



City of San Antonio

Contract Summary Sheet

Date: 2/2/2017
Agenda Item: 17-1009

Name/Title (Caption as shown on agenda): Electrolyte Replacement Drinks 6100007830 RR	
Brief Description of Item(s) and Use: This contract will provide various City Departments with electrolyte replacement drinks in both powder and ready-to-drink varieties. Electrolytes are chemicals that form ions in body fluids and help make sure specific bodily functions run at optimal levels. This drink will be utilized by City employees to maintain consistent hydration and electrolyte replenishment when performing manual labor in hot and/or humid conditions. The powder mix is utilized by TCI, Solid Waste and BES Departments. The ready-to-drink electrolyte replacement drink is utilized by the Fire Department for both the SAFD firefighters and EMS Paramedics.	
Total \$:	\$53,000.00 annually
Contract Period:	Upon award through September 30, 2018 with a one, one year renewal option
Method of Procurement:	Competitive (4 bids received)
Price Trend:	22.15% increase from the previous contract awarded in January 2014.
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Supply Innovations Co. LLC., 200 Chihuahua St., San Antonio, TX 78207, Lines 1 – 3 (LOCAL) Mastermans LLP, 11 C Street, Auburn, MA 01501, Lines 4 – 7 (NON-LOCAL) Sunbelt Mill Supply, Inc., 7715 Grissom Rd., San Antonio, TX 78251, Lines 8 – 10 (LOCAL)
Previous Contractor(s):	Supply Innovations Co., LLC, 200 Chihuahua St., San Antonio, TX 78207 Sunbelt Mill Supply, Inc., 7715 Grissom Rd., San Antonio, TX 78251
Comments:	NAS: Diamond Custom Blend - Powder mix took 30 minutes to dissolve after stirring. Specifications required 30 seconds to dissolve; Sunbelt Mills & Supply Innovation offered Allsport brand - internal customers (Parks & Recreation and TCI) rejected Allsport brand powder drink mix due to experiencing an aftertaste.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, using departments would be required to purchase electrolyte replacement drinks as their individual needs arise. However, aggregating demands by establishing a requirements contract will result in lower, fixed prices for an extended period of time.
Using Department (s):	Citywide