



RFP ATTACHMENT B

PRICE SCHEDULE

Respondent’s proposal must be based on the proposed contract term, including renewal periods, stated in this RFP. Proposing a different term of the contract, or renewal terms may lead to disqualification of Respondent’s proposal from consideration. As such, Respondent must provide pricing in the manner set forth in the RFP’s Price Schedule. Failure to do so may lead to disqualification of Respondent’s proposal from consideration.

Below proposed pricing should reflect services performed within the scope of services of this RFP.

Bidder will be deemed non-responsive for line items submitted by Bidder as: “No Bid” or “left blank”. Line items marked by Bidder as “Included”, “N/C”, or \$0.00 will be determined by the City as Bidder will provide service to City at No Charge.

***Based on the proposed structure for Blink to own the chargers on City property, the city will not incur any program costs. The City will receive a revenue share of charging revenue collected by Blink as detailed in this Proposal. The pricing below is representative of budget costs if the City was purchasing the equipment and services.**

ITEM 1: EQUIPMENT

Description	Estimated Quantity	Unit Price (or range)	Total (or range)
L2 AC Dual-Plug IQ 200 19.2 KW / 80 A per plug Aluminum Tri-Pedestal	70 (140 Plugs)	\$5,500.00	\$385,000.00
L3 DC Fast 150-180 KW CCS	6	\$48,000.00	\$288,000.00

ITEM 2: SITE PREPARATION AND INSTALLATION

Description	Estimated Quantity	Average Price	Estimated Total
L2 AC Dual-Plug IQ 200 19.2 KW / 80 A per plug Aluminum Tri-Pedestal	140	\$4,000.00	\$560,000.00
L3 DC Fast 150-180 KW CCS	6	\$30,000.00	\$180,000.00

ITEM 3: OPERATION AND MAINTENANCE SERVICES

Each rate quoted shall include full compensation for labor, equipment/tools use, travel time, and any other cost to the Respondent.

Description of Services	Price or Rate per year
Network Fees – per dual-port per year	\$360.00
Extended Warranty – 3-year coverage per dual-port	\$899.00
Extended Warranty – 5-year coverage per dual-port	\$1,949.00
Service Agreement – 3-year coverage per dual-port (Replaces Warranty)	\$1,349.00
Service Agreement – 5-year coverage per dual-port (Replaces Warranty)	\$2,699.00
Charging Session Transaction Processing Fee	8%

ITEM 4: SOFTWARE / CUSTOMER INTERFACE / OTHER OPERATIONAL COSTS

Description of Services	Price or Rate per year
Blink Network	\$0.00
Blink App	\$0.00

TCEQ / TxVEMP Potential Funding Opportunities

Blink is aware that funding opportunities through the TxVEMP administered by the TCEQ is likely. While specific details are not available, it is assumed that awards are likely to cover up to 50% of eligible costs and applicable to the majority of the scope considered under this Proposal. Based on general TCEQ guidelines, eligible costs will likely include, in general acquisition and installation of new EVSE’s for light duty EV’s.

Across the city, we identified five, single port chargers at 5 parking locations. The TCEQ funding will likely not support replacement or upgrading of those existing chargers, as the funding will likely only support new plugs, not replacement plugs. Given the minimal quantity, this should not materially impact the plan.

Inasmuch as the scope is entirely supporting the “acquisition and installation of EVSE’s for light duty vehicles, we believe that all costs included in Items 1 and 2 above will be eligible for inclusion in the future grant program.

Blink’s intent is to diligently pursue the funding and use to reduce our implementation cost, improving the financial feasibility of the program.