



City of San Antonio

Contract Summary Sheet

Date: 8/10/2017
Agenda Item: 17-4064

Name/Title (Caption as shown on agenda): Annual Contract for Fire Hose for the San Antonio Fire Department 6100008912 RR	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department (SAFD) with a vendor that can supply fire hoses and couplings that meet the standards of NFPA 1961. The SAFD utilizes fire hose to mitigate fire emergencies such as house, car or grass fires in both residential and commercial settings. The awarded vendor will provide red line booster hoses, double jacket rubber lined and thermoplastic lined fire hoses, large diameter supply lines and woodland forestry fire hoses. Currently, SAFD's entire inventory of hose is manufactured by Firequip. This manufacturer's product was chosen after extensive testing by the Tool and Equipment Committee. At issue is the fact that different manufacturers have different fitting tolerances resulting in a poor fit between un-like brands, leading to leakage and unsecure connections. The National Fire Prevention Association (NFPA) 1962 standard dictates that the authority having jurisdiction determines the life expectancy of the hose. Current industry standard is 10 years and current policy with SAFD goes with the same recommendation. Because testing occurs annually, hoses will be replaced consistently throughout the life of the contract.	
Total \$:	\$147,300.00 annually
Contract Period:	Upon award through July 31, 2020
Method of Procurement:	Exemption – Public Health and Safety
Price Trend:	17.88% increase from the previously awarded contract
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Municipal Emergency Services, Inc., 16511 Hedgcroft, Suite 200, Houston, TX 77060 (Non-Local)
Previous Contractor(s):	Municipal Emergency Services, Inc., 16511 Hedgcroft, Suite 200, Houston, TX 77060 (Non-Local)
Comments:	This contract will be awarded in compliance with the Small Business Economic Development Advocacy (SBEDA) Program, which requires contracts to be reviewed by a Goal Setting Committee to establish a requirement and/or incentive unique to the particular contract in an effort to utilize small, minority, and women-owned business participation on the contract. The Goal Setting Committee applied the Minority Distributorship Development Program to this solicitation, which incentivizes manufacturers to create SBEDA eligible M/WBE Distributor/ Dealer to respond to the solicitation. If the SBEDA eligible M/WBE Distributor/Dealer is awarded the contract, they shall receive additional two (2) one-year renewal options if awarded this contract. Municipal Emergency Services, Inc. chose not to participate in the Minority Distributorship Development Program and will not be awarded the additional option years.

Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the SAFD's operational activities would be unfavorably impacted. The department will be required to procure fire hose on an as needed basis, which could lead to inconsistent pricing and delivery delays. Delivery delays could put first responders and the residents of San Antonio at risk.
Using Department(s):	Fire