

AN ORDINANCE 2015-10-08-0861

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$323,000.00: (A) NEW EARTH, INC. FOR MULCH, (B) SENTRY PROTECTIVE SERVICES, LLC FOR PARK GATE OPENING & CLOSING, (C) ASSOCIATED SUPPLY COMPANY, INC. D/B/A ASCO EQUIPMENT FOR CASE CONSTRUCTION EQUIPMENT PARTS & SERVICE, (D) SIRCHIE ACQUISITION COMPANY, LLC FOR SAPD NARCOTICS TEST KITS, AND (E) JOHNSON CONTROLS, INC. FOR HVAC CONTROLS AT CENTRAL LIBRARY.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) New Earth, Inc. for mulch, (B) Sentry Protective Services, LLC for park gate opening & closing, (C) Associated Supply Company, Inc. d/b/a ASCO Equipment for case construction equipment parts & service, (D) Sirchie Acquisition Company, LLC for SAPD narcotics test kits, and (E) Johnson Controls, Inc. for HVAC controls at Central Library; and

WHEREAS, this ordinance approves three low bid contracts, one contract awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements, and one sole source contract; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

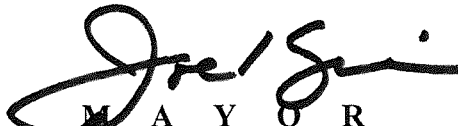
SECTION 1. The bids of the following companies to furnish the City with: (A) New Earth, Inc. for mulch, (B) Sentry Protective Services, LLC for park gate opening & closing, (C) Associated Supply Company, Inc. d/b/a ASCO Equipment for case construction equipment parts & service, (D) Sirchie Acquisition Company, LLC for SAPD narcotics test kits, and (E) Johnson Controls, Inc. for HVAC controls at Central Library on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

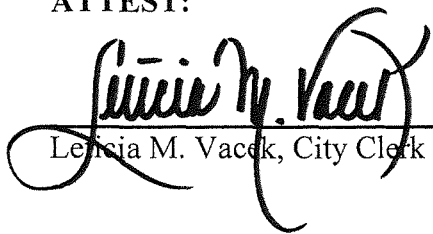
SECTION 3. It has been found and declared that the low bids from Mistral Security Incorporated and Scott Company for SAPD narcotics test kits failed to meet the City's specifications and/or requirements.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

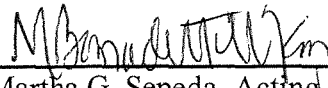
PASSED and APPROVED this 8th day of October, 2015.


M A Y O R
Ivy R. Taylor

ATTEST:


Leticia M. Vacck, City Clerk

APPROVED AS TO FORM:


Martha G. Sepeda, Acting City Attorney

Agenda Item:	6 (in consent vote: 4, 5, 6, 7, 8, 9, 11)
Date:	10/08/2015
Time:	09:38:57 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$323,000.00: (A) New Earth, Inc. for mulch, (B) Sentry Protective Services, LLC for park gate opening & closing, (C) Associated Supply Company, Inc. d/b/a ASCO Equipment for Case construction equipment parts & service, (D) Sirchie Acquisition Company, LLC for SAPD narcotics test kits, and (E) Johnson Controls, Inc. for HVAC controls at the Central Library. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor	x					
Roberto C. Treviño	District 1	x					
Alan Warrick	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x			x	
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

**City of San Antonio
Bid Tabulation**

Opened: August 5, 2015 For: Annual Contract for Mulch 6100005121			Local New Earth Inc. 7800 IH 10 East San Antonio, TX 78219 210-669-4503
		RS	
Item	Description	Estimated Annual Quantity	
1	Black Mulch Price Per 2 Cu. Ft. Bag Total Price	5,100	\$1.94 \$9,894.00
2	Red Dye Mulch Price Per 2 Cu. Ft. Bag Total Price	3,000	\$1.94 \$5,820.00
3	Enriched Hardwood Mulch Price Per 2 Cu. Ft. Bag Total Price	1,500	\$1.80 \$2,700.00
4	Brown Cedar Mulch Price Per 2 Cu. Ft. Bag Total Price	5,000	\$1.80 \$9,000.00
5	Native Mulch Price Per 2 Cu. Ft. Bag Total Price	2,000	\$1.58 \$3,160.00
6	Delivery Charges Price Per Pallet Total Price	275	\$12.50 \$3,437.50
	Prompt Payment Discount		Net 30
	Estimated Annual Total		\$34,011.50
	Estimated Annual Award		\$34,011.50

City of San Antonio Bid Tabulation

Opened: July 20, 2015 For: Annual Contract for Park Gate Opening & Closing					
610006024		GG	Non-Local	Local	Local
Item	Description	Estimated Annual Quantity	Sentry Protective Services, LLC. 1400 CR 408 Comanche, TX 76442 360-241-4507	KD's Janitorial Service 4000 Horizon Hill Blvd. # 2107 San Antonio, TX 78229	La Med Facility Maintenance Inc. 10815 Gulfdale San Antonio, TX 78216
1a	Martin Luther King Park Service Requested - Open Gate, 1 Gate Price Per Month Price Total	12	\$78.00 \$936.00	\$168.00 \$2,016.00	\$2,002.00 \$24,024.00
1b	Kallison Park Service Requested - Open Gate, 1 Gate Price Per Month Price Total	12	\$78.00 \$936.00	\$168.00 \$2,016.00	\$2,002.00 \$24,024.00
1c	McAllister Park Service Requested - Open Gates, 2 Gates Price Per Month Price Total	12	\$116.00 \$2,784.00	\$336.00 \$8,064.00	\$3,003.00 \$72,072.00
1d	Southside Lions Park Service Requested - Open Gates, 2 Gates Price Per Month Price Total	12	\$116.00 \$2,784.00	\$336.00 \$8,064.00	\$3,003.00 \$72,072.00
1e	Leon Creek Vista Trailhead Service Requested - Open Gate, 1 Gate Price Per Month Price Total	12	\$78.00 \$936.00	\$168.00 \$2,016.00	\$2,002.00 \$24,024.00
1f	Salado Creek at Los Patios Service Requested - Open Gate, 2 Gates Price Per Month Price Total	12	\$68.00 \$1,632.00	\$168.00 \$4,032.00	\$3,003.00 \$72,072.00
1g	Salado Creek at Los Patios Service Requested - Close Gate, 2 Gates Price Per Month Price Total	12	\$68.00 \$1,632.00	\$168.00 \$4,032.00	\$3,003.00 \$72,072.00
2a	Designated Service Locations (Upon Request Only) Service Requested -Open Gate(s) Price Each Price Total	100	\$5.91 \$591.00	\$6.00 \$600.00	\$50.00 \$5,000.00
2b	Designated Service Locations (Upon Request Only) Service Requested -Close Gate(s) Price Each Price Total	100	\$5.91 \$591.00	\$6.00 \$600.00	\$50.00 \$5,000.00
3a	Undesignated Service Locations (Upon Request Only) Service Requested -Open Gate(s) Price Each Price Total	50	\$5.91 \$295.50	\$6.00 \$300.00	\$75.00 \$3,750.00
3b	Undesignated Service Locations (Upon Request Only) Service Requested -Close Gate(s) Price Each Price Total	50	\$5.91 \$295.50	\$6.00 \$300.00	\$75.00 \$3,750.00
Subtotal			\$13,413.00	\$32,040.00	\$377,860.00
Prompt Payment Discount			3%	1%	1%
Subtotal with Prompt Payment Discount			\$13,010.61	\$31,719.60	\$374,081.40
Percentage between lowest responsive bid and local bid:				58.98%	96.52%
Price differential				\$18,708.99	\$361,070.79
Payment Terms			3% 20 Days	1% 10 Days	1% 15 Days
Estimated Annual Total			\$13,413.00	\$32,040.00	\$377,860.00
Estimated Annual Award			\$13,413.00		

City of San Antonio Bid Tabulation

Opened: August 21, 2015			
For: Annual Contract for Case Construction Equipment Parts & Service			
6100006285		MB	Non-Local
			ASCO Equipment 4146 IH10 East San Antonio, TX 78219 210-333-8000
Item	Description	Estimated Annual Usage	
1A	Case Construction Equipment Parts Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.) Warranty		0% at Mfr Suggested List CNH (Case New Holland) Dealer PPlist-CDRO July 1, 2015 List 6 mos parts only on new components if installed by COSA 6 mos parts and labor if installed by ASCO One year wty on remanufactured components, labor covered if installed by ASCO
1B	Specified Items for evaluation purposes only		
1C	Specified Items for evaluation purposes only		
1D	Specified Items for evaluation purposes only		
2	Labor and Service: Labor and Service Rate-In Shop Labor and Service Rate-Field Restocking orders are placed every day Parts and Service Facilities Name Parts and Service Facilities Address Payment Terms Estimated Annual Total		\$105.00 \$115.00 Net 30 \$80,000.00
Estimated Annual Award			\$80,000.00

City of San Antonio
Bid Tabulation

Opened: July 17, 2015 Annual Contract For SAPD Narcotics Test Kits For: 6100005949 AAS			Non-Local	Non-Local	Non-Local	Non-Local
Item	Description	Estimated Annual Quantity	Sirchie Acquisition Company, LLC 100 Hunter Place Youngsville NC 27596 800-356-7311	Alcohol Countermeasure Systems, Inc. 10952 Santa Monica Blvd. Los Angeles, CA 90025	Mistral Security Incorporated 7910 Woodmont Avenue #820 Bethesda, MD 20814	Scott Company 1422 Wood Creek Drive Flower Mound, TX 75028
1	Nark II Marquis Reagent, Opium Alkaloids Manufacturer: Sirchie Product No.: NARK2001 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	20 Each	Sirchie Nark2001 10 \$11.00 \$220.00 Unlimited 1 year	No Bid	NAS Mistral Security 85101 10 \$8.47 \$169.40 2 years 1 year	NAS Scott Company Incomplete Incomplete \$8.25 \$165.00 Incomplete Incomplete
2	Nark II Nitric Acid Regent (Heroin/Morphine) Manufacturer: Sirchie Product No.: NARK2002 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	20 Each	Sirchie Nark2002 10 \$11.00 \$220.00 Unlimited 1 year	No Bid	Mistral Security 85104 10 \$9.20 \$184.00 2 years 1 year	Scott Company Incomplete Incomplete \$9.25 \$185.00 Incomplete Incomplete
3	Nark II Dille-Koppany Reagent (Barbiturates) Manufacturer: Sirchie Product No.: NARK2003 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	5 Each	Sirchie Nark2003 10 \$14.00 \$70.00 Unlimited 1 year	No Bid	Mistral Security 85107 10 \$10.62 \$53.10 2 years 1 year	Scott Company Incomplete Incomplete \$9.25 \$46.25 Incomplete Incomplete
4	Nark II Ehrlichs Modified Reagent (LSD) Manufacturer: Sirchie Product No.: NARK2004 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	5 Each	Sirchie Nark2004 10 \$14.00 \$70.00 Unlimited 1 year	No Bid	Mistral Security 85110 10 \$13.14 \$65.70 2 years 1 year	Scott Company Incomplete Incomplete \$9.25 \$46.25 Incomplete Incomplete
5	Nark II Duquenois-Levine Reagent (Marijuana Hashish Hash-Oil THC) Manufacturer: Sirchie Product No.: NARK2005 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	50 Each	Sirchie Nark2005 10 \$14.00 \$700.00 Unlimited 1 year	No Bid	Mistral Security 85113 10 \$13.32 \$666.00 2 years 1 year	Scott Company Incomplete Incomplete \$20.00 \$1,000.00 Incomplete Incomplete
6	Nark II Scott Reagent Modified - for Cocaine Salts and Cocaine Base Manufacturer: Sirchie Product No.: NARK2007 No. Of Tests /Kit: Price Each Price Total Unlimited Shelf Life/ Expiration Date: Warranty:	300 Each	Sirchie Nark2007 10 \$14.00 \$4,200.00 Unlimited 1 year	No Bid	Mistral Security 85122 10 \$13.29 \$3,987.00 2 years 1 year	Scott Company Incomplete Incomplete \$7.50 \$2,250.00 Incomplete Incomplete

City of San Antonio
Bid Tabulation

7	Nark II Methadone Reagent Manufacturer: Sirchie Product No.: NARK2008 No. Of Tests /Kit: Price Each Price Total	20 Each	Sirchie Nark2008 10 \$14.00 \$280.00	No Bid	Mistral Security 85125 10 \$10.55 \$211.00	Scott Company Incomplete Incomplete \$9.25 \$185.00
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
8	Nark II PCP Methaqualone Reagent Manufacturer: Sirchie Product No.: NARK2009 No. Of Tests /Kit: Price Each Price Total	5 Each	Sirchie Nark2009 10 \$14.00 \$70.00	No Bid	Mistral Security 85143 10 \$10.79 \$53.95	Scott Company Incomplete Incomplete \$9.25 \$46.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
9	Nark II Special Opiates Reagent (Fentanyl/Heroin/Oxycodone) Manufacturer: Sirchie Product No.: NARK20010 No. Of Tests /Kit: Price Each Price Total	10 Each	Sirchie Nark20010 10 \$14.00 \$140.00	No Bid	Mistral Security 85137 10 \$8.51 \$85.10	Scott Company Incomplete Incomplete \$9.25 \$92.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
10	Nark II Meckes Modified Reagent (All Heroin) Manufacturer: Sirchie Product No.: NARK20011 No. Of Tests /Kit: Price Each Price Total	175 Each	Sirchie Nark20011 10 \$14.00 \$2,450.00	No Bid	Mistral Security 85140 10 \$10.66 \$1,865.50	Scott Company Incomplete Incomplete \$9.25 \$1,618.75
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
11	Nark II Ephedrine Psudoephedrine Reagent Manufacturer: Sirchie Product No.: NARK20013 No. Of Tests /Kit: Price Each Price Total	5 Each	Sirchie Nark20013 10 \$14.00 \$70.00	No Bid	Mistral Security 85155 10 \$11.25 \$56.25	Scott Company Incomplete Incomplete \$9.25 \$46.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
12	Nark II Sodium Nitro Prusside Reagent (Methamphetamine/MDMA) Manufacturer: Sirchie Product No.: NARK20015 No. Of Tests /Kit: Price Each Price Total	300 Each	Sirchie Nark20015 10 \$14.00 \$4,200.00	No Bid	Mistral Security 85164 10 \$13.11 \$3,933.00	Scott Company Incomplete Incomplete \$9.25 \$2,775.00
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
13	Nark II KN Reagent (Marijuana Green Plant and Seed) Manufacturer: Sirchie Product No.: NARK20020 No. Of Tests /Kit: Price Each Price Total	5 Each	Sirchie Nark20020 10 \$14.00 \$70.00	No Bid	Mistral Security 85119 10 \$11.12 \$55.60	Scott Company Incomplete Incomplete \$9.25 \$46.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
14	Nark II GHB Reagent Manufacturer: Sirchie Product No.: NARK20021 No. Of Tests /Kit: Price Each Price Total	5 Each	Sirchie Nark20021 5 \$14.00 \$70.00	No Bid	Mistral Security 85149 10 \$8.48 \$42.40	Scott Company Incomplete Incomplete \$9.25 \$46.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete

City of San Antonio
Bid Tabulation

15	Nark II Synthetic Cannabinoid Reagent Manufacturer: Sirchie Product No.: NARK20023 No. Of Tests /Kit: Price Each Price Total	25 Each	Sirchie Nark20023 10 \$14.00 \$350.00	No Bid	Mistral Security 85205A/13 5 \$13.13 \$328.25	Scott Company Incomplete Incomplete \$9.25 \$231.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
16	Nark II MDPV Bath Salts Reagents Manufacturer: Sirchie Product No.: NARK20024 No. Of Tests /Kit: Price Each Price Total	10 Each	Sirchie Nark20024 10 \$14.00 \$140.00	No Bid	Mistral Security 85170 10 \$8.48 \$84.80	Scott Company Incomplete Incomplete \$9.25 \$92.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
17	Nark II Mephedrone Bath Salts Reagent Manufacturer: Sirchie Product No.: NARK20025 No. Of Tests /Kit: Price Each Price Total	10 Each	Sirchie Nark20025 10 \$14.00 \$140.00	No Bid	Mistral Security 85173 10 \$10.92 \$109.20	Scott Company Incomplete Incomplete \$9.25 \$92.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
18	Nark II a-PVP (alpha Pyrrolidin- opentiophenone) Bath Salts Reagent Manufacturer: Sirchie Product No.: NARK20026 No. Of Tests /Kit: Price Each Price Total	10 Each	Sirchie Nark20026 10 \$14.00 \$140.00	No Bid	Mistral Security 85195 10 \$13.28 \$132.80	Scott Company Incomplete Incomplete \$9.25 \$92.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
19	Nark II 2-C Synthetics Reagent (MDMSA/LS) Manufacturer: Sirchie Product No.: NARK20029 No. Of Tests /Kit: Price Each Price Total	10 Each	Sirchie Nark20029 10 \$14.00 \$140.00	No Bid	Mistral Security 85203 10 \$10.78 \$107.80	Scott Company Incomplete Incomplete \$9.25 \$92.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
20	Nark II Psilocybin/Psilocin Mushrooms Reagent Manufacturer: Sirchie Product No.: NARK20029 No. Of Tests /Kit: Price Each Price Total	75 Each	Sirchie Nark20029 10 \$14.00 \$1,050.00	No Bid	Mistral Security 85167 10 \$10.82 \$811.50	Scott Company Incomplete Incomplete \$9.25 \$693.75
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
21	Nark II Mollies Reagent Manufacturer: Sirchie Product No.: NARK20032 No. Of Tests /Kit: Price Each Price Total	20 Each	Sirchie Nark20032 10 \$11.00 \$220.00	No Bid	Mistral Security 85202 10 \$13.95 \$279.00	Scott Company Incomplete Incomplete \$9.25 \$185.00
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete

City of San Antonio
Bid Tabulation

22	NS20150 Cocaine ID Swipes Manufacturer: Sirchie Product No.: NS20150 No. Of Tests /Kit: Price Each Price Total	6 Each	Sirchie NS20150 50 Swipes/Box \$31.96 \$191.76	Securetec LD-06-COC 50 \$650.00 \$3,900.00	Mistral Security 85105 10 \$18.37 \$110.22	Scott Company Incomplete Incomplete \$8.25 \$49.50
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year	2 years 2 years	2 years 1 year	Incomplete Incomplete
23	Nark II Valium Rohypnol Ketamine Reagent Manufacturer: Sirchie Product No.: NARK20014 No. Of Tests /Kit: Price Each Price Total	5 Each	Sirchie Nark20014 10 \$14.00 \$70.00	No Bid	Mistral Security 85158 10 \$10.65 \$53.25	Scott Company Incomplete Incomplete \$9.25 \$46.25
	Unlimited Shelf Life/ Expiration Date: Warranty:		Unlimited 1 year		2 years 1 year	Incomplete Incomplete
	Training Will Be Provided By:		Incomplete	Mike Robertson Doyle Eicher	Charles Griggiths Program Manager Detection Technologies Mistral Security Inc.	Incomplete
	Delivery: 10 Days Per Specifications		10 days	10 days	10 days	10 days
	Payment Terms		Net 30	2%, NET10	Net 30	Net 30
	Estimated Annual Total		\$15,271.76	\$3,900.00	\$13,444.82	\$10,124.50
	Estimated Annual Award		\$15,271.76			

City of San Antonio Bid Tabulation

Opened: July 6, 2015			
For: Annual Contract for HVAC Controls at the Central Library			
6100006193		GG	Sole Source
			Johnson Controls, Inc. 3660 Thousand Oaks San Antonio, TX 78260 210-854-6829
Item	Description	Estimated Annual Quantity	
1	Maintenance and Repair Services of the HVAC at the Central Library		
1A	Price for Year 1 Fire Alarm Fee (November 1, 2015 - October 31, 2016)	1	\$13,643.00
	Price for Year 1 On Site Maintenance Fee (November 1, 2015 - October 31, 2016)	1	\$124,260.00
1B	Renewal Price for Year 2 Fire Alarm Fee (November 1, 2016 - October 31, 2017)	1	\$14,053.00
	Renewal Price for Year 2 On Site Maintenance Fee (November 1, 2016 - October 31, 2017)	1	\$127,680.00
	Total Price:		\$279,636.00
2	Emergency Repair Services		
2A	Labor Rates - Straight Time		
	Year 1 (November 1, 2015 - October 31, 2016)		\$95.00
	Year 2 (November 1, 2016 - October 31, 2017)		\$98.00
2B	Labor Rates - Over Time		
	Year 1 (November 1, 2015 - October 31, 2016)		\$142.50
	Year 2 (November 1, 2016 - October 31, 2017)		\$147.00
	Payment Terms		Net 30