

CITY OF SAN ANTONIO

Issued By: Transportation and Capital Improvements
ID NO.: 2601010001-1

Date Issued: March 27, 2018

(010) FORMAL INVITATION FOR BIDS (IFB) to CONTRACT
ANNUAL CONTRACT FOR FENCING RE-BID - #2601010001-1

Sealed bids, subject to the Terms and Conditions of this Invitation for Bids and other contract provisions, will be received at the Office of the City Clerk, City Hall, 100 Military Plaza, San Antonio, Tx 78205 until 2:00 P.M. CST on Tuesday, April 3, 2018 and publicly read aloud in City Council Chambers at 114 W. Commerce, Municipal Plaza Building. This is the solicitation deadline. Bids must be submitted in a sealed envelope and clearly marked with the due date of bid, bidder name, Project Name and ID NO. The City is not responsible for submissions not clearly and appropriately marked. Late submissions will be rejected and returned to bidder. A Non-Mandatory Pre-bid meeting will be held at 114 W. Commerce, San Antonio, TX 78205 in the 9th fl. conference room on Monday, March 19, 2018 at 2:00 P.M. Deadline for questions: 4:00 P.M., March 23, 2018.

- 010 Invitation for Bids and Contract Signature Page
020 Bid Form
025 Unit Pricing Form
040 Standard Instructions to Respondent
041 Certificate of Interested Parties (TEC Form 1295)
050.01 SBEDA Guidelines
Subcontractor/Supplier Utilization Plan
060 Supplemental Conditions
075 Performance Bond
076 Payment Bond
081 General Conditions for Construction Contracts
Wage Decision

The City of San Antonio point of contact for all questions regarding the solicitation is Melissa Ortega, and can be reached at Melissa.Ortega@sanantonio.gov. Changes to Plans, Specifications and Special Conditions will be included in an addendum and will be posted on the web at http://www.sanantonio.gov/purchasing/biddingcontract/opportunities.aspx along with this solicitation. Bidder understands and agrees that bidder is responsible for obtaining addenda and adhering to all requirements in addenda. City is not responsible for incorrect information obtained through other sources.

The following documents (fully completed and with original signatures) constitute the required information to be submitted as a part of the bid proposal:

Bid Documents must contain "Legal Name of Company" as listed by the Texas Secretary of State Registry

- 010 Invitation for Bids and Contract Signature Page
020 Bid Form
025 Unit Pricing Form
Subcontractor/Supplier Utilization Plan
Signed Addenda Acknowledgement Forms
Form 1295 with Certification Number, Date Filed, & Notarized
Proof of "Active" registration with the Texas Secretary of State Registry (website: www.sos.state.tx.us)

It is understood and agreed that the work is to be substantially completed on or before 365 calendar days. This project does not include hazardous environmental work. This project requires 0 project sign(s).

Small Business Economic Development Advocacy (SBEDA) Program Compliance - Respondents shall meet the subcontracting requirements as stated on Form 050.01 and on the Subcontractor/Supplier Utilization Plan posted with this solicitation on the City's website.

Wage Decision - Respondent shall meet the prevailing wage rate requirements established for this contract and shall reference the wage decision posted with this solicitation on the City's website.

The undersigned acknowledges that this is a unit price contract; that unit prices established will remain in effect and valid throughout the duration of the contract; the quantities shown are estimated quantities for budgetary purposes only; the award of this contract does not guarantee contractor the entire work shown in this FORMAL INVITATION FOR BID (IFB); the City may order all, some, or none of the work shown in this IFB; and projects will be assigned as they become available.

The undersigned, by his/her signature, represents that he/she is authorized to bind the bidder to fully comply with Contract Documents for the amount(s) shown on the accompanying bid sheet(s). The work proposed to be done shall be accepted once fully completed and finished to the entire satisfaction of the City. The undersigned certifies all prices contained in this bid have been carefully checked and are submitted as correct and final. The bidder by submitting this bid and signing below, acknowledges that he/she has received & read the entire Bid and Contract document and agrees to be bound by the terms therein, has received all Addenda, and agrees to the terms, conditions, and requirements of the bidder's bid proposal and all documents listed in the tables above and the enabling Ordinance and associated documentation that form the entire Contract upon approval by the City Council.

Official Name of Company (Legal) Santos General Contractors dba Alamo Decks and Fence

Original Signature of Person Authorized to Sign Bid/Contract / 04-03-18 Signer's Name: Mariano E. Molina (Please Print or Type)

CITY OF SAN ANTONIO

Project Name: Annual Contract for Fencing Re-Bid
ID NO.: 2601010001-1

Date Issued: March 7, 2018
Page 1 of 1

The estimated construction budget for this contract is \$300,000.00

**020
BID FORM**

Santos General Contractors dba Alamo Decks and Fence
Legal Name of Company (print)

I. BASE BID

Total Amount of Base Bid Insert Amount in Words and Numbers):

Four Hundred Fifty Thousand and No/100----- \$ 450,000.00

(UTILIZATION PLAN SHOULD BE DETERMINED FROM THE BASE BID)

Mariano E. Molina *M.E.M.*
Person Authorized to Sign Bid/Contract (Print)
46-1533238
Tax Id No.
5150 Broadway, #170
Address
San Antonio, Texas 78209
City, State and Zip Code
210-551-1999
Telephone No.

President
Title of Person Signing
210-319-4508
Fax No.
 Local Headquarters
 Local Branch Office (Check one)
mariano@alamodecksandfence.com
E-mail Address

Name of the proposed Project Manager: Mariano E. Molina

Name of the proposed Site Superintendent: Alton C. Ortiz

CITY OF SAN ANTONIO
025 UNIT PRICING FORM

PROJECT NAME: Annual Contract for Fencing Re-Bid
PROJECT NO. 2601010001-1

ALT. NO.	ITEM NO.	DESC. CODE	S.P. NO	BID ITEM DESCRIPTION	UNIT OF MEASURE	APPROX. QUANTITIES	UNIT BID PRICE	AMOUNT	ITEM SEQUENCE NO.
	401.1			REINFORCED CONCRETE PIPE (CLASS III)(18" DIA)	LF	100	\$52.00	\$5,200.00	
	401.1			REINFORCED CONCRETE PIPE (CLASS III)(24" DIA)	LF	100	\$83.00	\$8,300.00	
	401.1			REINFORCED CONCRETE PIPE (CLASS III)(36" DIA)	LF	100	\$175.00	\$17,500.00	
	507.1			CHAIN LINK WIRE FENCE - 4 FT. HIGH	LF	600	\$17.00	\$10,200.00	
	507.2			CHAIN LINK WIRE FENCE - 6 FT. HIGH	LF	700	\$19.00	\$13,300.00	
	507.3			CHAIN LINK WIRE FENCE - 10 FT. HIGH - Standard chain link	LF	500	\$32.00	\$16,000.00	
	507.4			CHAIN LINK WIRE FENCE - 10 FT. HIGH - Tennis Court Safeguard fence	LF	300	\$48.00	\$14,400.00	
	508.1			REPAIR CHAIN LINK WIRE FENCE	LF	100	\$17.00	\$1,700.00	
	508.2A			RELOCATING WROUGHT IRON FENCE	LF	100	\$23.00	\$2,300.00	
	510			TIMBER GUARD POSTS	EA	500	\$60.00	\$30,000.00	
	523.1			ADJUSTING CHAIN LINK VEHICULAR GATE	EA	10	\$200.00	\$2,000.00	
	523.3			ADJUSTING CHAIN LINK PEDESTRIAN GATE	EA	10	\$120.00	\$1,200.00	
	523.4			ADJUSTING WROUGHT IRON VEHICULAR GATE	EA	10	\$500.00	\$5,000.00	
	523.5			ADJUSTING WROUGHT IRON VEHICULAR GATE (MOTORIZED)	EA	10	\$900.00	\$9,000.00	
	523.6			ADJUSTING WROUGHT IRON PEDESTRIAN GATE	EA	10	\$250.00	\$2,500.00	
	523.6a			ADJUSTING WOOD VEHICULAR GATE	EA	10	\$475.00	\$4,750.00	
	523.6b			ADJUSTING WOOD PEDESTRIAN GATE	EA	10	\$130.00	\$1,300.00	
	523.6c			ADJUSTING CHAINLINK VEHICULAR FENCE (SLIDE)	EA	10	\$350.00	\$3,500.00	
	799			Cedar Post Fence	LF	500	\$32.00	\$16,000.00	
	801.1			Steel Welded Wire Mesh Fence - 4 ft high	LF	400	\$34.00	\$13,600.00	
				Steel Welded Wire Mesh Fence - 6 ft high	LF	400	\$39.00	\$15,600.00	
				Steel Welded Wire Mesh Fence - 8 ft high	LF	400	\$47.00	\$18,800.00	
				Steel Ornamental Fence - 4ft high	LF	400	\$24.00	\$9,600.00	
				Steel Ornamental Fence - 6ft high	LF	400	\$34.00	\$13,600.00	
				Steel Ornamental Fence - 8ft high	LF	400	\$39.00	\$15,600.00	
	801.2			Welded Wire Gate and Visible	EA	10	\$850.00	\$8,500.00	
				Wood post and cable barrier	LF	600	\$20.00	\$12,000.00	
				Steel post and cable fence	LF	500	\$24.00	\$12,000.00	
				Pipe Rail Barricade	LF	300	\$20.00	\$6,000.00	
				Decorative Wood post bollard	EA	50	\$250.00	\$12,500.00	
				Removable Pipe Bollard	EA	50	\$275.00	\$13,750.00	
				Hinged Bollard	EA	50	\$300.00	\$15,000.00	
				Demolition	LF	3,000	\$2.50	\$7,500.00	
				Swing gate at entry	EA	50	\$850.00	\$42,500.00	
				Slide gate at entry	EA	10	\$1,200.00	\$12,000.00	
				Vehicular Slide Gate Operator	EA	10	\$1,900.00	\$19,000.00	
				Vehicular Swing Gate operator	EA	10	\$2,200.00	\$22,000.00	
				Fiberglass fencing	LF	300	\$27.00	\$8,100.00	
				REMOVAL AND REPLACEMENT OF WROUGHT IRON FENCE	LF	50	\$20.00	\$1,000.00	
				REMOVING AND RELOCATING SIGN	EA	10	\$200.00	\$2,000.00	
				ADDITIONAL MOBILIZATION*	EA	1	\$5,200.00	\$5,200.00	

Total Bid Amount: \$450,000.00

CITY OF SAN ANTONIO
025 UNIT PRICING FORM

PROJECT NAME: Annual Contract for Fencing Re-Bid
PROJECT NO. 26010001-1

In consideration of submitted bids, bidders are required and shall fully complete each unit bid price line on the 025 unit pricing form contained herein. Any unit bid price line left incomplete or determined by the City to be under priced may result in a submitted bid being deemed non-responsive. Bidders agree that the unit bid prices submitted on said 025 form, will be held throughout the duration of this indefinite delivery contract.

_____ Mariano E. Molina _____ certifies that the unit prices shown on this complete computer print-out for all of the bid items and the alternates contained in this proposal are the unit prices intended and that its bid will be tabulated using these unit prices and no other information from this print-out.

_____ Mariano E. Molina _____ Acknowledged and agrees that the total bid amount shown will be read as its total bid and further agrees that the official total bid amount will be determined by multiplying the unit bid prices shown in this print-out by the respective estimated quantities shown in the proposal and then totaling all of the extended amounts. _____ Mariano E. Molina

Signed: _____
Mariano E. Molina

4/3/18

Title: _____
President



CITY OF SAN ANTONIO SUBCONTRACTOR/SUPPLIER UTILIZATION PLAN

SOLICITATION NAME: *Annual Contract for Fencing*

PRIME CONTRACTOR NAME: Santos General Contractors dba Alamo Decks and Fence

Please review the following information before completing the form:

1. Prime contractor must list ALL certified and non-certified Subcontractors/Suppliers that will be utilized for the entire contract period (see page 2).
2. A Subcontractor/Supplier Utilization Plan that does not satisfy City subcontracting goal(s) placed on this solicitation and absent an approved Subcontracting Goal- Waiver (at the time of bid submission) by the Small Business Office will be deemed **NON-RESPONSIVE**.
3. For a Prime contractor or Subcontractor to count toward a City required subcontracting goal(s), the Prime contractor or Subcontractor must be SBEDA eligible and have the same certification(s) from the South Central Texas Regional Certification Agency (www.SCTRCA.org) as the City required subcontracting goal(s).

To be SBEDA eligible, a Prime contractor or Subcontractor must be certified as a Small Business Enterprise (SBE) through SCTRCA **AND** must be headquartered or have a significant business presence in the San Antonio Metropolitan Statistical Area. SBEDA eligibility can be verified through the link <http://www.sanantonio.gov/purchasing/vendorinformation/cosavendorlisting>. For further clarification, please contact Small Business Office at (210) 207-3922 or refer to the SBEDA language within the solicitation document(s).

To be Completed by City Staff			To be Completed by Prime Contractor		
SOLICITATION API's	EVALUATION POINTS APPLIED	CITY REQUIRED SUBCONTRACTING GOAL	PERCENT SBEDA ELIGIBLE PARTICIPATION	MEETING THE GOAL? (Y/N)	WAIVER SUBMITTED? (Y/N)
Small Business Enterprise (SBE) Subcontracting Program		25%	100% *	YES	NO

I hereby affirm that the information on this form is true and complete to the best of my knowledge and belief. I possess internal documentation from all proposed Subcontractors/Suppliers confirming their intent to perform the scope of work for the price or percentage indicated. I understand and agree that if approved, this document shall be attached thereto and become a binding part of the contract.

Prime Contractor's Authorized Agent: Sign and Date *M. Molina 4/3/18* Name Marlano E. Molina Title President

Director or Designee of Economic Development: Sign and Date APPROVED DENIED Version: 3/23/17 pg.1

*** All Work is Self Performed. See Attached Designations.**

South Central Texas Regional Certification Agency
of Bexar County, Texas hereby duly affirms that:

**SANTOS GENERAL CONTRACTORS, LLC DBA
ALAMO DECKS & FENCE**

has successfully met the established requirements of SCTRCA's Business Enterprise Certification Program to be certified as a

***ESBE HABE MBE SBE**

Certified NAICS Codes:

NAICS-236220: CONSTRUCTION MANAGEMENT, COMMERCIAL AND INSTITUTIONAL BUILDING
NAICS-236220: PROJECT MANAGEMENT
NAICS-238110: CONCRETE POURING
NAICS-238140: MASONRY CONTRACTORS
NAICS-238190: OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS



Certification Number: 216031661
Effective Date: March 24, 2016
Expiration Date: March 31, 2018

Julio Fuentes,
Interim Executive Director

Note: This certificate is the property of the South Central Texas Regional Certification Agency and may be revoked should the above named firm graduate from or fails to comply with SCTRCA's Business Enterprise Program. A Certification Renewal Application is required every two years.

**South Central Texas Regional Certification Agency
of Bexar County, Texas hereby duly affirms that:**

**Santos General Contractors DBA Alamo Decks &
Fence**

has successfully met the established requirements of DOT's Disadvantaged Business Enterprise Program to be certified as a

Disadvantaged Business Enterprise (DBE)

Certified NAICS Codes:

NAICS-238220: CONSTRUCTION MANAGEMENT, COMMERCIAL AND INSTITUTIONAL BUILDING
NAICS-238220: PROJECT MANAGEMENT

Certification Number: 213091661
Effective Date: September 22, 2013



Blaine R. Mitchell

Blaine R. Mitchell
Executive Director



Note: This certificate is the property of the SCTRCA's and may be revoked should the above named firm graduate from or fails to comply with Department of Transportation's Disadvantaged Business Enterprise Program. Pursuant to 49 CFR Part 26.83 (j) an Annual Update Affidavit must be provided to affirm that your firm continues to meet SBA business size criteria and the overall gross receipts cap of this part.



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority-, woman- and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process. The CPA has established Memorandums of Agreement with other organizations that certify minority-, woman- and service disabled veteran-owned businesses that meet certification standards as defined by the CPA. The agreements allow for Texas-based minority-, woman- and service disabled veteran-owned businesses that are certified with one of our certification partners to become HUB certified through one convenient application process.

In accordance with the Memorandum of Agreement the CPA has established with the South Central Texas Regional Certification Agency (SCTRCA), we are pleased to inform you that your company is now certified as a HUB. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. Provided that your company continues to remain certified with the SCTRCA, and they determine that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the SCTRCA in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. Note: Any changes made to your company's information may require the SCTRCA and/or the HUB Program to re-evaluate your company's eligibility. Failure to remain certified with the SCTRCA, and/or failure to notify them of any changes affecting your company's compliance with HUB eligibility requirements, may result in the revocation of your company's certification.

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) that will provide you with additional information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number: 1481533238500
File/Vendor Number: 483207
Approval Date: 24-MAR-2016
Scheduled Expiration Date: 31-MAR-2018

In accordance with the Memorandum of Agreement between the South Central Texas Regional Certification Agency (SCTRCA) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

SANTOS GENERAL CONTRACTORS, LLC

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate, printed 17-FEB-2017, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the SCTRCA's program, you must immediately (within 30 days of such changes) notify the SCTRCA's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the SCTRCA's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

*Bobby Pounds, Interim Director
Statewide Support Services Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

All sections of the following table must be completed for all firms listed. List all *certified or non-certified* Subcontractors/Suppliers that will be utilized for the entire contract period, excluding possible extensions, renewals and/or alternates. Use additional pages if necessary.

ROLE	NAME OF FIRM	SBEDA ELIGIBLE (YES/NO)	DOLLAR AMOUNT BY FIRM	% OF TOTAL CONTRACT VALUE BY FIRM	WORK TO BE PERFORMED (5 DIGIT NIGP CODE)
PRIME CONTRACTOR	Santos General Contactors dba Alamo Decks and Fence				
SUB	N/A				
SUB					
SUB					
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ADDENDUM 1

PROJECT NAME: ANNUAL CONTRACT FOR FENCING RE-BID

DATE: March 27, 2018

This Addendum 1 shall be included in and considered part of the solicitation documents for the construction of the Annual Contract for Fencing Re-bid Project. Contractor shall be required to sign its acknowledgement of the receipt of this Addendum and submit its signed Addendum 1 Acknowledgement Form (attached hereto) with its bid.

PROJECT NO.: 2601010001-1

Substitute & Utilize the following:

- **Replace and use Updated General Conditions**
- **The duration of this contract is up to 365 calendar days; replace and use Updated 010 Form**

General Information:

- **Bidder is required to bond the bid sum amount**
- **Additional specifications have been added**
 - Composite Fence and Gates Specs (Part 4)
 - Electrical Gate Components Specs (Part 5)

Questions & Answers:

1. Is this a renewable contract?
RESPONSE: No
2. Any incumbent contractor at the present time?
RESPONSE: No
3. How often will Parks/Recreations utilize the services for this contract?
RESPONSE: They will be utilized as often as needed; currently a lot of parks that require services.
4. Does City of SA have Secretary of State (SOS) requirements for park gates?
RESPONSE: No
5. Is American made materials required for this project?
RESPONSE: No



CITY OF SAN ANTONIO
TRANSPORTATION & CAPITAL IMPROVEMENTS

Note: The Addenda Acknowledgement Form for Addendum 1 is attached hereto. This Addenda Acknowledgement Form must be signed and submitted with Contractor's bid package.

ACKNOWLEDGEMENT FORM

RECEIPT OF ADDENDUM NUMBER(S) 1 IS HEREBY ACKNOWLEDGED BY THE UNDERSIGNED REGARDING THE SOLICITATION OF THE CONSTRUCTION OF ANNUAL CONTRACT FOR FENCING RE-BID - PROJECT NO. 2601010001-1, FOR WHICH BIDS ARE SCHEDULED TO BE OPENED ON TUESDAY, APRIL 3, 2018 AT 2:00 P.M.

THIS ACKNOWLEDGEMENT FORM MUST BE SIGNED AND RETURNED WITH CONTRACTOR'S BID PACKAGE.

Company Name: Santos General Contractors dba Alamo Decks and Fence

Address: 5150 Broadway, #170

City/State/Zip Code: San Antonio, Texas 78209

Date: April 03, 2018



Signature

Mariano E. Molina, President

Print Name/Title



CITY OF SAN ANTONIO
TRANSPORTATION & CAPITAL IMPROVEMENTS

ACKNOWLEDGEMENT FORM

RECEIPT OF ADDENDUM NUMBER(S) 2 IS HEREBY ACKNOWLEDGED BY THE UNDERSIGNED REGARDING THE SOLICITATION OF THE CONSTRUCTION OF ANNUAL CONTRACT FOR FENCING RE-BID - PROJECT NO. 2601010001-1, FOR WHICH BIDS ARE SCHEDULED TO BE OPENED ON TUESDAY, APRIL 3, 2018 AT 2:00 P.M.


THIS ACKNOWLEDGEMENT FORM MUST BE SIGNED AND RETURNED WITH CONTRACTOR'S BID PACKAGE.

Company Name: Santos General Contractors dba Alamo Decks and Fence

Address: 5150 Broadway, #170

City/State/Zip Code: San Antonio, Texas 78209

Date: 04/03/18



Signature

Mariano E. Molina, President

Print Name/Title



Office of the Secretary of State

Certificate of Fact

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Certificate of Formation for SANTOS GENERAL CONTRACTORS, LLC (file number 801691459), a Domestic Limited Liability Company (LLC), was filed in this office on November 30, 2012.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on April 02, 2018.



A handwritten signature in black ink, appearing to read "Rolando B. Pablos".

Rolando B. Pablos
Secretary of State



ALAMO
DECKS & FENCE

RECENT PROJECTS

OWNER: US Army Corps
PROJECT ADDRESS: FSH Balconies Bldg. 2000/2001
Ft. Sam Houston, TX
SCOPE OF WORK: 14,000 SF of Decking and Stairs
PROJECT DATE: February 2017
REFERENCE: Jason Bettisworth, (210) 315-0953, jason.s.bettisworth@usace.army.mil
CONTRACT AMOUNT: \$653,154.00

OWNER: Harmony School
PROJECT ADDRESS: 2015 SW Loop 410
San Antonio, TX 78227
SCOPE OF WORK: 1106 LF of 6' High Powder Coated Iron Fence
PROJECT DATE: August 2015
REFERENCE: Kemal Kocak, (210) 445-0606, kkocak@harmonytx.org
CONTRACT AMOUNT: \$41,854.70

OWNER: School of Excellence
PROJECT ADDRESS: 1826 Basse Road
San Antonio, TX 78213
SCOPE OF WORK: 1252 LF of High Powder Coated Iron Fence and Electric Sliding Gates
PROJECT DATE: April 2015
REFERENCE: Lois Butler, (210) 508-1997, lbutler@excellence.sa.org
CONTRACT AMOUNT: \$56,580.00

OWNER: Weiderstein Elementary School
PROJECT ADDRESS: 171 W. Borgfield Road
Cibolo, TX 78108
SCOPE OF WORK: 696 LF of 8' Tall Powder Coated Iron Fence with Finials and Gates
PROJECT DATE: April 2015
REFERENCE: Glenn Mueller, (210) 945-6805, gmueller@scuc.txed.net
CONTRACT AMOUNT: \$50,000.00

OWNER: El Pollo Loco
PROJECT ADDRESS: 1133 SW Military Road
San Antonio, TX 78221
SCOPE OF WORK: 102 LF of Privacy Fence
PROJECT DATE: March 2014
REFERENCE: Dan Milojevich (714) 599-5045, dmilojevich@elpolloloco.com
CONTRACT AMOUNT: \$2,299.05

OWNER: KOA San Antonio
PROJECT ADDRESS: 602 Gembler Road
San Antonio, TX 78219
SCOPE OF WORK: 181 LF of 5' High Powder Coated Iron Fence with Custom Gates & 27' of Privacy Fence
PROJECT DATE: February 2014
REFERENCE: Ralph Adame, (210) 376-9587, ralph@sanantoniokoa.com
CONTRACT AMOUNT: \$8,014.13



ALAMO

DECKS & FENCE

OWNER: Cox Media
PROJECT ADDRESS: 1500 Crestview Drive
San Antonio, TX 78219
SCOPE OF WORK: 1150 LF of 4' High Barb Wire Fence
PROJECT DATE: January 2014
REFERENCE: Michael Margrave, (210) 701-7204, michael.margrave@coxinc.com
CONTRACT AMOUNT: \$36,612.50

OWNER: San Antonio Water System (SAWS)
PROJECT ADDRESS: 601 E. Hart Ave.
San Antonio, TX 78214
SCOPE OF WORK: 300 LF of 8' Tall, Commercial Non-Climb Chain Link Fence with Barb Wire and 2 Gates each 12 FT Wide
PROJECT DATE: December 2013
REFERENCE: Roger Cruz (210) 233-3920, roger.cruz@saws.org
CONTRACT AMOUNT: \$36,482.00

OWNER: Enclave Apartments
PROJECT ADDRESS: 2555 NE Loop 410
San Antonio, TX 78217
SCOPE OF WORK: 240 LF Repair for 10 FT High Commercial Chain Link Fence and 50 LF of New 3 FT High Commercial Chain Link Fence
PROJECT DATE: September 2013
REFERENCE: Orlando Reyna, (210) 656-9491, enclaveassistant@uaginc.com
CONTRACT AMOUNT: \$2,942.50

OWNER: Motel 9, Vinayaka Hotel LLC
PROJECT ADDRESS: 7010 Interstate 35
San Antonio, TX 78218
SCOPE OF WORK: 539 Feet Long by 6 FT High Commercial Chain Link Fence with 26 FT Swing Gate
PROJECT DATE: September 2013
REFERENCE: T.J. Natarajan, (210) 392-0273, tjn3514@yahoo.com
CONTRACT AMOUNT: \$11,684.07

OWNER: Ambassador Auto Sales
PROJECT ADDRESS: 3934 Fredericksburg Road
San Antonio, TX 78201
SCOPE OF WORK: 137 LF of Commercial Pipe Fence with two 20 FT Sliding Gates for Auto Sales Lot
PROJECT DATE: May 2013
REFERENCE: Abdulhadi Abdullah, (210) 858-8772
CONTRACT AMOUNT: \$1,837.86

OWNER: Fortress Church
PROJECT ADDRESS: 7760 Prue Road
San Antonio, TX 78249
SCOPE OF WORK: 400 LF of Commercial Chain Link Fence Repair, 145 LF of New Powder Coated Iron Fence, 2 New Gates and 2 Chain Link Gate Repairs
PROJECT DATE: September 2013
REFERENCE: Pastor Dennis Bonnet, (210) 523-8111, dennis@fortresschurch.org
CONTRACT AMOUNT: \$4,361.12



ALAMO

DECKS & FENCE

OWNER: Alamo Golf Club
PROJECT ADDRESS: 9700 Rochelle Street
San Antonio, TX 78240
SCOPE OF WORK: 128 LF of Chain Link Fence Repair
PROJECT DATE: June 2013
REFERENCE: Holly (Admin.), 210-696-4000
CONTRACT AMOUNT: \$1,155.17

OWNER: Star Furniture
PROJECT ADDRESS: 12350 IH 10 West
San Antonio, TX 78230
SCOPE OF WORK: 90 LF of Chain Link Fence Repair
PROJECT DATE: November 2013
REFERENCE: Mitzi Sanders, (210) 558-7800, msanders@starfurniture.com
CONTRACT AMOUNT: \$890.00

OWNER: Ex-Wells Fargo Bldg.
PROJECT ADDRESS: 8700 Crownhill
San Antonio, TX 78209
SCOPE OF WORK: 42 FT x 8 FT High Wood Fence and 15 FT Wide Swing Gate for Commercial Garbage Bins
PROJECT DATE: August 2013
REFERENCE: Mike Winton, (210) 829-4540, mkwinton@satx.rr.com
CONTRACT AMOUNT: \$1,830.00

OWNER: LA Transportation, Inc.
PROJECT ADDRESS: 6146 Mackenzie
San Antonio, TX 78247
SCOPE OF WORK: 65 LF x 6 FT High Commercial Chain Link Fence with Barb Wire, 37 FT of Concrete Pad and 36 FT Sliding Gate
PROJECT DATE: August 2013
REFERENCE: Vanessa Flores, (210) 590-8859, vflores@latxsan.com
CONTRACT AMOUNT: \$\$5,930.80

OWNER: Brighton Square Condominium HOA
PROJECT ADDRESS: 201 Ellwood
San Antonio, TX 78209
SCOPE OF WORK: 125 LF x 6 FT High Privacy Fence for Condominium Bldg.
PROJECT DATE: May 2013
REFERENCE: Richard Serna, (210) 833-2415, cindi@wildwood-sa.com
CONTRACT AMOUNT: \$2,673.86

OWNER: Alasatian Golf Resort
PROJECT ADDRESS: 1485 County Road 4516
Castroville, TX 78009
SCOPE OF WORK: 730 LF of Commercial Privacy Fence
PROJECT DATE: June 2013
REFERENCE: Bud Surles, (903) 262-5088, bsurles@budsurles.com
CONTRACT AMOUNT: \$18,298.20



ALAMO
DECKS & FENCE

OWNER: 3050 Eisenhower Partners LP
PROJECT ADDRESS: 3050 Eisenhower Road
San Antonio, TX 78209
SCOPE OF WORK: 209 LF of Powder Coated Railings
PROJECT DATE: October 2013
REFERENCE: Phil Kolovson, (210) 710-3940, phil@alternvest.com
CONTRACT AMOUNT: \$5,313.88



ALAMO
DECKS & FENCE

PROJECT MANAGEMENT ABILITY

Alamo Decks and Fence understands the importance of completing projects in a timely manner and within budget. Thanks to careful planning, Alamo Decks and Fence has been able to deliver on every project successfully since inception.

The company is adequately staffed. Mariano Molina has a hands-on management approach. He pairs together with the Superintendents, Assistant Superintendents, and Project Coordinator to meet periodically to discuss projects at hand, identifying challenges, materials and equipment needed, schedules, safety topics, and other pertinent project items. During these discussions, project progress is measured by noting activities that have been successfully completed and estimating the remaining time required to complete those pending. If behind, the project manager will allot more workers and resources to the project or take other measures to speed up the process to ensure projects are finished on time or ahead of schedule.

Alamo Decks and Fence's project manager and superintendent are in constant communication with Mariano, project managers, and suppliers to coordinate material and equipment delivery to ensure each project is completed within the allotted time and budget. Mariano is a firm believer of keeping open communication channels amongst every team member regardless of rank or position to ensure questions and tasks are addressed in a timely manner. At Alamo Decks and Fence everyone's opinion matters!

Alamo Decks and Fence is adequately funded, has been able to meet contractual obligations, and maintains a strong relationship with its suppliers and vendors by paying them on time and by using them often which creates loyalty and enables it to work more efficiently. Alamo Decks and Fence has credit with many of its key suppliers and a line of credit which allows the company to comfortably fund the projects it has at hand.



Ability to Complete Project

Alamo Decks and Fence understands the importance of completing projects in a timely manner and within budget. Thanks to careful planning, Alamo Decks and Fence has been able to deliver on every project since inception.

Alamo Decks and Fence's Project Managers are in constant communication with the owners, superintendents, and suppliers to coordinate material and equipment delivery to ensure each project is successfully completed within the allotted time and budget.

Alamo Decks and Fence maintains a strong relationship with its suppliers and vendors by paying them on time and by using them often which creates loyalty and enables more efficient work.

Alamo Decks and Fence is adequately staffed and encourages open communication. The team meets weekly to discuss projects at hand during which time tasks are identified and issues discussed. During the discussions, project progress is measured by noting activities that have been completed and estimating the remaining required to complete those projects. If behind, the project manager will allot more workers to the project or take other measures to speed up the process to ensure projects are finished on time or ahead of schedule.



Ability to Mobilize

Alamo Decks and Fence understands that once we are given Notice to Proceed, we will have all equipment, labor and materials ready to begin work on project after contract execution. Alamo Decks and Fence superintendents and suppliers will coordinate material and equipment delivery to ensure prompt installation of fences.



Alamo Decks and Fence has been in business since December 2012.

Bank Reference

- **Broadway Bank**
401 Austin Hwy
San Antonio, Texas 78209
(210) 283-5770
\$50,000 Credit Line Available

Accountant

- **RidoutBarrett**
922 Isom Rd #100
San Antonio, Texas 78216
Contact Person: Michael Moore
(210) 829-1793

Surety Agent

- **SureTec Insurance Company**
9737 Great Hills Trall, Suite 320
Austin, Texas 78759

Wortham Insurance
131 Interpark Blvd.
San Antonio Texas 78216
Contact Person: Thomas Whitney
(210) 249-2350

South Central Texas Regional Certification Agency
of Bexar County, Texas hereby duly affirms that:

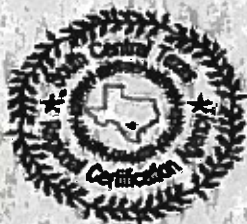
**SANTOS GENERAL CONTRACTORS, LLC DBA
ALAMO DECKS & FENCE**

has successfully met the established requirements of SCTRCA's Business Enterprise Certification Program to be certified as a

***ESBE HABE MBE SBE**

Certified NAICS Codes:

NAICS-236220: CONSTRUCTION MANAGEMENT, COMMERCIAL AND INSTITUTIONAL BUILDING
NAICS-236220: PROJECT MANAGEMENT
NAICS-238110: CONCRETE POURING
NAICS-238140: MASONRY CONTRACTORS
NAICS-238190: OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS



Certification Number: 216031661
Effective Date: March 24, 2016
Expiration Date: March 31, 2018

Julio Fuentes,
Interim Executive Director

Note: This certificate is the property of the South Central Texas Regional Certification Agency and may be revoked should the above named firm graduate from or fails to comply with SCTRCA's Business Enterprise Program. A Certification Renewal Application is required every two years.

**South Central Texas Regional Certification Agency
of Bexar County, Texas hereby duly affirms that:**

**Santos General Contractors DBA Alamo Decks &
Fence**

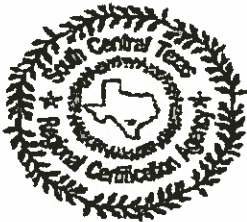
has successfully met the established requirements of DOT's Disadvantaged Business Enterprise Program to be certified as a

Disadvantaged Business Enterprise (DBE)

Certified NAICS Codes:

NAICS-238220: CONSTRUCTION MANAGEMENT, COMMERCIAL AND INSTITUTIONAL BUILDING
NAICS-236220: PROJECT MANAGEMENT

Certification Number: 213091661
Effective Date: September 22, 2013



Blaine R. Mitchell

Blaine R. Mitchell
Executive Director



Note: This certificate is the property of the SCTRCA's and may be revoked should the above named firm graduate from or fails to comply with Department of Transportation's Disadvantaged Business Enterprise Program. Pursuant to 49 CFR Part 28.63 (j) an Annual Update Affidavit must be provided to affirm that your firm continues to meet SBA business size criteria and the overall gross receipts cap of this part.



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority-, woman- and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process. The CPA has established Memorandums of Agreement with other organizations that certify minority-, woman- and service disabled veteran-owned businesses that meet certification standards as defined by the CPA. The agreements allow for Texas-based minority-, woman- and service disabled veteran-owned businesses that are certified with one of our certification partners to become HUB certified through one convenient application process.

In accordance with the Memorandum of Agreement the CPA has established with the South Central Texas Regional Certification Agency (SCTRCA), we are pleased to inform you that your company is now certified as a HUB. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. Provided that your company continues to remain certified with the SCTRCA, and they determine that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the SCTRCA in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. Note: Any changes made to your company's information may require the SCTRCA and/or the HUB Program to re-evaluate your company's eligibility. Failure to remain certified with the SCTRCA, and/or failure to notify them of any changes affecting your company's compliance with HUB eligibility requirements, may result in the revocation of your company's certification.

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) that will provide you with addition information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number: 1461533238500
File/Vendor Number: 483207
Approval Date: 24-MAR-2016
Scheduled Expiration Date: 31-MAR-2018

In accordance with the Memorandum of Agreement between the South Central Texas Regional Certification Agency (SCTRCA) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

SANTOS GENERAL CONTRACTORS, LLC

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate, printed 17-FEB-2017, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the SCTRCA's program, you must immediately (within 30 days of such changes) notify the SCTRCA's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the SCTRCA's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

*Bobby Pounds, Interim Director
Statewide Support Services Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.



Mariano E. Molina

Senior Management – Construction

T/ (210) 404-4454, C/ (210) 551-1999, E/ mariano@alamodecksandfence.com

Professional Experience

President: Alamo Decks & Fence, USA **Dec/12 – Present**

Project Manager and Administrative Director for a Fencing and Decking Company which also builds concrete slabs, arbors, patio enclosures and outdoor kitchens.

Caribbean Regional Director: CERES Environmental Services Inc., USA **Feb/12 – Nov/12**

Regional Director based out of Port-au-Prince, Haiti. In charge of over 200 employees, in charge of Business Development for the Region, project manager and job estimating; also worked on negotiating with and hiring subcontractors and material for a canal irrigation project in Mission Texas and levee project in New Orleans, Louisiana.

CEO/General Manager: SANTOS construction company, Bolivia **Jun/02 – Nov/11**

Worked on road construction, aggregate production, dirt movement, transporting, grading and compacting material for the structural package, paving and accessories (road signs, flex beams, etc.), dirt dams for remedial mining projects, bridge construction, mainly with pier foundations and post stressed beams, commercial building and private housing, among others.

Regional Manager, NW and Central Regions: CONALSI construction company, Bolivia **Sep/98 – Jun/02**

Opened, managed and operated the regional offices for La Paz, Oruro, Cochabamba and Potosi, Bolivia. The projects that were awarded and built were mainly public schools, and infrastructure projects, such as: irrigation, water canals, sewage and pluvial drainage.

In-house Consultant: Fondo Nacional de Desarrollo Regional, Bolivia **Jan/98 – Sep/98**

Government Institution, which directs foreign funds to finance infrastructure projects in Bolivia. Elaborated feasibility studies and their presentation to a National Board of Directors, for various road and bridge projects, to get them financed by the International Monetary Fund (World Bank, IDB and others).

Civil Engineer: Texas Transportation Institute (TTI) San Antonio, Texas **Sep/95 – Oct/97**

Systems Application Program in the Transport Systems Division, conducted the feasibility study and traffic analysis of the TransGuide System, the IH 10 - 410 multilevel highway interchange and the Wurzbach Parkway, all in San Antonio TX, the US 77 and US 83 interchange in the Harlingen/Brownsville area and highway US 83 in the McAllen area, Pharr District, TX; using traffic modeling software to determine the traffic flow patterns. Also optimization and programming of traffic light time cycles, interchanges and traffic signals, presentation of projects to TTI executives and TxDOT (Texas Department of Transportation) officials, among others.

Published: Published in the Institute of Transportation Engineers Quarterly (ITE), Apr/97

"Before and After Analysis of the San Antonio TransGuide System Phase I"

Professional Engineering License: in Bolivia License No. 10470

EIT (Engineer in Training) in the US, 1995

Residential Building Contractor License: in San Antonio, Texas Registration No. H923477, 2013

Education

Master of Science in Civil/Environmental Engineering, major in Water and Wastewater Treatment (3.45 GPA, 98/100 Thesis), University of Texas at San Antonio - 1997

Bachelor of Science in Civil Engineering, University of Texas at San Antonio - 1995

Bachelor of Arts in Biology, Saint Mary's University - 1990