

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager - Radio Services
Information Technology Services Dept. (ITSD)
From: Anna Solis (210) 269-3035
Date: 25-Jan-17

H-GAC Contract: RA05-15

REV D

SUMMARY SHEET

With Spare Batteries for SAPD Portables

City of San Antonio - Breakdown Per Agency

SAPD - 255 ea. XG-75 Portables - 2 Batteries	255 Units	\$ 1,079,353.80
Park Police - XG-75 Portables - 1 Battery	173 Units	\$ 709,863.98
SAPD - XG-75M Mobiles (Remote Mount)	94 Units	\$ 469,530.00
Aviation PD - XG-25M Mobiles (Front Mount)	16 Units	\$ 62,219.20
SAPD - CS7000's with Remotes	22 Units	\$ 195,360.00
Park Police - CS7000's	2 Units	\$ 13,290.40
Exxtended Total:		\$ 2,529,617.38

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219

Terms: Net 30 Days
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 City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022
 From: Anna Solis (210) 269-3035
 Date: 25-Jan-17
REV D - Spare Batteries

H-GAC Contract: Contract RA05-15
SAPD - XG-75 Portables

XG-75 Portable, 700/800MHz, ProVoice, Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale	
1	EVXG-PF78ME	Portable, XG-75, 700/800 MHz, System (Midnight Black)	255	\$ 2,205.00	26%	\$ 1,631.70	\$ 416,083.50	
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	255	\$ 1,600.00	26%	\$ 1,184.00	\$ 301,920.00	
3	EV-PRO	Feature, ProVoice	255	\$ 250.00	26%	\$ 185.00	\$ 47,175.00	
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	255	\$ 250.00	26%	\$ 185.00	\$ 47,175.00	
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	255	\$ 110.00	26%	\$ 81.40	\$ 20,757.00	
6	MAEV-PKG8F	Feature, DES/AES Encryption	255	\$ 595.00	26%	\$ 440.30	\$ 112,276.50	
7	EV-NC8D	Antenna, Enhanced, Whip, 1/2 Wave, 762-870MHz	255	\$ 40.00	26%	\$ 29.60	\$ 7,548.00	
8	MAEV-PA2U	Battery, Li-Polymer	255	\$ 140.00	26%	\$ 103.60	\$ 26,418.00	
9	MAEV-PA2U	Battery, Li-Polymer (Spares)	255	\$ 140.00	26%	\$ 103.60	\$ 26,418.00	
10	MAEV-NCH9T	Charger, Single, Tri-Chemistry	255	\$ 120.00	26%	\$ 88.80	\$ 22,644.00	
11	MAEV-NHC2C	Leather Case with Belt Loop	255	\$ 60.00	26%	\$ 44.40	\$ 11,322.00	
12	MAEV-NHC2G	Belt Clip, Standard	255	\$ 20.00	26%	\$ 14.80	\$ 3,774.00	
13	MAEV-NAE6A	Speaker Microphone With Emergency	255	\$ 160.00	26%	\$ 118.40	\$ 30,192.00	
14	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	255	\$ 29.95	26%	\$ 22.16	\$ 5,650.80	
15	EV-Y3EWP	WARRANTY, EXTENDED 3 YR, PORTABLE	255	included				
16	YZ-SN9X	H-GAC Administration Fee		included				
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.								
						Total:	\$ 1,079,353.80	

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REV D

H-GAC Contract: Contract RA05-15
COSA Park Police - XG-75 Portables

XG-75 Portable, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78BE	Portable, XG-75, 700/800 MHz, System (Black/Grey)	173	\$ 2,170.00	26%	\$ 1,605.80	\$ 277,803.40
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	173	\$ 1,600.00	26%	\$ 1,184.00	\$ 204,832.00
3	EV-PRO	Feature, ProVoice	173	\$ 250.00	26%	\$ 185.00	\$ 32,005.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	173	\$ 250.00	26%	\$ 185.00	\$ 32,005.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	173	\$ 110.00	26%	\$ 81.40	\$ 14,082.20
6	MAEV-PKG8F	Feature, DES/AES Encryption	173	\$ 595.00	26%	\$ 440.30	\$ 76,171.90
7	EV-NC8D	Antenna, Enhanced, Whip, 1/2 Wave, 762-870MHz	173	\$ 40.00	26%	\$ 29.60	\$ 5,120.80
8	MAEV-PA2U	Battery, Li-Polymer	173	\$ 140.00	26%	\$ 103.60	\$ 17,922.80
9	MAEV-NCH9T	Charger, Single, Tri-Chemistry	173	\$ 120.00	26%	\$ 88.80	\$ 15,362.40
10	MAEV-NHC2C	Leather Case with Belt Loop	173	\$ 60.00	26%	\$ 44.40	\$ 7,681.20
11	MAEV-NHC2G	Belt Clip, Standard	173	\$ 20.00	26%	\$ 14.80	\$ 2,560.40
12	MAEV-NAE6A	Speaker Microphone With Emergency	173	\$ 160.00	26%	\$ 118.40	\$ 20,483.20
13	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	173	\$ 29.95	26%	\$ 22.16	\$ 3,833.68
14	EV-Y3EWP	WARRANTY, EXTENDED 3 YR, PORTABLE	173	included			
15	YZ-SN9X	H-GAC Administration Fee		included			
	Basic Radio Includes ProScan, Dynamic Regroup and Emergency.						
						Total:	\$ 709,863.98

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REV D

H-GAC Contract: Contract RA05-15
SAPD - XG-75M Mobile- Remote Mount

XG-75M Mobile, 700/800MHz, Provoice, P25 Phase I & II, AES/DES Encryption, System -Remote Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz	94	\$ 2,300.00	26%	\$ 1,702.00	\$ 159,988.00
2	MW-P25ED	Feature Package, P25 Trunking & EDACS	94	\$ 1,600.00	26%	\$ 1,184.00	\$ 111,296.00
3	MW-PRO	Feature, ProVoice	94	\$ 250.00	26%	\$ 185.00	\$ 17,390.00
4	MW-PL4F	Feature, Phase II, TDMA	94	\$ 250.00	26%	\$ 185.00	\$ 17,390.00
5	MAMW-NPL7G	Feature , ESK	94	\$ 110.00	26%	\$ 81.40	\$ 7,651.60
6	MAMW-PKG8F	Feature Package, Encryption AES/DES	94	\$ 595.00	26%	\$ 440.30	\$ 41,388.20
7	MAMW-NCP9F	Control Head, CH-721, System, Remote Mount	94	\$ 825.00	26%	\$ 610.50	\$ 57,387.00
8	MAMW-NZN7R	Kit, Accessories, Remote Mount	94	\$ 360.00	26%	\$ 266.40	\$ 25,041.60
9	MAMW-NMC7Z	Microphone, Mobile	94	\$ 80.00	26%	\$ 59.20	\$ 5,564.80
10	FL-018314-001	Noise Suppressor, 15 AMPS	188	\$ 120.00	26%	\$ 88.80	\$ 16,694.40
11	AN-225001-004	Antenna, Element, 700/800MHz, 2dB Low Profile	94	\$ 60.00	26%	\$ 44.40	\$ 4,173.60
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	94	\$ 80.00	26%	\$ 59.20	\$ 5,564.80
13	MW-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	94	included			
14	YZ-SN9X	H-GAC Administration Fee		included			
Basic radio includes Emergency, 1024 Systems/Grps and Dynamic Regroup Functions				\$ 6,630.00		\$ 4,906.20	
Note: Installation Not Included						Total:	\$ 469,530.00

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REV D

H-GAC Contract: RA05-15
COSA Aviation PD - XG-25M Mobiles Front Mount
Only Available as a Scan Model

XG-25M Mobile, 700/800MHz, Provoice, P25 Phase I & II, AES/DES Encryption, Scan -Front Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	DM-M78B	Mobile, XG-25M, 700/800MHz, 35W	16	\$ 2,100.00	26%	\$ 1,554.00	\$ 24,864.00
2	DM-P25ED	Feature Package, P25 Trunking & EDACS	16	\$ 1,200.00	26%	\$ 888.00	\$ 14,208.00
3	DM-PRO	Feature, ProVoice	16	\$ 250.00	26%	\$ 185.00	\$ 2,960.00
4	DM-PL4F	Feature, P25 Phase II TDMA	16	\$ 250.00	26%	\$ 185.00	\$ 2,960.00
5	DM-PL3R	Feature, Max Sys/Grp	16	\$ 215.00	26%	\$ 159.10	\$ 2,545.60
6	DM-PL7G	Feature, ESK/P25 Personality Lock	16	\$ 110.00	26%	\$ 81.40	\$ 1,302.40
7	DM-PKG8F	Feature, 256-AES, 64-DES Encryption	16	\$ 595.00	26%	\$ 440.30	\$ 7,044.80
8	DM-MC9R	Mobile Microphone, Standard	16	\$ 80.00	26%	\$ 59.20	\$ 947.20
9	DM-ZN9X	Kit, Accessories, XG-25M	16	\$ 195.00	26%	\$ 144.30	\$ 2,308.80
10	FL-018314-001	Noise Suppressor, 15 AMPS	16	\$ 120.00	26%	\$ 88.80	\$ 1,420.80
11	AN-225001-004	Antenna, Element, 700/800MHz, 2dB Low Profile	16	\$ 60.00	26%	\$ 44.40	\$ 710.40
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	16	\$ 80.00	26%	\$ 59.20	\$ 947.20
13	DM-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	16	included			
14	YZ-SN9X	H-GAC Administration Fee		included			

Note: Installation Not Included

Total: \$ 62,219.20

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REV D

H-GAC Contract: RA05-15
SAPD - CS7000's with Remote

CS7000 Control Station, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	22	\$ 2,890.00	26%	\$ 2,138.60	\$ 47,049.20
2	MAMW-ZN9F	Microphone, Desktop, SP721	22	\$ 195.00	26%	\$ 144.30	\$ 3,174.60
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	22	\$ 2,300.00	26%	\$ 1,702.00	\$ 37,444.00
4	MW-P25ED	Feature Package, P25 Trunking & EDACS	22	\$ 1,600.00	26%	\$ 1,184.00	\$ 26,048.00
5	MW-PRO	Feature, ProVoice	22	\$ 250.00	26%	\$ 185.00	\$ 4,070.00
6	MW-PL4F	Feature, P25 Phase II	22	\$ 250.00	26%	\$ 185.00	\$ 4,070.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	22	\$ 110.00	26%	\$ 81.40	\$ 1,790.80
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	22	\$ 595.00	26%	\$ 440.30	\$ 9,686.60
9	MAMW-NCP9H	Control Unit, System, Front Mount	22	\$ 790.00	26%	\$ 584.60	\$ 12,861.20
10	MAMW-ZN9B	Control Unit, SP721, Desk Top Controller	22	\$ 2,140.00	26%	\$ 1,583.60	\$ 34,839.20
11	MAMW-ZN9F	Microphone, Desktop	22	\$ 195.00	26%	\$ 144.30	\$ 3,174.60
12	MAMW-ZN9E	Cable Assembly, CAN, 250 FT. Straight Right	22	\$ 685.00	26%	\$ 506.90	\$ 11,151.80
13	MW-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	22	included			
14	YZ-SN9X	H-GAC Administration Fee		included			
Total:							\$ 195,360.00

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

Note: ***This quote replaces existing CS7000's & Remotes, if a new installation is required, an antenna system & additional cabling will need to be quoted. CAN Cables may also need to be purchased. They come in lengths of 30 ft., 90 ft. and 250 ft.

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H-GAC Contract: RA05-15
Park Police - CS7000's

CS7000 Control Station, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	2	\$ 2,890.00	26%	\$ 2,138.60	\$ 4,277.20
2	MAMW-ZN9F	Microphone, Desktop, SP721	2	\$ 195.00	26%	\$ 144.30	\$ 288.60
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	2	\$ 2,300.00	26%	\$ 1,702.00	\$ 3,404.00
4	MW-P25ED	Feature Package, P25 Trunking & EDACS	2	\$ 1,600.00	26%	\$ 1,184.00	\$ 2,368.00
5	MW-PRO	Feature, ProVoice	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
6	MW-PL4F	Feature, P25 Phase II	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	2	\$ 110.00	26%	\$ 81.40	\$ 162.80
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	2	\$ 595.00	26%	\$ 440.30	\$ 880.60
9	MAMW-NCP9H	Control Unit, System, Front Mount	2	\$ 790.00	26%	\$ 584.60	\$ 1,169.20
10	MW-Y3EWM	WARRANTY, EXTENDED 3 YR., MOBILE	2	included			
11	YZ-SN9X	H-GAC Administration Fee		included			
						Total:	\$ 13,290.40

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

Note: ***This quote replaces existing CS7000's, if a new installation is required, an antenna system & additional cabling will need to be quoted. CAN Cables may also need to be purchased. They come in lengths of 30 ft., 90 ft. and 250 ft.

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