

**City of San Antonio
Bid Tabulation**

Opened: November 22, 2019 For: Annual Contract for Office, Breakroom, School and Computer Supplies		LOCAL	LOCAL	NAS	NAS
6100011426 VF		Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd. San Antonio, TX 78247 (210) 650-3995	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210 (210) 533-5195	Office Depot 6600 North Military Trail Boca Raton, FL 33496-2434	Lakeshore Equipment Company 2695 E. Dominguez St. Carson, CA 90895
Category	Description				
1	Badges & Badge Supplies				
	Category % Discount Offered	35%	40%	65%	No Bid
	Category Price	\$10,474.10	\$8,708.11		
	Market Basket % Discount Offered	0% - 79.65%	50.00% - 61.36%	45% - 96%	No Bid
	Market Basket Price	\$6,311.85	\$5,945.37		
	Category 1 Total	\$16,785.95	\$14,653.48		No Bid
2	Breakroom				
	Category % Discount Offered	55%	40%	50%	No Bid
	Category Price	\$87,844.40	\$120,165.76		
	Market Basket % Discount Offered	0% - 78.66%	47.22% - 72.47%	30% - 77%	No Bid
	Market Basket Price	\$96,037.43	\$74,742.75		
	Category 2 Total	\$183,881.83	\$194,908.51		No Bid
3	Calendars				
	Category % Discount Offered	45%	40%	65%	5%
	Category Price	\$37,395.44	\$39,970.62		
	Market Basket % Discount Offered	33.66% - 74.97%	60.41% - 80.41%	49% - 81%	No Bid
	Market Basket Price	\$37,588.50	\$23,612.98		
	Category 3 Total	\$74,983.94	\$63,583.60		No Bid
4	Chairmats				
	Category % Discount Offered	35%	40%	20%	No Bid
	Category Price	\$1,765.15	\$1,780.55		
	Market Basket % Discount Offered	16.60% - 59.34%	56.21% - 67.37%	45% - 60%	No Bid
	Market Basket Price	\$1,429.70	\$1,145.37		
	Category 4 Total	\$3,194.85	\$2,925.92		No Bid
5	Cleaning & Sanitation				
	Category % Discount Offered	52%	40%	50%	No Bid
	Category Price	\$26,766.99	\$31,937.35		
	Market Basket % Discount Offered	29.88% - 68.75%	49.00% - 69.86%	31% - 82%	No Bid
	Market Basket Price	\$25,585.03	\$20,978.39		
	Category 5 Total	\$52,352.02	\$52,915.74		No Bid
6	Clocks				
	Category % Discount Offered	35%	40%	20%	5%
	Category Price	\$1,789.26	\$1,939.08		
	Market Basket % Discount Offered	0% - 52.31%	54.66% - 71.70%	54.83% - 65.58%	No Bid
	Market Basket Price	\$1,424.90	\$1,102.00		
	Category 6 Total	\$3,214.16	\$3,041.08		No Bid
7	Dry Erase and Bulletin Boards				
	Category % Discount Offered	42%	40%	20%	5%
	Category Price	\$7,559.96	\$7,934.17		\$4,084.50
	Market Basket % Discount Offered	28.57% - 70.89%	59.50% - 71.89%	59.26% - 89.32%	5%
	Market Basket Price	\$7,688.15	\$5,114.13		\$4,084.50
	Category 7 Total	\$15,248.11	\$13,048.30		\$8,169.00

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Category	Description				
8	Frames & Sign Holders				
	Category % Discount Offered	41%	40%	65%	No Bid
	Category Price	\$13,377.01	\$14,300.34		
	Market Basket % Discount Offered	33.46% - 82.88%	56.55% - 73.32%	31.84% - 91.73%	No Bid
	Market Basket Price	\$7,019.95	\$9,639.47		
	Category 8 Total	\$20,396.96	\$23,939.81		No Bid
9	Folders & Filing				
	Category % Discount Offered	67%	40%	65%	5%
	Category Price	\$22,073.63	\$39,418.00		
	Market Basket % Discount Offered	9.62% - 86.60%	54.75% - 83.79%	55.21% - 92.67%	No Bid
	Market Basket Price	\$15,595.90	\$15,352.42		
	Category 9 Total	\$37,669.53	\$54,770.42		No Bid
10	General Office Supplies				
	Category % Discount Offered	66%	40%	65%	5%
	Category Price	\$96,828.61	\$168,141.91		
	Market Basket % Discount Offered	0% - 90.79%	42.63% - 90.00%	55.84% - 96.61%	No Bid
	Market Basket Price	\$95,031.45	\$84,851.47		
	Category 10 Total	\$191,860.06	\$252,993.38		No Bid
11	Small Equipment & Aids				
	Category % Discount Offered	35%	40%	65%	5%
	Category Price	\$52,171.71	\$48,913.41		\$7,994.50
	Market Basket % Discount Offered	0% - 88%	52.18% - 91.52%	10.17% - 97.08%	5%
	Market Basket Price	\$32,448.52	\$27,194.61		\$7,994.50
	Category 11 Total	\$84,620.23	\$76,108.02		\$15,989.00
12	Writing Supplies				
	Category % Discount Offered	46%	40%	65%	5%
	Category Price	\$81,505.31	\$92,702.98		\$6,911.97
	Market Basket % Discount Offered	32.22% - 84.95%	54.03% - 89.41%	67.62% - 95.67%	5%
	Market Basket Price	\$59,620.19	\$52,194.14		\$6,911.97
	Category 12 Total	\$141,125.50	\$144,897.12		\$13,823.94
13	Mailing, Packaging & Shipping				
	Category % Discount Offered	41%	40%	20%	5%
	Category Price	\$14,961.69	\$15,308.48		No Bid
	Market Basket % Discount Offered	36.61% - 81.24%	57.45% - 81.02%	69.69% - 80.41%	No Bid
	Market Basket Price	\$9,432.50	\$6,554.76		No Bid
	Category 13 Total	\$24,394.19	\$21,863.24		No Bid
14	Paper Products				
	Category % Discount Offered	56%	40%	65%	5%
	Category Price	\$17,649.28	\$25,756.32		No Bid
	Market Basket % Discount Offered	25.81% - 73.58%	67.30% - 77.72%	31.67% - 83.89%	No Bid
	Market Basket Price	\$12,012.60	\$11,588.11		No Bid
	Category 14 Total	\$29,661.88	\$37,344.43		No Bid

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Category	Description				
15	School Supplies				
	Category % Discount Offered	27%	40%	40%	5%
	Category Price	\$7,550.17	\$5,392.13		\$1,165.50
	Market Basket % Discount Offered	56.77% - 87.24%	59.28% - 71.53%	59.59% - 91.93%	5%
	Market Basket Price	\$3,070.93	\$3,148.29		\$1,165.50
	Category 15 Total	\$10,621.10	\$8,540.42		\$2,331.00
16	Tape and Adhesives				
	Category % Discount Offered	45%	40%	20%	5%
	Category Price	\$14,874.85	\$16,394.37		\$225.15
	Market Basket % Discount Offered	35.65% - 80.73%	42.41% - 72.08%	52.07% - 83.10%	5%
	Market Basket Price	\$12,865.70	\$10,625.06		\$225.15
	Category 16 Total	\$27,740.55	\$27,019.43		\$450.30
17	Technology & Accessories				
	Category % Discount Offered	45%	40%	45%	5%
	Category Price	\$51,954.39	\$56,856.23		No Bid
	Market Basket % Discount Offered	2.07% - 80.99%	44.99% - 82.32%	28.15% - 93.43%	No Bid
	Market Basket Price	\$54,808.23	\$41,598.40		No Bid
	Category 17 Total	\$106,762.62	\$98,454.63		No Bid
	Terms	Net 30	1% 10 Days	Net 30	Net 30
	Estimated Annual Total	\$656,947.78	\$329,238.12	NAS	NAS
	Estimated Annual Award	\$656,947.78	\$329,238.12	NAS	NAS

NAS - Office Depot did not submit unit pricing for all core items as requested

NAS - Lakeshore Equipment Company did not submit complete pricing as requested