

ORDINANCE 2019-11-07-0896

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$782,000.00: (A) AIRPORT LIGHTING SYSTEMS, INC. FOR AIRFIELD RUNWAY LIGHTING PARTS, SIGNS, AND ACCESSORIES; (B) SAFETY SUPPLY, INC. FOR ELECTROLYTE REPLACEMENT DRINKS; AND (C) CENTERLINE SUPPLY, VULCAN INC., DBA VULCAN SIGNS, AND XCESSORIES SQUARED DEVELOPMENT & MFG, INC. FOR TRAFFIC POSTS AND HARDWARE.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this ordinance approves the following contracts: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts and hardware; and

WHEREAS, the bid submitted by Mastermans LLP failed to meet the City's specifications and/or requirements for electrolyte replacement drinks; and

WHEREAS, this ordinance approves five low responsive bid contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts and hardware. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

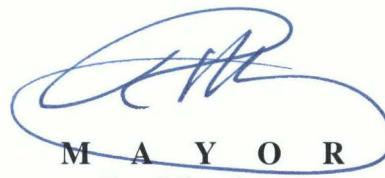
SECTION 2. It has been found and declared that the bid submitted by Mastermans LLP failed to meet the City's specifications and/or requirements for electrolyte replacement drinks.

SECTION 3. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2020 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. The financial allocations in this ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

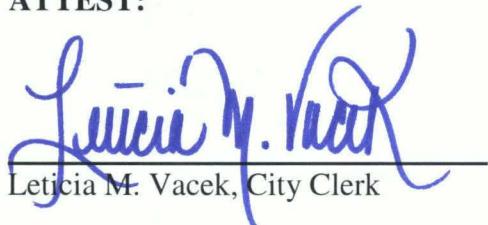
SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 7th day of November, 2019.



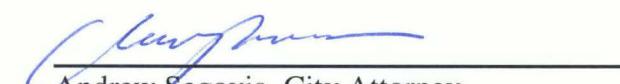
M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	7 (in consent vote: 5, 6, 7, 8, 9, 10A, 10B, 10C, 10D, 10E, 11, 12, 13, 14, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 29)						
Date:	11/07/2019						
Time:	09:42:59 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$782,000.00: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts & hardware. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x				
Jada Andrews-Sullivan	District 2		x			x	
Rebecca Viagran	District 3		x				
Adriana Rocha Garcia	District 4		x				
Shirley Gonzales	District 5	x					
Melissa Cabello Havrda	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				x
Clayton H. Perry	District 10		x				

LC
11/07/19
Item No. 7

Exhibit I

Bid Tabulation

Opened:	August 12, 2019		
For:	Airfield Runway Lighting Parts, Signs, and Accessories		
6100011673	MAB		
Item	Description	Evaluation Quantity	Non-Local
1	Crouse-Hinds by Eaton Airport Lighting Parts, Signs, and Accessories Catalog Percent of discount offered Type of price schedule/catalog (dealer, jobber, etc.) Price schedule/catalog number Date of price schedule/catalog Price schedule/catalog column on which discount is based (i.e., distributor, net, wholesale,etc.) Specified Items for Evaluation Purposes Only: 200W PAPI Lamp #10047-2896 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date 45 Watt, 6.6A, PAR38 Wind Cone Lamp # 10047-2167 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date 1.5" FRANGIBLE COUPLING - Metal #50186 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date Sign Panel Size 3, 2 Mod #60667-7 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date Sign Panel Size 2, 1 Mod #60667-3 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	0.99% Trade Eaton Crouse - Hinds Airport Lighting Apr-19 Amount \$75.69 0.99% \$74.33 April 2019 \$56.13 0.99% \$55.57 April 2019 \$44.70 0.99% \$44.25 April 2019 \$1,576.59 0.99% \$1,560.82 April 2019 \$857.49 0.99% \$848.92 April 2019
2	ADB Airport Lighting Parts, Signs, and Accessories Catalog Percent of discount offered Type of price schedule/catalog (dealer, jobber, etc.) Price schedule/catalog number Date of price schedule/catalog Price schedule/catalog column on which discount is based (i.e., distributor, net, wholesale,etc.) Specified Items for Evaluation Purposes Only: 18 watt Florescent Sign Lamp # 48A0376 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date 48 watt Runway lamp MR16 # 48A0420 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	0.95% Manufacturer ADB Airfield Solutions & Liberty August 2019 Trade \$15.78 0.95% \$14.99 ADB Airfield Solutions & Liberty August 2019 \$16.26 0.95% \$15.45 ADB Airfield Solutions & Liberty August 2019

City of San Antonio

Bid Tabulation

Opened: August 12, 2019 For: Airfield Runway Lighting Parts, Signs, and Accessories 6100011673 MAB			Non-Local Airport Lighting Systems, Inc. 1612 Hart Street, 002 Southlake, TX 76092 817-912-0400	
Item	Description	Evaluation Quantity		
	Runway TDZ Light L850B # 44A4763/211 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	\$649.10 0.95% \$616.65 ADB Airfield Solutions & Liberty August 2019	
	Sign Panel Size 3, 2 Mod # 44A6084/3210 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	\$809.11 0.95% \$768.65 ADB Airfield Solutions & Liberty August 2019	
	Sign Panel Size 2, 1 Mod # 44A6084/2110 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	\$321.36 0.95% \$305.29 ADB Airfield Solutions & Liberty August 2019	
3	Liberty Airport Lighting Parts, Signs, and Accessories Catalog Percent of discount offered Type of price schedule/catalog (dealer, jobber, etc.) Price schedule/catalog number Date of price schedule/catalog Price schedule/catalog column on which discount is based (i.e., distributor, net, wholesale,etc.) Specified Items for Evaluation Purposes Only:		0.95% Manufacturer ADB Airfield Solutions & Liberty August 2019 August 2019 Trade	
	DMCU, CCR interface Megger # WBC-801-111 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	Updated Part No. H719 \$2,105.09 0.95% \$1,999.84 ADB Airfield Solutions & Liberty August 2019	
	HV Monitoring Assembly # WBC-023-102 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	Updated Part No. H734 \$173.17 0.95% \$164.51 ADB Airfield Solutions & Liberty August 2019	
	Power Supply for D518 120 volt # E348315 Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	No Bid	
	Industrial PC Core i5 # TCP-5120-BTO Unit Price Before Discount % Discount Unit Price After Discount Price Schedule/Catalog Information and Date	1	No Bid	
	AC input Module 480 volt # WBC-021-480 Unit Price Before Discount % Discount Unit Price After Discount	1	\$56.63 0.95% \$53.80	

City of San Antonio

Bid Tabulation

Opened:	August 12, 2019	MAB	Non-Local	
For:	Airfield Runway Lighting Parts, Signs, and Accessories		Airport Lighting Systems, Inc. 1612 Hart Street, 002 Southlake, TX 76092 817-912-0400	
6100011673				
Item	Description	Evaluation Quantity		
	Price Schedule/Catalog Information and Date Delivery for parts in stock will be made within __ business days after receipt of order Delivery for parts not in stock will be made within __ weeks after receipt of order Delivery for complete signs will be made within __ weeks after receipt of order Payment Terms Estimated Annual Total		ADB Airfield Solutions & Liberty August 2019 1 -5 Days 6-8 Weeks 6-8 Weeks Net 30 \$180,000.00	
	Estimated Annual Award			\$180,000.00

City San Antonio Bid Tabulation

Opened: August 26, 2019 For: Annual Contract for City Wide Electrolyte Replacement Drinks 6100011691			Local	Non-Local	NAS
		EMG	Safety Supply, Inc. 11827 Tech Com #114 San Antonio, TX 78233 210-650-9033	Supply Innovations Co., LLC 107A Shooting Club Rd. Boerne, TX 78006	Mastermans LLP 11 C Street Auburn, MA 01501
Item	Description	Estimated Annual Quantity			
1	Fruit Punch #33808, Rip-Tide Rush #33675, Orange #03937, Instant Powder Drink Mix, One Quart Yield, Gatorade or approved equal	673	Fruit Punch, Lemon Lime	Lemon Lime, Fruit Punch	Fruit Punch, Lemonade, Grape, Lemon Lime, Orange, Tea
	Flavors Offered				\$158.95
	Price per Case		\$91.02	\$94.99	
	Extended Price		\$61,256.46	\$63,928.27	\$106,973.35
	Manufacturer Name		Gatorade	Gatorade	Sqwincher
	Product No.			308-03928, 308-33808	1 Gallon Yield (1 gallon yield NOT 1 quart yield)
	Pouches per Case		33808, 03928 144	144	80
2	Fruit Punch #33691, Lemon-Lime #03969, Rip-Tide Rush #33673, Instant Powder Drink Mix, 2.5 Gallon Yield, Gatorade or approved equal	11	Fruit Punch, Lemon Lime, Rip Tide Rush, Glacier Freeze, Fruit Punch	Lemon Lime, Orange, Rip Tide Rush, Glacier Freeze, Fruit Punch	CC - CH, FP - GR, LA - LL, MB - O, TC - TE
	Flavors Offered				\$154.52
	Unit Price (per pouch)		\$116.98	\$109.00	
	Extended Price		\$1,286.78	\$1,199.00	\$1,699.72
	Manufacturer Name		Gatorade	Gatorade	Sqwincher
	Product No.		03969, 03970, 33673, 33677, 33691	33691, 03969, 33673, 33677, 33691	2.5 Gallon Yield
	Pouches per Case		32	32	32
3A	Fruit Punch #32866, Lemon-Lime #32868, Orange #32867, Gatorade Ready-To-Drink Thirst Quencher or approved equal	253	Fruit Punch, Lemon Lime, Orange	Cool Blue, Fierce Grae, Glacier Freeze, Rip Tide Rush, Fruit Punch, Orange, Lemon-Lime	MB, GR, FP, LL
	Flavors Offered				
	Unit Price (per case)		\$18.09	\$27.32	\$45.42
	Extended Price		\$4,576.77	\$6,911.96	\$11,491.26
	Manufacturer Name		Gatorade	Gatorade	Sqwincher
	Product No.		20781	24	12 oz RTD
	Bottles per Case				24

City San Antonio Bid Tabulation

Opened: August 26, 2019 For: Annual Contract for City Wide Electrolyte Replacement Drinks 6100011691		Local	Non-Local	NAS	
		Safety Supply, Inc. 11827 Tech Com #114 San Antonio, TX 78233 210-650-9033	Supply Innovations Co., LLC 107A Shooting Club Rd. Boerne, TX 78006	Mastermans LLP 11 C Street Auburn, MA 01501	
Item	Description	Estimated Annual Quantity			
3B	Berry #00338, Lemon #00299, Propel Zero, Sugar Free or approved equal Flavors Offered Price per Case Extended Price Manufacturer Name Product No. Bottles per Case Prompt Payment Discount Terms Estimated Annual Total	500	Berry, Lemon \$16.59 \$8,295.00 Propel 00338, 00299 12 0.5%, Net 10	Lemon, Berry, Grape, Kiwi Strawberry \$16.10 \$8,050.00 Gatorade 00299, 00338, 00339, 00342 12 1/4%, Net 10	FP, GR, MB, OR \$45.42 \$22,710.00 Sqwincer 12 oz Zero RTO 24 Net 30
Estimated Annual Award		\$75,415.01	\$75,415.01	\$80,089.23	
				\$0.00	

Safety Supply, Inc. - Item 1, Rip Tide Rush & Orange are discontinued per manufacturer.

Mastermans - Deemed non-responsive for not meeting SBEDA subcontracting goals.

City of San Antonio Bid Tabulation

Opened: July 29, 2019					
For: Annual Contract for Traffic Posts & Hardware					
6100011776	DS	Estimated Annual Quantity	Non-Local	Non-Local	Non-Local
			Centerline Supply 9484 Corporate Dr. Selma, TX 78154 210-224-4600	Vulcan Inc., dba Vulcan Signs PO Box 1850 Foley, AL 36536 800-633-6845	Xcessories Squared Development & Mfg, Inc. 7350 W. St. Rt. 104 Auburn, IL 62615 217-438-3535
Item	Description				
1	1 3/4" 1 3/4" x 12' Square Tubular Post, 14 gauge, 7/16" Pre-punched hole in 1" centered on all 4 sides. Packed 25 per bundle. Allied Tube #16D12P-12-PG or approved equal	15,000	TRINITY 30941-112 \$21.55 \$323,250.00	Trinity 00720134G \$20.41 \$306,150.00	Allied Tube & Conduit 746270 \$24.46 \$366,900.00
2	1 3/4" 1 3/4" x 14' Square Tubular Post, 14 gauge, 7/16" Pre-punched hole in 1" centered on all 4 sides. Packed 25 per bundle. Allied Tube #16D12P-12-PG or approved equal	5,000	TRINITY 30941-114 \$25.40 \$127,000.00	Trinity 00720141G \$23.80 \$119,000.00	Allied Tube & Conduit 749906 \$28.37 \$141,850.00
3	5/16" Corner bolt with flange nut. Accessories Squared #CB516-S-Z, or approved equal.	5,500	MD 30642-010 \$0.45 \$2,475.00	Threaded Fasteners \$0.71 \$3,905.00	Xcessories Squared CB516-S-Z/FN516-Z \$0.42 \$2,310.00
4	2" X 2" X 30" Galvanized anchor, 12 gauge, unpainted, 8-hole. Packaged 25 per bundle. Allied Tube #20F12A-2.5 or approved equal.	10,000	TRINITY 30942-002 \$6.87 \$68,700.00	Trinity 00720265G \$7.48 \$74,800.00	Allied Tube & Conduit 739541 \$8.77 \$87,700.00
5	3/8" Drive rivets, unpainted. Accessories Squared #DRA3878-06-R, or approved equal.	70,000	MD 30640-010 \$0.42 \$29,400.00	Threaded Fasteners \$0.45 \$31,500.00	Xcessories Squared DRAS3878-06 \$0.58 \$40,600.00
	Delivery		45 days	45 days	45 days
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		\$550,825.00	\$535,355.00	\$639,360.00
	Estimated Annual Award		\$98,100.00	\$425,150.00	\$2,310.00