



May 19, 2015

Ms. Diane Cook
Planning & Development Manager
San Antonio Airport System

Re: Updated Bid Evaluation for Security Camera Upgrade and Parking Area Surveillance Project

Dear Ms. Cook,

On Friday May 15, 2015 Faith Group LLC (FG) received direction from SAAS to eliminate the economy lot and cell lot from the project and re-evaluate the bids received from the two bidders; Presidio Networked Solutions Group LLC and Convergent Technologies LLC. Using Form 025 Unit Pricing Form, FG adjusted the quantities of cameras and infrastructure particular to the two parking lots equally and compared the results as follows:

PRESIDIO

BASE BID (SCU)	\$ 493,999.86
NEW ALTERNATE #1 (LONG TERM GARAGE)	\$ 1,306,937.62
ADD ALTERNATE #2	\$ 87,864.31
ALLOWANCE	<u>\$ 50,000.00</u>
	\$ 1,938,801.79

CONVERGINT

BASE BID (SCU)	\$ 591,241.74
NEW ALTERNATE #1 (LONG TERM GARAGE)	\$ 1,314,984.88
ADD ALTERNATE #2	\$ 352,744.30
ALLOWANCE	<u>\$ 50,000.00</u>
	\$ 2,308,970.82

Based on our evaluation, Presidio is still the low bidder on the project. Should you have questions, comments or need further information please don't hesitate to call me at 314-991-2228.

Sincerely,

A handwritten signature in cursive script, appearing to read "Faith A. Varwig".

Faith Varwig
Principal-in-Charge