

ORDINANCE 2018-11-15-0904

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$873,000.00, INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2019 ADOPTED BUDGET: (A) HILL'S PET NUTRITION, LEGEND & WHITE ANIMAL HEALTH GROUP, AND MIDWEST VETERINARY SUPPLY FOR DOG AND CAT FOOD; (B) PREMIER COMFORT AIR CONDITIONING AND HEATING, INC. FOR HVAC PREVENTIVE MAINTENANCE AND REPAIR SERVICES AT CENTRO DE ARTES; (C) A.M. LEONARD, INC. FOR SLOW RELEASE WATERING BAGS; (D) MITSON AUTOMOTIVE, INC. FOR LIGHT-DUTY AUTOMATIC TRANSMISSION PARTS & SERVICE; AND E.J. WARD, INC. FOR SOFTWARE MAINTENANCE & SUPPORT, AND FUEL TERMINAL & VEHICLE PARTS FOR THE E.J. WARD AUTOMATED FUEL MANAGEMENT SYSTEM.

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WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, this ordinance approves the following contracts: (A) Hill's Pet Nutrition, Legend & White Animal Health Group, and Midwest Veterinary Supply for dog and cat food; (B) Premier Comfort Air Conditioning and Heating, Inc. for HVAC preventive maintenance and repair services at Centro de Artes; (C) A.M. Leonard, Inc. for slow release watering bags; (D) Mitson Automotive, Inc. for light-duty automatic transmission parts and service; and (E) E.J. Ward, Inc. for software maintenance and support, and fuel terminal and vehicle parts for the E.J. Ward Automated Fuel Management System; and

WHEREAS, the bid submitted by Hill's Pet Nutrition for Item 2(c) failed to meet the City's specifications and/or requirements for dog and cat food; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(7)(A), which provides for the procurement of items that are available from only a sole source of supply; and

WHEREAS, this ordinance approves six low responsive bid contracts, and one sole source contract; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids and contracts to furnish the City with goods and services on an

annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Hill's Pet Nutrition, Legend & White Animal Health Group, and Midwest Veterinary Supply for dog and cat food; (B) Premier Comfort Air Conditioning and Heating, Inc. for HVAC preventive maintenance and repair services at Centro de Artes; (C) A.M. Leonard, Inc. for slow release watering bags; (D) Mitson Automotive, Inc. for light-duty automatic transmission parts and service; and (E) E.J. Ward, Inc. for software maintenance and support, and fuel terminal and vehicle parts for the E.J. Ward Automated Fuel Management System. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the low bid from Hill's Pet Nutrition for Item 2(c) failed to meet the City's specifications and/or requirements for dog and cat food.

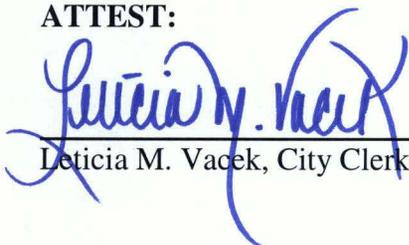
SECTION 3. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2019 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 15th day of November, 2018.


M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

LC
11/15/18
Item No. 6

Exhibit I

City of San Antonio
Bid Tabulation

Exhibit I

Opened July 9, 2018 For: Dog and Cat Food						
6100010012		VF				
Item	Description	Annual Estimated Quantities	Non-Local Midwest Veterinary Supply PO Box 856500 Minneapolis MN 55485 847-489-1002	Non-Local Legend & White Animal Health Group 105 Scheller Rd, Ste 204 Lincolnshire IL 60069 800-643-9378	Non-Local Hill's Pet Nutrition 400 W. 8th Avenue Topeka, KS 66603 785-368-4902	Local B & R Estes Corp dba Locke Hill Pet 4927 Golden Quail, Ste 105 San Antonio, TX 78240
1	Dog Food & Supplies					
1a	Adult Advanced Fitness Original Formula, #6735, 40 lb bag	1,600 bags				
	Unit Price per Bag	64,000 lbs	\$27.19	\$33.58	\$34.28	\$38.99
	Unit Price per Lb		\$0.85	\$0.84	\$0.86	\$1.11
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%
	Unit Price with Prompt Payment Discount		\$0.85	\$0.84	\$0.86	\$1.11
	Total Price		\$54,380.00	\$53,728.00	\$54,848.00	\$71,296.00
	Percentage between lowest responsive bid and local bid					32.70%
	Brand		Canine EN Hospital Pack	Diamond Naturals	SD	SD
	Product #		578.00039.5	LW1342 Chicken		
	Lbs Per Bag		32	LW1605 Beef	6735	11000
	Extended Price			\$53,728.00	40	35
1b	Deleted					
1c	Adult Stew with Chicken & Vegetables, # 1430, 12 x 12.8 oz case	5 cases				
	Unit Price per Case	768 ounces	\$15.76	\$18.11	\$18.29	\$30.00
	Unit Price per Ounce		\$0.20	\$0.12	\$0.12	\$0.20
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%
	Unit Price with Prompt Payment Discount		\$0.20	\$0.12	\$0.12	\$0.20
	Total Price		\$151.30	\$89.16	\$91.45	\$150.00
	Percentage between lowest responsive bid and local bid					68.24%
	Brand		Pro Plan Savory Meals	Purina	SD	SD
	Product #		578.16215.5	LW0622	1430	1430
	Case Count		8	12	12	12
	Can Size		10.0	13.0	12.8	12.8
	Extended Price			\$89.16		
1d	Adult Stew with Beef & Vegetables, # 1431, 12 x 12.8 oz case	215 cases				
	Unit Price per Case	33,024 ounces	\$15.76	\$18.11	\$18.29	\$30.00
	Unit Price per Ounce		\$0.20	\$0.12	\$0.12	\$0.19
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%
	Unit Price with Prompt Payment Discount		\$0.20	\$0.12	\$0.12	\$0.19
	Total Price		\$6,505.73	\$3,833.75	\$3,932.35	\$6,350.77
	Percentage between lowest responsive bid and local bid					65.65%
	Brand		Pro Plan Savory Meals	Purina	SD	SD
	Product #		578.16210.5	LW0617	1431	1431
	Case Count		8	12	12	12
	Can Size		10.0	13.0	12.8	13.0
	Extended Price			\$3,833.75		
1e	Puppy Loaf Chicken & Barley, # 7036, 12 x 13 oz case	1,300 cases				
	Unit Price per Case	202,800 ounces	\$14.87	\$18.11	\$18.29	\$30.00
	Unit Price per Ounce		\$0.10	\$0.12	\$0.12	\$0.19
	Prompt Payment Discount		0.00%			
	Unit Price with Prompt Payment Discount		\$0.10			
	Total Price		\$19,331.00	\$23,543.00	\$23,777.00	\$39,000.00
	Percentage between lowest responsive bid and local bid					101.75%
	Brand		Pro Plan Focus	Purina	SD	SD
	Product #		578.17042.5	LW0278	7036	7036
	Case Count		12	12	12	12
	Can Size		13	13	13	13
	Extended Price		\$19,331.00			
1f	Healthy Growth Shelter Kennel Pack, # 2091, 40 lb bag	750 bags				
	Unit Price per Bag	30,000 lbs	\$27.19	No Bid	\$36.37	\$49.99
	Unit Price per Lb		\$0.85		\$0.91	\$1.67
	Prompt Payment Discount		0.00%		0.00%	
	Unit Price with Prompt Payment Discount		\$0.85		\$0.91	
	Total Price		\$25,490.63		\$27,277.50	\$49,990.00
	Percentage between lowest responsive bid and local bid					96.11%
	Brand		Pack		SD	SD
	Product #		578.00039.5		2091	9367
	Lbs Per Bag		32		40	30
	Extended Price		\$25,490.63			

**City of San Antonio
Bid Tabulation**

Opened July 9, 2018 For: Dog and Cat Food							
6100010012		VF		Non-Local	Non-Local	Non-Local	Local
Item	Description	Annual Estimated Quantities	Midwest Veterinary Supply PO Box 856500 Minneapolis MN 55485 847-489-1002	Legend & White Animal Health Group 105 Scheller Rd, Ste 204 Lincolnshire IL 60069 800-643-9378	Hill's Pet Nutrition 400 W. 8th Avenue Topeka, KS 66603 785-368-4902	B & R Estes Corp dba Locke Hill Pet 4927 Golden Quail, Ste 105 San Antonio, TX 78240	
2	Cat Food & Supplies						
2a	All Life Stages Kitten Food, # CD03024, 12 x 13 oz case	542 cases					
	Unit Price per Case	84,552 ounces	\$18.70	\$31.11		No Bid	No Bid
	Unit Price per Ounce		\$0.26	\$0.20			
	Total Price		\$21,960.03	\$16,861.62			
	Brand		Pro Plan Focus	Canidae Pure LID			
	Product #		578.15068.5	LW1604			
	Case Count		24	12			
	Can Size		3	13			
	Extended Price			\$16,861.62			
2b	Pettag Clear Nursers, #99801, 12 per pack	10 packs					
	Unit Price per Package	120 each	\$8.28	No Bid	No Bid		\$18.00
	Unit Price per Each		\$0.69				\$1.50
	Prompt Payment Discount		0.00%				
	Unit Price with Prompt Payment Discount		\$0.69				
	Total Price		\$82.80				\$180.00
	Percentage between lowest responsive bid and local bid						117.39%
	Brand		Esbilac				Not Specified
	Product #		105.0023.4				2027999801
	Quantity per Package		12				12
	Extended Price		\$82.80				
2c	Focus Classic Kitten Chicken & Liver Canned Food, # 03100027634, 24 x 3 oz Case	2,500 cases					
	Unit Price per Case	180,000 ounces	\$18.70	\$21.19	NAS	\$17.52	\$23.00
	Unit Price per Ounce		\$0.26	\$0.29		\$0.25	\$0.32
	Prompt Payment Discount		0.00%			0.00%	
	Unit Price with Prompt Payment Discount		\$0.26			\$0.25	
	Total Price		\$46,750.00	\$52,975.00		\$45,310.34	\$57,500.00
	Percentage between lowest responsive bid and local bid						22.99%
	Brand		Pro Plan Focus	ProPlan Focus		SD	Not Specified
	Product #		578.15068.5 (Classic)	LW0279		10807 (Minced)	38100027634
	Case Count		24	24		24	24
	Can Size		3	3		2.9	3
	Extended Price		\$46,750.00				
2d	Adult Optimal Care Original Formula, # 6801, 20 lb bag	500 bags					
	Unit Price per Bag	10,000 lbs	\$28.43	\$26.25		\$29.16	\$36.99
	Unit Price per Lb		\$1.78	\$1.46		\$1.46	\$2.31
	Prompt Payment Discount					0.00%	
	Unit Price with Prompt Payment Discount					\$1.46	
	Total Price		\$17,768.75	\$14,583.33		\$14,580.00	\$23,118.75
	Percentage between lowest responsive bid and local bid						58.56%
	Brand		Pro Plan Feline Adult	Diamond Naturals		SD	SD
	Product #		578.15049.5	LW1400 Active Cat LW1672 Indoor Cat		6801	10405
	Lbs per Bag		16	18		20	16
	Extended Price					\$14,580.00	
2e	Healthy Grown Shelter Kennel Pack, # 2092, 35 lb bag	300 bags					
	Unit Price per Bag	10,500 lbs	\$17.48	No Bid		\$50.20	\$40.99
	Unit Price per Lb		\$2.50			\$1.43	\$2.73
	Prompt Payment Discount					0.00%	90.52%
	Unit Price with Prompt Payment Discount					\$1.43	
	Total Price		\$26,220.00			\$15,060.00	\$28,693.00
	Percentage between lowest responsive bid and local bid						90.52%
	Brand		Pro Plan Focus			SD	SD
	Product #		578.15059.5			2092	9392
	Lbs per Bag		7			35	15
	Extended Price					\$15,060.00	
	Terms		Net 30	Net 30		Net 30	Net 30
Estimated Annual Total			\$91,654.43	\$74,512.52		\$29,640.00	
Estimated Annual Award			\$91,654.43	\$74,512.52		\$29,640.00	

NAS: Did not meet product specifications

City of San Antonio Bid Tabulation

Opened: August 31, 2018 Annual Contract for HVAC Preventive For: Maintenance and Repairs Services at Centro de Artes		LOCAL	
6100010248		JG	Premier Comfort Air Conditioning and Heating, Inc. 8523 Speedway Drive San Antonio, TX 78230 (210) 979-9100
Item	Description	Estimated Annual Quantity	
1	Quarterly Preventive Maintenance of Mammoth Unit at Centro de Artes Cost Per Quarter Total Cost	4	\$8,390.38 \$33,561.52
2	Labor Rate Standard Work Hours Price Per Hour Total Price	200	\$120.00 \$24,000.00
3	Labor Rate Standard Overtime Work Hours Price Per Hour Total Price	1	\$180.00 \$180.00
4	Labor Rate Standard Helper Work Hours Price Per Hour Total Price	1	\$85.00 \$85.00
5	Labor Rate Helper Overtime Work Hours Price Per Hour Total Price	1	\$127.50 \$127.50
7	Corrective Repairs - Mark-up cost % over Vendor cost Deparment Estimate on Repair Parts Payment Terms Estimated Total Award		Mark-up over cost 30% \$26,000.00 Net 30 \$83,954.02
Estimated Annual Award			\$83,954.02

**City of San Antonio
Bid Tabulation**

Opened: August 24, 2018		DT	Alternate Bid		
For: Annual Contract for Treegator ®Original Slow Release Watering Bags			Non-Local	Non-Local	Non-Local
6100010332			AM Leonard, Inc.	AM Leonard, Inc.	SiteOne Landscape Supply
Item	Description	Estimated Annual Quantity	241 Fox Dr. Piqua, OH 45856 (888) 558-8665 ext. 123	241 Fox Dr. Piqua, OH 45856	1385 East 36th Street Cleveland, OH 44114
1	15 Gallon Treegator Original Slow Release Watering Bags	2,500			
	Unit Price		\$14.88	\$15.34	\$15.62
	Total Price		\$37,200.00	\$38,350.00	\$39,050.00
	Manufacturer:		AM Leonard, Inc.	Spectrum Products	Treegator
	Product Number:		ART20	TG20	
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		\$37,200.00	\$38,350.00	\$39,050.00
	Estimated Annual Award		\$37,200.00		

City of San Antonio Bid Tabulation

Opened: September 10, 2018 For: Annual Contract for Light-Duty Automatic Transmission Parts & Service		Non-Local Mitson Automotive, Inc. DBA AAMCO Transmission 2105 Pat Booker Rd Universal City, TX 78148 210-659-6651	
6100010543		IM	
Item	Description	Estimated Annual Quantity	
ITEM 1:	Automatic Transmission Parts:		
A.	Percent of Discount Offered: Product Identification (Manufacturer): Type of Price Schedule (dealer, jobber, etc.): Price Schedule Number: Date of Price Schedule: Price Schedule Column on Which Discount is based: (i.e. distributor, net, wholesale, etc.) Warranty (minimum 90 days):		35% Transtar List Transtar List Price 2018-03-05 03/05/18 Not specified 18 Month / 18,000 Miles
B.	Specified Items for evaluation purposes only		
ITEM 3:	Labor and Services:		
	Labor and Service Rate - Regular, per hour		\$72.50
	Labor and Service Rate - Expedited, per hour		\$72.50
	Restocking Orders are place every ___ days on ___ (day of the week)		7 ; Wednesday
	Parts and Service Facilities Name: Parts and Service Facilities Address:		Mitson Automotive, Inc. DBA AAMCO Transmission 2105 Pat Booker Rd Universal City, TX 78148
	Payment Terms		2.5 %; 10 days
	Estimated Annual Total		\$50,000.00
	Estimated Annual Award		\$50,000.00

City of San Antonio Bid Tabulation

Opened: September 18, 2018 For: E.J. Ward Automated Fuel Management System		Sole Source	
6100010638		MC	
		E.J. Ward, Inc. 8801 Tradeway San Antonio, TX 78217 210-824-7383	
Item	Description	Estimated Annual Quantity	
1	Automated Fuel Management System Software Maintenance and Support October 1, 2018 - September 30, 2019 Estimated Annual Use FY 2019 (1 year)	1	\$67,000.00
	Estimated Contract Use (5 years)	5	\$335,000.00
2a	Upgrade of Fuel & Carwash Systems Estimated Annual Use FY 2019	1	\$303,552.00
2b	Upgrade of Fuel & Carwash Systems Estimated Annual Use FY 2020	1	\$239,273.00
3	Miscellaneous Terminal and Vehicle Parts Estimated Annual Use (1 year)	1	\$134,000.00
	Estimated Contract Use (5 years)	5	\$670,000.00
	Payment Terms		Net 30
	Estimated Contract Value		\$1,547,825.00
	Estimated Contract Award		\$1,547,825.00