



15900 La Cantera Parkway, Suite 26200
San Antonio, Texas 78256
Voice 210.828.9494
Mob 502.939.5402

July 1, 2016

Mr. Dennis Fiemeyer
Project Manager
San Antonio Airport System
457 Sandau Road
San Antonio, TX 78216
(210) 207-3401

Re: San Antonio International Airport
Perimeter Road Reconstruction – Package 1
Project No. 33-00024
Atkins Project No. 100049439

Dear Mr. Fiemeyer:

Enclosed please find the bid tabulation for the above referenced project. Bids submitted have been reviewed for conformity to the requirements established in the bid documents. A total of five bids were received as detailed on the bid tabulation and analysis summary.

The requested information stated in the Formal Invitation for Bids (IFB) was submitted for two of the five bids, SpawGlass and J3 Company, LLC. AJ Commercial Services failed to submit the required Buy American Certification, GL Contracting / DRH Construction, JV did not complete the bid form and did not submit evidence of past project experience, and Pronto Sandblasting used an incorrect unit pricing form. Therefore, these three bidders were deemed non-responsive. The two responsive bidders submitted evidence of past experience in Airport projects and demonstrated their capabilities to complete the project. Therefore, two of the five bids were determined to be responsive. Bids received were: a low of \$731,913.13 (SpawGlass); \$782,130.00 (J3 Company LLC); \$1,028,757.23 (AJ Commercial Services); to a high of \$1,093,801.00 (GL Contracting / DRH Construction, JV). All responsive bids appeared to be consistent with less than a 10% difference between the high and low bids. Atkins' latest Engineer's estimate is \$699,580.00. The low bid is within 5% of our estimate.

The lowest of the three bids received was from SpawGlass. Although the total bid prices between bidders is consistent, unit prices for some pay items exceed the engineer's estimate by more than 100%. Certain bid items also vary between the three bidders.

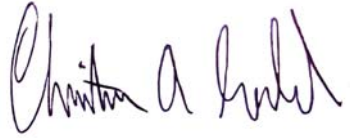
The most significant differences in the bid prices and the engineer's estimate were in the Barricades, Signs, and Traffic Handling, Construction Entrance/Exit, Bituminous Surface Course, and Bituminous Base Course items. The relatively low quantities of these items influenced the increased unit prices but also resulted in a smaller impact on the overall project cost. Overall the bid prices appear to be reasonable for a project of this size located with the Aircraft Operations Area of an active airport.

SpawGlass submitted a DBE goal of 11.75% which exceeds the project goal of 10.37%. Their proposal included Letters of Intent with several certified DBE firms to meet the overall DBE requirement.

Our analysis of SpawGlass's bid submittal indicates that their bid price including the base bid, add alternate 1 and allowance 1 exceeds San Antonio Airport's programmed construction budget for this project. An award of the base bid and allowance 1 would allow the project to remain within the programmed construction budget. However, if additional funds could be made available Atkins would recommend award of alternate 1. To conclude, based on availability of funds, we recommend the construction contract for this project be awarded to SpawGlass subject to DBE review and approval by SAAS.

Should you have any questions, please call me at (502) 939-5402.

Sincerely,

A handwritten signature in black ink, appearing to read "Christopher A. Gould". The signature is written in a cursive, flowing style with some loops and flourishes.

Christopher A Gould, P.E.
Project Manager