

**City of San Antonio Bid Tabulation**

700+A1		Opened: September 25, 2013	
6100003471		For: Annual Contract for Drilling Wood & Steel Pole Foundations	
		NON-LOCAL	LOCAL
		Saeco Electric & Utility, LTD. 17430 Bandera Rd. #2 Helotes, TX 78023 210-695-4526	Cato Electric Company 345 Holmgreen San Antonio, TX 78220
Item	Description	Estimated Quantity	DS
Section I	Wood Pole/Down-Guy, Anchor Rod Installation (Supply, Drill, Install, Tamp and Remove Drilling Spoils)		
A	Soft Soil		
	3/4" Anchor Rod	8 EA	
	Purchase price per item		\$180.00
	Installation price per item		\$400.00
	Total		\$4,640.00
	25' Class 5 Pole	3 EA	
	Purchase price per item		\$190.00
	Installation price per item		\$400.00
	Total		\$1,770.00
	35' Class 3 Pole	8 EA	
	Purchase price per item		\$390.00
	Installation price per item		\$450.00
	Total		\$6,720.00
	40' Class 3 Pole	2 EA	
	Purchase price per item		\$490.00
	Installation price per item		\$500.00
	Total		\$1,980.00
	45' Class 3 Pole	2 EA	
	Purchase price per item		\$590.00
	Installation price per item		\$600.00
	Total		\$2,380.00
	50' Class 3 Pole	2 EA	
	Purchase price per item		\$700.00
	Installation price per item		\$650.00
	Total		\$2,700.00
	55' Class 3 Pole	4 EA	
	Purchase price per item		\$850.00
	Installation price per item		\$650.00
	Total		\$6,000.00
	60' Class 3 Pole	4 EA	
	Purchase price per item		\$1,100.00
	Installation price per item		\$800.00
	Total		\$7,600.00
	Total for Item 1A		\$33,790.00
B	Soft Rock		
	3/4" Anchor Rod	16 EA	
	Purchase price per item		\$180.00
	Installation price per item		\$400.00
	Total		\$9,280.00
	25' Class 5 Pole	3 EA	
	Purchase price per item		\$190.00
	Installation price per item		\$400.00
	Total		\$1,770.00
	35' Class 3 Pole	8 EA	
	Purchase price per item		\$390.00
	Installation price per item		\$450.00
	Total		\$6,720.00
	Total for Item 1B		\$8,040.00

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<b>Item</b>	<b>Description</b>	<b>Estimated Quantity</b>	Saeco Electric & Utility, LTD. 17430 Bandera Rd. #2 Helotes, TX 78023 210-695-4526	Cato Electric Company 345 Holmgreen San Antonio, TX 78220	
	40' Class 3 Pole	2 EA			
	Purchase price per item		\$490.00	\$675.00	
	Installation price per item		\$500.00	\$700.00	
	Total		\$1,980.00	\$2,750.00	
	45' Class 3 Pole	2 EA			
	Purchase price per item		\$590.00	\$800.00	
	Installation price per item		\$600.00	\$700.00	
	Total		\$2,380.00	\$3,000.00	
	50' Class 3 Pole	2 EA			
	Purchase price per item		\$700.00	\$950.00	
	Installation price per item		\$650.00	\$2,025.00	
	Total		\$2,700.00	\$5,950.00	
	55' Class 3 Pole	2 EA			
	Purchase price per item		\$850.00	\$1,400.00	
	Installation price per item		\$650.00	\$2,025.00	
	Total		\$3,000.00	\$6,850.00	
	60' Class 3 Pole	2 EA			
	Purchase price per item		\$1,100.00	\$1,750.00	
	Installation price per item		\$800.00	\$2,500.00	
	Total		\$3,800.00	\$8,500.00	
	Total for Item 1B		\$31,630.00	\$46,700.00	
C	Hard Rock				
	3/4" Anchor Rod	16 EA			
	Purchase price per item		\$180.00	\$60.00	
	Installation price per item		\$550.00	\$700.00	
	Total		\$11,680.00	\$12,160.00	
	25' Class 5 Pole	3 EA			
	Purchase price per item		\$190.00	\$225.00	
	Installation price per item		\$755.00	\$700.00	
	Total		\$2,835.00	\$2,775.00	
	35' Class 3 Pole	8 EA			
	Purchase price per item		\$390.00	\$480.00	
	Installation price per item		\$850.00	\$700.00	
	Total		\$9,920.00	\$9,440.00	
	40' Class 3 Pole	2 EA			
	Purchase price per item		\$490.00	\$675.00	
	Installation price per item		\$850.00	\$875.00	
	Total		\$2,680.00	\$3,100.00	
	45' Class 3 Pole	2 EA			
	Purchase price per item		\$590.00	\$800.00	
	Installation price per item		\$900.00	\$875.00	
	Total		\$2,980.00	\$3,350.00	
	50' Class 3 Pole	2 EA			
	Purchase price per item		\$700.00	\$950.00	
	Installation price per item		\$900.00	\$2,200.00	
	Total		\$3,200.00	\$6,300.00	

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				Cato Electric Company 345 Holmgreen San Antonio, TX 78220	
Item	Description	Estimated Quantity			
	55' Class 3 Pole	2 EA			
	Purchase price per item		\$850.00	\$1,400.00	
	Installation price per item		\$1,000.00	\$2,200.00	
	Total		\$3,700.00	\$7,200.00	
	60' Class 3 Pole	2 EA			
	Purchase price per item		\$1,100.00	\$1,750.00	
	Installation price per item		\$1,300.00	\$2,700.00	
	Total		\$4,800.00	\$8,900.00	
	Total for Item 1C		\$41,795.00	\$53,225.00	
D	Loading & Delivery				
	Fixed price including loading & delivery for job site locations within Loop 410 for Section I	10 EA	\$400.00	\$300.00	
	Total		\$4,000.00	\$3,000.00	
	Fixed price including loading & delivery for job site locations between Loop 410 & 1604 for Section I	10 EA	\$600.00	\$350.00	
	Total		\$6,000.00	\$3,500.00	
	Total for Item 1D		\$10,000.00	\$6,500.00	
Section II	Cylinder Holes Drilling				
A	Soft Soil				
	12" Cylinder Hole Diameter	12 FT			
	Price per foot (depth)		\$35.00	\$85.00	
	Total		\$420.00	\$1,020.00	
	20" Cylinder Hole Diameter	24 FT			
	Price per foot		\$35.00	\$85.00	
	Total		\$840.00	\$2,040.00	
	24" Cylinder Hole Diameter	40 FT			
	Price per foot		\$25.00	\$90.00	
	Total		\$1,000.00	\$3,600.00	
	30" Cylinder Hole Diameter	48 FT			
	Price per foot		\$20.00	\$90.00	
	Total		\$960.00	\$4,320.00	
	36" Cylinder Hole Diameter	60 FT			
	Price per foot		\$25.00	\$95.00	
	Total		\$1,500.00	\$5,700.00	
	48" Cylinder Hole Diameter	88 FT			
	Price per foot		\$228.00	\$110.00	
	Total		\$20,064.00	\$9,680.00	
	Total for Item 2A		\$24,784.00	\$26,360.00	
B	Soft Rock				
	12" Cylinder Hole Diameter	12 FT			
	Price per foot		\$35.00	\$150.00	
	Total		\$420.00	\$1,800.00	
	20" Cylinder Hole Diameter	24 FT			
	Price per foot		\$35.00	\$150.00	
	Total		\$840.00	\$3,600.00	

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				Cato Electric Company 345 Holmgreen San Antonio, TX 78220	
Item	Description	Estimated Quantity			
	24" Cylinder Hole Diameter	40 FT			
	Price per foot		\$25.00	\$175.00	
	Total		\$1,000.00	\$7,000.00	
	30" Cylinder Hole Diameter	48 FT			
	Price per foot		\$20.00	\$175.00	
	Total		\$960.00	\$8,400.00	
	36" Cylinder Hole Diameter	60 FT			
	Price per foot		\$25.00	\$190.00	
	Total		\$1,500.00	\$11,400.00	
	48" Cylinder Hole Diameter	88 FT			
	Price per foot		\$227.00	\$200.00	
	Total		\$19,976.00	\$17,600.00	
	Total for Item 2B		\$24,696.00	\$49,800.00	
C	Hard Rock				
	12" Cylinder Hole Diameter	12 FT			
	Price per foot		\$45.00	\$175.00	
	Total		\$540.00	\$2,100.00	
	20" Cylinder Hole Diameter	24 FT			
	Price per foot		\$55.00	\$175.00	
	Total		\$1,320.00	\$4,200.00	
	24" Cylinder Hole Diameter	40 FT			
	Price per foot		\$105.00	\$200.00	
	Total		\$4,200.00	\$8,000.00	
	30" Cylinder Hole Diameter	48 FT			
	Price per foot		\$200.00	\$200.00	
	Total		\$9,600.00	\$9,600.00	
	36" Cylinder Hole Diameter	60 FT			
	Price per foot		\$250.00	\$230.00	
	Total		\$15,000.00	\$13,800.00	
	48" Cylinder Hole Diameter	88 FT			
	Price per foot		\$375.00	\$250.00	
	Total		\$33,000.00	\$22,000.00	
	Total for Item 2C		\$63,660.00	\$59,700.00	
D	Loading & Delivery				
	Fixed price one-time round-trip including loading & delivery for job site locations within Loop 410 for Section II	10 EA	\$150.00	\$300.00	
	Total		\$1,500.00	\$3,000.00	
	Fixed price roundtrip including loading & delivery for job site locations between Loop 410 & 1604 for Section II	10 EA	\$150.00	\$350.00	
	Total		\$1,500.00	\$3,500.00	
	Total for Item 2D		\$3,000.00	\$6,500.00	
	Percentage between lowest responsive bid and local bid:			28.88%	
	Price differential			\$67,400.00	
	Delivery Terms		10 Days	3 Days	
	Payment Terms		Net 30	Net 30	
	Estimated Annual Total		\$233,355.00	\$300,755.00	
	<b>Estimated Annual Award</b>		<b>\$233,355.00</b>		