

**State of Texas
County of Bexar
City of San Antonio**



**FINAL
Meeting Minutes
City Council B Session**

City Hall Complex
105 Main Plaza
San Antonio, Texas 78205

Wednesday, May 17, 2017

1:30 PM

Municipal Plaza Building

The City Council of San Antonio convened in the City Council Chambers of the Municipal Plaza Building. City Clerk Leticia Vacek took the Roll Call with the following Councilmembers present:

PRESENT: 10 - Mayor Taylor, Treviño, Warrick, Viagran, Saldaña, Gonzales, Lopez, Nirenberg, Krier, and Gallagher

ABSENT: 1 - Medina

1. Consideration of the following items relating to the May 6, 2017 General and Bond Election: [Leticia M. Vacek, City Clerk]

2017-05-17-0328

- 1A. An Ordinance canvassing the official results of the General Election held on Saturday, May 6, 2017; and establishing polling locations for the Run-Off Election scheduled for Saturday, June 10, 2017.

City Clerk Leticia Vacek presented the official results of the May 6, 2017 General and Bond Elections. She presented the total votes cast for each candidate in the General Election.

MEMBER OF COUNCIL, PLACE 11 (MAYOR):

Napoleon Madrid	225 votes
Keven Roles	1,557 votes
Felicio Hernandez Flores II	429 votes
Michael "Commander" Idrogo	366 votes
Ron Nirenberg	36,890 votes (includes 3 Provisional Votes)
Will McLeod	545 votes
John Martin Velasquez	383 votes
Manuel Medina	15,049 votes
Mama Bexar	270 votes
Stephen Lucke	315 votes
Rhett Smith	321 votes
Ivy R. Taylor	41,794 votes (includes 6 Provisional Votes)
Gerard Xavier Ponce	366 votes
Antonio "Tony" Diaz	966 votes

MEMBER OF COUNCIL, PLACE NO. 1:

Robert Feria	603 votes
Adrian Flores	371 votes
Ross A. Treviño	268 votes
Lauro A. Bustamante	547 votes
Michael Montañó	2,843 votes
Roberto C. Treviño	4,408 votes

MEMBER OF COUNCIL, PLACE NO. 2:

Dori L. Brown	419 votes
William "Cruz" Shaw	1,689 votes
Alan E. Warrick II	2,410 votes
Keith A. Toney	1,380 votes

MEMBER OF COUNCIL, PLACE NO. 3:

Jessica O. Guerrero	1,062 votes
Jerome C. Durham	213 votes
Rebecca J. Viagran	4,509 votes
Nathan Carrizales	803 votes (includes 1 Provisional Vote)
Sylvia E. Don	154 votes
Ismael Reyes	369 votes
Ralph E. Gerber	150 votes

MEMBER OF COUNCIL, PLACE NO. 4:

Johnny Arredondo	638 votes
Rey Saldaña	3,455 votes
Rey Guevara	316 votes

MEMBER OF COUNCIL, PLACE NO. 5:

Cynthia T. Cavazos	234 votes
David C. Yañez	309 votes
Dolores Sotomayor	220 votes
Shirley Gonzales	3,396 votes
Richard Montez	834 votes
Daniel Lopez	170 votes

MEMBER OF COUNCIL, PLACE NO. 6:

Greg Brockhouse	3,064 votes
Melissa Cabello Havrda	1,747 votes
Eric Gosset	127 votes
Joseph Cortez	1,514 votes
Ricardo "Rick" Treviño	1,719 votes
Robert Castaneda	138 votes
Ropal Anderson	23 votes
Don Page	159 votes

MEMBER OF COUNCIL, PLACE NO. 7:

Cris Medina	4,259 votes (includes 2 Provisional Votes)
Marco Reyes	153 votes
Alfredo Esparza Colunga	84 votes
Ana Sandoval	5,958 votes (includes 1 Provisional Vote)
Michele Dalbis-Robledo	1,278 votes

MEMBER OF COUNCIL, PLACE NO. 8:

Manny Pelaez	3,034 votes
Shane A. Hinze	204 votes
Paul Martin	661 votes
Cynthia Brehm	3,717 votes (includes 1 Provisional Vote)
Pat Stout	2,326 votes
Tony Valdivia	1,190 votes

MEMBER OF COUNCIL, PLACE NO. 9:

Lynlie Wallace	1,085 votes
Adam Goodman	244 votes
Sandra Martinez-Deyarmond	642 votes (includes 1 Provisional Vote)
Patty Gibbons	1,087 votes
Matt Pina	274 votes
Marco Barros	3,617 votes (includes 1 Provisional Vote)
Bert T. Cecconi	487 votes
Patick Von Dohlen	2,815 votes (includes 1 Provisional Vote)
John Courage	3,281 votes
David "Doc" Cohen	1,121 votes

MEMBER OF COUNCIL, PLACE NO. 10:

Diana Kenny	1,419 votes
Clayton Perry	2,715 votes
John Alvarez	1,209 votes
Celeste Montez-Tidwell	384 votes
Reinette King	1,486 votes
Andrew J. Padilla	335 votes
Lon Jett, IV	127 votes
Eric Robert Morse	194 votes
Jonathan Delmer	1,997 votes
Ezra A. Johnson	2,733 votes

PROPOSITION 1-STREETS, BRIDGES & SIDEWALKS IMPROVEMENTS

FOR	76,798 votes (includes 7 Provisional Votes)
AGAINST	21,604 votes (includes 2 Provisional Votes)

PROPOSITION 2-DRAINAGE & FLOOD CONTROL IMPROVEMENTS

FOR	76,896 votes (includes 7 Provisional Votes)
AGAINST	20,065 votes (includes 2 Provisional Votes)

PROPOSITION 3-PARKS, RECREATION & OPEN SPACE IMPROVEMENTS

FOR	68,728 votes (includes 4 Provisional Votes)
AGAINST	29,147 votes (includes 4 Provisional Votes)

PROPOSITION 4-LIBRARY & CULTURAL FACILITIES IMPROVEMENTS

FOR	70,636 votes (includes 6 Provisional Votes)
AGAINST	26,626 votes (includes 3 Provisional Votes)

PROPOSITION 5-PUBLIC SAFETY FACILITIES IMPROVEMENTS

FOR 68,163 votes (includes 5 Provisional Votes)
AGAINST 29,161 votes (includes 4 Provisional Votes)

PROPOSITION 6-NEIGHBORHOOD IMPROVEMENTS (2017 URBAN RENEWAL PLAN IMPLEMENTATION)

FOR 65,736 votes (includes 4 Provisional Votes)
AGAINST 31,398 votes (includes 5 Provisional Votes)

Mrs. Vacek declared that as a result of the General Election, the following persons were elected for a two-year term of office commencing June 1, 2017:

Rebecca J. Viagran, Member of Council, Place No. 3
Rey Saldaña, Member of Council, Place No. 4
Shirley Gonzales, Member of Council, Place No. 5
Ana Sandoval, Member of Council, Place No. 7

Additionally, she declared the following Propositions approved:

Proposition 1-Streets, Bridges & Sidewalks Improvements
Proposition 2-Drainage & Flood Control Improvements
Proposition 3-Parks, Recreation & Open Space Improvements
Proposition 4-Library & Cultural Facilities Improvements
Proposition 5-Public Safety Facilities Improvements
Proposition 6-Neighborhood Improvements (2017 Urban Renewal Plan Implementation)

Mrs. Vacek reported that the total number of votes cast, including 9 provisional ballots, was 99,476 and the total number of registered voters for the City of San Antonio was 751,679. She stated that the voter turnout for the City of San Antonio General and Bond Elections was 13.2%.

In addition, Mrs. Vacek briefed the Council on the Run-Off Election scheduled for Mayor and Council Districts 1, 2, 6, 8, 9, and 10 on Saturday, June 10, 2017 from 7:00 am to 7:00 pm. She informed the Council of the Early Voting by Personal Appearance Locations that would be utilized and outlined the dates and hours for Early Voting. She stated that anyone who did not vote in the main election that was registered to vote by May 11, 2017 could vote in the Run-Off Election. She added that the Run-Off Election would cost \$858,198.42. She highlighted next steps noting that Certificates of Election, Oaths of Office and Statements of Elected Officer would be presented to the Councilmembers elected in the Main Election on May 31, 2017 at 5:30 pm in the Council Chambers. She added that the canvass for the Run-Off Election would be held on June 21, 2017 at 11:30 am in the Council Chambers. She noted that the 2017-2019 Council will take office and that the drawing for Mayor Pro Tem terms and official photo would

occur after the canvass. She stated that a blessing would be hosted by the San Fernando Cathedral at 3:00 pm and the Inauguration Ceremony of the 2017-2019 Mayor and Council would be held at 5:00 pm in the Council Chambers.

Councilmember Viagran moved to adopt the Ordinance canvassing the Election Results for the May 6, 2017 General Election. Councilmember Gallagher seconded the motion. The motion prevailed by the following vote:

AYE: 10 - Mayor Taylor, Treviño, Warrick, Viagran, Saldaña, Gonzales, Lopez, Nirenberg, Krier and Gallagher

ABSENT: 1 - Medina

2017-05-17-0329

1B. An Ordinance canvassing the returns and declaring the results of a Bond Election and other matters in connection therewith.

Councilmember Viagran moved to adopt the Ordinance canvassing the results of the May 6, 2017 Bond Election. Councilmember Lopez seconded the motion. The motion prevailed by the following vote:

AYE: 10 - Mayor Taylor, Treviño, Warrick, Viagran, Saldaña, Gonzales, Lopez, Nirenberg, Krier and Gallagher

ABSENT: 1 - Medina

RECESSED

Mayor Taylor recessed the meeting at 1:53 pm and announced that the meeting would resume in the B Room at 2:00 pm.

RECONVENED

Mayor Taylor reconvened the meeting at 2:03 pm and addressed Item 2. Councilmember Medina entered the meeting at this time.

2. A Briefing and presentation on the river barge concession contract. [Carlos J. Contreras, Assistant City Manager; Kevin Barthold, City Auditor]

Carlos Contreras reviewed the process that would be utilized for the presenters for the river barge concession contract. He stated that the first Request for Proposals (RFP) for the river barge concession was released in 2014 for a new design and three vendors responded to

said RFP. They included San Antonio Rio Cruises, Realway Cruises, and a third bidder that was deemed nonresponsive. He stated that a committee was impaneled to review the proposals which had serious concerns about both proposals. He noted that the RFP was cancelled in October of 2015 and staff recommended that the design and operations be reviewed separately.

Mr. Contreras reported that in October of 2015 in partnership with the American Institute for Architects of San Antonio, staff conducted a river barge design competition. He stated that an 11-member jury comprised of primarily local individuals selected three finalists for further development of the design. He noted that a great amount of public input was received for the designs and Metalab was selected as the design team. He stated that on August 3, 2016, a Request for Competitive Sealed Proposals (RFCSP) was released to select a contractor to build the new barges. He noted that the city received four proposals and Lake Assault Boats was selected to be the manufacturer. He stated that in order to pay for the barges; the city issued \$6.5 million in debt and that lease payments would cover the debt payment. He stated that the first delivery of 20 barges was expected in September 2017 and the remainder would be delivered on November 17, 2017.

Mr. Contreras stated that in October 2016, an RFP was released for the operator of the barges and four responses were received. He noted that an 11-member committee comprised of two city staff and nine non-city staff interviewed the applicants and selected San Antonio River Cruises as the top firm. He stated that due to some questions which were raised regarding the process; the RFP was again released in March 2017. He noted that five proposals were received and all five firms were interviewed on April 11, 2017 by a new 14-member committee. He noted that the evaluation ranked San Antonio River Cruises as the top firm. He reviewed the goals of the RFP: 1) Enhance customer experience; 2) Reflective of San Antonio's culture history, and authenticity; 3) Incorporate technology upgrades and innovation; 4) New and exciting experience; 5) Leverage unique and diverse cultural assets; and 6) Increase local customer base.

Mr. Contreras described the composition of the evaluation committee and reviewed the evaluation criteria and scoring. He provided an overview of the scoring for the top two firms and noted that San Antonio River Cruises scored higher in the categories of Experience & Qualifications and Quality of Proposal while Go Rio San Antonio scored higher in the SBEDA Program, Local Preference, and VOSB Preference categories. He noted that Go Rio San Antonio scored a total of 71.43 points and San Antonio River Cruises scored 70.41. He stated that in this case; staff recommends awarding the contract to San Antonio River Cruises. Kevin Barthold indicated his assurance that the process was followed and both vendors had equal opportunity to address the evaluation team. He stated that the scoring results were handled in a fair process and were in compliance with the

solicitation and procurement processes and policies. He expressed his support for the staff recommendation. Mr. Contreras added that the committee believed that that this was an opportunity to have an operator which would have a transformational impact on the city. He noted that the river barge concessions contract would be brought before the full City Council for consideration on May 25, 2017.

TEAM A

Hope Andrade, CEO of Go Rio San Antonio, spoke of their partnership with Landry's and of her team. She noted that they had assembled a team with years of experience in hospitality and operations at the local level. She stated that Landry's had operated successfully in San Antonio for 27 years and also operated over 500 hospitality and restaurant venues with 60,000 employees. She noted that they had over 20 years of maritime experience with a good safety record. She stated that she and Lisa Wong would manage the business aspect as 51% shareholders and Landry's would handle operations. She noted that they would partner with Market Vision, a local, women-owned business with 30 years of marketing experience. She stated that Ms. Wong would partner with Landry's to identify best practices and spoke of the knowledge gained by Landry's in working with Disney.

Jeff Cantwell spoke of investments made by Landry's in the San Antonio market. He stated that they operated 500 outlets throughout the world and served over 60 million customers per year. He mentioned that over 1 million guests per year moved through their maritime transportation and vehicular transportation departments. He noted that they had a policy of no deferred maintenance and that there were over 100 people in their transportation department. He spoke of their maritime operations and noted that they operated over 1,000 boat slips in their Atlantic City Marina. He added that they had experience in writing curriculum and spoke of their partnership with Disney.

Carlton Quick stated that Landry's tickets and technology department was one of the best in providing great customer expectations with over 100 professionals on their technology staff. He stated that they would utilize the Omni Ticket System and a web-based marketing system utilized by Disney and Six Flags, as well as a custom mobile application for Go Rio. He noted that they were prepared to reach out to the current operator for a seamless transition. He added that their annual marketing budget was close to \$100 million with over \$1 million of that being local.

Lisa Wong stated that Go Rio's goal was to provide taxi service options which would meet visitor and resident needs that were dependable. She noted that they would design two options; a Work and a Play Pass. She stated that the Work Pass would be promoted to residents who work downtown or live on the newly developed river extension, while the

Play Pass would be promoted to locals and tourists. She stated that the goal for Charter Barges was to develop an online reservation calendar to ensure equal participation and transparency for all. She noted that Go Rio had over 100 years of local business and operational experience to manage the project and would work with key stakeholders to create a world class operation. She noted that Go Rio had four key objectives: 1) Bring back locals; 2) Increase awareness; 3) Maximize city revenues; and 4) Launch a sustaining marketing plan.

Bonnie Garcia provided background information regarding the San Antonio River. She stated that the message of “Go Rio and start making memories” would be placed into all marketing and communications and would anchor their campaign. She noted that a cultural Riverwalk experience would be designed for school age children and that the Riverwalk Culture Barge Tour would explore the city’s rich history with an artistic flair via museums. She mentioned that a duck named Rio Rita would be their mascot to drive future ridership. She indicated that if the contract were awarded to Go Rio; the website would be in place in two to four weeks. She stated that Go Rio would develop an annual traditional media plan and launch a promotion with the Tricentennial.

Mayor Taylor thanked Go Rio for the presentation. Councilmember Gonzales asked of the number of people to be employed and their starting salary. Mr. Quick stated that Go Rio would employ 250-350 people and the starting pay would be \$14 per hour.

Councilmember Nirenberg asked for a description of their barge operating experience. Mr. Cantwell replied that Landry’s currently operated a shuttle boat facility and a speed boat cruise. He noted that the barges were not a maritime operation but focused on treatment of guests and delivering a safe and wonderful entertainment experience.

Councilmember Lopez asked of a transition plan and coordination with the current operator. Mr. Quick stated that Go Rio had the ability to make a call to their employees to help manage, train, and lead until local employees were equipped to do the same.

Ms. Andrade stated that Go Rio had maritime experience and the financial resources necessary. She noted that they were a great employer and would pay above the living wage. She stated that Go Rio would provide the city with the highest financial returns and were capable of completing a seamless transition process. She added that San Antonio leaders respect the policies and processes that have been set and that the city was wide open for businesses of all sizes.

TEAM B

Johnny Hernandez stated that the river was the city's most precious asset and that San

Antonio River Cruises would recruit the best chefs in partnership with Entertainment Cruises. He stated that San Antonio River Cruises was an organization which puts communities first and was a hospitality company. He stated that on a recent tour, he was amazed by their technology, capacity, and infrastructure.

Kenneth Svendsen stated that San Antonio River Cruises was a purpose-driven organization fully focused on diversity and inclusion. He noted that Entertainment Cruises had operated on the water for more than 39 years. He stated that they offered more than 10,000 cruises every year and served more than 1.9 million guests. He noted that the operation was focused on safety and sanitation and had 300 full-time personnel that oversaw sales, marketing, distribution, and the call center. He reported that the impact to the city over the lifetime of the contract was \$1.25 million and that the financial impact to growth was 3.4 to 5%.

Paul Sanett stated that the focus of the company was: 1) Building a world class local team; 2) Leveraging their world class platform; and 3) Elevating the experience. He stated that the operation would not be run out of Chicago and they would hire local people to staff a local operation. He noted that the company in Chicago would provide support for training as well as show local employees the best practices. He noted that the company would engage Tri-Starr Personnel to recruit talent locally and that a local community board of key stakeholders would be created to ensure that a relevant service was provided. He noted that the company was partnering with groups such as Centro San Antonio on a Community Enrichment Fund that would be utilized to support community development, enrichment and investment products. He stated that the company would elevate the branding and positioning of the river barges and include marketing messages that would appeal to visitors and residents. He indicated that the company would elevate the water taxi experience and turn it into a viable transportation solution for the city. He added that the company would offer free cruises to all Title1 school children with discounts for local residents, military members, and veterans.

Phil Hardberger stated that Entertainment Cruises, a branch of one of the largest companies in the world, was the leading boat entertainment company in the United States. He noted that two evaluation committees both agreed with the selection of San Antonio River Cruises and asked the City Council to vote for excellence and to vote for San Antonio River Cruises.

Mayor Taylor thanked them for the presentation. Councilmember Viagran asked if the commercial engine would be located in San Antonio. Mr. Sanett replied that there would be 120 local positions which included those in sales, marketing, and recruitment. He noted that the corporate office in Chicago housed a shared service center which included the

contact center. He added that the corporate office included a shared marketing and sales team which would allow the local team to focus on day to day operations.

Councilmember Nirenberg asked of the hiring of local employees engaged in operation of the barges. Mr. Sanett stated that if they won the contract; the team that was already operating the barges would be retained.

Councilmember Gonzales asked how many employees would be hired and of their starting pay. Mr. Sanett replied that 120 positions were identified. Lori Baron stated that the year round position pay would be benchmarked relative to local salaries. She noted that the hourly positions would range from \$9.00 to \$15.00 per hour and that Tri-Starr Personnel provided benefits to their employees such as health care and paid vacation.

The San Antonio River Cruises team played a video depicting their services.

Mayor Taylor asked how the goal setting committee derived 10 points for SBEDA. Mr. Contreras stated that the discussion centered on the complexity of the project and determining how many firms were available to complete that type of work.

Councilmember Treviño asked if the scoring matrix told the story of the two companies. Mr. Contreras replied that it did. He stated that San Antonio River Cruises scored almost 55 points which was consistent with the rating assigned to them by the prior committee. Councilmember Treviño asked if the evaluation committee was aware of the additional 45 points which could be awarded by staff. Mr. Contreras stated that they were. Councilmember Viagran asked of the number of guests currently served on the river barges. Mr. Contreras stated that 1.4 million people annually utilize the river barges.

Councilmember Warrick asked of the last time that staff recommended the number two choice. Mr. Contreras stated that in the fall of 2016, staff recommended the second place team for the third party administrator for healthcare because it was in the best interest of the city. Councilmember Saldaña asked if San Antonio River Cruises could have entered into a local partnership. Mr. Contreras replied that all applicants could and some made slight changes.

Councilmember Krier asked if the lease payments would be made at regular intervals. Mr. Contreras replied that they would be made monthly. Councilmember Gonzales expressed support for Go Rio San Antonio.

Councilmember Nirenberg asked the City Auditor for his evaluation of the process. Mr. Barthold stated that it was a fair and transparent process according to policies.

Councilmember Gallagher stated that the economic terms should be assigned a higher point value. Councilmember Lopez asked if the city would be protected if there was a design flaw with the barges which would render them inactive. Mr. Contreras replied that there will be a contract in terms of the design and there was a warranty from the manufacturer.

Mayor Taylor thanked everyone for their presentations.

EXECUTIVE SESSION

Mayor Taylor announced that the Executive Session would be held the following day after the business portion of the City Council Meeting.

- A. Economic development negotiations pursuant to Texas Government Code Section 551.087 (economic development).
- B. The purchase, exchange, lease or value of real property pursuant to Texas Government Code Section 551.072 (real property).
- C. Legal issues related to collective bargaining pursuant to Texas Government Code Section 551.071 (consultation with attorney).
- D. Litigation matters involving the City pursuant to Texas Government Code Section 551.071 (consultation with attorney).
- E. Discuss legal issues relating to grant requirements promulgated by the State of Texas pursuant to Texas Government Code Section 551.071 (consultation with attorney).

RECESSED

Mayor Taylor recessed the meeting at 5:38 pm and announced that the meeting would resume at 6:00 pm for Citizens to be heard.

RECONVENED

Mayor Pro Tem Viagran reconvened the meeting at 6:00 pm and addressed Citizens to be Heard.

CITIZENS TO BE HEARD

Mayor Pro Tem Viagran called upon the citizens registered to speak under Citizens to be Heard.

Logan Delgado, Nathaniel Perry, and Jacob Maldonado representing the Catholic-Muslim Youth Dialogue addressed the City Council. Mr. Delgado described the Charter for Compassion and the need to treat citizens with decency. He noted his interactions with the local Muslim population. Mr. Perry discussed the errors in stereotypes about Muslims. He stated that the Charter for Compassion aimed to end discrimination. Mr. Maldonado noted his interactions with Muslims and asked the Council to consider the Charter.

Mark Perez expressed concern with Fire Department revenues and the businesses operating without proper permits.

Nazirite Flores Perez noted the upcoming election and referenced an article regarding drugs on the border. He expressed a desire for the Police and City Council to work together and discussed his faith in God.

Mehmet Oguz, Beytullah Colak, and Nathan Garcia representing the Raindrop Turkish House and Dialogue Institute addressed the City Council. Mr. Oguz discussed the importance of human connections and mutual respect to improve society. Mr. Colak described his work with the Compassion Initiative. He noted the upcoming Ramadan holiday and interfaith events taking place during that time. Mr. Garcia discussed the difference between conservative and liberal political viewpoints. He urged the City Council to adopt the Charter for Compassion.

Lance Aaron expressed concern with a proposal to change apartments around Mission Concepcion from two stories to three. He stated that UNESCO should hire an independent investigator to place The Alamo and Mission Concepcion on an endangered list. He discussed brass pin mechanisms at historical sites to control height and stated their placement was in violation of national law.

Mitchell Markey, Rosalyn Falcon Collier, and Rajam Ramamurthy representing Compassion San Antonio addressed the City Council. Mr. Markey discussed his experiences with the Catholic-Muslim Youth Dialogue. He expressed his desire to reduce division between people with compassion and asked the City Council to consider the Charter for Compassion. Ms. Collier discussed the origins of the Peace Center and the Charter for Compassion. She spoke of her work to get San Antonio declared a Compassionate City and asked the Council to adopt the Charter. Ms. Ramamurthy

identified herself as the 2017 Peace Laureate of San Antonio and discussed the compassionate nature of San Antonio.

Artman Bland discussed drug sales in a school zone and expressed concern that his brother was not receiving fair treatment from law enforcement or City employees.

Faris Hodge, Jr. submitted written testimony recognizing the Animal Defense League of Texas. He submitted newspaper articles entitled, "FBI reviewing tips it got over 3 years on terror," and "Texas property rights top obstacle for Trump." He also wrote that body cameras for San Antonio Police Officers would benefit all.

RECESSED

Mayor Pro Tem Viagran announced that the Executive Session would be addressed the next day after the business portion of the City Council Meeting. There being no further discussion, she recessed the meeting at 6:57 pm.

APPROVED

IVY R. TAYLOR
MAYOR

ATTEST:

LETICIA M. VACEK, TRMC/CMC/MMC
CITY CLERK