

**AN ORDINANCE 2016-12-01-0903**

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$393,500.00: (A) FOLLETT HIGHER EDUCATION GROUP, INC. FOR TEXTBOOKS, (B) ARTESIA SPRINGS LLC FOR BOTTLED WATER, (C) FLINT TRADING, INC. FOR HOT APPLIED THERMOPLASTIC AND PERMANENT PREFABRICATED PAVEMENT MARKINGS, (D) GT DISTRIBUTORS INC. FOR STREAMLIGHT FIREFIGHTER FLASHLIGHTS, BATTERIES AND ANCILLARIES, AND (E) LEXISNEXIS CLAIMS SOLUTIONS, INC. FOR THE LEXISNEXIS DESK OFFICER REPORTING SYSTEM INCLUDING IMPLEMENTATION, MAINTENANCE AND SUPPORT.**

\* \* \* \* \*

**WHEREAS**, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

**WHEREAS**, these bids are from the following companies to furnish the City with: (A) Follett Higher Education Group, Inc. for textbooks, (B) Artesia Springs LLC for bottled water, (C) Flint Trading, Inc. for hot applied thermoplastic and permanent prefabricated pavement markings, (D) GT Distributors Inc. for Streamlight firefighter flashlights, batteries and ancillaries, and (E) LexisNexis Claims Solutions, Inc. for the LexisNexis Desk Officer Reporting System including implementation, maintenance and support; and

**WHEREAS**, the bids submitted by Barnes & Noble Booksellers, Inc. and Loving Guidance, Inc. failed to meet the City's specifications and/or requirements for textbooks; and

**WHEREAS**, the bid submitted by Northern Safety Co., Inc. failed to meet the City's specifications and/or requirements for Streamlight firefighter flashlights, batteries and ancillaries; and

**WHEREAS**, according to section 252.022(a)(2) of the Texas Local Government Code competitive bidding is not required for a procurement of items necessary to preserve or protect the public health or safety of the municipality's residents; and

**WHEREAS**, according to section 252.022(a)(7) of the Texas Local Government Code competitive bidding is not required for a procurement of items that are available from only one source; and

**WHEREAS**, this ordinance approves one low qualifying bid contract, two low bid contracts, one contract procured on the basis of the public health or safety exemption and one contract procured on the basis of sole source; and



**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids from the following companies to furnish the City with: (A) Follett Higher Education Group, Inc. for textbooks, (B) Artesia Springs LLC for bottled water, (C) Flint Trading, Inc. for hot applied thermoplastic and permanent prefabricated pavement markings, (D) GT Distributors Inc. for Streamlight firefighter flashlights, batteries and ancillaries, and (E) LexisNexis Claims Solutions, Inc. for the LexisNexis Desk Officer Reporting System including implementation, maintenance and support are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

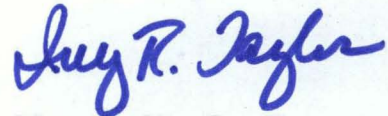
**SECTION 2.** It has been found and declared that the bids submitted by Barnes & Noble Booksellers, Inc. and Loving Guidance, Inc. for textbooks failed to meet the City's specifications and/or requirements.

**SECTION 3.** It has been found and declared that the bid submitted by Northern Safety Co., Inc. for Streamlight firefighter flashlights, batteries and ancillaries failed to meet the City's specifications and/or requirements.

**SECTION 4.** Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2017 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

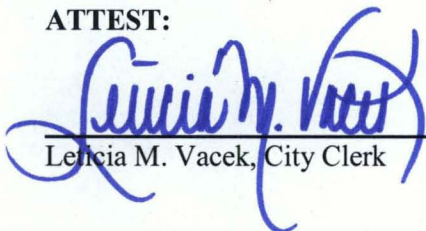
**SECTION 5.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

**PASSED and APPROVED** this 1<sup>st</sup> day of December, 2016.

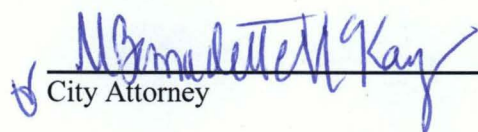


**M A Y O R**  
Ivy R. Taylor

**ATTEST:**

  
\_\_\_\_\_  
Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**

  
\_\_\_\_\_  
City Attorney

<b>Agenda Item:</b>	<b>5 ( in consent vote: 5, 7, 8, 9, 11A, 11B, 13, 14, 16, 18, 19, 20, 21, 23, 24, 25 )</b>						
<b>Date:</b>	12/01/2016						
<b>Time:</b>	09:23:46 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$393,500.00: (A) Follett Higher Education Group, Inc. for textbooks, (B) Artesia Springs LLC for bottled water, (C) Flint Trading, Inc. for hot applied thermoplastic and permanent prefabricated pavement markings, (D) GT Distributors Inc. for Streamlight firefighter flashlights, batteries and ancillaries, and (E) LexisNexis Claims Solutions, Inc. for the LexisNexis Desk Officer Reporting System including implementation, maintenance and support. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
<b>Result:</b>	Passed						
<b>Voter</b>	<b>Group</b>	<b>Not Present</b>	<b>Yea</b>	<b>Nay</b>	<b>Abstain</b>	<b>Motion</b>	<b>Second</b>
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8	x					
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

# EXHIBIT I

## City of San Antonio Bid Tabulation

Opened: October 19, 2016		Non-Local		Non-Local		Non-Local	
For: Annual Contract for Textbooks		Follett Higher Education Group, Inc.		Barnes & Noble Booksellers, Inc.		Loving Guidance, Inc. dba Conscious Discipline	
6100007927		3 Westbrook Corporate Center, Suite 200		122 Fifth Avenue		820 W. Broadway St.	
JM		Westchester, IL 60154 972-567-8206		New York, NY 10011		Oviedo, FL 32765	
Item	Description	Est. Annual Quantity					
1	<b>New Textbooks</b> Percent of Discount Offered		10%	NAS	0-25%	NAS	0%
2	<b>New Workbooks</b> Percent of Discount Offered		10%		0-25%		0%
3	<b>New Hard Back Books</b> Percent of Discount Offered		10%		0-25%		0%
4	<b>New Soft Back Books</b> Percent of Discount Offered		10%		0-25%		0%
5	<b>Used Textbooks</b> Percent of Discount Offered		10%		NA		NA
6	<b>DELETED</b>						
7	<b>Used Hard Back Books</b> Percent of Discount Offered		10%		NA		NA
8	<b>Used Soft Back Books</b> Percent of Discount Offered		10%		NA		NA
9	<b>E-Books</b> Percent of Discount Offered		10%		0%		NA
10	<b>Misc. Educational Guides</b> Percent of Discount Offered		10%		0-25%		0%
Payment Terms			Net 30		Net 30		Net 30

\* Item 6 deleted, used workbooks not sold



**City of San Antonio  
Bid Tabulation**

Opened: July 20, 2016 For: Annual Contract for Bottled Water - Citywide 6100006887		MAB		Local	Non-Local	Alternate #1
Item	Description	Estimated Annual Quantity	San Antonio, TX 78218 210-637-5554	Artesia Springs LLC 8130 Interchange Pky	Nestle Waters North America Inc. 900 Long Ridge Rd. Bldg 2 Stamford, CT 06902	Nestle Waters North America Inc. 900 Long Ridge Rd. Bldg 2 Stamford, CT 06902
1	8 oz. Water Bottles	3,500				
	Price Per Case			\$7.99	\$13.99	\$5.99
	Total price			\$27,965.00	\$48,965.00	*\$41,930.00
	Brand			Artesia	Ozarka	NPL
	8 oz. Water Bottles per case			48	48	24
2	16.9 oz. Water Bottles	12,000				
	Price Per Case			\$3.99	\$4.99	\$4.99
	Total price			\$47,880.00	\$59,880.00	\$59,880.00
	Brand			Artesia	NPL	NPL
	16.9 oz. Water Bottles per case			24	24	24
3	5-Gallon Container	15,000				
	Price Per Container			\$2.80	\$4.99	\$4.99
	Total price			\$42,000.00	\$74,850.00	\$74,850.00
	Brand			Artesia	NPL	NPL
4	9 oz. Plastic cups	300				
	Price Per Case			\$35.00	\$59.80	\$59.80
	Total price			\$10,500.00	\$17,940.00	\$17,940.00
	9 oz. Plastic cups per sleeve			50	50	50
	9 oz. Plastic cups per case			1,000	**20	**20
5	Rental of Water Dispensing Units	150				
	Price Per Monthly Rental Fee			\$1.50	\$1.99	\$1.99
	Total price per month			\$225.00	\$298.50	\$298.50
	Total Price per year			\$2,700.00	\$3,582.00	\$3,582.00
	Payment Terms			1% 15 Days	Net 30	Net 30
	Estimated Annual Total			\$131,045.00	\$205,217.00	\$198,182.00
	<b>Estimated Annual Award</b>			<b>\$131,045.00</b>		

\*Price adjusted for evaluation purposes to equal 48 cases

\*\*50 cups per sleeve; 20 sleeves per case

\*\*\* Quantity adjusted from 3,000 to 300 cases annually

**City of San Antonio  
Bid Tabulation**

Opened: September 16, 2016									
For: Annual Contract for Hot Applied Thermoplastic and Permanent Prefabricated Pavement Markings		Non-Local		Non-Local		Non-Local		Local	
6100007951		Flint Trading, Inc.		Pathmark Traffic Products of Texas		Swarco Industries, LLC.		American Signal Equipment Company	
		115 Todd Court Thomasville, NC 27360 336-308-3769		4495 Hunter Road San Marcos, TX 78666		270 Rutherford Lane Columbia, TN 38401		1206 W. Blanco Rd San Antonio, TX 78232	
Item	Description	DS	Est. Annual Qty						
1	4 inch wide white line, 90 LNFT Price Each Price Total Manufacturer & Model No.:		50	\$97.02 \$4,851.00 Flint Trading PM600100	\$149.00 \$7,450.00 Flint	\$99.51 \$4,975.50 Swarco #3490		\$180.00 \$9,000.00 #3903	
2	24 inch wide white line, 15 LNFT Price Each Price Total Manufacturer & Model No.:		40	\$97.02 \$3,880.80 Flint Trading 8430566	\$156.00 \$6,240.00 Flint	\$99.63 \$3,985.20 Swarco #3502		\$180.00 \$7,200.00 #3502	
3	Right White Arrow (per each), 2 per box 8' 2" x 6' 3" Price Each Price Total Manufacturer & Model No.:		15	\$203.06 \$3,045.90 Flint Trading 8330241R	\$286.00 \$4,290.00 Flint	\$207.37 \$3,110.55 Swarco #3546		\$325.00 \$4,875.00 #3545	
4	Left White Arrow (per each), 2 per box 8' 2" x 6' 3" Price Each Price Total Manufacturer & Model No.:		30	\$203.06 \$6,091.80 Flint Trading 8330241L	\$286.00 \$8,580.00 Flint	\$207.37 \$6,221.10 Swarco #3545		\$325.00 \$9,750.00 #3546	
5	Word "ONLY" (per word), 1 per box 8' tall Price Each Price Total Manufacturer & Model No.:		50	\$145.37 \$7,268.50 Flint Trading 8130102	\$210.00 \$10,500.00 Flint	\$148.65 \$7,432.50 Swarco #3639		\$225.00 \$11,250.00 #3639	
6	Straight White Arrow (per each) 2 per box 9' 10" x 3' 3" Price Each Price Total Manufacturer & Model No.:		20	\$175.12 \$3,502.40 Flint Trading 8330240	\$252.00 \$5,040.00 Flint	\$178.69 \$3,573.80 Swarco #3550		\$275.00 \$5,500.00 #3550	
7	Railroad Crossing Symbol, including two R's, crossbuck and 3 transverse bars (per each), 2 ea. "R" and 1 ea. "X" 24" wide material 6' 6" Price Each Price Total Manufacturer & Model No.:		20	\$278.30 \$5,566.00 Flint Trading PMK8130103ASP1	\$391.00 \$7,820.00 Flint	\$284.84 \$5,696.80 Swarco #3644		\$495.00 \$9,900.00 #3644	
8	Symbol, Bicycle Rider with Helmet, 6' 6" x 3' 4" x 90 mil, Left facing Price Each Price Total Manufacturer & Model No.:		20	\$440.50 \$8,810.00 Flint Trading 89230524	\$145.00 \$2,900.00 Flint	\$454.48 \$9,089.60 Swarco #3573		\$155.00 \$3,100.00 #3789	
9	Arrow, Bike Straight 6' x 90 mil. Price Each Price Total Manufacturer & Model No.:		50	\$75.35 \$3,767.50 Flint Trading 89330268HS	\$129.00 \$6,450.00 Flint	\$194.41 \$9,720.50 Swarco #3525		\$80.00 \$4,000.00 #3793	
10	Numbers "0" through "5" PN 813002-#, Color: White, Size 8' Price Each Price Total Manufacturer & Model No.:		30	\$41.64 \$1,249.20 Flint Trading 813002	\$64.00 \$1,920.00 Flint	\$42.57 \$1,277.10 Swarco		\$70.00 \$2,100.00 #3604	
11	Black Out Line, Model # 8451064BKQ equal, packs should include pre-mark sealer PM 125BK Q30' 12" Blackout Line or approved equal, 30 LNFT per box Price Each Price Total Manufacturer & Model No.:		300	\$93.78 \$28,134.00 Flint Trading 8451064BOK	\$220.00 \$66,000.00 Flint	\$126.45 \$37,935.00 Swarco #4523		\$180.00 \$54,000.00 #3459MV	
12	Shik Teeth PM125W/BK Q15 BD w/1.5" contrast border, 12" x 18", 125 MIL Price Each Price Total Manufacturer & Model No.:		5	\$117.98 \$589.90 Flint Trading 8232403CONT	\$429.00 \$2,145.00 Flint	\$68.73 \$343.65 Swarco #3567		\$105.00 \$525.00 #3567 AB1.5	
13	Black Out Line, packs should include pre-mark sealer PM 125BK Q30' 4" Blackout Line or approved equal, 90 LNFT per box Price Each Price Total Manufacturer & Model No.:		100	\$65.67 \$6,567.00 Flint Trading 8452060BKQ	No Bid	\$125.59 \$12,559.00 Swarco #4048		\$180.00 \$18,000.00 SWARCO #4048	

**City of San Antonio  
Bid Tabulation**

Opened: September 16, 2016						
For: Annual Contract for Hot Applied Thermoplastic and Permanent Prefabricated Pavement Markings		Non-Local		Local		
6100007951		Flint Trading, Inc.	Pathmark Traffic Products of Texas	Swarco Industries, LLC.	American Signal Equipment Company	
DS		115 Todd Court Thomasville, NC 27360 336-308-3769	4495 Hunter Road San Marcos, TX 78666	270 Rutherford Lane Columbia, TN 38401	1206 W. Blanco Rd San Antonio, TX 78232	
Item	Description	Est. Annual Qty				
14	Right White Arrow w/black border (per each), 1 per box 8' 2" x 6' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	30	\$122.21 \$3,666.30 Flint Trading PM300100RCONT	\$225.00 \$6,750.00 Flint	\$125.00 \$3,750.00 Swarco #4148	\$180.00 \$5,400.00 SWARCO #4148
15	Left White Arrow w/black border (per each), 1 per box 8' 2" x 6' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	30	\$122.21 \$3,666.30 Flint Trading PM300100LCONT	\$225.00 \$6,750.00 Flint	\$125.00 \$3,750.00 Swarco #4147	\$180.00 \$5,400.00 SWARCO #4147
16	Straight White Arrow w/black Border (per each) 1 per box 9' 10" x 3' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	15	\$133.05 \$1,995.75 Flint Trading PM300110CONT	\$245.00 \$3,675.00 Flint	\$136.06 \$2,040.90 Swarco #4151	\$200.00 \$3,000.00 SWARCO #4151
17	PreMark Sealer, 4 liter Bucket, 624206-4 or equal Price Each Price Total Manufacturer & Model No.:	50	No Charge No Charge Flint Trading 64206-4	\$39.00 \$1,950.00 Flint	\$35.00 \$1,750.00 Swarco #4139	\$61.75 \$3,087.50 ENNIS-FLINT #624206-4
	Subtotal:		\$92,652.35	\$148,460.00	\$117,211.20	\$156,087.50
	Percentage between lowest responsive bid and local bid:					68.4658%
	Price Differential:					\$63,435.15
	Delivery days		15 days	10 to 14 days	14 days	21 days
	Payment Terms		Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$92,652.35	\$148,460.00	\$117,211.20	\$156,087.50
	<b>Estimated Annual Award</b>		<b>\$92,652.35</b>			



**City of San Antonio  
Bid Tabulation**

Opened September 19, 2016 For: Annual Contract for Streamlight Firefighter Flashlights, Batteries & Ancillaries for the San Antonio Fire Department 6100007801 RR		<b>NON-LOCAL</b>	<b>NON-LOCAL</b>	<b>NON-LOCAL</b>
		GT Distributors Inc.  2545 Brockton Drive, Suite 100 Austin, TX 78758 1-800-252-8310	Casco Industries  1517 W Carrier Pkwy, Suite 118 Grand Prairie, TX 75050	Northern Safety & Industrial  P.O. Box 4250 Utica, NY 13504
<b>Item</b>	<b>Description</b>			
A	<b>Streamlight Flashlights, Parts &amp; Accessories</b> Category % Discount Offered Category Price Market Basket % Discount Offered Market Basket Price Name of Catalog Catalog Publication Date   Payment terms	56% \$31,129.23 51% - 56% \$31,837.27 Streamlight 2016 January - December 2016   Net 30	53% \$33,251.68 53% - 55% \$32,933.73 Streamlight 2016 January 2016   Net 30	<b>NAS</b>   43% - 52% \$34,542.60 Streamlight 2016 January 2016   2% 20



**City of San Antonio  
Bid Tabulation**

Opened: September 14, 2016 Annual Contract for LexisNexis Desk Officer Reporting System including Implementation and Maintenance & Support		<b>Sole Source</b>	
For: System including Implementation and Maintenance & Support  6100008014		WF	LexisNexis Claims Solutions, Inc.  1000 Alderman Drive Alpharetta, GA 30005 678-694-5715
Item	Description	Qty	
1	Year One Only Set-Up for LexisNexis® Desk Officer Reporting System <ul style="list-style-type: none"> <li>• Dedicated project manager and implementation assistance</li> <li>• Interface development for RMS/report writing software*</li> <li>• Operational/Procedural Directive templates</li> <li>• Web-Based training with a live trainer</li> </ul> * LexisNexis is not responsible for associated RMS vendor fees. Price Each Price Total	1	          \$52,000.00 \$52,000.00
2	Year One LexisNexis® Desk Officer Reporting System Annual Fee <ul style="list-style-type: none"> <li>• Unlimited users, incident types, and report intake</li> <li>• Unlimited customer support (phone and e-mail)</li> <li>• Unlimited maintenance including every update and upgrade released</li> <li>• Hosting in the LexisNexis® Secure Hosting Environment</li> </ul> Price Each Price Total	1	          \$44,000.00 \$44,000.00
3	Year Two LexisNexis® Desk Officer Reporting System Annual Fee Price Each Price Total	1	          \$45,320.00 \$45,320.00

**City of San Antonio  
Bid Tabulation**

Opened: September 14, 2016 Annual Contract for LexisNexis Desk Officer Reporting System including Implementation and Maintenance & Support For:			<b>Sole Source</b>
6100008014			LexisNexis Claims Solutions, Inc.
			1000 Alderman Drive Alpharetta, GA 30005 678-694-5715
<b>Item</b>	<b>Description</b>	<b>Qty</b>	
4	Year Three LexisNexis® Desk Officer Reporting System Annual Fee Price Each Price Total	1	\$46,679.60 \$46,679.60
5	Year Four LexisNexis® Desk Officer Reporting System Annual Fee Price Each Price Total	1	\$48,079.99 \$48,079.99
6	Year Five LexisNexis® Desk Officer Reporting System Annual Fee Price Each Price Total  Payment Terms  Estimated Contract Total	1	\$49,522.39 \$49,522.39  Net 30  \$285,601.98
<b>Estimated Contract Award</b>			<b>\$285,601.98</b>