

City of San Antonio Bid Tabulation

Opened: August 16, 2013 For: Light Duty Trucks		Bid #1										Bid #2
		Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Local	
Item	Description	Quantity	San Antonio, TX 78219 210-661-4121	Caldwell County, TX 77836 254-773-8824	Silsbee, TX 77656 409-880-9191	Gunn Chevrolet LTD., San Antonio, TX 78233 210-599-5000	Tom Benson Chevrolet, San Antonio, TX 78216	Ancira Chrysler Jeep Dodge, San Antonio, TX 78230	Caldwell County Chevrolet, TX 77836	Grapevine Dodge Chrysler Jeep, TX 76051	Griffith Ford Seguin, LLC, Seguin, TX 78155	Gunn Chevrolet LTD., San Antonio, TX 78233
6100003308	SC		4562 IH 10 East	800 Hwy 21 E	1211 US Hwy 69	12602 IH 35 N	9400 San Pedro Ave.	10807 IH10 West	PO Box 27	2601 William D. Tate	1880 W. IH10	12602 IH 35 N
1	1/2 Ton Truck, Regular Cab Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model	27	\$17,051.00 0% \$17,051.00 \$460,377.00 1.14%	\$17,215.00 0% \$17,215.00 \$464,805.00 1.44%	\$16,859.00 0% \$16,859.00 \$455,193.00 23.44%	\$21,653.70 0% \$21,653.70 \$584,649.90 29.44%	\$19,657.95 0% \$19,657.95 \$530,764.65 16.60%	\$22,042.75 0% \$22,042.75 \$595,154.25 30.75%	\$22,595.00 0% \$22,595.00 \$610,065.00 30.75%	\$21,089.00 2% \$20,667.22 \$558,014.94 30.75%	\$16,987.62 0% \$16,987.62 \$458,665.74 145 days	No Bid
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award		2014 FIC Ford F-150 R/C 12/31/2013 12/31/2013 No 60-90 Days after 11/1/2013 \$460,377.00	2014 F-150 Regular Cab N/A N/A 45 Days 120 Days	2013 Ford F-150 Reg Cab Sept 1, 2013 10-1-13 10-1-13 90 Days	Chevrolet Silverado Reg Cab 2014 April-May of 2014 N/A 120 Days	Chevrolet CC15703 2014 April 30, 2014 April 30, 2014 Yes, higher price 60-80 Days	Not Published March 25, 2014 No 180 Days	Chevrolet Silverado 1500 Reg Cab CC10703, 2014 May 15, 2014 May 2014 120 Days	Dodge Ram 1500 2014 May 15, 2014 May 2014 60-75 Days	Ford F150 R/C 2013-2014 6/1/2014 2013 Model 8-23-13 8-22-13 on 2013 MY Yes-MY14 145 days	
2	1/2 Ton Truck, Extended Cab Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model	65	\$19,159.00 0% \$19,159.00 \$1,245,335.00 1.08%	\$19,743.00 0% \$19,743.00 \$1,283,295.00 1.08%	\$18,955.00 0% \$18,955.00 \$1,232,075.00 1.08%	\$22,174.31 0% \$22,174.31 \$1,441,330.15 16.98%	\$21,978.56 0% \$21,978.56 \$1,428,606.40 15.95%	\$21,203.75 0% \$21,203.75 \$1,378,243.75 11.86%	\$23,285.00 0% \$23,285.00 \$1,513,525.00 14.61%	\$20,643.00 2% \$20,230.14 \$1,314,959.10 14.61%	\$19,098.46 0% \$19,098.46 \$1,241,399.90 145 days	No Bid
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award		2014 XIC Ford F-150 Super Cab 12/31/2013 12/31/2013 No 60-90 Days after 11/1/2013 \$1,245,335.00	2014 Ford F-150 N/A N/A 45 Days 120 Days	2013 Ford F-150 Ext Cab Sept 1, 2013 8-1-13 8-1-13 90 Days	Chevrolet Silverado Double Cab 2014 April-May of 2014 N/A 120 Days	Chevrolet CC15753 2014 April 30, 2014 April 30, 2014 Yes, higher price 60-80 Days	Not Published March 25, 2014 No Not Provided	Chevrolet Silverado 1500 Double Cab (Ext) CC15753, 2014 May 15, 2014 May 2014 120 Days	Dodge Ram 1500 2014 May 15, 2014 May 2014 60-75 Days	Ford F150 S/C 2013-2014 6/1/2014 2013 Model 8-23-13 MY 8-22-13 on 2013 MY Yes-MY14 145 days	
3	1/2 Ton Truck, Extended Cab, 4x4 Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model	2	\$22,147.00 0% \$22,147.00 \$44,294.00 2.67%	\$22,731.00 0% \$22,731.00 \$45,462.00 2.67%	\$21,842.00 0% \$21,842.00 \$43,684.00 2.67%	\$25,405.91 0% \$25,405.91 \$50,811.82 17.77%	\$25,210.16 0% \$25,210.16 \$50,420.32 16.87%	\$24,145.75 0% \$24,145.75 \$48,291.50 11.93%	\$26,720.00 0% \$26,720.00 \$53,440.00 11.93%	\$22,012.00 2% \$21,571.76 \$43,143.52 11.93%	\$22,091.91 0% \$22,091.91 \$44,183.82 145 days	No Bid
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award		2014 XIE Ford F150 Super Cab 4x4 12/31/2013 12/31/2013 No 60-90 Days after 11/1/2013 \$44,294.00	2014 Ford F-150 N/A N/A 45 Days 120 Days	Ford F-150 Ext Cab 4x4 8-31-13 8-31-13 8-30-13 90 Days	Chevrolet Silverado 4x4 Double Cab 2014 April-May of 2014 N/A Not Provided	Chevrolet CK15753 2014 April 30, 2014 April 30, 2014 Yes, higher price 60-80 Days	Not Provided March 25, 2014 No Not Provided	Chevrolet 1500 Silverado Double Cab (Ext) CC10753, 2014 May 15, 2014 May 2014 120 Days	Dodge Ram 1500 2014 May 15, 2014 May 2014 60-75 Days	Ford F150 S/C 4x4 2013-2014 6/1/2014 2013 Model 8-23-13/2014 8-22-13 on 2013 MY Yes-MY14 145 days	
4	3/4 Ton Truck, Regular Cab Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model	4	\$20,813.00 0% \$20,813.00 \$83,252.00 2.29%	\$20,839.00 0% \$20,839.00 \$83,356.00 2.29%	\$20,348.00 0% \$20,348.00 \$81,392.00 2.29%	\$21,982.90 0% \$21,982.90 \$87,931.60 8.03%	\$22,489.85 0% \$22,489.85 \$89,959.40 10.53%	No Bid 0% No Bid \$8,667.40 11.93%	\$24,337.00 0% \$24,337.00 \$97,348.00 11.93%	\$24,580.00 2% \$24,088.40 \$96,353.60 11.93%	\$20,603.70 0% \$20,603.70 \$82,414.80 20.83%	\$24,585.76 0% \$24,585.76 \$98,343.04 20.83%
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award		2014 F2A Ford F250 Reg Cab 12/31/2013 12/31/2013 No 60-90 Days after order \$83,252.00	2014 Ford F-250 N/A N/A 45 Days 120 Days	2014 Ford F-250 Reg Cab 5-30-14 5-30-14 5-30-14 90 Days	Chevrolet Silverado Reg Cab 10/4/2013 10/4/2013 120 Days	Chevrolet CC20903 2014 April 30, 2014 April 30, 2014 Yes, higher price 60-80 Days	Not Provided March 25, 2014 No Not Provided	Chevrolet Silverado 2500HD Reg Cab CCZ5903, 2015 May 1, 2015 May 2015 120 Days	Dodge Ram 2500 2014 May 1, 2015 May 2015 60-75 Days	Ford F250 R/C 2014 6/1/2014 2013 Model 8-23-13/2014 8-22-13 on 2013 MY Yes-MY14 145 days	Chevrolet Silverado Reg Cab 2015 N/A (Production starts Feb 2014) N/A Not Provided Not Provided Not Provided
5	3/4 Ton Truck, Regular Cab, 4X4 Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model	1	\$23,391.00 0% \$23,391.00 \$23,391.00 2.36%	\$23,581.00 0% \$23,581.00 \$23,581.00 2.36%	\$22,852.00 0% \$22,852.00 \$22,852.00 2.36%	\$24,750.46 0% \$24,750.46 \$1,998.46 8.31%	\$25,248.91 0% \$25,248.91 \$8,667.40 11.93%	No Bid 0% No Bid \$27,116.00 11.93%	\$27,116.00 0% \$27,116.00 \$27,116.00 11.93%	\$26,419.00 2% \$25,890.62 \$25,890.62 11.93%	\$23,228.24 0% \$23,228.24 \$23,228.24 17.64%	\$26,882.07 0% \$26,882.07 \$4,030.07 17.64%
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery		2014 F2B Ford F250 Reg Cab 4X4 12/31/2013 12/31/2013 No 60-90 Days after order	2014 Ford F-250 N/A N/A 45 Days 120 Days	2014 Ford F-250 Reg Cab 4X4 5-30-14 5-30-14 5-30-14 90 Days	Chevrolet Silverado Reg Cab 4WD 2014 10/4/2013 10/4/2013 Not Provided	Chevrolet CK20903 2014 April 30, 2014 April 30, 2014 Yes, higher price 60-80 Days	Not Provided March 25, 2014 No Not Provided	Chevrolet Silverado 2500HD Reg Cab 4X4 CKZ5903, 2015 May 1, 2015 May 1, 2015 120 Days	Dodge Ram 2500 2014 May 1, 2015 May 2014 60-75 Days	Ford F250 R/C 4X4 2014 6/1/2014 4/30/2014 No 120 Days	Chevrolet Reg Cab Silverado 2015 N/A (Production starts Feb 2014) N/A Not Provided Not Provided Not Provided

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			Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	
			Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-661-4121	Caldwell Country Ford 800 Hwy 21 E Caldwell, TX 77836 254-773-8824	Silsbee Ford 1211 US Hwy 69 Silsbee, TX 77856 409-880-9191	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233 210-599-5000	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	Ancira Chrysler Jeep Dodge 10807 IH10 West San Antonio, TX 78230	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051	Griffith Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233		
Item	Description	Quantity												
6	Local Preference Award	1	\$23,391.00											
	3/4 Ton Truck, Extended Cab													
	Price Each		\$22,897.00	\$22,983.00	\$22,284.60	\$27,081.92	No Bid	No Bid	No Bid	No Bid		\$22,731.34	No Bid	
	Prompt Payment Discount		0%	0%	0%	0%						0%		
	Price Each with Prompt Payment Discount		\$22,897.00	\$22,983.00	\$22,284.60	\$27,081.92						\$22,731.34		
	Price Total		\$22,897.00	\$22,983.00	\$22,284.60	\$27,081.92						\$22,731.34		
	Percentage between lowest responsive bid and local bid:		2.75%			21.53%								
	Price differential		\$612.40			\$4,797.32								
	Make & Model		2014 X2A Ford F250 Super Cab	2014 Ford F-250	2014 Ford F-250 Ext Cab	Chevrolet 3/4 Ton Silverado Double Cab 2015						Ford F250 SIC 2014		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	Start of production not until						N/A		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	N/A						N/A		
	Firm Pricing Date		No	45 Days	5-30-14	Not Provided						N/A		
	Delivery		60-90 Days after order	120 Days	90 Days	Not Provided						120 Days		
	Local Preference Award		\$22,897.00											
7	3/4 Ton Truck, Extended Cab, 4X4	2	\$25,483.00	\$25,724.00	\$24,922.60	\$29,412.45	No Bid	No Bid	No Bid	No Bid		\$25,324.06	No Bid	
	Price Each		\$25,483.00	\$25,724.00	\$24,922.60	\$29,412.45						\$25,324.06		
	Prompt Payment Discount		0%	0%	0%	0%						0%		
	Price Each with Prompt Payment Discount		\$25,483.00	\$25,724.00	\$24,922.60	\$29,412.45						\$25,324.06		
	Price Total		\$50,966.00	\$51,448.00	\$49,845.20	\$58,824.90						\$50,648.12		
	Percentage between lowest responsive bid and local bid:		2.25%			18.02%								
	Price differential		\$1,120.80			\$8,979.70								
	Make & Model		2014 X2B Ford F250 Super Cab 4X4	2014 Ford F-250	2014 Ford Ext Cab 4X4	Chevrolet 3/4 Ton Double Cab 2015						Ford F250 SIC 4X4 2014		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	Start of production not until						N/A		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	N/A						N/A		
	Firm Pricing Date		No	45 Days	5-30-14	Not Provided						N/A		
	Delivery		60-90 Days after order	120 Days	90 Days	Not Provided						120 Days		
	Local Preference Award		\$50,966.00											
8	3/4 Ton Truck, Crew Cab	10	\$24,107.00	\$24,260.00	\$23,776.00	\$25,126.75	\$25,633.70	No Bid	No Bid	\$25,595.00		\$23,945.55	\$27,463.15	
	Price Each		\$24,107.00	\$24,260.00	\$23,776.00	\$25,126.75	\$25,633.70			\$25,595.00		\$23,945.55	\$27,463.15	
	Prompt Payment Discount		0%	0%	0%	0%	0%			2%		0%	0%	
	Price Each with Prompt Payment Discount		\$24,107.00	\$24,260.00	\$23,776.00	\$25,126.75	\$25,633.70			\$25,083.10		\$23,945.55	\$27,463.15	
	Price Total		\$241,070.00	\$242,600.00	\$237,760.00	\$251,267.50	\$256,337.00			\$250,831.00		\$239,455.50	\$274,631.50	
	Percentage between lowest responsive bid and local bid:		1.39%			5.68%						15.51%		
	Price differential		\$3,310.00			\$13,507.50							\$36,871.50	
	Make & Model		2014 W2A Ford F250 Crew Cab	2014 Ford F-250	2014 Ford F-250 Crew Cab	Chevrolet 3/4 Ton Crew Cab 2014	Chevrolet CC20943 2014				Dodge Ram 2500 2014	2014 F250 Crew SWB	Chevrolet 3/4 Crew Cab 2015	
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014				6/1/2014	2014	Production start up Feb	
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014				4/30/2014	N/A	N/A	
	Firm Pricing Date		No	45 Days	Not Provided	No	Not Provided				No	Not Provided	No	
	Delivery		60-90 Days after order	120 Days	90 Days	120 Days	Not Provided				60-75 Days	120 Days	120 Days	
	Local Preference Award		\$241,070.00											
9	3/4 Ton Truck, Crew Cab, 4X4	1	\$26,651.00	\$26,971.00	\$26,432.00	\$27,579.26	\$28,592.76	No Bid	No Bid	\$28,874.00		\$26,534.26	\$29,542.19	
	Price Each		\$26,651.00	\$26,971.00	\$26,432.00	\$27,579.26	\$28,592.76			\$28,874.00		\$26,534.26	\$29,542.19	
	Prompt Payment Discount		0%	0%	0%	0%	0%			2%		0%	0%	
	Price Each with Prompt Payment Discount		\$26,651.00	\$26,971.00	\$26,432.00	\$27,579.26	\$28,592.76			\$28,336.52		\$26,534.26	\$29,542.19	
	Price Total		\$26,651.00	\$26,971.00	\$26,432.00	\$27,579.26	\$28,592.76			\$28,336.52		\$26,534.26	\$29,542.19	
	Percentage between lowest responsive bid and local bid:		1.19%			4.72%	8.57%						12.17%	
	Price differential		\$314.48			\$1,242.74	\$2,256.24						\$3,205.67	
	Make & Model		2014 W2B Ford Crew Cab 4X4	2014 Ford F-250	2014 Ford F-250 Crew Cab 2014	Chevrolet 3/4 Ton Crew Cab 2014	Chevrolet CK20943 2014				Dodge Ram 2500 2014	Ford F250 Crew SWB 4X4	Chevrolet 4X4 Crew Cab 2015	
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014				6/1/2014	N/A	Production start up Feb	
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014				4/30/2014	N/A	N/A	
	Firm Pricing Date		No	45 Days	5-30-14	No	Yes, higher price				No	N/A	N/A	
	Delivery		60-90 Days after order	120 Days	30 Days	120 Days	60-80 Days				60-75 Days	120 Days	Not Provided	
	Local Preference Award		\$26,651.00											
10	3/4 Ton Cab & Chassis, Regular Cab, 56" cab to axle chassis, SRW, Service Body with Pipe Rack	1	\$29,651.00	\$28,326.00	\$28,360.00	\$31,407.40	\$32,843.60	No Bid	No Bid	\$34,098.00		\$30,068.69	\$34,033.24	
	Price Each		\$29,651.00	\$28,326.00	\$28,360.00	\$31,407.40	\$32,843.60			\$34,098.00		\$30,068.69	\$34,033.24	
	Prompt Payment Discount		0%	0%	0%	0%	0%			2%		0%	0%	
	Price Each with Prompt Payment Discount		\$29,651.00	\$28,326.00	\$28,360.00	\$31,407.40	\$32,843.60			\$33,416.04		\$30,068.69	\$34,033.24	
	Price Total		\$29,651.00	\$28,326.00	\$28,360.00	\$31,407.40	\$32,843.60			\$33,416.04		\$30,068.69	\$34,033.24	
	Percentage between lowest responsive bid and local bid:		4.68%			10.88%	15.95%						20.15%	
	Price differential													
	Make & Model		2014 F2A Ford F250 Reg Cab w/ Service Body	2014 Ford F-250	2014 Ford F-250	Chevrolet 3/4 Ton Reg Cab 2014	Chevrolet CC20903 2014				Dodge Ram 2500 2014	Ford F250 R/C 2014	Chevrolet Reg Cab 2015	
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014				6/1/2014	N/A	Production start up Feb	
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10-4-2013	Reading Classic II				4/30/2014	N/A	Reading Classic II	
	Make & Model of Service Body			Knapheide 696J w/ Pipe	RKI L-56-80	10-4-2013	Reading Classic II				DT Warner 8	Warner 8	Reading Classic II	
	Firm Pricing Date		No	45 Days	5-30-14	No	Yes, higher price				No	N/A	N/A	
	Delivery		90-120 Days after order	180 Days	90 Days	120 Days	Not Provided				90-100 Days	145 Days	Not Provided	
	Local Preference Award													
11	3/4 Ton Cab & Chassis, Regular Cab, 56" Cab to Axle Chassis SRW, Service Body with Telescopic Roof and Ladder Rack	2	\$30,823.00	\$28,405.00	\$27,660.00	\$28,996.40	\$30,442.60	No Bid	No Bid	\$34,020.00		\$28,012.95	\$31,595.24	
	Price Each		\$30,823.00	\$28,405.00	\$27,660.00	\$28,996.40	\$30,442.60			\$34,020.00		\$28,012.95	\$31,595.24	

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Opened: August 16, 2013 For: Light Duty Trucks			Bid #1												Bid #2	
			Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Local	
			Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-661-4121	Caldwell Country Ford 800 Hwy 21 E Caldwell, TX 77836 254-773-8824	Silsbee Ford 1211 US Hwy 69 Silsbee, TX 77856 409-880-9191	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233 210-599-5000	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	Ancira Chrysler Jeep Dodge 10807 IH10 West San Antonio, TX 78230	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051	Griffith Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233				
Item	Description	Quantity														
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$30,823.00	\$28,405.00	\$27,660.00	\$28,996.40	\$30,442.60			\$33,339.60	\$28,012.95	\$31,595.24				
	Price Total		\$61,646.00	\$56,810.00	\$55,320.00	\$57,992.80	\$60,885.20			\$66,679.20	\$56,025.90	\$63,190.48				
	Percentage between lowest responsive bid and local bid:					4.83%	10.06%					14.23%				
	Price differential															
	Make & Model		2014 F2A Ford F250 Reg Cab w/ Service Body	2014 Ford F-250	2014 Ford F-250	Chevrolet 3/4 Ton Reg Cab 2014	Chevrolet CC20903			Dodge Ram 2500 2014	Ford F250 R/C 2014	Chevrolet Reg Cab 2015				
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014			6/1/2014	N/A	Production start up Feb				
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014			4/30/2014	N/A	N/A				
	Make & Model of Service Body		No	45 Days	90 Days	No	Yes, higher price			No	N/A	Not Provided				
	Firm Pricing Date		90-120 Days after order	180 Days	\$55,320.00	120 Days	60-80 Days			90-100 Days	145 Days	Not Provided				
	Delivery															
	Non-Local Preference Award															
12	3/4 Ton Cab & Chassis, Regular Cab, 56" Cab to Axle, SRW with 8 Cages and 1 Storage Compartment Animal Control Unit Body	3	No Bid	\$41,793.00	\$41,543.58	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$41,793.00	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58	\$41,543.58		
	Price Total		\$125,379.00	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74	\$124,630.74		
	Make & Model		2014 Ford F-250	2014 Ford F-250	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab	2014 Ford F-250 Reg Cab		
	Production Cut-Off Date		N/A	N/A	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14		
	Last Day to Place Order		N/A	N/A	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14		
	Make & Model of Service Body		No	45 days	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14	5-30-14		
	Firm Pricing Date		210 Days	210 Days	\$124,630.74	30 Days	30 Days	30 Days	30 Days	30 Days	30 Days	30 Days	30 Days	30 Days		
	Delivery															
	Non-Local Preference Award															
13	Minimum GVWR 14,000 lbs., Regular Cab, Cab & Chassis with 2-3 CY dump body	1	\$33,651.00	\$44,989.00	\$30,950.10	No Bid	No Bid	No Bid	No Bid	\$44,567.00	\$34,053.44	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$33,651.00	\$44,989.00	\$30,950.10	\$30,950.10	\$30,950.10	\$30,950.10	\$30,950.10	\$43,675.66	\$34,053.44	\$34,053.44	\$34,053.44	\$34,053.44		
	Price Total		\$33,651.00	\$44,989.00	\$30,950.10	\$30,950.10	\$30,950.10	\$30,950.10	\$30,950.10	\$43,675.66	\$34,053.44	\$34,053.44	\$34,053.44	\$34,053.44		
	Percentage between lowest responsive bid and local bid:															
	Price differential															
	Make & Model		2014 F3G Ford F350 Reg Cab w/ Dump Body	2014 Ford F-450	2014 Ford F-350					Dodge Ram 3500 2014	2014 F250 Ford R/C					
	Production Cut-Off Date		12/31/2013	N/A	5-30-14					6/1/2014	N/A					
	Last Day to Place Order		Not Provided	Rugby DUB-3	Wheeler					4/30/2014	Rugby LP					
	Make & Model of Service Body		No	45 Days	5-30-14					No	N/A					
	Firm Pricing Date		90-120 Days after order	210 Days	90 Days					90-100 Days	145 Days					
	Delivery															
	Non-Local Preference Award															
14	Minimum 17,500 lbs. GVWR, Regular Cab, 84" Cab to Axle, Cab & Chassis, Diesel, Minimum 36ft. Aerial Vehicle with Service Body	1	\$88,209.00	\$86,578.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$88,209.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00		
	Price Total		\$88,209.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00	\$86,578.00		
	Percentage between lowest responsive bid and local bid:															
	Price differential															
	Make & Model		2014 F5G Ford F550 Reg Cab w/ Aerial	2014 Ford F-550												
	Production Cut-Off Date		12/31/2013	N/A	5-30-14											
	Last Day to Place Order		12/31/2013	N/A	5-30-14											
	Make & Model of Aerial Bucket		Not Provided	Versalift SST-37-Elit	45 Days											
	Firm Pricing Date		210-310 Days after order	280 Days	\$88,209.00											
	Delivery															
	Local Preference Award															
15	Minimum 13,000 GCWR, Van, 15 passenger, Black & White Exterior Color	3	No Bid	\$27,125.00	\$25,341.00	\$27,662.75	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$27,125.00	\$25,341.00	\$25,341.00	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75	\$27,662.75		
	Price Total		\$81,375.00	\$76,023.00	\$76,023.00	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25	\$82,988.25		
	Percentage between lowest responsive bid and local bid:															
	Price differential															
	Make & Model			2014 Ford E-350	2014 Ford E-350 Van	2014 Ford E-350										
	Production Cut-Off Date		N/A	N/A	5-30-14	5-30-14										
	Last Day to Place Order		N/A	N/A	5-30-14	5-30-14										
	Firm Pricing Date		45 Days	45 Days	5-30-14	45 Days										
	Delivery		120 Days	120 Days	90 Days	120 Days										
16	Deleted															
17	Sport Utility Vehicle, Midsize, 4 door, 2WD, Maximum 120" Wheelbase	9	No Bid	\$23,978.00	\$23,957.25	\$23,660.36	\$24,372.11	No Bid	\$24,545.00	\$24,456.00	\$23,899.45	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$23,978.00	\$23,957.25	\$23,660.36	\$24,372.11	\$24,372.11	\$24,372.11	\$24,545.00	\$23,966.88	\$23,899.45	\$23,899.45	\$23,899.45	\$23,899.45		
	Price Total		\$215,802.00	\$215,615.25	\$212,943.24	\$219,348.99	\$219,348.99	\$219,348.99	\$220,905.00	\$215,701.92	\$215,095.05	\$215,095.05	\$215,095.05	\$215,095.05		
	Make & Model		2014 Ford Explorer FWD	2014 Ford Explorer 2WD	Chevrolet Traverse 2014	Chevrolet CR14526 2014	Chevrolet CR14526 2014	Chevrolet Traverse LS Sport Utility FWD CR14526, 2014	Dodge Durango SSV 2014	Ford Explorer Base 2014						
	Production Cut-Off Date		N/A	N/A	5-30-14	April-May of 2014 (Info. N/A at this time)	April 30, 2014	April 30, 2014	May 1, 2014	6/1/2014	N/A					
	Last Day to Place Order		N/A	N/A	5-30-14	Not Provided	April 30, 2014	April 30, 2014	May 1, 2014	4/30/2014	N/A					

City of San Antonio Bid Tabulation

Opened: August 16, 2013 For: Light Duty Trucks			Bid #1										Bid #2
			Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Local	
			Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-661-4121	Caldwell Country Ford 800 Hwy 21 E Caldwell, TX 77836 254-773-8824	Silsbee Ford 1211 US Hwy 69 Silsbee, TX 77856 409-880-9191	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233 210-599-5000	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	Ancira Chrysler Jeep Dodge 10807 IH10 West San Antonio, TX 78230	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051	Griffith Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233	
Item	Description	Quantity											
18	Firm Pricing Date Delivery Local Preference Award Sport Utility Vehicle, Midsize, 4 door, 4WD/AWD, Maximum 120" Wheelbase Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award Payment Terms Total	3		45 Days 120 Days	5-30-14 90 Days	Not Provided 120 Days \$212,943.24	Yes, higher price 60-80 Days NAS		Yes 120 Days	No 60-75 Days	N/A 120 Days		
			No Bid	\$25,758.00	\$25,722.25	\$25,520.36	\$24,372.11	No Bid	\$26,325.00	\$25,721.00	\$25,682.69	No Bid	
				0%	0%	0%	0%		0%	2%	0%		
				\$25,758.00	\$25,722.25	\$25,520.36	\$24,372.11		\$26,325.00	\$25,206.58	\$25,682.69		
				\$77,274.00	\$77,166.75	\$76,561.08	\$73,116.33		\$78,975.00	\$75,619.74	\$77,048.07		
						1.24% \$941.34							
				2014 Ford Explorer AWD	2014 Ford Explorer 4WD	Chevrolet Traverse 2014	Chevrolet CR14526 2014		Chevrolet Traverse LS Sport Utility AWD CR14526, May 1, 2014	Dodge Durango SSV 2014 AWD SPOSS 6/1/2014	Ford Explorer Base AWD/4WD 2014		
				N/A	5-30-14	April-May of 2014 (Info. N/A at this time)	April 30, 2014				N/A		
				N/A	5-30-14	N/A	April 30, 2014		May 1, 2014	4/30/2014	N/A		
				45 Days	5-30-14	Not Provided	Yes, higher price		Yes	No	N/A		
				120 Days	90 Days	120 Days	60-80 Days		120 Days	60-75 Days	120 Days		
						\$76,561.08							
				Net 30	Net 30	Net 30	Net 30		Net 30	2% 10 Days	Net 30	Net 30	
				\$2,411,390.00	\$2,961,034.00	\$2,779,583.64	\$3,016,120.26	\$2,796,123.56	\$2,021,689.50	\$2,601,374.00	\$2,750,621.86	\$2,601,552.87	\$526,622.52
	Total Award			\$2,286,442.00	\$28,326.00	\$286,923.94	\$289,504.32						

Line Items 1-9, 14, 18: Award based on Local Preference Program
 Deleted: Line Item 16 was deleted and will be bid at a later time.
NAS: Tom Benson Chevrolet-Item 18-Tom Benson did not bid a 4WD as specified in the specifications