 | \$135.00 | |
| | Price Total | | \$7,500.00 | \$12,600.00 | \$5,500.00 | \$2,250.00 | \$7,425.00 | |
| 18 | RGB Spectrum Programming | | | | | | | |
| | Number of Hours | | 35 | 25 | 10 | 10 | 44 | |
| | Price Each | | \$100.00 | \$105.00 | \$110.00 | \$225.00 | \$97.50 | |
| | Price Total | | \$3,500.00 | \$2,625.00 | \$1,100.00 | \$2,250.00 | \$4,290.00 | |
| 19 | Extron Programming | | | | | | | |
| | Number of Hours | | 48 | 20 | 4 | 10 | 28 | |
| | Price Each | | \$80.00 | \$48.50 | \$100.00 | \$225.00 | \$97.50 | |
| | Price Total | | \$3,840.00 | \$970.00 | \$400.00 | \$2,250.00 | \$2,730.00 | |
| 20 | Master electrician | | | | | | | |
| | Number of Hours | | 16 | 1 | 1 | 6 | | |
| | Price Each | | \$140.63 | \$1,242.00 | \$2,000.00 | \$95.00 | \$88.00 | |
| | Price Total | | \$2,250.08 | \$1,242.00 | \$2,000.00 | \$570.00 | \$768.00 | |
| 21 | Journeyman electricians | | | | | | | |
| | Number of Hours | | 16 | 156 | 1 | 12 | | |
| | Price Each | | \$65.00 | \$95.00 | \$1,144.00 | \$75.00 | | |
| | Price Total | | \$1,040.00 | \$14,820.00 | \$1,144.00 | \$900.00 | \$3,675.00 | |
| 22 | On-Site Training on system operation | | | | | | | |
| | Number of Hours | | 5 | 1 | 8 | 16 | 12 | |
| | Price Each | | \$80.00 | \$6,110.00 | \$0.00 | \$105.00 | \$97.50 | |
| | Price Total | | \$400.00 | \$6,110.00 | \$0.00 | \$1,680.00 | \$1,170.00 | |
| 23 | Scaffold Rental | | | | | | | |
| | Price Each | 1 | | | | | | |
| | Price Total | | \$1,300.00 | \$1,015.00 | \$600.00 | \$700.00 | \$585.00 | |
| | Payment Terms | | Net 30 | 3%, 10 Days | 2%, 10 Days | 2%, 30 Days | 1%, 20 Days | Net 30 |
| | Total | | \$297,393.84 | \$386,671.05 | \$305,494.00 | \$338,743.00 | \$331,113.00 | \$296,975.69 |
| | Total Award | | \$297,393.84 | \$386,671.05 | \$305,494.00 | \$338,743.00 | \$331,113.00 | \$296,975.69 |