

## 5 Attachment B - Pricing Schedule

*Use the Pricing Schedule that is found in this RFCSP as Attachment B.*

### **Presidio Response:**

Presidio acknowledges and has included Pricing Schedules for both Micro and Macro Scale projects.

**RFCSP ATTACHMENT B  
MICRO PRICE SCHEDULE WITH NO PREVAILING WAGE RATES**

**Services: (see Exhibit 4 for description of services)**

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
1.	Cable Installation – Standard rate	5000 cables	\$ <u>92.50</u> per cable	\$ <u>462,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>132.00</u> per cable	\$ <u>66,000.00</u>
2.	Fiber Optic Cable Installation – Standard rate	25 cables	\$ <u>575.00</u> per cable	\$ <u>14,375.00</u>
	Fiber Optic Cable Installation – Overtime rate	25 cables	\$ <u>825.00</u> per cable	\$ <u>20,625.00</u>
3.	Cable Installation – Standard rate	5000 cables	\$ <u>92.50</u> per cable	\$ <u>462,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>132.00</u> per cable	\$ <u>66,000.00</u>
4.	Fiber Optic Cable Termination – Standard rate	25 cables	\$ <u>57.50</u> per hour	\$ <u>1,437.50</u>
	Fiber Optic Cable Termination – Overtime Rate	25 cables	\$ <u>79.50</u> per hour	\$ <u>1,987.50</u>
5.	Miscellaneous Labor– Standard rate	4,200 hrs.	\$ <u>44.00</u> per hour	\$ <u>184,800.00</u>
	Miscellaneous Labor– Overtime Rate	100 hrs.	\$ <u>60.00</u> per hour	\$ <u>6,000.00</u>
6.	Design Services– Standard rate	1,100 hrs.	\$ <u>150.00</u> per hour	\$ <u>165,000.00</u>
	Design Services – Overtime Rate	80 hrs.	\$ <u>165.00</u> per hour	\$ <u>13,200.00</u>
7.	Project Management Services – Standard rate	1,100 hrs.	\$ <u>100.00</u> per hour	\$ <u>110,000.00</u>
8.	Project Management Services – Overtime Rate	110 hrs.	\$ <u>125.00</u> per hour	\$ <u>13,750.00</u>

**Materials: (Percentage Increase from Vendor Manifest)**

9. Percentage Increase or Mark-Up for Materials 12 %

**City shall pay no other fees or expenses, unless expressly provided for herein.**

**MICRO PRICE SCHEDULE WITH PREVAILING WAGE RATES APPLICABLE**

**Services: (see Exhibit 4 for description of services)**

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
1.	Cable Installation – Standard rate	5000 cables	\$ <u>102.50</u> per cable	\$ <u>512,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>144.00</u> per cable	\$ <u>72,000.00</u>
2.	Fiber Optic Cable Installation – Standard rate	25 cables	\$ <u>580.00</u> per cable	\$ <u>14,500.00</u>
	Fiber Optic Cable Installation – Overtime rate	25 cables	\$ <u>885.00</u> per cable	\$ <u>22,125.00</u>
3.	Cable Installation – Standard rate	5000 cables	\$ <u>102.50</u> per cable	\$ <u>512,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>144.00</u> per cable	\$ <u>72,000.00</u>
4.	Fiber Optic Cable Termination – Standard rate	25 cables	\$ <u>62.25</u> per hour	\$ <u>1,556.25</u>
	Fiber Optic Cable Termination – Overtime Rate	25 cables	\$ <u>85.50</u> per hour	\$ <u>2,137.50</u>
5.	Miscellaneous Labor– Standard rate	4,200 hrs.	\$ <u>46.00</u> per hour	\$ <u>193,200.00</u>
	Miscellaneous Labor– Overtime Rate	100 hrs.	\$ <u>63.00</u> per hour	\$ <u>6,300.00</u>
6.	Design Services– Standard rate	1,100 hrs.	\$ <u>150.00</u> per hour	\$ <u>165,000.00</u>
	Design Services – Overtime Rate	80 hrs.	\$ <u>150.00</u> per hour	\$ <u>12,000.00</u>
7.	Project Management Services – Standard rate	1,100 hrs.	\$ <u>100.00</u> per hour	\$ <u>110,000.00</u>
8.	Project Management Services – Overtime Rate	110 hrs.	\$ <u>125.00</u> per hour	\$ <u>13,750.00</u>

**Materials: (Percentage Increase from Vendor Manifest)**

9. Percentage Increase or Mark-Up for Materials 12 %

**City shall pay no other fees or expenses, unless expressly provided for herein.**

Contractor shall provide the City with a 24 hour contact phone number:

Telephone Number: ( ) 210-424-3939 Pete Perales

Cell Phone Number: ( ) 210-213-6062 Pete Perales

Pager Phone Number: ( ) 210-710-6492 Rick Tanner

General Manager Phone Number: ( ) 512-795-7105 Casey Brydson

**MACRO PRICE SCHEDULE WITH NO PREVAILING WAGE RATES**

Services: (see Exhibit 4 for description of services)

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
1.	Cable Installation – Standard rate	5000 cables	\$ <u>92.50</u> per cable	\$ <u>462,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>132.00</u> per cable	\$ <u>66,000.00</u>
2.	Fiber Optic Cable Installation – Standard rate	25 cables	\$ <u>575.00</u> per cable	\$ <u>14,375.00</u>
	Fiber Optic Cable Installation – Overtime rate	25 cables	\$ <u>825.00</u> per cable	\$ <u>20,625.00</u>
3.	Cable Installation – Standard rate	5000 cables	\$ <u>92.50</u> per cable	\$ <u>462,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>132.00</u> per cable	\$ <u>66,000.00</u>
4.	Fiber Optic Cable Termination – Standard rate	25 cables	\$ <u>57.50</u> per hour	\$ <u>1,437.50</u>
	Fiber Optic Cable Termination – Overtime Rate	25 cables	\$ <u>79.50</u> per hour	\$ <u>1,987.50</u>
5.	Soil/Dirt Trenching – Standard rate	5,000 ft.	\$ <u>12.50</u> per foot	\$ <u>62,500.00</u>
	Soil/Dirt Trenching – Overtime Rate	500 ft.	\$ <u>19.00</u> per foot	\$ <u>9,500.00</u>
6.	Asphalt Trenching – Standard rate	2,500 ft.	\$ <u>29.50</u> per foot	\$ <u>73,750.00</u>
	Asphalt Trenching– Overtime Rate	250 ft.	\$ <u>49.50</u> per foot	\$ <u>12,375.00</u>
7.	Concrete Trenching – Standard rate	2,500 ft.	\$ <u>135.00</u> per foot	\$ <u>337,500.00</u>
	Concrete Trenching– Overtime Rate	250 ft.	\$ <u>174.00</u> per foot	\$ <u>43,500.00</u>
8.	Rock Trenching – Standard rate	2,500 ft.	\$ <u>62.25</u> per foot	\$ <u>155,625.00</u>
	Rock Trenching– Overtime Rate	250 ft.	\$ <u>79.25</u> per foot	\$ <u>19,812.50</u>
9.	Normal Soil Directional Boring– Standard rate	2,500 ft.	\$ <u>47.50</u> per foot	\$ <u>118,750.00</u>
	Normal Soil Directional Boring– Overtime Rate	250 ft.	\$ <u>60.00</u> per foot	\$ <u>150,000.00</u>
10.	Rock Directional Boring– Standard rate	2,500 ft.	\$ <u>135.00</u> per foot	\$ <u>337,500.00</u>
	Rock Directional Boring – Overtime Rate	250 ft.	\$ <u>177.00</u> per foot	\$ <u>44,250.00</u>
11.	Aerial Cabling– Standard rate	1,000 hrs.	\$ <u>242.50</u> per hour	\$ <u>242,500.00</u>
	Aerial Cabling– Overtime Rate	200 hrs.	\$ <u>302.50</u> per hour	\$ <u>60,500.00</u>
12.	Underground Cabling– Standard rate	1,000 hrs.	\$ <u>183.00</u> per hour	\$ <u>183,000.00</u>
	Underground Cabling– Overtime Rate	200 hrs.	\$ <u>274.50</u> per hour	\$ <u>54,900.00</u>

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
13.	Miscellaneous Labor– Standard rate	4,200 hrs.	\$ <u>44.00</u> per hour	\$ <u>184,800.00</u>
	Miscellaneous Labor– Overtime Rate	100 hrs.	\$ <u>60.00</u> per hour	\$ <u>6,000.00</u>
14.	Design Services– Standard rate	1,100 hrs.	\$ <u>150.00</u> per hour	\$ <u>165,000.00</u>
	Design Services – Overtime Rate	80 hrs.	\$ <u>165.00</u> per hour	\$ <u>13,200.00</u>
15.	Project Management Services – Standard rate	1,100 hrs.	\$ <u>100.00</u> per hour	\$ <u>110,000.00</u>
16.	Project Management Services – Overtime Rate	110 hrs.	\$ <u>125.00</u> per hour	\$ <u>13,750.00</u>

**Materials: (Percentage Increase from Vendor Manifest)**

17.	Percentage Increase or Mark-Up for Materials	<u>12</u> %
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**City shall pay no other fees or expenses, unless expressly provided for herein.**

**MACRO PRICE SCHEDULE WITH PREVAILING WAGE RATES APPLICABLE**

Services: (see Exhibit 4 for description of services)

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
1.	Cable Installation – Standard rate	5000 cables	\$ <u>102.50</u> per cable	\$ <u>512,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>144.00</u> per cable	\$ <u>72,000.00</u>
2.	Fiber Optic Cable Installation – Standard rate	25 cables	\$ <u>580.00</u> per cable	\$ <u>14,500.00</u>
	Fiber Optic Cable Installation – Overtime rate	25 cables	\$ <u>885.00</u> per cable	\$ <u>22,125.00</u>
3.	Cable Installation – Standard rate	5000 cables	\$ <u>102.50</u> per cable	\$ <u>512,500.00</u>
	Cable Installation – Overtime rate	500 cables	\$ <u>144.00</u> per cable	\$ <u>72,000.00</u>
4.	Fiber Optic Cable Termination – Standard rate	25 cables	\$ <u>62.25</u> per hour	\$ <u>1,556.25</u>
	Fiber Optic Cable Termination – Overtime Rate	25 cables	\$ <u>85.50</u> per hour	\$ <u>2,137.50</u>
5.	Soil/Dirt Trenching – Standard rate	5,000 ft.	\$ <u>13.50</u> per foot	\$ <u>67,500.00</u>
	Soil/Dirt Trenching – Overtime Rate	500 ft.	\$ <u>20.50</u> per foot	\$ <u>10,250.00</u>
6.	Asphalt Trenching – Standard rate	2,500 ft.	\$ <u>32.00</u> per foot	\$ <u>80,000.00</u>
	Asphalt Trenching– Overtime Rate	250 ft.	\$ <u>54.00</u> per foot	\$ <u>13,500.00</u>
7.	Concrete Trenching – Standard rate	2,500 ft.	\$ <u>66.00</u> per foot	\$ <u>165,000.00</u>
	Concrete Trenching– Overtime Rate	250 ft.	\$ <u>84.00</u> per foot	\$ <u>21,000.00</u>
8.	Rock Trenching – Standard rate	2,500 ft.	\$ <u>136.50</u> per foot	\$ <u>341,250.00</u>
	Rock Trenching– Overtime Rate	250 ft.	\$ <u>178.00</u> per foot	\$ <u>44,500.00</u>
9.	Normal Soil Directional Boring– Standard rate	2,500 ft.	\$ <u>51.00</u> per foot	\$ <u>127,500.00</u>
	Normal Soil Directional Boring– Overtime Rate	250 ft.	\$ <u>63.00</u> per foot	\$ <u>15,750.00</u>
10.	Rock Directional Boring– Standard rate	2,500 ft.	\$ <u>138.00</u> per foot	\$ <u>345,000.00</u>
	Rock Directional Boring – Overtime Rate	250 ft.	\$ <u>182.00</u> per foot	\$ <u>45,500.00</u>
11.	Aerial Cabling– Standard rate	1,000 hrs.	\$ <u>244.00</u> per hour	\$ <u>244,000.00</u>
	Aerial Cabling– Overtime Rate	200 hrs.	\$ <u>304.00</u> per hour	\$ <u>60,800.00</u>
12.	Underground Cabling– Standard rate	1,000 hrs.	\$ <u>195.00</u> per hour	\$ <u>195,000.00</u>
	Underground Cabling– Overtime Rate	200 hrs.	\$ <u>280.00</u> per hour	\$ <u>56,000.00</u>

<u>ITEM</u>	<u>TYPE OF SERVICE</u>	<u>EST ANNUAL QTY</u>	<u>UNIT PRICING</u>	<u>EXTENDED COST</u>
13.	Miscellaneous Labor– Standard rate	4,200 hrs.	\$ <u>46.00</u> per hour	\$ <u>193,200.00</u>
	Miscellaneous Labor– Overtime Rate	100 hrs.	\$ <u>63.00</u> per hour	\$ <u>6,300.00</u>
14.	Design Services– Standard rate	1,100 hrs.	\$ <u>150.00</u> per hour	\$ <u>165,000.00</u>
	Design Services – Overtime Rate	80 hrs.	\$ <u>150.00</u> per hour	\$ <u>12,000.00</u>
15.	Project Management Services – Standard rate	1,100 hrs.	\$ <u>100.00</u> per hour	\$ <u>110,000.00</u>
16.	Project Management Services – Overtime Rate	110 hrs.	\$ <u>125.00</u> per hour	\$ <u>13,750.00</u>

**Materials: (Percentage Increase from Vendor Manifest)**

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Pager Phone Number: ( ) 210-710-6492 Rick Tanner

General Manager Phone Number: ( ) 512-795-7105 Casey Brydson

007 - SIGNATURE PAGE

By submitting a proposal, whether electronically or by paper, Respondent represents that:

(s)he is authorized to bind Respondent to fully comply with the terms and conditions of City's Request for Competitive Sealed Proposals for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Respondent is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your proposal by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your proposal.

Respondent Information

Please Print or Type

Vendor ID No.	1028386
Signer's Name	Stacy Hutchings, Regional Vice President
Name of Business	Presidio Networked Solutions Group, LLC
Street Address	1955 Lakeway Drive Suite 220
City, State, Zip Code	Lewisville, TX 75057
Email Address	SHutchings@Presidio.com
Telephone No.	469.549.3825
Fax No.	469.549.3973
City's Solicitation No.	6100004143



Signature of Person Authorized to Sign Proposal