

**City of San Antonio  
Bid Tabulation**

			Non-Local	Local
Opened: January 4, 2017			Zoll Medical Corporation	Medwheels Inc.
For: Annual Contract for X Series 12 Lead Defibrillators & Accessories			269 Mill Road	1322 E. Houston
6100008211			Chelmsford, MA 01824 800-348-9011	San Antonio, TX 78205
Item	Description	Est. Annual Quantity	SC	
1a.	<b>Item 1-X Series Unit</b> X Series Monitor/Defibrillator w/12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, Temp, CPR Manufacturer Part No. Subtotal	5	\$30,837.00  Zoll 601-2431411-01 \$154,185.00	No Bid
1b.	4 Year Extended Warranty on Zoll Series Unit Manufacturer Part No. Subtotal	5	\$3,900.00  Zoll 8778-100044 \$19,500.00	No Bid
1c.	5 Year Preventative Maintenance on Zoll X Series Unit Manufacturer Part No. Subtotal	5	\$1,150.00  Zoll 8778-0119 \$5,750.00	No Bid
2a.	<b>Item 2-ECG Accessories</b> 12-Lead One Step ECG Cable-AAMI includes 4-lead Trunk Cable, Removable Precordial 6-Lead Set Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$243.75  Zoll 8300-0802-01 \$12,187.50	\$345.00  Zoll 8300-0802-01 \$17,250.00 41.54% \$5,062.50
3a.	<b>Item 3-Battery and Charger Accessories</b> Six Hour Rechargeable Sure Power Smart Battery Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	51	\$371.25  Zoll 8000-0580-01 \$18,933.75	\$510.00  Zoll 8000-0580-01 \$26,010.00 37.37% \$7,076.25
3b.	Replacement AC Power Adapter/Charger, 120 – 240 VAC, 50, 60, 400 Hz Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	51	\$333.75  Zoll 8300-0004 \$17,021.25	\$465.00  Zoll 8300-0004 \$23,715.00 39.33% \$6,693.75
3c.	US Power Cord Manufacturer Part No. Subtotal	51	\$45.00  Zoll 8000-0100 \$2,295.00	No Bid
3d.	X Series Power Extension Cord Manufacturer Part No. Subtotal	51	\$84.00  Zoll 8000-000903-01 \$4,284.00	No Bid
3e.	Charging System (4 Bay) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	5	\$1,937.25  Zoll 8300-0500-01 \$9,686.25	\$2,683.00  Zoll 8300-0500-01 \$13,415.00 38.50% \$3,728.75
4a.	<b>Item 4-Cases and Mount Accessories</b> X Series Carry Case Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	25	\$371.25  Zoll 8707-000502-01 \$9,281.25	\$510.00  Zoll 8707-000502-01 \$12,750.00 37.37% \$3,468.75
5a.	<b>Item 5-Training &amp; Manual Accessories</b> ECG Plain White Paper-80 mm, pack of 6 rolls Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	1,501	\$18.00  Zoll 8000-000901-01 \$27,018.00	\$27.00  Zoll 8000-000901-01 \$40,527.00 50.00% \$13,509.00
6a.	<b>Item 6-Cables and Sensors</b> Patient Cable 4' (red) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25  Zoll 8000-0330 \$11,062.50	\$325.00  Zoll 8000-0330 \$16,250.00 46.89% \$5,187.50
6b.	Patient Cable 10' (red) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$258.75  Zoll 8000-0331 \$12,937.50	\$365.00  Zoll 8000-0331 \$18,250.00 41.06% \$5,312.50
6c.	Ear Sensor (LNCS E1) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$318.75  Zoll 8000-000456 \$15,937.50	\$435.00  Zoll 8000-000456 \$21,750.00 36.47% \$5,812.50
6d.	Ear Sensor (M-LNCS E1) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$318.75  Zoll 8000-000457 \$15,937.50	\$435.00  Zoll 8000-000457 \$21,750.00 36.47% \$5,812.50

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6e.	Patient Cable-4' (red MNC) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$356.25 Zoll 8000-000460 \$17,812.50	\$495.00 Zoll 8000-000460 \$24,750.00 38.95% \$6,937.50
6f.	Patient Cable-4' Rainbow Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$183.75 Zoll 8000-0341 \$9,187.50	\$255.00 Zoll 8000-0341 \$12,750.00 38.78% \$3,562.50
6g.	Patient Cable-12' Rainbow Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8000-0342 \$11,062.50	\$310.00 Zoll 8000-0342 \$15,500.00 40.11% \$4,437.50
6h.	Patient Sensor Adult Rainbow Manufacturer Part No. Subtotal	50	\$633.75 Zoll 8000-000371 \$31,687.50	No Bid
6i.	Patient Sensor Pediatric Rainbow Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$633.75 Zoll 8000-000372 \$31,687.50	\$875.00 Zoll 8000-000372 \$43,750.00 38.07% \$12,062.50
6j.	Sensor M-LNCS DCI Resuable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8000-0294 \$11,062.50	\$310.00 Zoll 8000-0294 \$15,500.00 40.11% \$4,437.50
6k.	Dual Lumen NIBP 10' Hose Propaq MD Manufacturer Part No. Subtotal	50	\$93.75 Zoll 8300-0002-01 \$4,687.50	No Bid
6l.	Infant/Neonate-8' Single Lumen NIBP Hose Manufacturer Part No. Subtotal	255	\$48.75 Zoll 8000-0796-01 \$12,431.25	No Bid
6m.	Temperature Skin Probe-Adult YSI Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	305	\$93.75 Zoll 8000-0670 \$28,593.75	\$135.00 Zoll 8000-0670 \$41,175.00 44.00% \$12,581.25
6n.	Limb Lead ECG Cable (4 Lead) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8300-0803-01 \$11,062.50	\$310.00 Zoll 8300-0803-01 \$15,500.00 40.11% \$4,437.50
6o.	V Lead ECG Cable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$221.25 Zoll 8300-0804-01 \$11,062.50	\$310.00 Zoll 8300-0804-01 \$15,500.00 40.11% \$4,437.50
6p.	Multifunction Therapy Cable Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$223.50 Zoll 8300-0783 \$11,175.00	\$328.00 Zoll 8300-0783-01 \$16,400.00 46.76% \$5,225.00
6q.	CPR Connector Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	50	\$198.75 Zoll 8000-0370 \$9,937.50	\$285.00 Zoll 8000-0370 \$14,250.00 43.40% \$4,312.50
<b>Item 7: Cuffs and Probes</b>				
7a.	Temperature Adult Rectal Probe (YSI) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	280	\$93.75 Zoll 8000-0668 \$26,250.00	\$135.00 Zoll 8000-0668 \$37,800.00 44.00% \$11,550.00
7b.	12-Lead Simulator Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	25	\$798.75 Zoll 8012-0206 \$19,968.75	\$1,165.00 Zoll 8012-0206 \$29,125.00 45.85% \$9,156.25
7c.	Neonatal BP Cuff Kit (Size 1-5) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	252	\$224.25 Zoll 8300-0797-01 \$56,511.00	\$309.00 Zoll 8300-0797-01 \$77,868.00 37.79% \$21,357.00

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7d.	Disposal BP Cuff-Soft Infant-2 tube Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	21	\$131.25 Zoll SOFT-07-2MQ \$2,756.25	\$195.00 Zoll SOFT-07-2MQ \$4,095.00 48.57% \$1,338.75
7e.	Blood Pressure Cuff Child (2 tube) Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	27	\$131.25 Zoll SOFT-09-2MQ \$3,543.75	\$195.00 Zoll SOFT-09-2MQ \$5,265.00 48.57% \$1,721.25
7f.	Blood Pressure Cuff Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	506	\$146.25 Zoll SOFT-11-2MQ \$74,002.50	\$215.00 Zoll SOFT-11-2MQ \$108,790.00 47.01% \$34,787.50
7g.	Blood Pressure Cuff Large Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	503	\$168.75 Zoll SOFT-12-2MQ \$84,881.25	\$215.00 Zoll SOFT-12-2MQ \$108,145.00 27.41% \$23,263.75
7h.	Filterline Set, Adult/Pediatric Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	1,805	\$206.25 Zoll 8300-0520-01 \$372,281.25	\$295.00 Zoll 8300-0520-01 \$532,475.00 43.03% \$160,193.75
7i.	Smart CapnoLine Plus O2 Adult Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	162	\$266.25 Zoll 8300-0524-01 \$43,132.50	\$365.00 Zoll 8300-0524-01 \$59,130.00 37.09% \$15,997.50
7j.	Blood Pressure Cuff Thigh Manufacturer Part No. Subtotal Percentage between local bid and lowest responsive bidder Price Differential	450	\$198.75 Zoll SOFT-13-2MQ \$89,437.50	\$275.00 Zoll SOFT-13-2MQ \$123,750.00 38.36% \$34,312.50
	<b>ITEM 2: CATALOG DISCOUNT ZOLL X SERIES PARTS &amp; SUPPLIES</b> Parts % of discount offered Price Schedule Number Effective date of price schedule		25%	No Bid
	<b>Item 3: Labor Rate for Repairs</b> Labor rate per hour		\$150.00	No Bid
	Payment Terms		Net 30	1% 10 Days