City of San Antonio Bid Tabulation

			Non-Local	Local
)pened:	January 4, 2017		Zoll Medical Corporation	Medwheels Inc.
or: 100008211	Annual Contract for X Series 12 Lead Defibrillators & Accessories	SC	269 Mill Road	1322 E. Houston
Item	Description	Est. Annual Quantity	Chelmsford, MA 01824 800-348-9011	San Antonio, TX 78205
1a.	Item 1-X Series Unit X Series Monitor/Defibrillator w/12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, Temp, CPR Manufacturer Part No. Subtotal	5	\$30,837.00 Zoll 601-2431411-01 \$154,185.00	
1b.	4 Year Extended Warranty on Zoll Series Unit Manufacturer Part No. Subtotal	5	\$3,900.00 Zoll 8778-100044 \$19,500.00	
1c.	5 Year Preventative Maintenance on Zoll X Series Unit Manufacturer Part No. Subtotal	5	\$1,150.00 Zoll 8778-0119 \$5,750.00	
2a.	Item 2-ECG Accessories 12-Lead One Step ECG Cable-AAMI includes 4-lead Trunk Cable, Removable Precordial 6-Lead Set Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$243.75 Zoll 8300-0802-01 \$12,187.50	Zoll 8300-0802-01
3a.	Item 3-Battery and Charger Accessories Six Hour Rechargeable Sure Power Smart Battery Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	51	\$371.25 Zoll 8000-0580-01 \$18,933.75	Zol 8000-0580-01
3b.	Replacement AC Power Adapter/Charger, 120 – 240 VAC, 50, 60, 400 Hz Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	51	\$333.75 Zoll 8300-0004 \$17,021.25	\$465.00 Zol 8300-0004
3c.	US Power Cord Manufacturer Part No. Subtotal	51	\$45.00 Zoll 8000-0100 \$2,295.00	
3d.	X Series Power Extension Cord Manufacturer Part No. Subtotal	51	\$84.00 Zoll 8000-000903-01 \$4,284.00	
3e.	Charging System (4 Bay) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	5	\$1,937.25 Zoll 8300-0500-01 \$9,686.25	Zol 8300-0500-01
4a.	Item 4-Cases and Mount Accessories X Series Carry Case Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	25	\$371.25 Zoll 8707-000502-01 \$9,281.25	Zol 8707-000502-01
5a.	Item 5-Training & Manual Accessories ECG Plain White Paper-80 mm, pack of 6 rolls Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	1,501	\$18.00 Zoll 8000-000901-01 \$27,018.00	Zol 8000-000901-01
6a.	Item 6-Cables and Sensors Patient Cable 4' (red) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8000-0330 \$11,062.50	Zol 8000-0330
6b.	Patient Cable 10' (red) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder	50	\$258.75 Zoll 8000-0331 \$12,937.50	\$365.00 Zol 8000-033 \$18,250.00 41.06%
6c.	Price Differential Ear Sensor (LNCS E1) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$318.75 Zoll 8000-000456 \$15,937.50	Zol 8000-000456
6d.	Ear Sensor (M-LNCS E1) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$318.75 Zoll 8000-000457 \$15,937.50	\$435.00 Zol 8000-000457

For:	ened: January 4, 2017 Annual Contract for X Series 12 Lead Defibrillators & Accessories		Zoll Medical Corporation 269 Mill Road	1322 E. Houston
ltem	Description	SC Est. Annual Quantity	Chelmsford, MA 01824	San Antonio, TX 78205
6e.	Patient Cable-4' (red MNC) Manufacturer Part No. Subtotal	50	\$356.25 Zoll 8000-000460 \$17,812.50	\$495.00 Zoll 8000-000460 \$24,750.00
6f.	Percentage between local bid and lowest responsive bidder Price Differential Patient Cable-4' Rainbow	50	\$183.75	
	Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential		Zoll 8000-0341 \$9,187.50	8000-0341
6g.	Patient Cable-12' Rainbow Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder	50	\$221.25 Zoll 8000-0342 \$11,062.50	Zoll 8000-0342 \$15,500.00 40.11%
6h.	Price Differential Patient Sensor Adult Rainbow Manufacturer Part No.	50	\$633.75 Zoll 8000-000371	
	Subtotal		\$31,687.50	
6i.	Patient Sensor Pediatric Rainbow Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$633.75 Zoll 8000-000372 \$31,687.50	Zoll 2 8000-000372
6j.	Sensor M-LNCS DCI Resuable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8000-0294 \$11,062.50	Zoll 8000-0294
6k.	Dual Lumen NIBP 10' Hose Propaq MD Manufacturer Part No. Subtotal	50	\$93.75 Zoll 8300-0002-01 \$4,687.50	
61.	Infant/Neonate-8' Single Lumen NIBP Hose Manufacturer Part No. Subtotal	255	\$48.75 Zoll 8000-0796-01 \$12,431.25	No Bid
6m.	Temperature Skin Probe-Adult YSI Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	305	\$93.75 Zoll 8000-0670 \$28,593.75	\$135.00 Zoll 8000-0670
6n.	Limb Lead ECG Cable (4 Lead) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8300-0803-01 \$11,062.50	\$310.00 Zol 8300-0803-01
60.	V Lead ECG Cable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8300-0804-01 \$11,062.50	\$310.00 Zol 8300-0804-01 \$15,500.00 40.11%
6р.	Multifunction Therapy Cable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$223.50 Zoll 8300-0783 \$11,175.00	Zoll 8300-0783-01
6q.	CPR Connector Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$198.75 Zoll 8000-0370 \$9,937.50	\$285.00 Zoll 8000-0370
7a.	Item 7: Cuffs and Probes Temperature Adult Rectal Probe (YSI) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	280	\$93.75 Zoll 8000-0668 \$26,250.00	Zol 8000-0668
7b.	12-Lead Simulator Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	25	\$798.75 Zoll 8012-0206 \$19,968.75	\$1,165.00 Zol 8012-0206
7c.	Neonatal BP Cuff Kit (Size 1-5) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	252	\$224.25 Zoll 8300-0797-01 \$56,511.00	\$309.00 Zol 8300-0797-01

City of San Antonio Bid Tabulation

Name	Opened:	January 4, 2017	Zoll Medical Corporation 269 Mill Road		
Nom	For:	Annual Contract for X Series 12 Lead Defibrillators & Accessories			
Nom	6100008211		SC		
Manufacture		Description	Est. Annual	01824	
Manufacture	7d.	Disposal BP Cuff-Soft Infant-2 tube	21	\$131.25	\$195.00
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Amunifacture					48.57% \$1,338.75
Manufacturer	7e.	Blood Pressure Cuff Child (2 tube)	27	\$131.25	\$195.00
Subtotal Percentage between local bid and lowest responsive bidder Price Differential Percentage between local bid and lowest responsive bidder Price Differential 71. Blood Pressure Cuff Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 79. Blood Pressure Cuff Large Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 79. Filterline Set, Adult/Pedistric Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 70. Smart CapnoLine Plus O2 Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 70. Smart CapnoLine Plus O2 Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 71. Biood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 72. Smart CapnoLine Plus O2 Adult Percentage between local bid and lowest responsive bidder Price Differential 73. Blood Pressure Cuff Thigh Percentage between local bid and lowest responsive bidder Price Differential 74. Smart CapnoLine Plus O2 Adult Percentage between local bid and lowest responsive bidder Price Differential 75. Blood Pressure Cuff Thigh Percentage between local bid and lowest responsive bidder Price Differential 76. Smart CapnoLine Plus O2 Adult Percentage between local bid and lowest responsive bidder Price Differential 77. Blood Pressure Cuff Thigh Percentage between local bid and lowest responsive bidder Price Differential 88. Smart CapnoLine Plus O2 Adult Percentage between local bid and lowest responsive bidder Price Differential 88. Smart CapnoLine Plus O2 Adult Percentage between local bid and lowest Plus O2 Adult Percentage between local bid and lowest Plus O2 Adult Percentage between local bid and lowest Plus O2 Adult Percentage between local bid and lowest Plus O2 Adult Perce					·
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Price Differential \$34,787.2				ψ,σσ=.σσ	47.01%
Manufacturer Part No. SUBST-12-2MG SOFT-12-2MG SOFT-12-2MG SUBST-12-2MG SUBST-12-2MG SUBST-12-2MG SOFT-12-2MG SOFT-13-2MG					\$34,787.50
Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7h. Filterline Set, Adult/Pediatric Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7i. Smart CapnoLine Plus O2 Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Part No. Subtotal Percentage between local bid and lowest responsive bidder Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 8507-1-12-2MQ \$84,881.25 \$208.25 \$208.25 \$372,281.25 \$300-0520-01	7g.	_	503		
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Manufacturer Part No. Subtotal Sand-oscient					\$23,263.75
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Subtotal Percentage between local bid and lowest responsive bidder Price Differential \$372,281.25 \$532,475.1 \$43.03 \$160,193. \$160,193					
Percentage between local bid and lowest responsive bidder Price Differential 7i. Smart CapnoLine Plus O2 Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Sopre-13-2MQ Sopre-13-2					
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Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 8300-0524-01 \$43,132.50 \$59,130.0 \$75,997.1 \$15,997.1 \$275.1 \$275.1 \$276.1 \$2					43.03% \$160,193.75
Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential 8300-0524-01 \$43,132.50 \$59,130.0 \$7.09 \$15,997.3 27 20 SOFT-13-2MQ SOFT-13-2MQ SOFT-13-2MQ SOFT-13-2MQ \$89,437.50 \$123,750.0 \$34,312.0 ITEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS & SUPPLIES Parts % of discount offered Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour \$150.00 No E	7 i.	Smart CapnoLine Plus O2 Adult	162	\$266.25	\$365.00
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Price Differential 7j. Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential TEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS & SUPPLIES Parts % of discount offered Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour \$150.00 \$198.75 \$275. \$20I \$2 \$20I \$2 \$30FT-13-2MQ \$SOFT-13-2MQ \$SOFT-13-2MQ \$SOFT-13-2MQ \$SOFT-13-2MQ \$SOFT-13-2MQ \$\$34,312.5 \$\$152,750. \$\$152,750. \$\$152,750. \$\$150.00 \$\$150.				\$43,132.50	
Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential ITEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS & SUPPLIES Parts % of discount offered Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour SOFT-13-2M \$89,437.50 \$123,750.0 \$38.36 \$\$123,750.0 \$38.36 \$\$123,750.0 \$\$123,750.0 \$\$34,312.5 \$\$150.00 \$\$123,750.0 \$\$123,750					37.09% \$15,997.50
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Subtotal Percentage between local bid and lowest responsive bidder Price Differential ITEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS & SUPPLIES Parts % of discount offered Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour \$89,437.50 \$123,750.0 \$38.36 \$34,312.9 \$No E		_		Zoll	
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Price Differential ITEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS & SUPPLIES Parts % of discount offered 25% No E Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour \$150.00 No E				\$89,437.50	
SUPPLIES Parts % of discount offered Price Schedule Number Effective date of price schedule Item 3: Labor Rate for Repairs Labor rate per hour \$150.00 No E					38.36% \$34,312.50
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Labor rate per hour \$150.00 No E					
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Payment Terms				\$150.00	No Bio
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