

City of San Antonio Bid Tabulation

Opened: May 5, 2014				
For: Annual Contract for Bulk Diesel Exhaust Fluid				
6100004330			AJ	
Item	Description	Estimated Annual Quantity	Non-Local	Local
			Cinco J. Inc dba Johnson Oil Company P.O Drawer 1959 Gonzales, TX 78629 830-672-9574	Genuine Parts Company 6374 Rittiman Road San Antonio, TX 78218
1	Base Years (2014 - 2017)			
1a)	Bulk Delivery	8,000		
	Price per gallon		\$1.40	\$2.99
	Total Price		\$11,200.00	\$23,920.00
1b)	Diesel Exhaust Fluid in 275 gallon size totes	1,500		
	Price per gallon		\$2.42	\$3.05
	Total Price		\$3,630.00	\$4,575.00
1c)	Diesel Exhaust Fluid in 330 gallon size totes	1,500		
	Price per gallon		\$2.32	\$3.33
	Total Price		\$3,480.00	\$4,995.00
1d)	Diesel Exhaust Fluid in 55 gallon drums	1,000		
	Price per gallon		\$2.31	\$3.61
	Total Price		\$2,310.00	\$3,610.00
	Base year total 2014-2015		\$20,620.00	\$37,100.00
	Base year total 2015-2016		\$20,620.00	\$37,100.00
	Base year total 2016-2017		\$20,620.00	\$37,100.00
2	1st Option Year (2017 - 2018)			
2a)	Bulk Delivery	8,000		
	Price per gallon		\$1.45	\$3.29
	Total Price		\$11,600.00	\$26,320.00
2b)	Diesel Exhaust Fluid in 275 gallon size totes	1,500		
	Price per gallon		\$2.54	\$3.49
	Total Price		\$3,810.00	\$5,235.00
2c)	Diesel Exhaust Fluid in 330 gallon size totes	1,500		
	Price per gallon		\$2.43	\$3.75
	Total Price		\$3,645.00	\$5,625.00
2d)	Diesel Exhaust Fluid in 55 gallon drums	1,000		
	Price per gallon		\$2.42	\$3.99
	Total Price		\$2,420.00	\$3,990.00
	1st year option total		\$21,475.00	\$41,170.00
3	2nd Option Year (2018 - 2019)			
3a)	Bulk Delivery	8,500		
	Price per gallon		\$1.52	\$3.29
	Total Price		\$12,920.00	\$27,965.00
3b)	Diesel Exhaust Fluid in 275 gallon size totes	1,750		
	Price per gallon		\$2.66	\$3.49
	Total Price		\$4,655.00	\$6,107.50

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For: Annual Contract for Bulk Diesel Exhaust Fluid 6100004330			AJ		Genuine Parts Company	
			Cinco J. Inc dba Johnson Oil Company P.O Drawer 1959 Gonzales, TX 78629 830-672-9574		6374 Rittiman Road San Antonio, TX 78218	
Item	Description	Estimated Annual Quantity				
3c)	Diesel Exhaust Fluid in 330 gallon size totes	1,750				
	Price per gallon			\$2.55		\$3.75
	Total Price			\$4,462.50		\$6,562.50
3d)	Diesel Exhaust Fluid in 55 gallon drums	0				
	Price per gallon			\$2.54		\$3.99
	Total Price			\$0.00		\$0.00
	2nd year option total			\$22,037.50		\$40,635.00
4	DEF Transportation & Delivery					
	Bulk Delivery 61+ miles	8,000		\$0.35		\$0.00
	Subtotal			\$2,800.00		
	55 Gallon Drum 61+ miles	1,500		\$0.35		\$0.00
	Subtotal			\$525.00		
	275 Gallon Tote 61+ miles	1,500		\$0.35		\$0.00
	Subtotal			\$525.00		
	330 Gallon Tote 61+ miles	1,000		\$0.35		\$0.00
	Subtotal			\$350.00		
5 Deleted						
	Subtotal			\$126,372.50		\$193,105.00
	Prompt Payment Discount			0%		2%
	Subtotal with Prompt Payment Discount			\$126,372.50		\$189,242.90
	Percentage between lowest responsive bid and local bid					49.75%
	Price differential					\$62,870.40
	Payment Terms			Net 30		2%, 10 days
	Estimated Total			\$126,372.50		\$189,242.90
	Estimated Award			\$126,372.50		

Deleted: Items 4 DEF Transportation & Delivery for Bulk Delivery 0-15 miles, 16-30 miles, 31-60 miles; 55 gallon drum 0-15 miles, 16-30 miles, 31-60 miles; 275 gallon tote 0-15 miles, 16-30 miles, 31-60 miles; 330 gallon tote 0-15 miles, 16-30 miles, 31-60 miles based on milage from Gonzales, TX to San Antonio, TX is approximately 90 miles.

Deleted: Item 5 Additional Fees for Transportation & Delivery no longer required