

AN ORDINANCE 2013-12-05-0841

**ACCEPTING THE BIDS FROM GRANDE TRUCK CENTER, CALDWELL COUNTRY FORD, SILSBEE FORD AND GUNN CHEVROLET TO PROVIDE VARIOUS CITY DEPARTMENTS WITH 136 LIGHT DUTY TRUCKS FOR A COST OF \$2,891,196.16, FROM THE EQUIPMENT RENEWAL AND REPLACEMENT FUND AND GENERAL FUND.**

\* \* \* \* \*

**WHEREAS**, bids were submitted to provide various City Departments with a total of 136 light duty trucks; and

**WHEREAS**, the bid submitted by Tom Benson Chevrolet for Item 18 failed to meet the City’s specifications and/or requirements; and

**WHEREAS**, the low bids were submitted by Grande Truck Center (Items 1-9, 14), Caldwell Country Ford (Item 10), Silsbee Ford (Items 11 – 13, 15) and Gunn Chevrolet Ltd. (Bid No. 1, Items 17-18); **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids submitted by Grande Truck Center (Items 1-9, 14), Caldwell Country Ford (Item 10), Silsbee Ford (Items 11–13, 15) and Gunn Chevrolet Ltd. (Bid No. 1, Items 17-18) to provide various City departments with 136 light duty trucks, for a total cost of \$2,891,196.16, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets and bids are attached hereto and incorporated herein for all purposes as **Exhibit I**.

**SECTION 2.** It has been found and declared that the low bid from Tom Benson Chevrolet for Item 18 did not meet the City’s specifications and/or requirements.

**SECTION 3.** Funding for this ordinance is available as part of the Fiscal Year 2014 budget per the table below.

Amount	General Ledger	Cost Center	Fund
\$2,586,760.16	5501055	3503200001	72001000
\$19,159.00	5709090	5555050001	55001000
\$95,795.00	5709090	5555050002	55001000
\$134,113.00	5709090	6105010001	11001000
\$38,318.00	5709090	8002060059	11001000
\$17,051.00	5709090	2003040001	11001000
Total Amount: \$2,891,196.16			

**SECTION 4.** Payment not to exceed the budgeted amount of \$2,286,442.00 is authorized to Grande Truck Center and should be encumbered with a purchase order.

**SECTION 5.** Payment not to exceed the budgeted amount of \$28,326.00 is authorized to Caldwell Country Ford and should be encumbered with a purchase order.

**SECTION 6.** Payment not to exceed the budgeted amount of \$286,923.84 is authorized to Silsbee Ford and should be encumbered with a purchase order.

**SECTION 7.** Payment not to exceed the budgeted amount of \$289,504.32 is authorized to Gunn Chevrolet Ltd. and should be encumbered with a purchase order.

**SECTION 8.** The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

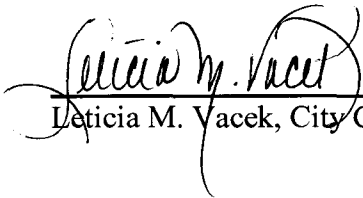
**SECTION 9.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.


**PASSED AND APPROVED** this 5<sup>th</sup> day of December, 2013.

  
M A Y O R  
For Julián Castro

**ATTEST:**

**APPROVED AS TO FORM:**

  
Leticia M. Vacek, City Clerk

  
Michael D. Bernard, City Attorney

<b>Agenda Item:</b>	12A ( in consent vote: 7, 8, 9, 10, 11, 12A, 12B, 13, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 26, 27, 28, 29, 31, 32, 34, 36, 37, 38, 39, 40, 41, 42, 43A, 43B, 43C, 43D )						
<b>Date:</b>	12/05/2013						
<b>Time:</b>	10:02:38 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	Consideration of the following ordinances related to the purchase of light duty trucks: [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance] A) An Ordinance accepting the bids from Grande Truck Center, Caldwell Country Ford, Silsbee Ford and Gunn Chevrolet to provide various City departments with 136 light duty trucks for a cost of \$2,891,196.16, from the Equipment Renewal and Replacement Fund and General Fund.						
<b>Result:</b>	Passed						
<b>Voter</b>	<b>Group</b>	<b>Not Present</b>	<b>Yea</b>	<b>Nay</b>	<b>Abstain</b>	<b>Motion</b>	<b>Second</b>
Julián Castro	Mayor	x					
Diego Bernal	District 1		x				x
Ivy R. Taylor	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x			x	
Joe Krier	District 9		x				
Carlton Soules	District 10		x				

City of San Antonio Bid Tabulation

Opened: August 16, 2013 For: Light Duty Trucks			Bid #1										Bid #2	
			Local	Non-Local	Non-Local	Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Local	
610003308			Grand Truck Center San Antonio, TX 78219 210-891-4121	Caldwell Country Ford Caldwell, TX 77838 254-773-8824	Silabee Ford Silabee, TX 77856 409-880-6191	Gunn Chevrolet LTD. San Antonio, TX 78233 210-569-5000	Tom Benson Chevrolet San Antonio, TX 78210	Andra Chrysler Jeep Dodge San Antonio, TX 78230	Caldwell Country Chevrolet Caldwell, TX 77838	Grapevine Dodge Chrysler Jeep 2801 William D. Tate Grapevine, TX 76051	Griffin Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. San Antonio, TX 78233		
Item	Description	Quantity	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	Price	
1	1/2 Ton Truck, Regular Cab	27												
	Price Each		\$17,051.00	\$17,215.00	\$18,850.00	\$21,653.70	\$19,857.95	\$22,042.75	\$22,595.00	\$21,089.00	\$19,887.82	No Bid		
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%			
	Price Each with Prompt Payment Discount		\$17,051.00	\$17,215.00	\$18,850.00	\$21,653.70	\$19,857.95	\$22,042.75	\$22,595.00	\$20,867.22	\$19,687.82			
	Price Total		\$460,377.00	\$464,805.00	\$455,193.00	\$584,849.90	\$350,784.85	\$586,154.25	\$610,065.00	\$558,014.94	\$458,695.74			
	Percentage between lowest responsive bid and local bid:		1.14%			28.44%	16.80%	30.75%						
	Price differential		\$5,164.00			\$129,496.90	\$75,571.85	\$139,261.25						
	Make & Model		2014 FIC Ford F-150 RUC	2014 F-150 Regular Cab	2013 Ford F-150 Reg Cab	Chevrolet Silverado Reg Cab 2014	Chevrolet CC15703 2014	2014 Ram	Chevrolet Silverado 1500 Reg Cab CC10703, 2014	Dodge Ram 1500 2014	Ford F150 RUC 2013-2014			
	Production Cut-Off Date		12/31/2013	N/A	Sept 1, 2013	April-May of 2014	April 30, 2014	Not Published	May 15, 2014	6/1/2014	2013 Model 8-23-13			
	Last Day to Place Order		12/31/2013	N/A	9-1-13	N/A	April 30, 2014	March 25, 2014	May 2014	4/30/2014	8-22-13 on 2013 MY			
	Firm Pricing Date		No	45 Days	10-1-13	Not Provided	Yes, higher price	No	Yes	No	Yes-MY14			
	Delivery		60-90 Days after 11/1/2013	120 Days	90 Days	120 Days	00-80 Days	180 Days	120 Days	00-75 Days	145 days			
	Local Preference Award		\$460,377.00											
2	1/2 Ton Truck, Extended Cab	85												
	Price Each		\$19,156.00	\$19,743.00	\$18,955.00	\$22,174.31	\$21,978.56	\$21,203.75	\$23,285.00	\$20,843.00	\$19,098.46	No Bid		
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%			
	Price Each with Prompt Payment Discount		\$19,156.00	\$19,743.00	\$18,955.00	\$22,174.31	\$21,978.56	\$21,203.75	\$23,285.00	\$20,230.14	\$19,098.46			
	Price Total		\$1,245,335.00	\$1,283,295.00	\$1,232,075.00	\$1,441,330.15	\$1,428,806.40	\$1,378,243.75	\$1,513,525.00	\$1,314,950.10	\$1,241,399.90			
	Percentage between lowest responsive bid and local bid:		1.08%			19.99%	15.95%	11.83%						
	Price differential		\$13,289.00			\$209,255.15	\$196,531.40	\$146,188.75						
	Make & Model		2014 XIC Ford F-150 Super Cab	2014 Ford F-150	2013 Ford F-150 Ext Cab	Chevrolet Silverado Double Cab 2014	Chevrolet CC15753 2014	2014 Ram	Chevrolet Silverado 1500 Double Cab (Ext) CC15753 2014	Dodge Ram 1500 2014	Ford F150 S/C 2013-2014			
	Production Cut-Off Date		12/31/2013	N/A	Sept 1, 2013	April-May of 2014	April 30, 2014	Not Published	May 15, 2014	6/1/2014	2013 Model 8-23-13/2014			
	Last Day to Place Order		12/31/2013	N/A	9-1-13	N/A	April 30, 2014	March 25, 2014	May 2014	4/30/2014	8-22-13 on 2013 MY			
	Firm Pricing Date		No	45 Days	9-1-13	Not Provided	Yes, higher price	No	Yes	No	Yes-MY14			
	Delivery		60-90 Days after 11/1/2013	120 Days	90 Days	120 Days	00-80 Days	Not Provided	120 Days	00-75 Days	145 days			
	Local Preference Award		\$1,245,335.00											
3	1/2 Ton Truck, Extended Cab, 4x4	2												
	Price Each		\$22,147.00	\$22,731.00	\$21,842.00	\$25,405.91	\$25,210.16	\$24,145.75	\$28,720.00	\$22,012.00	\$22,091.91	No Bid		
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	0%			
	Price Each with Prompt Payment Discount		\$22,147.00	\$22,731.00	\$21,842.00	\$25,405.91	\$25,210.16	\$24,145.75	\$28,720.00	\$21,571.76	\$22,091.91			
	Price Total		\$44,294.00	\$45,462.00	\$43,684.00	\$50,811.82	\$50,420.32	\$48,291.50	\$57,440.00	\$43,143.52	\$44,183.82			
	Percentage between lowest responsive bid and local bid:		2.87%			17.77%	16.77%	11.93%						
	Price differential		\$1,150.48			\$50,811.82	\$7,278.80	\$5,147.88						
	Make & Model		2014 XIE Ford F150 Super Cab 4X4	2014 Ford F-150	Ford F-150 Ext Cab 4X4	Chevrolet Silverado 4X4 Double Cab 2014	Chevrolet CK15753 2014	2014 Ram	Chevrolet 1500 Silverado Double Cab (Ext) CC10753 2014	Dodge Ram 1500 2014	Ford F150 S/C 4X4 2013-2014			
	Production Cut-Off Date		12/31/2013	N/A	8-31-13	April-May of 2014	April 30, 2014	Not Published	May 15, 2014	6/1/2014	2013 Model 8-23-13/2014			
	Last Day to Place Order		12/31/2013	N/A	8-30-13	N/A	April 30, 2014	March 25, 2014	May 2014	4/30/2014	8-22-13 on 2013 MY			
	Firm Pricing Date		No	45 Days	8-30-13	Not Provided	Yes, higher price	Not Provided	Yes	No	Yes-MY14			
	Delivery		60-90 Days after 11/1/2013	120 Days	90 Days	Not Provided	00-80 Days	Not Provided	120 Days	00-75 Days	145 days			
	Local Preference Award		\$44,294.00											
4	3/4 Ton Truck, Regular Cab	4												
	Price Each		\$20,813.00	\$20,839.00	\$20,348.00	\$21,982.90	\$22,489.85	No Bid	\$24,337.00	\$24,580.00	\$20,803.70	\$24,585.76		
	Prompt Payment Discount		0%	0%	0%	0%	0%		0%	0%	2%	0%		
	Price Each with Prompt Payment Discount		\$20,813.00	\$20,839.00	\$20,348.00	\$21,982.90	\$22,489.85		\$24,337.00	\$24,086.40	\$20,803.70	\$24,585.76		
	Price Total		\$83,252.00	\$83,356.00	\$81,392.00	\$87,931.60	\$89,959.40		\$97,348.00	\$98,353.60	\$82,414.80	\$96,343.04		
	Percentage between lowest responsive bid and local bid:		2.29%			8.03%	10.53%				20.83%	17.64%		
	Price differential		\$1,890.00			\$6,539.60	\$8,997.40				\$16,951.04	\$4,030.07		
	Make & Model		2014 F2A Ford F250 Reg Cab	2014 Ford F-250	2014 Ford F-250 Reg Cab	Chevrolet Silverado Reg Cab	Chevrolet CC20603 2014		Chevrolet Silverado 2500HC Reg Cab CCZ5903, 2015	Dodge Ram 2500 2014	Ford F250 R/C 2014	Chevrolet Silverado Reg Cab 2015		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014		May 1, 2015	6/1/2014	N/A	N/A (Production starts Feb 2014)		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014		May 2015	4/30/2014	N/A	Not Provided		
	Firm Pricing Date		No	45 Days	5-30-14	No	Yes, higher price		Yes	No	N/A	Not Provided		
	Delivery		60-90 Days after order	120 Days	90 Days	120 Days	00-80 Days		120 Days	00-75 Days	120 Days	Not Provided		
	Local Preference Award		\$83,252.00											
5	3/4 Ton Truck, Regular Cab, 4X4	1												
	Price Each		\$23,391.00	\$23,581.00	\$22,852.00	\$24,750.46	\$25,248.91	No Bid	\$27,116.00	\$26,419.00	\$23,228.24	\$26,882.07		
	Prompt Payment Discount		0%	0%	0%	0%	0%		0%	2%	0%	0%		
	Price Each with Prompt Payment Discount		\$23,391.00	\$23,581.00	\$22,852.00	\$24,750.46	\$25,248.91		\$27,116.00	\$25,890.82	\$23,228.24	\$26,882.07		
	Price Total		\$23,391.00	\$23,581.00	\$22,852.00	\$24,750.46	\$25,248.91		\$27,116.00	\$25,890.82	\$23,228.24	\$26,882.07		
	Percentage between lowest responsive bid and local bid:		2.36%			8.31%	8.31%					17.64%		
	Price differential		\$539.00			\$1,898.46	\$8,997.40					\$4,030.07		
	Make & Model		2014 F2B Ford F250 Reg Cab 4X4	2014 Ford F-250	2014 Ford F-250 Reg Cab 4X4	Chevrolet Silverado Reg Cab 4WD 2014	Chevrolet CC20603 2014		Chevrolet Silverado 2500HC Reg Cab 4X4 CCZ5903 2015	Dodge Ram 2500 2014	Ford F250 R/C 4X4 2014	Chevrolet Reg Cab Silverado 2015		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014		May 1, 2015	6/1/2014	N/A	Production starts Feb 2014		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014		May 1, 2015	4/30/2014	N/A	Not Provided		
	Firm Pricing Date		No	45 Days	5-30-14	No	Yes, higher price		Yes	No	N/A	Not Provided		
	Delivery		60-90 Days after order	120 Days	90 Days	Not Provided	00-80 Days		120 Days	00-75 Days	120 Days	Not Provided		

City of San Antonio Bid Tabulation

Opened: August 16, 2013 For: Light Duty Trucks			Bid #1										Bid #2	
Item	Description	Quantity	Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Local
			Grande Truck Center 4502 IH 10 East San Antonio, TX 78219 210-661-4121	Caldwell Country Ford 800 Hwy 21 E Caldwell, TX 77838 254-773-8824	Siabow Ford 1211 US Hwy 89 Siabow, TX 77858 409-880-9101	Gunn Chevrolet LTD. 12902 IH 35 N San Antonio, TX 78233 210-560-5000	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	Ancira Chrysler Jeep Dodge 10807 IH10 West San Antonio, TX 78230	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77638	Grapevine Dodge Chrysler Jeep 2001 William D. Tate Grapevine, TX 75051	Griffith Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233		
6	Local Preference Award	1	\$23,391.00											
	3/4 Ton Truck, Extended Cab	1												
	Price Each		\$22,897.00	\$22,983.00	\$22,284.80	\$27,081.92	No Bid	No Bid	No Bid	No Bid	No Bid	\$22,731.34	No Bid	
	Prompt Payment Discount		0%	0%	0%	0%						0%		
	Price Each with Prompt Payment Discount		\$22,897.00	\$22,983.00	\$22,284.80	\$27,081.92						\$22,731.34		
	Price Total		\$22,897.00	\$22,983.00	\$22,284.80	\$27,081.92						\$22,731.34		
	Percentage between lowest responsive bid and local bid:		2.75%			21.53%								
	Price differential		\$612.40			\$4,787.32								
	Make & Model		2014 X2A Ford F250 Super Cab	2014 Ford F-250	2014 Ford F-250 Ext Cab	Chevrolet 3/4 Ton Silverado Double Cab 2015						Ford F250 SIC 2014		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	Start of production not until						N/A		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	N/A						N/A		
	Firm Pricing Date		Ne	45 Days	5-30-14	Not Provided						N/A		
	Delivery		60-90 Days after order	120 Days	90 Days	Not Provided						120 Days		
	Local Preference Award		\$22,897.00											
7	3/4 Ton Truck, Extended Cab, 4X4	2												
	Price Each		\$25,483.00	\$25,724.00	\$24,822.80	\$29,412.45	No Bid	No Bid	No Bid	No Bid	No Bid	\$25,324.00	No Bid	
	Prompt Payment Discount		0%	0%	0%	0%						0%		
	Price Each with Prompt Payment Discount		\$25,483.00	\$25,724.00	\$24,822.80	\$29,412.45						\$25,324.00		
	Price Total		\$50,966.00	\$51,448.00	\$49,645.20	\$58,824.90						\$50,648.12		
	Percentage between lowest responsive bid and local bid:		2.25%			18.02%								
	Price differential		\$1,120.80			\$8,879.70								
	Make & Model		2014 X2B Ford F250 Super Cab 4X4	2014 Ford F-250	2014 Ford Ext Cab 4X4	Chevrolet 3/4 Ton Double Cab 2015						Ford F250 SIC 4X4 2014		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	Start of production not until						N/A		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	N/A						N/A		
	Firm Pricing Date		Ne	45 Days	5-30-14	Not Provided						N/A		
	Delivery		60-90 Days after order	120 Days	90 Days	Not Provided						120 Days		
	Local Preference Award		\$50,966.00											
8	3/4 Ton Truck, Crew Cab	10												
	Price Each		\$24,107.00	\$24,260.00	\$23,778.00	\$25,126.75	\$25,633.70	No Bid	No Bid	\$25,505.00	\$23,045.55	\$27,463.15	\$27,463.15	
	Prompt Payment Discount		0%	0%	0%	0%	0%			2%	0%	0%	0%	
	Price Each with Prompt Payment Discount		\$24,107.00	\$24,260.00	\$23,778.00	\$25,126.75	\$25,633.70			\$25,083.10	\$23,045.55	\$27,463.15	\$27,463.15	
	Price Total		\$241,070.00	\$242,600.00	\$237,780.00	\$251,267.50	\$256,337.00			\$250,831.00	\$230,455.50	\$274,631.50	\$274,631.50	
	Percentage between lowest responsive bid and local bid:		1.38%			5.68%						15.51%		
	Price differential		\$3,310.00			\$13,507.50						\$3,871.50		
	Make & Model		2014 W2A Ford F250 Crew Cab	2014 Ford F-250	2014 Ford F-250 Crew Cab	Chevrolet 3/4 Ton Crew Cab 2014	Chevrolet CC20943 2014			Dodge Ram 2500 2014	2014 F250 Crew SWB 2014	Chevrolet 3/4 Crew Cab 2015		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014	April 30, 2014		6/1/2014	N/A	Production start up Feb 2015		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014	April 30, 2014		4/30/2014	N/A	N/A		
	Firm Pricing Date		Ne	45 Days	Not Provided	Ne	Not Provided	Not Provided		Ne	Not Provided	Ne		
	Delivery		60-90 Days after order	120 Days	90 Days	120 Days	120 Days	Not Provided		60-75 Days	Not Provided	120 Days		
	Local Preference Award		\$241,070.00											
9	3/4 Ton Truck, Crew Cab, 4X4	1												
	Price Each		\$26,851.00	\$26,971.00	\$26,432.00	\$27,576.26	\$28,592.78	No Bid	No Bid	\$26,874.00	\$26,534.26	\$29,542.19	\$29,542.19	
	Prompt Payment Discount		0%	0%	0%	0%	0%			1.2%	0%	0%	0%	
	Price Each with Prompt Payment Discount		\$26,851.00	\$26,971.00	\$26,432.00	\$27,576.26	\$28,592.78			\$26,336.52	\$26,534.26	\$29,542.19	\$29,542.19	
	Price Total		\$26,851.00	\$26,971.00	\$26,432.00	\$27,576.26	\$28,592.78			\$26,336.52	\$26,534.26	\$29,542.19	\$29,542.19	
	Percentage between lowest responsive bid and local bid:		1.18%			4.72%						12.17%		
	Price differential		\$314.48			\$1,242.74	\$2,256.24					\$3,205.67		
	Make & Model		2014 W2B Ford Crew Cab 4X4	2014 Ford F-250	2014 Ford F-250 Crew	Chevrolet 3/4 Ton Crew Cab 2014	Chevrolet CK20943 2014			Dodge Ram 2500 2014	Ford F250 Crew SWB 4X4 2014	Chevrolet 4X4 Crew Cab 2015		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014	April 30, 2014		6/1/2014	N/A	Production start up Feb 2015		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014	April 30, 2014		4/30/2014	N/A	N/A		
	Firm Pricing Date		Ne	45 Days	Not Provided	Ne	Yes, higher price	Yes, higher price		Ne	Not Provided	N/A		
	Delivery		60-90 Days after order	120 Days	30 Days	120 Days	120 Days	80-80 Days		60-75 Days	Not Provided	120 Days		
	Local Preference Award		\$26,851.00											
10	3/4 Ton Cab & Chassis, Regular Cab, 56" cab to axle chassis, SRW, Service Body with Pipe Rack	1												
	Price Each		\$26,851.00	\$28,328.00	\$28,360.00	\$31,407.40	\$32,843.60	No Bid	No Bid	\$34,098.00	\$30,068.69	\$34,033.24	\$34,033.24	
	Prompt Payment Discount		0%	0%	0%	0%	0%			2%	0%	0%	0%	
	Price Each with Prompt Payment Discount		\$26,851.00	\$28,328.00	\$28,360.00	\$31,407.40	\$32,843.60			\$33,416.04	\$30,068.69	\$34,033.24	\$34,033.24	
	Price Total		\$26,851.00	\$28,328.00	\$28,360.00	\$31,407.40	\$32,843.60			\$33,416.04	\$30,068.69	\$34,033.24	\$34,033.24	
	Percentage between lowest responsive bid and local bid:		4.68%			10.88%	15.95%					20.15%		
	Price differential													
	Make & Model		2014 F2A Ford F250 Reg Cab w/ Service Body	2014 Ford F-250	2014 Ford F-250	Chevrolet 3/4 Ton Reg Cab 2014	Chevrolet CC20603 2014			Dodge Ram 2500 2014	Ford F250 R/C 2014	Chevrolet Reg Cab 2015		
	Production Cut-Off Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014	April 30, 2014		6/1/2014	N/A	Production start up Feb 2015		
	Last Day to Place Order		12/31/2013	N/A	5-30-14	10/4/2013	April 30, 2014	April 30, 2014		4/30/2014	N/A	N/A		
	Make & Model of Service Body			Knapheide 696J w/ Pipe	RKI L-56-80	Reading Classic II	Reading Classic II			DT Warner	Warner 8	N/A		
	Firm Pricing Date		12/31/2013	N/A	5-30-14	10-4-2013	April 30, 2014	April 30, 2014		Ne	N/A	N/A		
	Delivery		90-120 Days after order	45 Days	90 Days	120 Days	120 Days	Not Provided		90-100 Days	Not Provided	145 Days		
11	3/4 Ton Cab & Chassis, Regular Cab, 56" Cab to Axle Chassis, SRW, Service Body with Telescopic Roof and Ladder Rack	2												
	Price Each		\$30,823.00	\$28,405.00	\$27,680.00	\$28,898.40	\$30,442.80	No Bid	No Bid	\$34,020.00	\$28,012.95	\$31,595.24	\$31,595.24	

City of San Antonio Bid Tabulation

Opened: August 16, 2013			Bid #1												Bid #2	
For: Light Duty Trucks			Local	Non-Local	Non-Local	Local	Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	
Item	Description	Quantity	Grande Truck Center 4502 IH 10 East San Antonio, TX 78219 210-681-4121	Caldwell Country Ford 800 Hwy 21 E Caldwell, TX 77838 254-773-8624	Siskiew Ford 1211 US Hwy 89 Siskiew, TX 77856 409-880-9191	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233 210-569-5000	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78219	Ancira Chrysler Jeep Dodge 10807 IH10 West San Antonio, TX 78230	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77838	Grapvine Dodge Chrysler Jeep 2801 William D. Tate Grapvine, TX 76051	Griffith Ford Seguin, LLC 1880 W. IH10 Seguin, TX 78155	Gunn Chevrolet LTD. 12602 IH 35 N San Antonio, TX 78233				
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%		
	Price Each with Prompt Payment Discount		\$30,823.00	\$28,405.00	\$27,893.00	\$28,986.40	\$33,442.80	\$33,336.90	\$33,336.90	\$38,012.90	\$38,012.90	\$31,585.24	\$31,585.24			
	Price Total		\$51,646.00	\$56,810.00	\$55,320.00	\$57,982.80	\$80,885.20	\$69,678.20	\$69,678.20	\$58,026.90	\$58,026.90	\$93,190.48	\$93,190.48	14.23%		
	Percentage between lowest responsive bid and local bid:					4.83%										
	Price differential															
	Make & Model		2014 F2A Ford F250 Reg Cab w/ Service Body	2014 Ford F-250	2014 Ford F-250	Chevrolet 3/4 Ton Reg Cab 2014	Chevrolet CC20903			Dodge Ram 2500 2014	Ford F250 R/C 2014	Chevrolet Reg Cab 2014				
	Production Cut-Off Date		12/31/2013		5-30-14	10-4-2013	April 30, 2014	6/1/2014				N/A		Production start up Feb		
	Last Day to Place Order			Knaphede 090J w/ Teletop	RK1L-56-80	Reading Classic II	Reading Classic II	Warner		Reading Classic II		Reading Classic II		Reading Classic II		
	Make & Model of Service Body															
	Firm Pricing Date		No	45 Days	5-30-14	10-4-2013	April 30, 2014	4/30/2014		No		N/A		N/A		
	Delivery		90-120 Days after order	180 Days	90 Days	120 Days	60-80 Days	90-100 Days		90-100 Days		145 Days		Not Provided		
	Local Preference Award				\$65,320.00									Not Provided		
12	3/4 Ton Cab & Chassis, Regular Cab, 56" Cab to Axle, SRW with 8 Cages and 1 Storage Compartment Animal Control Unit Body	3	No Bid	\$41,793.00	\$41,543.58	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount			0%	0%											
	Price Each with Prompt Payment Discount			\$41,793.00	\$41,543.58											
	Price Total			\$125,379.00	\$124,630.74											
	Make & Model			2014 Ford F-250	2014 Ford F-250 Reg Cab											
	Production Cut-Off Date			N/A	5-30-14											
	Last Day to Place Order			Deerskin ACCOMBG	Classic Custom Coaches											
	Make & Model of Body															
	Firm Pricing Date			45 days	5-30-14											
	Delivery			210 Days	30 Days											
	Local Preference Award				\$124,630.74											
13	Minimum GVWR 14,000 lbs., Regular Cab, Cab & Chassis with 2-3 CY dump body	1	\$33,651.00	\$44,989.00	\$30,850.10	No Bid	No Bid	No Bid	No Bid	\$44,567.00	\$34,053.44	No Bid	\$34,053.44	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%	0%					2%	0%		0%			
	Price Each with Prompt Payment Discount		\$33,651.00	\$44,989.00	\$30,850.10					\$43,675.96	\$34,053.44		\$34,053.44			
	Price Total		\$33,651.00	\$44,989.00	\$30,850.10					\$43,675.96	\$34,053.44		\$34,053.44			
	Percentage between lowest responsive bid and local bid:															
	Price differential															
	Make & Model		2014 F3G Ford F350 Reg Cab w/ Dump Body	2014 Ford F-450	2014 Ford F-350					Dodge Ram 3500 2014	2014 F250 Ford RC					
	Production Cut-Off Date		12/31/2013	N/A	5-30-14					6/1/2014		N/A				
	Last Day to Place Order		Not Provided	Rugby DUE-3	Wheeler					11' Rugby 2-3 Yard Dump	Rugby LP					
	Make & Model of Service Body															
	Firm Pricing Date		No	45 Days	5-30-14					No		N/A		N/A		
	Delivery		90-120 Days after order	210 Days	90 Days					90-100 Days		145 Days				
	Local Preference Award				\$30,850.10											
14	Minimum 17,500 lbs. GVWR, Regular Cab, 84" Cab to Axle, Cab & Chassis, Diesel, Minimum 36R, Aerial Vehicle with Service Body	1	\$88,209.00	\$86,578.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount		0%	0%												
	Price Each with Prompt Payment Discount		\$88,209.00	\$86,578.00												
	Price Total		\$88,209.00	\$86,578.00												
	Percentage between lowest responsive bid and local bid:															
	Price differential															
	Make & Model		2014 F5G Ford F550 Reg Cab w/ Aerial	2014 Ford F-550												
	Production Cut-Off Date		12/31/2013	N/A	5-30-14											
	Last Day to Place Order		12/31/2013	N/A	5-30-14											
	Make & Model of Aerial Bucket		Not Provided	Versallit SST-37-EIH												
	Firm Pricing Date		No	45 Days	5-30-14											
	Delivery		210-310 Days after order	280 Days	90 Days											
	Local Preference Award		\$88,209.00													
15	Minimum 13,000 GCWR, Van, 15 passenger, Black & White Exterior Color	3	No Bid	\$27,125.00	\$25,341.00	\$27,662.75	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Price Each															
	Prompt Payment Discount			0%	0%	0%										
	Price Each with Prompt Payment Discount			\$27,125.00	\$25,341.00	\$27,662.75										
	Price Total			\$81,375.00	\$76,023.00	\$82,988.25										
	Percentage between lowest responsive bid and local bid:					9.16%										
	Price differential															
	Make & Model			2014 Ford E-350	2014 Ford E-350 Van	2014 Ford E-350										
	Production Cut-Off Date			N/A	5-30-14	N/A										
	Last Day to Place Order			N/A	5-30-14	N/A										
	Firm Pricing Date			45 Days	5-30-14	45 Days										
	Delivery			120 Days	90 Days	120 Days										
16	Deleted															
17	Sport Utility Vehicle, Midsize, 4 door, 2WD, Maximum 120" Wheelbase	9	No Bid	\$23,978.00	\$23,957.25	\$23,960.39	\$24,372.11	No Bid	\$24,545.00	\$24,450.00	\$23,899.45	No Bid	\$23,899.45	No Bid		
	Price Each															
	Prompt Payment Discount			0%	0%	0%	0%		0%	2%	0%		0%			
	Price Each with Prompt Payment Discount			\$23,978.00	\$23,957.25	\$23,960.39	\$24,372.11		\$24,545.00	\$23,969.80	\$23,899.45		\$23,899.45			
	Price Total			\$215,802.00	\$215,615.25	\$215,943.24	\$219,348.99		\$220,905.00	\$215,701.92	\$215,995.05		\$215,995.05			
	Make & Model			2014 Ford Explorer FWD	2014 Ford Explorer 2WD	Chevrolet Traverse 2014	Chevrolet CR14528 2014		Chevrolet Traverse LS Sport Utility FWD CR14528, 2014	Dodge Durango SSV 2014	Ford Explorer Base 2014					
	Production Cut-Off Date			N/A	5-30-14	April-May of 2014 (info. N/A at this time)	April 30, 2014		May 1, 2014	6/1/2014	N/A		N/A			
	Last Day to Place Order			N/A	5-30-14	Not Provided	April 30, 2014		May 1, 2014	4/30/2014	N/A		N/A			

City of San Antonio Bid Tabulation

Opened: August 16, 2013 For: Light Duty Trucks			Local		Non-Local		Non-Local		Bid #1		Local		Local		Non-Local		Non-Local		Non-Local		Bid #2			
6100003308 SC			Grande Track Center	Caldwell Country Ford	Silsbee Ford	Gunn Chevrolet LTD.	Tom Benson Chevrolet	Ancira Chrysler Jeep Dodge	Caldwell Country Chevrolet	Grapevine Dodge Chrysler Jeep	Griffith Ford Seguin, LLC	Gunn Chevrolet LTD.												
Item	Description	Quantity	4562 IH 10 East San Antonio, TX 78219 210-881-4121	800 Hwy 21 E Caldwell, TX 77836 254-773-8824	1211 US Hwy 69 Silsbee, TX 77956 409-880-0191	12902 IH 35 N San Antonio, TX 78233 210-589-5000	9400 San Pedro Ave. San Antonio, TX 78216	10807 IH10 West San Antonio, TX 78230	PO Box 27 Caldwell, TX 77836	2801 William D. Tate Grapevine, TX 79051	1880 W IH10 Seguin, TX 78155	12902 IH 35 N San Antonio, TX 78233												
18	Firm Pricing Date Delivery Local Preference Award Sport Utility Vehicle, Midsize, 4 door, 4WD/AWD, Maximum 120" Wheelbase Price Each Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Make & Model Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Local Preference Award Payment Terms Total Total Award	3		No Bid	45 Days 120 Days	5-30-14 90 Days	Not Provided 120 Days \$212,943.24	Yes, higher price 60-80 Days		Yes 120 Days	No 60-75 Days	N/A 120 Days												
					\$25,758.00	\$25,722.25	\$25,520.36	\$24,372.11	No Bid	\$26,325.00	\$25,721.00	\$25,682.66	No Bid											
					0%	0%	0%	0%		0%	2%	0%												
					\$25,758.00	\$25,722.25	\$25,520.36	\$24,372.11		\$26,325.00	\$25,206.58	\$25,682.66												
					\$77,274.00	\$77,199.75	\$76,561.08	\$73,116.30		\$78,975.00	\$75,618.74	\$77,048.07												
							\$941.34																	
					2014 Ford Explorer AWD	2014 Ford Explorer 4WD	Chevrolet Traverse 2014	Chevrolet CR14526 2014		Chevrolet Traverse LS Sport Utility AWD CR14526	Dodge Durango SSV 2014 AWD SPOSS	Ford Explorer Base AWD/AWD 2014												
					N/A	N/A	April-May of 2014 (Info. N/A at this time)	April 30, 2014		May 1, 2014	01/2014	N/A												
					N/A	5-30-14	5-30-14	April 30, 2014		May 1, 2014	4/30/2014	N/A												
					45 Days	5-30-14	5-30-14	Yes, higher price		Yes	No	N/A												
					120 Days	90 Days	120 Days	60-80 Days		120 Days	60-75 Days	120 Days												
							\$76,561.08																	
					Net 30	Net 30	Net 30	Net 30		Net 30	Net 30	Net 30												
					\$2,411,200.00	\$2,661,034.00	\$2,779,583.64	\$3,016,120.28	\$2,796,123.56	\$2,021,689.50	\$2,801,374.00	\$2,750,821.86	\$2,801,552.87	\$526,822.52										
					\$2,236,442.00	\$26,326.00	\$286,923.84	\$288,504.32																

Line Items 1-9, 14, 18: Award based on Local Preference Program  
 Deleted: Line Item 16 was deleted and will be bid at a later time.  
 N/A: Tom Benson Chevrolet-Item 18-Tom Benson did not bid a 4WD as specified in the specifications