



**Lockwood, Andrews  
& Newnam, Inc.**  
A LEO A DALY COMPANY

December 15, 2015

Mr. Dean Bayer, PE  
Construction Project Manager  
City of San Antonio – TCI Department  
114 W. Commerce, 9<sup>th</sup> Floor  
San Antonio, TX 78205

Re: **2016-2017 Reconstruction/Reclamation Task Order Contract Package 6 – Award Recommendation Letter**

Dear Mr. Bayer:

On December 1, 2015, contractor bid proposals for the referenced project were opened and read aloud. Three bid proposals were submitted, with errors found in AJ Commercial Services bid. However, this did not impact the outcome of the bid

The low bidder for this contract was AJ Commercial Services, Inc. with a total base bid of \$4,530,820.50. AJ Commercial Services is headquartered in San Antonio, TX and has done similar work in previous years for the City of San Antonio and others in the surrounding area. Due to no knowledge of poor performance which would exclude AJ Commercial Services from being recommended for award, LAN recommends the award of this contract to AJ Commercial Services, Inc. Below is a listing of the contractors who bid on the contract and their total base bids:

1. AJ Commercial Services, Inc. - \$4,530,820.50
2. Pronto Sandblasting - \$5,691,210.00
3. J3 Company, LLC - \$5,934,200.00

Attached herewith are the following:

- 1) One (1) pdf copy of the bid tabulations
- 2) One (1) pdf copy of the summary of the low bidder's prices, which is 15.9% below the responsive contractor's bid proposal average. This also represents 24.5% below the Engineer's Estimate.

If you have any questions, please do not hesitate to contact me at 499-5082.

Respectfully,

A handwritten signature in blue ink that reads "Stephen Aniol, P.E." The signature is fluid and cursive.

Stephen Aniol, P.E.  
Project Manager

Cc: Clayton Hoelscher  
Al Siam Ferdous  
Juan Romero