

ORIGINAL

007 - SIGNATURE PAGE

By submitting a bid, whether electronically or by paper, Bidder represents that:

(s)he is authorized to bind Bidder to fully comply with the terms and conditions of City's Invitation for Bid for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Bidder is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your bid by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your bid.

Bidder Information:

Please Print or Type:

Vendor ID No.:	V1026114
Signer's Name:	Patrick LeClaire
Name of Business:	Rush Truck Center
Street Address:	8810 IH - 10 East
City, State, Zip Code:	San Antonio, TX 78219
Email Address:	leclairep@rushenterprises.com
Telephone No.:	210-380-6772
Fax No.:	210-901-7275
City's Solicitation No.	6100006381


Signature of Person Authorized to Sign Bid

009 - ATTACHMENTS

Attachment A
7/22/2015:

PRICE SCHEDULE

Local Preference Program (LPP) Ordinance

The 82nd Texas Legislature adopted a revision to the law that allowed the City of San Antonio (City) to adopt a policy that would grant contracting preferences to local businesses for certain types of contracts. The City adopted such a policy, known as the Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, effective for solicitations issued after May 1, 2013.

This solicitation is subject to the Local Preference Program. For more information on the program, refer to the Local Preference Program Identification Form attached to this solicitation.

In order to receive consideration the Local Bidder must complete and return the attached Local Preference Identification Form.

PRICE SCHEDULE

ITEM	QUANTITY	DESCRIPTION
1	1	22K-28K, 15' Platform Dump Truck

NO BID

PRICE EACH: \$ _____

TOTAL: \$ _____

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

TRANSMISSION OFFERED:

CAB & CHASSIS WARRANTY:

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

YEAR, MAKE & MODEL DUMP BODY OFFERED:

DUMP BODY WARRANTY:

DUMP BODY WARRANTY SERVICE PROVIDER NAME:

DUMP BODY WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN _____ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: _____.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? _____.

ITEM	QUANTITY	DESCRIPTION
2	4	Cab and Chassis, Minimum GVWR 30,000 lbs., Heavy Duty Service Bodies, with 6,000 lb. Crane

PRICE EACH: \$ _____ 113,426.00

TOTAL: \$ _____ 453,704.00

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

2016, Hino 338

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Hino J08E-VB 260 hp

TRANSMISSION OFFERED:

Allison 2500 RDS

CAB & CHASSIS WARRANTY:

5 year or 250k miles (7 year or 150k miles for \$ 295.00)

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

Rush Truck Center

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

8810 IH - 10 East

San Antonio, TX 78219

YEAR, MAKE & MODEL SERVICE BODY OFFERED:

2016 Warner Bodies Warner Select Two Model WS2132-M-DW-HD-48H-22D-6K Crane Body

SERVICE BODY WARRANTY:

5 yr

SERVICE BODY WARRANTY SERVICE PROVIDER NAME:

Cobalt Truck Equipment

SERVICE BODY WARRANTY FACILITY ADDRESS:

11218 IH - 10 East

Converse, TX 78109

DELIVERY WILL BE MADE WITHIN 120 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: N/A

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: N/A.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? N/A.

ITEM	QUANTITY	DESCRIPTION
3	1	60K GVWR 5 th Wheel Tractor

PRICE EACH: \$ NO BID

TOTAL: \$

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

TRANSMISSION OFFERED:

WARRANTY:

WARRANTY SERVICE PROVIDER NAME:

WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN _____ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: _____.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? _____.

ITEM	QUANTITY	DESCRIPTION
4	1	66K GVWR Concrete Truck

PRICE EACH: \$ _____ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

TRANSMISSION OFFERED:

CAB & CHASSIS WARRANTY:

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

YEAR, MAKE & MODEL CONCRETE DRUM MIXER OFFERED:

CONCRETE DRUM MIXER WARRANTY:

CONCRETE DRUM MIXER WARRANTY SERVICE PROVIDER NAME:

CONCRETE DRUM MIXER WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN _____ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: _____

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? _____

ITEM	QUANTITY	DESCRIPTION
5	3	35K GVWR Water Distribution Trucks
PRICE EACH: \$		119,228.00
TOTAL: \$		357,684.00

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

2016 Hino 338

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Hino J08E-VB 260 hp

TRANSMISSION OFFERED:

Allison 2500 RDS w/Syn Fluids

CAB & CHASSIS WARRANTY:

5 year or 250k miles (7 year or 150k miles for \$295.00)

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

Rush Truck Center

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

8810 IH - 10 East

San Antonio, TX 78219

YEAR, MAKE & MODEL WATER DISTRIBUTOR BODY OFFERED:

2016 Niece WT 2000

WATER DISTRIBUTOR BODY WARRANTY:

1 year

WATER DISTRIBUTOR BODY WARRANTY SERVICE PROVIDER NAME:

Niece

WATER DISTRIBUTOR BODY WARRANTY FACILITY ADDRESS:

3030 Hwy 71 East

Del Valley, TX 78617

DELIVERY WILL BE MADE WITHIN 120 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: N/A

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: N/A

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? N/A

ITEM	QUANTITY	DESCRIPTION
6	5	35K GVWR 7 Cubic Yard Hydraulic Dump Trucks

PRICE EACH: \$ 75,145.00

TOTAL: \$ 375,725.00

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

2016 Hino 338

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Hino J08E-VB 260hp

TRANSMISSION OFFERED:

Allison 2500 RDS w/Syn Fluids (PTO)

CAB & CHASSIS WARRANTY:

5 year or 250k miles (7year or 150k miles for \$295.00)

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

Rush Truck Center

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

8810 IH-10 East

San Antonio, TX 78219

YEAR, MAKE & MODEL DUMP BODY OFFERED:

2016 Herrera Fabricating Inc.

DUMP BODY WARRANTY:

DUMP BODY WARRANTY SERVICE PROVIDER NAME:

DUMP BODY WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN 120 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: N/A

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: N/A

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ITEM	QUANTITY	DESCRIPTION
7	7	50K GVWR Minimum 10 Cu Yard Hi-Rise Dump Trucks

PRICE EACH: \$ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

TRANSMISSION OFFERED:

CAB & CHASSIS WARRANTY:

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

YEAR, MAKE & MODEL DUMP BODY OFFERED:

DUMP BODY WARRANTY:

DUMP BODY WARRANTY SERVICE PROVIDER NAME:

DUMP BODY WARRANTY FACILITY ADDRESS:

DUMP BODY WARRANTY FACILITY ADDRESS:

DUMP BODY WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN _____ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

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ITEM	QUANTITY	DESCRIPTION
8	3	9 cubic yard Sanitation Truck

PRICE EACH: \$ 115,942.00

TOTAL: \$ 347,826.00

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

2016 Hino 195

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Hino J05E-TP 210hp

TRANSMISSION OFFERED:

Aisin A465 - 6 speed automatic

CAB & CHASSIS WARRANTY:

5 year or 175k miles and 2 year or 60k miles Maintenance

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

Rush Truck Center

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

8810 IH - 10 East

San Antonio, TX 78219

YEAR, MAKE & MODEL 9 CU YD DUMP BODY OFFERED:

2016 Heil, 9 Yard Heil Mini Rear Loader PT Class

9 CU YD DUMP BODY WARRANTY:

1 Year

9 CU YD DUMP BODY SERVICE PROVIDER NAME:

Heil of Texas

9 CU YD DUMP BODY FACILITY ADDRESS:

503 Pop Gunn

San Antonio, TX 78219

DELIVERY WILL BE MADE WITHIN 120 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: N/A

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: N/A.

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ITEM	QUANTITY	DESCRIPTION
9	11 Each	End Dump 15K Trailer

PRICE EACH: \$ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL OF TRAILER OFFERED:

TRAILER WARRANTY SERVICE PROVIDER NAME:

TRAILER WARRANTY FACILITY ADDRESS:

DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

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DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
10	6	Semi-Trailer, Pusher Rear Ejection, Brush Trailer
PRICE EACH: \$		NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL OF TRAILER OFFERED:

TRAILER WARRANTY SERVICE PROVIDER NAME:

TRAILER WARRANTY FACILITY ADDRESS:

DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

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DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
11	1 Each	Tri Axle Low Boy Trailer

PRICE EACH: \$ _____ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL OF TRAILER OFFERED:

TRAILER WARRANTY SERVICE PROVIDER NAME:

TRAILER WARRANTY FACILITY ADDRESS:

DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

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DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
12	1 Each	15 Ton Trailer

PRICE EACH: \$ _____ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL OF TRAILER OFFERED:

TRAILER WARRANTY SERVICE PROVIDER NAME:

TRAILER WARRANTY FACILITY ADDRESS:

DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

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DELIVERY: DELIVERY WILL BE MADE WITHIN _____ CALENDAR DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
13	1 Each	Cab and Chassis, Minimum GVWR 26,000 lbs. with 84" useable cab to axle, 35' Hi-Ranger Aerial Lift & Service Body

PRICE EACH: \$ _____ NO BID

TOTAL: \$ _____

YEAR, MAKE & MODEL CAB & CHASSIS OFFERED:

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

TRANSMISSION OFFERED:

CAB & CHASSIS WARRANTY:

CAB & CHASSIS WARRANTY SERVICE PROVIDER NAME:

CAB & CHASSIS WARRANTY FACILITY ADDRESS:

YEAR, MAKE & MODEL AERIAL LIFT OFFERED:

YEAR, MAKE & MODEL SERVICE BODY OFFERED:

AERIAL LIFT & SERVICE BODY WARRANTY:

AERIAL LIFT & SERVICE BODY WARRANTY SERVICE PROVIDER NAME:

AERIAL LIFT & SERVICE BODY WARRANTY FACILITY ADDRESS:

DELIVERY WILL BE MADE WITHIN _____ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

PRODUCTION CUT-OFF DATE: _____

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: _____.

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Prompt Payment Discount: _____% _____days. (If no discount is offered, Net 30 will apply.)



Rush Truck Center, San Antonio
8810 IH-10 East
San Antonio, TX 78219
210-661-4511

Customer Proposal Letter

City of San Antonio
100 Military Plaza, 2nd Floor, City Hall
San Antonio, TX 78205
(210) 207-2078
ld.mcgarity@sanantonio.gov
LD Mcgarity

Item # 2

LD Mcgarity, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Hino Model 338 Year 2016 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about 9/30/2015

Quantity	<u>4</u>	Total
Truck Price per Unit	<u>\$113,031.00</u>	<u>\$452,124.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$113,031.00</u>	<u>\$452,124.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$395.00</u>	<u>\$1,580.00</u>
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	<u>\$113,426.00</u>	<u>\$453,704.00</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative

signature

Patrick LeClaire

printed name

Purchaser

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 9/4/2015

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 2 of 2015 Bid Prop
 Quote ID: 55513



Prepared By: Patrick LeClaire

Quotation Details

Quote Information

Quote Name

Item # 2 of 2015 Bid Proposal

Expiration Date

08/29/2015

Model

2016 Hino 338

Transmission

Auto - Allison 2500RDS w/Syn Fluids (PTO)

Wheelbase

152.0

Standard Options			
Qty	Order Code	Description	Price
1	ENGINE	Engine - HINO J08E-VB Turbo charged and intercooled with glow plugs, 6 cylinder, In-line water-cooled; Max Output 260hp @2500rpm; Max Torque 660lb.ft. @ 1500rpm; 7.68L displacement, EPA10 Emissions Certified.	\$0.00
1	OIL	Oil Capacity - 16.15 quarts.	\$0.00
1	EXHBRAKE	Exhaust Brake - Driver controlled w/steering column Stalk Switch	\$0.00
1	FUELFILT	Fuel Filter - Davco 243 Diesel Pro Heated fuel/water separator. (Diesel Pro 243)	\$0.00
1	ALT	Alternator - Delco 12 volt 130 amp Brush Type	\$0.00
1	BATTERY	Battery - Two 12 volt parallel connection, 600 CCA x 2	\$0.00
1	STARTER	Starter - Denso 12 volt 4.8 kW / 6.4 HP rating	\$0.00
1	RADIO	Radio - AM/FM with single CD, two speakers.	\$0.00
1	AIRCOND	Air Conditioning - Denso Cab AC System designed specifically for Hino - Refrigerant 134A	\$0.00
1	DISPLAY	Meter Cluster - Information display: Instant and trip fuel consumption, Diesel Particulate Reduction System performance/status, maintenance intervals, engine and vehicle diagnostics.	\$0.00
1	GAUGES	Gauges - Speedometer mph (km/h), odometer, fuel/DEF gauges, coolant temp gauge, engine tachometer, air pressure gauge.	\$0.00
1	FTGRILL	Grille - Chrome plated	\$0.00
1	HEAT/DEF	Heater/Defroster - 18,357 BTU/h	\$0.00
1	LAMPS	Lighting - Marker lamps, stop/tail lights, back-up lights, side-flasher lights.	\$0.00
1	MISC	Cab Features - Standard: Cruise control, power steering with tilt and telescopic steering column, cup holders, cigarette lighter, coat hook, bag hook, two overhead compartments, two door pockets, sun visors, side mirrors (1 flat, 1 convex) each side.	\$0.00
1	SEATS	Seats - Vinyl driver seat adjustable reclining, with AIR suspension and two person passenger bench seat. Three point seatbelt for driver and outer passenger, two point seatbelt for center position.	\$0.00

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 2 of 2015 Bid Prop
 Quote Id: 55513



Prepared By: Patrick LeClaire

Standard Options			
Qty	Order Code	Description	Price
1	INDICATORS	Warning Indicators - Oil pressure, brake pressure, coolant level, battery charge, high beam, turn signal, parking brake, engine control system and ABS.	\$0.00
1	EMISS10	Surcharge - EPA10 Emissions.	\$6,700.00
1	FREIGHT	Equalized Freight Charge	\$1,775.00
1	COOLSYS	Cooling Capacity - 6.08 gallon cooling system capacity	\$0.00
1	WARRANTY_05	Warranty - Basic Vehicle-24 months unlimited mileage; Engine-36 months unlimited mileage; Engine-60 month Extended Coverage, 250,000 miles (includes injectors, fuel supply pump and turbo); Emission-60 months 100,000 miles; Frame Rails & Cross Members-48 months unlimited mileage; Cab-48 months unlimited mileage; ABS-24-36 months 300,000 miles.	\$0.00
1	HWATCH_05	Hino Watch Roadside Assistance - 3-year unlimited roadside assistance including lockout, *out of fuel/DEF, battery jumpstart, information, and warranty towing (2 year coverage). *Fluids are customer pay responsibility. Tire Service - assist customer in arranging for roadside tire service if requested	\$0.00
1	FUELTK	Fuel Tank - Aluminum 50 gallon capacity. Clean CA position. (drivers side mounted)	\$0.00
1	GVWR	GVWR - Gross Vehicle Weight Rating - 33,000 lbs.	\$0.00
1	AIRTANK	Air Tank - Two 34 liter tanks (68L total), (15cfm@1250rpm)	\$0.00
1	BRAKES	Brakes - Full air dual circuit "S" cam type, leading and trailing shoes with automatic adjustment and Antilock Brake System (ABS). Front Brakes: 15.0" diameter x 4.0" x 0.73" thickness: Rear Brakes: 16.5" x 7.0" x 0.85".	\$0.00
1	AIRDRYER	Air Dryer - Bendix -AD-IS (Air Dryer Integrated Solution) heated air dryer.	\$0.00
1	FRAME	Frame - Straight C Channel frame, ladder type, powder coated, 34" wide, yield strength 80,000 PSI, resistance bending moment (RBM) 1,280,800 in./lbs. (one side no reinforcement).	\$0.00
1	WHEELS	Wheels - Accuride powder coated 22.5" x 8.25" 10-stud disc.	\$0.00
1	TIRES	Front tires - Bridgestone 11R 22.5 R268 Rib pattern; Rear tires - Bridgestone 11R 22.5 M726EL Lug pattern.	\$0.00
1	AXLES	Front Axle - Meritor MFS12, 12,000 lb. capacity, Reverse Elliot "I" beam with oil lubricated hubs. Rear Axle - Meritor RS21-145, 21,000 lb. capacity, full-floating single reduction hypoid gearing.	\$0.00
1	SPRINGS	Front Spring: Tapered leaf springs with shock absorbers, 12,000 lb. rating; Rear Spring: Semi-elliptical main, 21,000 lb. rating.	\$0.00
1	AXLESTD	Rear Axle Ratio - Standard 5.57	\$0.00

Customer: City of San Antonio
Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 2 of 2015 Bid Prop
Quote Id: 55513



Prepared By: Patrick LeClaire

Premium/Upgrade Options			
Qty	Order Code	Description	Price
1	338-16G	152" WB / 84.6" CA	\$0.00
1	HBDRDS25	Auto - Allison 2500RDS w/Syn Fluids (PTO)	\$0.00
1	VPIPE	Vertical Exhaust	\$681.00
1	MXSPD65	Max Speed Setting 65mph	\$0.00
1	HORZA	Air horn.	\$85.00
1	BBUZZ	Backup Alarm.	\$121.00
1	XSWITCH	Additional Dash Switch	\$50.00
1	SAFETY	Fire Extinguisher ABC 2.5MP, Triangle Kit (17 1/4" wide x 16 1/2" high).	\$85.00
1	PDI	PDI at Factory.	\$0.00
1	No_SalesTax	No Sales Tax	\$0.00
Price			\$70,776.00
Sales Tax			
Unit Quantity			4
Total Quoted Price			\$283,104.00

2016 HINO 338

4 x 2 CONVENTIONAL GVW: 33,000 LBS. BBC: 108" ENGINE MODEL: J08E-VB (TURBO INTERCOOLED)



ENGINE		WEIGHT CAPACITIES										FRAME							
Model	Hino J08E-VB	Front axle	lbs.	STD - 12k (10k,13.2k, 14k OPT)								Ladder type		Straight C Channel					
Type	Diesel 4-cycle, 6-cylinder in-line water-cooled, dry cylinder liner.	Rear axle	lbs.	STD - 21,000 - (23,000 OPT)								Width	in.	34					
Fuel System	Common Rail, Direct injection type. (Denso)	Front spring	lbs.	STD - 12,000 - (14,000 OPT)								Yield strength	PSI	STD - 80,000 / OPT - 120,000					
Max. output (SAE Gross)	260hp at 2,500 rpm.	Rear spring	lbs.	STD - 21,000 - (23,000 OPT)								Resisting bending moment (one side, no reinforcement)	in.-lbs.	STD - 1,031,900 OPT - 1,280,800					
Max. torque (SAE Gross)	660 lb.ft. at 1,500 rpm	AXLE / SUSPENSION										WHEELS / TIRES							
Engine displacement	8L	Front axle	MFS-12 series reversed Elliot, "I" beam (oil lubricated)									6 Wheels	22.5 x 8.25 10-stud disc.						
Bore and Stroke	4.41 x 5.12 in.	Front spring	Taper-leaf spring, shock absorbers									Wheel style	Steel, powder coated						
		Rear axle	RS21-145, full-floating, single reduction, single-speed, hypoid gearing.									6 Tires	STD - 11R22.5-14(G) OPT - 295/75R 22.5-14						
		Rear spring	Semi-elliptic main OPT - 4,500 lb. auxiliary rubber rear spring (available on 23K rear axle option)									Tire size (optional)	295/75R22.5-14(G) (available on 21K rear axle only)						
		Hendrickson	Air ride suspension dump valve - (electric)									Tire pattern	Fr - Rib Rr - All Season						
BRAKES		CHASSIS EQUIPMENT										ELECTRICAL EQUIPMENT							
Service brake	Full air, dual circuit, "S" cam type, leading & trailing shoes with automatic adjustment	Fuel Tank	STD - 50gal.														Clean CA	STD - 50 gal fuel tank mounted under cab (driver side)	
Exhaust brake	Electric-pneumatic with valve in exhaust pipe		OPT - Dual 50gal. / Single 90gal.														ELECTRICAL EQUIPMENT		
Parking Brake	Spring brake chamber (rear axle) with SR-7 emergency brake system.	DEF Tank	4.7gal.														Batteries	STD - two 12V parallel circuit, 1200 CCA, 12V (GR 27 type)	
POWERTRAIN AND PERFORMANCE			OPT - 2 or 3 parallel circuit (GR 31 type) OPT - 2 parallel circuit AGM (925 CCA)														Alternator	STD - 12 V, 130 A, Delco (brush type)	
GVW	33,000 lbs.																OPT - 12V, 135 A, 180 A, 200, Delco (brushless)		
GCWR*	33,000 lbs.				48,000 lbs.				48,000 lbs.							Starter	Denso - 12 V, 6.4 hp		
Powertrain	STD	OPT		OPT				OPT							Cab audio	AM / FM / CD Player / USB / AUX. input			
Max. speed mph** (programmable)	75	75	75	74	70	75	75	75	71	68	75	75	75	71	68	POPULAR OPTIONAL EQUIPMENT (partial list)			
Startability (% of grade)	17.0	14.8	16.1	17.9	18.8	16.9	14.6	16.0	17.8	18.7	22.5	19.6	21.3	23.8	24.9	Bluetooth Radio			
Rear Axle Gear Ratios	21K Axle	5.57	4.88	5.29	5.86	6.14	5.57	4.88	5.29	5.86	6.14	5.57	4.88	5.29	5.86	6.14	Cab paint, exterior - Black or red (factory)		
	23K Axle			5.29	5.53	6.14			5.29	5.63	6.14			5.50	5.63	6.14	Differential lock with controls		
Transmission	Model	Allison 2500RDS with Shift Energy Management				Allison 3000 RDS				Allison 3500 RDS							Engine idle shutdown		
Fluids		Synthetic														Front frame extension and stationary grille			
	Type	Six-speed automatic				Six-speed automatic				Six-speed automatic							GVW Derate 25,950		
Ratios	1st	3.512				3.487				4.593							Hino INSIGHT 2.0 Telematics System		
	2nd	1.896				1.864				2.257							Mirrors, fender mounted - Chrome (both sides or passenger only)		
	3rd	1.439				1.409				1.535							Mirrors, outside rearview - Chrome		
	4th	1.000				1.000				1.000							Mirrors, power heated (available in Chrome)		
	5th	0.737				0.750				0.749							Power windows and power door locks (available with keyless entry)		
	6th	0.640				0.650				0.651							Programmable speed limit 65, 70 mph		
	Rev	5.086				5.027				4.999							Rear helper spring - Sub leaf type		
Tires (standard)	11R22.5-14															Stabilizer bar, rear (leaf suspension only)			
*Condition is City delivery and 8% Max Grades		** Max speed is limited by speed limiter														Wheels - Polished aluminum			
DIMENSIONS		POPULAR OPTIONAL EQUIPMENT (partial list)														Wheels - Powder coated gray			
Wheelbase	in.	152/G	175/J	187/L	205/M	217/P	235/R	253/T	271/V							NOTES			
Cab to Axle	in.	84.6	107.6	119.6	137.6	149.6	167.6	185.6	203.6							All specifications of the products are with normal manufacturing allowances and tolerances. Hino Motors Sales U.S.A., Inc. reserves the right to alter specifications at any time without previous notice.			
Frame height at Front axle	in.	37.0	37.0	37.0	37.0	37.0	37.0	37.0	37.0	37.0									
Frame height at Rear axle	in.	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0									
Rear overhang	in.	50.0	63.0	75.0	75.0	97.0	97.0	97.0	97.0	79.0									

www.cobalttruck.com



QUOTATION

Quote Number: # 27242-R
Page 1 of 6

CUSTOMER: Rush Truck Center / City of SA, Item # 2
CONTACT: Par LeClaire
ADDRESS: 8810 IH-10 East
San Antonio, Texas 78219

Quote Number: 27242-R
Quote Date: 8/3/2015

Quote valid until: 9/2/2015

PHONE: 210-901-7100
City of San Antonio, Bid item # 2
IFB # 6100006381

Salesperson: Andre Hollins
Quote Prepared By: J. Sassman

Make: Hino	Model: 338	Year: 2016	GVWR: 30000	Single/Dual: Dual
Cab to Axle: 84"			Trans: Automatic	

QUANTITY	DESCRIPTION		AMOUNT
1	Warner Bodies Warner Select Two Model WS2132-M-DW-HD-48H-22D-6K crane body, installed complete as per the following: Construction: <ul style="list-style-type: none">- Steel A60 Galvanneal steel construction, (50% more rust resistant than competitors using A40 galvanneal).- Body shell constructed of 14-gauge A60 galvanneal.- Doors constructed of 14 & 16-gauge A 60 galvanneal. 14-gauge outer panel. 16-gauge inner panel.- Stamped wheel panels.- Adjustable shelving constructed of 18-gauge G90-min spangle galvanized material 250lb capacity.- Structural tubing and channel torque floor design for up to 6,000lb capacity corner mount crane.- 3/16" Tread plate cargo floor. Doors: <ul style="list-style-type: none">- Recessed Flush mount doors.- Heavy duty flush mounted doors, 14-gauge galvanneal outer panel with double return edge flanges. 1 1/2" thick 16-gauge galvanneal inner panel.- Stainless steel piano hinges. Bolted to body and bolted to doors.- Gas shock door holders on vertical doors.- Coated air craft cable horizontal door supports.- Automotive door seal is factory installed.- All latches are keyed alike. Latches: Stainless steel 3-point T-handle latches. All keyed alike. Tail gate: <ul style="list-style-type: none">- 12" High slam type tailgate with part # 31294 stainless steel blind mount 2-point paddle latch and reinforcing tread plate overlay on cargo side and reinforced hinge design with 1/2" stainless steel hinge pin.		

345 W. Karcher Road
Nampa, ID 83687
Phone: 800-733-0342
Fax: 208-837-7794

1607 Industrial Road
Las Vegas, NV 89102
Phone: 888-258-9812
Fax: 702-385-9936

11218 IH-10 East
Converse, TX 78109
Phone: 855-587-7788
Fax: 210-301-2037

4620 E. Trent Avenue
Spokane, WA 99212
Phone: 800-572-4369
Fax: 509-535-4294



QUANTITY	DESCRIPTION		AMOUNT
	<p>Master locks:</p> <ul style="list-style-type: none"> - Spring action master locking side compartment doors with pad lockable handle each side at the rear of the body. Includes raised Oxy/Act compartment. <p>Overlay:</p> <ul style="list-style-type: none"> - 3/16" Tread plate overlay installed on cargo walls and inside of bulkhead. - 12-Gauge tread plate overlay installed on compartment tops and inside of tailgate. <p>Cab guard:</p> <ul style="list-style-type: none"> - 2"x2"x.120" wall tubing bulkhead with <i>punched metal screen</i> (ILO expanded metal) to protect rear of chassis cab. - Punched 12-gauge cab protector. Welded to front of body. - Beacon pedestal in front of body bed. Pedestal to be made from a minimum of 1" angle iron and 3/16" steel base plate. Base of light must be flush with top of cab. <p>Basic Body Configuration:</p> <ul style="list-style-type: none"> - Compartment depth to be 22". No offsets. - Compartment height to be 48". - Floor width is 52" (No wheel boxes) - Structural tubing and channel torque floor design for up to 6,000lb capacity corner mount crane. <p>Passenger side:</p> <p>1st Vertical is 33.5" wide x 22" deep x 45" high.</p> <ul style="list-style-type: none"> - (1) Pull out tool box tray installed on 300lb roller bearing slides that lock in the open and closed position. <p>2nd Vertical is 24" wide x 22" deep x 48" high.</p> <ul style="list-style-type: none"> - (2) Adjustable flat shelves w/5 dividers each. <p>Horizontal is 49" wide x 22" deep x 24" high.</p> <ul style="list-style-type: none"> - Lapping doors. - (1) Pull out divider shelf w/5 dividers. Installed on 300lb capacity roller bearing slides that lock in the open and closed position. Installed on channel style rails for adjustability. - (1) Removable divider shelf on compartment floor w/5 dividers. <p>Rear vertical is 25.5" wide x 22" deep x 48" high.</p> <ul style="list-style-type: none"> - Reinforcement for up to an 8,000lb capacity corner mount crane. - Mounting holes are provided. - (2) Fixed flat shelves w/no dividers. Evenly spaced in vertical height. <p>Driver side:</p> <p>1st Vertical is 33.5" wide x 22" deep x 60" high.</p> <ul style="list-style-type: none"> - Lapping doors with stainless steel 3-point T-handle latch. - Oxy/act bottle storage brackets on cargo side wall. 9.5" dia. x 43"H" act. Bottle and 12" dia. X 56" H bottles. Screw in bottle retaining clamp. - Reinforced floor. 		



QUANTITY	DESCRIPTION		AMOUNT
	<ul style="list-style-type: none"> - Hose wrap with 4" deep throat upper and lower hook points with 4" high retaining lip. - (1) Welding rod storage bin. - Vented. 2nd Vertical is 24" wide x 22" deep x 48" high. - (2) Adjustable flat shelves w/5 dividers each. Horizontal is 49" wide x 22" deep x 24" high. - Lapping doors. - (1) Pull out divider shelf w/5 dividers. Installed on 300lb capacity roller bearing slides that lock in the open and closed position. Installed on channel style rails for adjustability. - (1) Removable divider shelf on compartment floor w/5 dividers. Rear vertical is 25.5" wide x 22" deep x 48" high. - (2) Adjustable flat shelves w/5 dividers each. Evenly spaced in vertical height. <p>Cable step:</p> <ul style="list-style-type: none"> - One (1) Cable step. 12" wide x 12" high, for bolt to bumper application. 		
	<p>Grab handles:</p> <ul style="list-style-type: none"> - Two (2) chrome 12" grab handles. (1) Installed each side of body near cargo area. <p>Fire Ext. Bracket:</p> <ul style="list-style-type: none"> - (1) fire extinguisher bracket. L-style with retaining pan and rigid retaining strap, bolt in. <p>Battery Box:</p> <ul style="list-style-type: none"> - (1) Bolt in battery box. 12-Gauge construction. Size to house (2) GP-27 batteries. - Minimum size is 18" long x 16" wide x 11" high. Includes hood latches to hold lid in place. - (2) Polypropylene battery boxes that are to house batteries within steel battery box. 		
	<p>Bumper:</p> <ul style="list-style-type: none"> - 12-Gauge treadplate 12" deep step non-lighted rear step bumper with a center recess. - Bumper is designed to work with the customer supplied and installed out and down outriggers (outriggers must be tied into the chassis frame during installation). - (1) Class V 2" receiver hitch. - Bumper has (2) safety chain D-rings installed (1) each side of recess appropriately for use with safety chains. - Body must weld hitch into bumper brackets during installation. <p>Vise mount:</p> <ul style="list-style-type: none"> - One (1) vise mounting plate welded to passenger side of bumper 12" x 12" x .25". (No Vise included in pricing) 		

QUANTITY	DESCRIPTION	AMOUNT
	Lighting: - 3-Light hole light boxes on rear body panels. (1) Each side. - One of the holes is for customer supplied and installed 4" round strobe light - (1) LED body light kit, (incandescent back-up lights). - (1) LED over 80" wide body marker light kit. - Current production chassis harness adapter. Mounting: 6-Point mounting (Shear plate mounting) & Bumper mounting brackets. Powder coat: - Powder coated fleet white inside and outside. No chassis color match available. Zolatone: Compartment interiors are painted with Zolatone 20-series Color is light gray (Marble Stone # 20-63). Durabull: - Durabull coating applied to cargo area floor, walls, inside of bulkhead, inside/top of tailgate.	
	General: - Entire underside of body undercoated with asphalt based undercoating. - (1) Instruction manual with CD furnished per load. - 5 year warranty	
1	Install Warner DRW service body as follows: - LED lights, Mud flaps, (1) fuel spout, Install bumper	
1	Diesel exhaust extension to bring exhaust out beyond the body	
1	Liftmoore model 6036DX-22, DC Powered Crane, installed complete as per the following; 36,000 FT.-LB. Moment Rating and 6,000 Lb. Max Capacity. - Full power extension from 11ft to 22ft. - Unlimited power rotation. - Rotates on Gear Bearing slewing ring. - Power elevation from -5 degrees to + 75 degrees. - Anti two-block and pressure switch are standard. - Planetary gear driven winch with 2.5 Hp series wound motor - On / Off 12 Volt Electric - Remote Pendant Control 25 Ft. with E-Stop & audible signal function - 90ft of 5/16" 6X36 wire rope with 10,540 lbs breaking strength - Traveling Block with Roller Bearing Swivel Safety Hook - All cylinders incorporate an integrally mounted counterbalance valve for safety. - Overload Protection System - Meets requirements of 29 CFR 1910.180, ANSI B30.5, SAE J1063	



QUANTITY	DESCRIPTION	AMOUNT
1	Manual outriggers include a crank down jack w/detents at both the extended & retracted positions. Model # 38038 Outriggers, 40K 36CMOCD-12SMOCD	
1	Boom Rest assembly mounted on curbside compartment top.	
1	Heavy duty rear spring work as follows: - Chassis to be leveled after the installation of the crane, body & accessories	
1	Vanair Pro 35 Honda gas engine air compressor installed as follows: - 35 cfm @ 100 psi - Honda 11 hp gas engine with electric start - 30 gallon horizontal air receiver	
1	Remote mount ignition and choke on IR 2475F13GH gas engine compressor. - Ignition switch to be relocated from the side of the engine to LV1 compartment - Choke cable control to be mounted on ignition mounting bracket	
1	Miller Bobcat 250 welder installed as follows: - 250 amp welder - 11,000 watts peak auxiliary power output, 9,500 watts continuous - Kohler 23 hp twin cylinder 4-cycle OHV gas engine, 3-year warranty - 12 gallon fuel tank - 45-1/2" long x 20" wide x 33" high, 560 lbs. - Mounted on street side compartment top	
1	50' 1/0 welder leads with ground clamp and electrode holder 250 AMP max capacity	
1	20 lb. A-B-C fire extinguisher with bracket mounted in LH rear compartment.	
1	Ecco 5813A 6" strobe light installed as follows: - Weld mounting plate to cabguard - Wire to existing upfitter switch in cab	
1	Multi-strobe system installed: (4) Ecco 3811A strobe lights installed - (2) installed in the front and rear	
1	Auxiliary Batteries (2) mounted in RH front side of bed, in protected box.	
1	Spring Loaded Hose Reel 3/8" x 50' air hose reel installed as follows: - Mounted in right rear compartment with rear external access	
Equipment Total:		Each \$51,100.00

**Rush Truck Center, San Antonio**

8810 IH-10 East
San Antonio, TX 78219
210-661-4511

Customer Proposal Letter

City of San Antonio
100 Military Plaza, 2nd Floor, City Hall
San Antonio, TX 78205
(210) 207-2078
ld.mcgarity@sanantonio.gov
LD Mcgarity

Item # 5

LD Mcgarity, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Hino Model 338 Year 2016 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about 9/30/2015

Quantity	<u>3</u>	Total
Truck Price per Unit	<u>\$118,833.00</u>	<u>\$356,499.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$118,833.00</u>	<u>\$356,499.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$395.00</u>	<u>\$1,185.00</u>
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	<u>\$119,228.00</u>	<u>\$357,684.00</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative

signature

Patrick LeClaire

printed name

Purchaser

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until **9/4/2015**

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221
 Prepared By: Patrick LeClaire

Quote Name: Item # 5 of 2015 Bid Prop
 Quote Id: 55507



Quotation Details

Quote Information

Quote Name	Item # 5 of 2015 Bid Proposal
Expiration Date	08/29/2015
Model	2016 Hino 338
Transmission	Auto - Allison 2500RDS w/Syn Fluids (PTO)
Wheelbase	152.0

Standard Options			
Qty	Order Code	Description	MSRP
1	ENGINE	Engine - HINO J08E-VB Turbo charged and intercooled with glow plugs, 6 cylinder, In-line water-cooled; Max Output 260hp @2500rpm; Max Torque 660lb.ft. @ 1500rpm; 7.68L displacement, EPA10 Emissions Certified.	\$0.00
1	OIL	Oil Capacity - 16.15 quarts	\$0.00
1	EXHBRAKE	Exhaust Brake - Driver controlled w/steering column Stalk Switch	\$0.00
1	FUELFILT	Fuel Filter - Dayco 243 Diesel Pro Heated fuel/water separator. (Diesel Pro 243)	\$0.00
1	ALT	Alternator - Delco 12 volt 130 amp Brush Type	\$0.00
1	STARTER	Starter - Denso 12 volt 4.8 kW / 6.4 HP rating	\$0.00
1	RADIO	Radio - AM/FM with single CD, two speakers.	\$0.00
1	AIRCOND	Air Conditioning - Denso Cab AC System designed specifically for Hino - Refrigerant 134A	\$0.00
1	DISPLAY	Meter Cluster - Information display: Instant and trip fuel consumption, Diesel Particulate Reduction System performance/status, maintenance intervals, engine and vehicle diagnostics.	\$0.00
1	GAUGES	Gauges - Speedometer mph (km/h), odometer, fuel/DEF gauges, coolant temp gauge, engine tachometer, air pressure gauge.	\$0.00
1	FTGRILL	Grille - Chrome plated	\$0.00
1	HEAT/DEF	Heater/Defroster - 18,357 BTU/h	\$0.00
1	LAMPS	Lighting - Marker lamps, stop/tail lights, back-up lights, side-flasher lights.	\$0.00
1	MISC	Cab Features - Standard: Cruise control, power steering with tilt and telescopic steering column, cup holders, cigarette lighter, coat hook, bag hook, two overhead compartments, two door pockets, sun visors, side mirrors (1 flat, 1 convex) each side.	\$0.00
1	SEATS	Seats - Vinyl driver seat adjustable reclining, with AIR suspension and two person passenger bench seat. Three point seatbelt for driver and outer passenger, two point seatbelt for center position.	\$0.00

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 5 of 2015 Bid Prop
 Quote Id: 55507



Prepared By: Patrick LeClaire

Standard Options

Qty	Order Code	Description	MSRP
1	INDICATORS	Warning Indicators - Oil pressure, brake pressure, coolant level, battery charge, high beam, turn signal, parking brake, engine control system and ABS.	\$0.00
1	EMISS10	Surcharge - EPA10 Emissions.	\$6,700.00
1	FREIGHT	Equalized Freight Charge	\$1,775.00
1	COOLSYS	Cooling Capacity - 6.08 gallon cooling system capacity	\$0.00
1	WARRANTY_05	Warranty - Basic Vehicle-24 months unlimited mileage; Engine-36 months unlimited mileage; Engine-60 month Extended Coverage, 250,000 miles (includes injectors, fuel supply pump and turbo); Emission-60 months 100,000 miles; Frame Rails & Cross Members-48 months unlimited mileage; Cab-48 months unlimited mileage; ABS-24-36 months 300,000 miles.	\$0.00
1	HWATCH_05	Hino Watch Roadside Assistance - 3-year unlimited roadside assistance including lockout, *out of fuel/DEF, battery jumpstart, information, and warranty towing (2 year coverage). *Fluids are customer pay responsibility. Tire Service - assist customer in arranging for roadside tire service if requested.	\$0.00
1	FUELTKN	Fuel Tank - Aluminum 50 gallon capacity. Clean CA position. (drivers side mounted)	\$0.00
1	GVWR	GVWR - Gross Vehicle Weight Rating - 33,000 lbs.	\$0.00
1	AIRTANK	Air Tank - Two 34 liter tanks (68L total), (15cfm@1250rpm)	\$0.00
1	BRAKES	Brakes - Full air dual circuit "S" cam type, leading and trailing shoes with automatic adjustment and Antilock Brake System (ABS). Front Brakes: 15.0" diameter x 4.0" x 0.73" thickness: Rear Brakes: 16.5" x 7.0" x 0.85".	\$0.00
1	AIRDRYER	Air Dryer - Bendix -AD-IS (Air Dryer Integrated Solution) heated air dryer.	\$0.00
1	FRAME	Frame - Straight C Channel frame, ladder type, powder coated, 34" wide, yield strength 80,000 PSI, resistance bending moment (RBM) 1,280,800 in./lbs. (one side no reinforcement).	\$0.00
1	WHEELS	Wheels - Accuride powder coated 22.5" x 8.25" 10-stud disc.	\$0.00
1	TIRES	Front tires - Bridgestone 11R 22.5 R268 Rib pattern; Rear tires - Bridgestone 11R 22.5 M726EL Lug pattern.	\$0.00

Premium/Upgrade Options

Qty	Order Code	Description	MSRP
1	338-16G	152" WB / 84.6" CA	\$0.00
1	HBD RDS25	Auto - Allison 2500RDS w/Syn Fluids (PTO)	\$0.00
1	BATZA	Battery - GR27x3 (600 CCA x 3).	\$81.00
1	ENGSHUT	Engine Shutdown Protection	\$28.00
1	MXSPD65	Max Speed Setting 65mph	\$0.00

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 5 of 2015 Bid Prop
 Quote Id: 55507



Prepared By: Patrick LeClaire

Premium/Upgrade Options

Qty	Order Code	Description	MSRP
1	MRRH	Side mirrors - power heated mirrors.	\$380.00
1	HORZA	Air horn.	\$111.00
1	BBUZZ	Backup Alarm.	\$159.00
1	XSWITCH	Additional Dash Switch	\$66.00
1	SAFETY	Fire Extinguisher ABC 2.5MP, Triangle Kit (17 1/4" wide x 16 1/2" high).	\$112.00
1	PDI	PDI at Factory.	\$0.00
1	RSUS23K02	4500 lbs. auxillary rubber springs (only available with 23K rear axle option)	\$173.00
1	R23-614AT	Rear Axle Ratio 6.14AT 23K axle/springs.	\$880.00
1	FAG12K	12K lbs front axle with 23K lbs rear axle option	\$0.00
1	No_SalesTax	No Sales Tax	\$0.00
MSRP			\$91,095.00
Sales Tax			
Unit Quantity			3
Total Quoted MSRP			\$273,285.00

2016 HINO 338

4 x 2 CONVENTIONAL GVW: 33,000 LBS. BBC: 108" ENGINE MODEL: J08E-VB (TURBO INTERCOOLED)



ENGINE		WEIGHT CAPACITIES										FRAME							
Model	Hino J08E-VB	Front axle	lbs.	STD - 12k (10k,13.2k, 14k OPT)								Ladder type		Straight C Channel					
Type	Diesel 4-cycle, 6-cylinder in-line water-cooled, dry cylinder liner.	Rear axle	lbs.	STD - 21,000 - (23,000 OPT)								Width	in.	34					
Fuel System	Common Rail, Direct injection type. (Denso)	Front spring	lbs.	STD - 12,000 - (14,000 OPT)								Yield strength	PSI	STD - 80,000 / OPT - 120,000					
Max. output (SAE Gross)	260hp at 2,500 rpm.	Rear spring	lbs.	STD - 21,000 - (23,000 OPT)								Resisting bending moment (one side, no reinforcement)	in.-lbs.	STD - 1,031,900 OPT - 1,280,800					
Max. torque (SAE Gross)	660 lb.ft. at 1,500 rpm	AXLE / SUSPENSION										WHEELS / TIRES							
Engine displacement	8L	Front axle	MFS-12 series reversed Elliot, "I" beam (oil lubricated)									6 Wheels	22.5 x 8.25 10-stud disc.						
Bore and Stroke	4.41 x 5.12 in.	Front spring	Taper-leaf spring, shock absorbers									Wheel style	Steel, powder coated						
		Rear axle	RS21-145, full-floating, single reduction, single-speed, hypoid gearing.									6 Tires	STD - 11R22.5-14(G) OPT - 295/75R 22.5 -14						
		Rear spring	Semi-elliptic main OPT - 4,500 lb. auxiliary rubber rear spring (available on 23K rear axle option)									Tire size (optional)	295/75R22.5-14(G) (available on 21K rear axle only)						
		Hendrickson	Air ride suspension dump valve - (electric)									Tire pattern	Fr - Rib Rr - All Season						
BRAKES															CHASSIS EQUIPMENT				
Service brake	Full air, dual circuit, "S" cam type, leading & trailing shoes with automatic adjustment														Fuel Tank	STD - 50gal.			
Exhaust brake	Electric-pneumatic with valve in exhaust pipe															OPT - Dual 50gal. / Single 90gal.			
Parking Brake	Spring brake chamber (rear axle) with SR-7 emergency brake system.														DEF Tank	4.7gal.			
POWERTRAIN AND PERFORMANCE															Clean CA	STD - 50 gal fuel tank mounted under cab (driver side)			
GVW	33,000 lbs.														ELECTRICAL EQUIPMENT				
GCWR*	33,000 lbs.				48,000 lbs.				48,000 lbs.						Batteries	STD - two 12V parallel circuit, 1200 CCA, 12V (GR 27 type)			
Powertrain	STD	OPT				OPT				OPT							OPT - 2 or 3 parallel circuit (GR 31 type) OPT - 2 parallel circuit AGM (925 CCA)		
Max. speed mph** (programmable)	75	75	75	74	70	75	75	75	71	68	75	75	75	71	68	Alternator	STD - 12 V, 130 A, Delco (brush type)		
Startability (% of grade)	17.0	14.8	16.1	17.9	18.8	16.9	14.6	16.0	17.8	18.7	22.5	19.6	21.3	23.8	24.9		OPT - 12V, 135 A, 180 A, 200, Delco (brushless.)		
Rear Axle Gear Ratios	21K Axle	5.57	4.88	5.29	5.86	6.14	5.57	4.88	5.29	5.86	6.14	5.57	4.88	5.29	5.86	6.14	Starter	Denso - 12 V, 6.4 hp	
	23K Axle	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	5.30	Cab audio	AM / FM / CD Player / USB / AUX. input	
Transmission	Model	Allison 2500RDS with Shift Energy Management				Allison 3000 RDS				Allison 3500 RDS						POPULAR OPTIONAL EQUIPMENT (partial list)			
Fluids		Synthetic														Bluetooth Radio			
	Type	Six-speed automatic				Six-speed automatic				Six-speed automatic						Cab paint, exterior - Black or red (factory)			
Ratios	1st	3.512				3.487				4.593						Differential lock with controls			
	2nd	1.896				1.864				2.257						Engine idle shutdown			
	3rd	1.439				1.409				1.535						Front frame extension and stationary grille			
	4th	1.000				1.000				1.000						GVW Derate 25,950			
	5th	0.737				0.750				0.749						Hino INSIGHT 2.0 Telematics System			
	6th	0.640				0.650				0.651						Mirrors, fender mounted - Chrome (both sides or passenger only)			
	Rev	5.086				5.027				4.999						Mirrors, outside rearview - Chrome			
Tires (standard)		11R22.5-14														Mirrors, power heated (available in Chrome)			
*Condition is City delivery and 8% Max Grades ** Max speed is limited by speed limiter															Power windows and power door locks (available with keyless entry)				
DIMENSIONS															Programmable speed limit 65, 70 mph				
Wheelbase	in.	152/G	175/J	187/L	205/M	217/P	235/R	253/T	271/V						Rear helper spring - Sub leaf type				
Cab to Axle	in.	84.6	107.6	119.6	137.6	149.6	167.6	185.6	203.6						Stabilizer bar, rear (leaf suspension only)				
Frame height at Front axle	in.	37.0	37.0	37.0	37.0	37.0	37.0	37.0	37.0						Wheels - Polished aluminum				
Frame height at Rear axle	in.	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0						Wheels - Powder coated gray				
Rear overhang	in.	50.0	63.0	75.0	75.0	97.0	97.0	97.0	79.0						NOTES				
															All specifications of the products are with normal manufacturing allowances and tolerances. Hino Motors Sales U.S.A., Inc. reserves the right to alter specifications at any time without previous notice.				
																			

*Condition is City delivery and 8% Max Grades

** Max speed is limited by speed limiter



A Toyota Group Company



3039 HWY 71E, PO Box 128
Del Valle, TX 78617
Phone 512-252-3808 Fax 512-252-7078

SALES ORDER

CREATED BY: RICH ANTOINE
DATE: AUGUST 4, 2015

TO:
Rush Truck Center – San Antonio
Attn: Patrick LeClaire

FOR:
2000 Gallon Water Tank, Installed
City of San Antonio

DESCRIPTION	AMOUNT
Niece WT2000 - 2000 gallon Niece tank with 3/16" A36 carbon steel construction, 1/4" Z-frame, dished and flanged heads, fully welded baffle, 24" manway, rear ladder, 2 1/2" hydrant fill, fenders w/ hose hooks - Tank interior sandblasted and coated w/ epoxy liner - Plumbing – 3" SCH 40 pipe, painted black, manifold mounted on left side, 1 1/2" gate valve and 3/4" hose bib. - DOT lighting - Berkeley B3ZRM 3" x 4" centrifugal pump - Hot shift PTO* and driveline to pump (for automatic transmission) - (2) front, (2) rear, and left side air operated spray heads, independent operation, in-cab controls - 4' rear deck for hose reels - (1) 1.5"x100' 12V Electric Rewind Hose Reel Installed with Fog Nozzle - (2) 3/4"x100' 12V Electric Rewind Hose Reel Installed with Fog Nozzle - Flush mounted rear bumper - (1) 15" LED Amber light bar mounted on front/top of tank - (2) 4"x6" LED work lights mounted on rear of tank (Left and right) - (4) 3 LED Amber mini-strobes (2 mounted in front bumper, 2 mounted in rear bumper) - 1 year warranty on tank construction - Installed on customer's chassis and painted white to match your cab. Chassis Requirements: 96" Cab to axle length Clean "back of cab" on left side Factory installed air compressor. Completed trucks can be taken within 6-8 weeks of order (based on current production schedule). Will require 2 weeks per chassis for plumbing. Quote is valid for 30 days; FOB Austin, TX *Price does not include applicable taxes/fees.	\$36,988.00 -Government discount applied
TOTAL	\$36,988.00

Customer Acceptance Signature _____

Date _____

Niece Signature _____

Date _____

**Rush Truck Center, San Antonio**

8810 IH-10 East
San Antonio, TX 78219
210-661-4511

Truck Sales Worksheet

Date <u>8/5/15</u>	Description <u>2016 Hino 338</u>	Reference Number _____
Customer <u>City of San Antonio</u>	Inventory or Order <u>Order</u>	Approved Discount% <u>0.00%</u>
Quantity <u>3</u>	Stock # _____	List Price \$ <u>91,095.00</u>
Salesperson <u>Patrick LeClaire</u>	Make <u>Hino</u>	List Discount \$ <u>0.00</u>
Title <u>Item # 5 City Bid</u>	Model <u>338</u>	Total List \$ <u>91,095.00</u>

1. Adjusted Dealer Net Price FOB Factory	\$ 91,095.00
2. Pre-paid Freight.....	\$ 0.00
3. Factory-paid F.E.T.	\$ 0.00
4. Factory Tire F.E.T Credit.....	\$ 0.00
5. Total Factory-paid F.E.T.	\$ 0.00
6. Additional Adjustments	\$ 0.00
7. Rush Additional Cost	\$ 0.00
8. Optional Factory Extended Warranty	\$ 0.00
9. Total of Items 1,2,5,6,7 and 8.....	\$ 91,095.00

10. Service Pack	\$ 0.00
11. Per Diem Interest or Stock Truck Pack	\$ 0.00

12. Dealer Adds - F.E.T. APPLICABLE

VENDOR	DESCRIPTION	AMOUNT

Total F.E.T. Adds \$ 0.00

13. Dealer-paid F.E.T.	\$ 0.00
14. Dealer Tire F.E.T. Credit	\$ 0.00
15. Total Dealer-paid F.E.T.	\$ 0.00
16. Customer-paid Dealer F.E.T.	\$ 0.00
17. Adjusted Total Dealer-paid F.E.T.	\$ 0.00

18. Dealer Adds - F.E.T. EXEMPT
(chargeback, delivery expense, jackets, caps, miscellaneous, etc.)

VENDOR	DESCRIPTION	AMOUNT
Rush	Misc.	250.00
Niece	2000 gal. Water Truck	36,988.00

Total Exempt Adds \$ 37,238.00

19. Optional Extended Warranties

VENDOR	DESCRIPTION	AMOUNT

Total Optional Extended Warranties \$ 0.00

20. Credits

VENDOR	DESCRIPTION	AMOUNT
Hino	Additional CPA	(1,000.00)
Hino	Municipal CPA	(10,000.00)

Total Credits \$ (11,000.00)

21. Overallowance (if applicable)

Trade Allowance: \$0.00 (Total Trade Allowance) / 3 (Quantity) \$ 0.00

Actual Appraisal: \$0.00 (Total Actual Appraisal) / 3 (Quantity) \$ 0.00

Overallowance (Trade Allowance - Actual Appraisal) \$ 0.00

22. Cost	\$ 117,333.00
23. Sales Price (Total Sales Price including Dealer-paid F.E.T.: 118,833.00)	\$ 118,833.00
24. Commissionable Gross Profit.....	\$ 1,500.00
25. Profit x Quantity	\$ 4,500.00

Trade Year Make Model Stock #

The Approved Discount % shown may not be the discount provided by the manufacturer of this vehicle. The amount on line 22 may not be the actual cost of this vehicle to

Signed _____ Approved _____



Rush Truck Center, San Antonio
8810 IH-10 East
San Antonio, TX 78219
210-661-4511

Customer Proposal Letter

City of San Antonio
100 Military Plaza, 2nd Floor, City Hall
San Antonio, TX 78205
(210) 207-2078
ld.mcgarity@sanantonio.gov
LD Mcgarity

Item # 6

LD Mcgarity, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Hino Model 338 Year 2016 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about 9/30/2015

Quantity	5	Total
Truck Price per Unit	\$74,750.00	\$373,750.00
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$74,750.00	\$373,750.00
Optional-Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	\$395.00	\$1,975.00
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	\$75,145.00	\$375,725.00
Trade Allowance (see DISCLAIMER Below)		\$0.00

Sales Representative

signature

Patrick LeClaire

printed name

Purchaser

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 9/4/2015

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221
 Prepared By: Patrick LeClaire

Quote Name: Item # 6 of Bid Proposal
 Quote Id: 55516



Quotation Details

Quote Information

Quote Name

Item # 6 of Bid Proposal

Expiration Date

08/29/2015

Model

2016 Hino 338

Transmission

Auto - Allison 2500RDS w/Syn Fluids (PTO)

Wheelbase

175.0

Standard Options			
Qty	Order Code	Description	Price
1	ENGINE	Engine - HINO J08E-VB Turbo charged and intercooled with glow plugs, 6 cylinder, In-line water-cooled; Max Output 260hp @2500rpm; Max Torque 660lb.ft. @ 1500rpm; 7.68L displacement, EPA10 Emissions Certified.	\$0.00
1	OIL	Oil Capacity - 16.15 quarts	\$0.00
1	EXHBRAKE	Exhaust Brake - Driver controlled w/steering column Stalk Switch	\$0.00
1	FUELFILT	Fuel Filter - Davco 243 Diesel Pro Heated fuel/water separator. (Diesel Pro 243)	\$0.00
1	ALT	Alternator - Delco 12 volt 130 amp Brush Type	\$0.00
1	BATTERY	Battery - Two 12 volt parallel connection, 600 CCA x 2	\$0.00
1	STARTER	Starter - Denso 12 volt 4.8 kW / 6.4 HP rating	\$0.00
1	RADIO	Radio - AM/FM with single CD, two speakers.	\$0.00
1	AIRCOND	Air Conditioning - Denso Cab AC System designed specifically for Hino - Refrigerant 134A	\$0.00
1	DISPLAY	Meter Cluster - Information display: Instant and trip fuel consumption, Diesel Particulate Reduction System performance/status, maintenance intervals, engine and vehicle diagnostics.	\$0.00
1	GAUGES	Gauges - Speedometer mph (km/h), odometer, fuel/DEF gauges, coolant temp gauge, engine tachometer, air pressure gauge.	\$0.00
1	FTGRILL	Grille - Chrome plated	\$0.00
1	HEAT/DEF	Heater/Defroster - 18,357 BTU/h	\$0.00
1	LAMPS	Lighting - Marker lamps, stop/tail lights, back-up lights, side-flasher lights.	\$0.00
1	MISC	Cab Features - Standard: Cruise control, power steering with tilt and telescopic steering column, cup holders, cigarette lighter, coat hook, bag hook, two overhead compartments, two door pockets, sun visors, side mirrors (1 flat, 1 convex) each side.	\$0.00
1	SEATS	Seats - Vinyl driver seat adjustable reclining, with AIR suspension and two person passenger bench seat. Three point seatbelt for driver and outer passenger, two point seatbelt for center position.	\$0.00

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 6 of Bid Proposal
 Quote Id: 55516



Prepared By: Patrick LeClaire

Standard Options			
Qty	Order Code	Description	Price
1	INDICATORS	Warning Indicators - Oil pressure, brake pressure, coolant level, battery charge, high beam, turn signal, parking brake, engine control system and ABS.	\$0.00
1	EMISS10	Surcharge - EPA10 Emissions.	\$6,700.00
1	FREIGHT	Equalized Freight Charge	\$1,775.00
1	COOLSYS	Cooling Capacity - 6.08 gallon cooling system capacity	\$0.00
1	WARRANTY_05	Warranty - Basic Vehicle-24 months unlimited mileage; Engine-36 months unlimited mileage; Engine-60 month Extended Coverage, 250,000 miles (includes injectors, fuel supply pump and turbo); Emission-60 months 100,000 miles; Frame Rails & Cross Members-48 months unlimited mileage; Cab-48 months unlimited mileage; ABS-24-36 months 300,000 miles.	\$0.00
1	HWATCH_05	Hino Watch Roadside Assistance - 3-year unlimited roadside assistance including lockout, *out of fuel/DEF, battery jumpstart, information, and warranty towing (2 year coverage). *Fluids are customer pay responsibility. Tire Service - assist customer in arranging for roadside tire service if requested	\$0.00
1	GVWR	GVWR - Gross Vehicle Weight Rating - 33,000 lbs.	\$0.00
1	AIRTANK	Air Tank - Two 34 liter tanks (68L total), (15cfm@1250rpm)	\$0.00
1	BRAKES	Brakes - Full air dual circuit "S" cam type, leading and trailing shoes with automatic adjustment and Antilock Brake System (ABS). Front Brakes: 15.0" diameter x 4.0" x 0.73" thickness: Rear Brakes: 16.5" x 7.0" x 0.85".	\$0.00
1	AIRDRYER	Air Dryer - Bendix -AD-IS (Air Dryer Integrated Solution) heated air dryer.	\$0.00
1	FRAME	Frame - Straight C Channel frame, ladder type, powder coated, 34" wide, yield strength 80,000 PSI, resistance bending moment (RBM) 1,280,800 in./lbs. (one side no reinforcement).	\$0.00
1	WHEELS	Wheels - Accuride powder coated 22.5" x 8.25" 10-stud disc.	\$0.00
1	TIRES	Front tires - Bridgestone 11R 22.5 R268 Rib pattern; Rear tires - Bridgestone 11R 22.5 M726EL Lug pattern.	\$0.00

Premium/Upgrade Options			
Qty	Order Code	Description	Price
1	338-16J	175" WB / 107.6" CA	\$0.00
1	HBDRDS25	Auto - Allison 2500RDS w/Syn Fluids (PTO)	\$0.00
1	VPIPE	Vertical Exhaust	\$681.00
1	ENGSHUT	Engine Shutdown Protection	\$21.00
1	MXSPD65	Max Speed Setting 65mph	\$0.00
1	HORZA	Air horn.	\$85.00

Customer: City of San Antonio
Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 6 of Bid Proposal
Quote Id: 55516



Prepared By: Patrick LeClaire

Premium/Upgrade Options			
Qty	Order Code	Description	Price
1	BBUZZ	Backup Alarm.	\$121.00
1	XSWITCH	Additional Dash Switch	\$50.00
1	SAFETY	Fire Extinguisher ABC 2.5MP, Triangle Kit (17 1/4" wide x 16 1/2" high).	\$85.00
1	STD90X1	Single 90 gallon aluminum fuel tank	\$536.00
1	R23-614AT	Rear Axle Ratio 6.14AT 23K axle/springs.	\$669.00
1	FAG12K	12K lbs front axle with 23K lbs rear axle option	\$0.00
1	No_SalesTax	No Sales Tax	\$0.00
Price			\$72,002.00
Sales Tax			
Unit Quantity			5
Total Quoted Price			\$360,010.00

A white Chevrolet 4x2 conventional chassis truck with a flatbed trailer. The truck is shown from a side profile, facing left. It has a large chrome grille with the Chevrolet bowtie logo, headlights, and a side mirror. The chassis is white, and the flatbed trailer is black. The text "4x2 CON" is visible on the right side of the image.

A white Chevrolet 4x2 conventional chassis truck with a flatbed trailer. The truck is shown from a side profile, facing left. It has a large chrome grille with the Chevrolet bowtie logo, headlights, and a side mirror. The chassis is white, and the flatbed trailer is black. The text "4x2 CON" is visible on the right side of the image.

HSS CON 338 0216

HERRERA FABRICATING INC7118 JOHN RALSTON
HOUSTON TX 77044Phone # 281-454-5166
Fax # 281-416-5677blanca@herrerafabricating.com
www.herrerafabricating.com

Date

Estimate #

8/4/2015

12953

Name / AddressRUSH TRUCK CENTER-SAN ANTONIO
8810 IH-10-E
SAN ANTONIO, TX 78219
210-661-4511

P.O. No.

TRUCK MAKE

Description

Qty

Rate

Rate/Hours

Total

7 CU. YARD BOXBuild and Install a 10 ft x 7 ft x 5 1/2 sides square
dump box made out of 10-gauge walls ASTM A572
WITH A 2" radius and 3/16" floor. Body will have a
2" radius between sides and floor.

1

11,998.00

11,998.00

Rub Rails: sloped dirt-free self cleaning type
Side Boards: min: 2" x 6" x 1/4" structural
rectangular tubing.

Cab Protector: 1/2 size

Tail Gate: double-acting type

Apron:

Tail Gate Spreader chains

Hydraulics: Muncie Power pump

Controls: Air Shift

Hoist: Rugby LR-623 (underbody scissors)

Led lights, reflector, mud flaps, back up alarm.

Tarp Motor: Electric motor mounted in the "down"
position, heavy duty steel arms,

**Price does not include Federal Excise Tax.

Customer would need to provide certificate or pay
additional 12%.**Subtotal**

\$11,998.00

Signature _____

Sales Tax (0.0%)

\$0.00

Total

\$11,998.00

This estimate is good for 15 business day and is eligible to change. By signing you
have agreed to pay in full the total amount or be liable for a 10% interest charge
and or mechanic's fee.

**Rush Truck Center, San Antonio**

8810 IH-10 East
San Antonio, TX 78219
210-661-4511

Customer Proposal Letter

City of San Antonio
100 Military Plaza, 2nd Floor, City Hall
San Antonio, TX 78205
(210) 207-2078
ld.mcgarity@sanantonio.gov
LD Mcgarity

Item # 8

LD Mcgarity, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Hino Model 195 Year 2016 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about 9/30/2015

Quantity	<u>3</u>	Total
Truck Price per Unit	<u>\$115,547.00</u>	<u>\$346,641.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$115,547.00</u>	<u>\$346,641.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$395.00</u>	<u>\$1,185.00</u>
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program		
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	<u>\$115,942.00</u>	<u>\$347,826.00</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative

signature

Patrick LeClaire

printed name

Purchaser

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 9/4/2015**Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 8 of Bid Proposal
 Quote Id: 55520



Prepared By: Patrick LeClaire

Quotation Details

Quote Information

Quote Name

Item # 8 of Bid Proposal

Expiration Date

08/29/2015

Model

2016 Hino 195

Transmission

Aisin A465 - 6 speed automatic transmission

Wheelbase

149.6

Standard Options			
Qty	Order Code	Description	Price
1	ENGINE	Engine - HINO J05E-TP Turbo charged and intercooled, diesel 4 cycle, 4 cylinder, In-line water-cooled; Max Output 210hp @ 2500rpm; Max Torque 440lb.ft. @1500rpm; 5L displacement, EPA10 Emissions Certified.	\$0.00
1	OIL	Oil Capacity - 9.9 quarts	\$0.00
1	EXHBRAKE	Exhaust brake, electric-pneumatic with valve in exhaust pipe.	\$0.00
1	FUELFILTCOE	Fuel Filter - Pre Filter Heated Water Separator	\$0.00
1	ALT	12 volt 130 amp brushless alternator	\$0.00
1	BATTERY	Two 12 volt parallel connection, 1244 CCA.	\$0.00
1	STARTER	12 volt 3.35 kW Denso starter	\$0.00
1	RADIO	Radio - AM/FM with single CD	\$0.00
1	AIRCOND	Air conditioned	\$0.00
1	DISPLAY	Meter Cluster - Information display: Instant and trip fuel consumption, Diesel Particulate Reduction System performance/status, maintenance intervals, engine and vehicle diagnostics.	\$0.00
1	PWDL-COE	Power Windows and Door Locks	\$0.00
1	GAUGES	Gauges - Speedometer mph (km/h), odometer, fuel/DEF gauges, coolant temp gauge, engine tachometer	\$0.00
1	FTGRILLCOE	Grille - Chrome plated	\$0.00
1	HORNCOE	Horn - Electric Horn	\$0.00
1	HEAT/DEF	Heater/Defroster - 18,596 BTU/h	\$0.00
1	LAMPS	Lighting - Stop/tail lights, marker and identification lamps (roof), back-up lamps	\$0.00
1	MISC	Cab Features - Standard: Cruise control, tilt and telescopic steering, Overhead compartments, door pockets, cup holders, side mirrors (1 flat, 1 convex) on each side	\$0.00
1	INDICATORS	Warning Indicators - Oil pressure, brake fluid, battery charge, high beam, turn signal, parking brake, engine control system and ABS.	\$0.00
1	EMISS10	Surcharge - EPA10 Emissions.	\$4,500.00
1	OBD	On-Board Diagnostics	\$600.00
1	FREIGHT	Equalized Freight Charge	\$1,125.00

Customer: City of San Antonio
 Dealership: Rush Truck Center - San Antonio 84221
 Prepared By: Patrick LeClaire

Quote Name: Item # 8 of Bid Proposal
 Quote Id: 55520



Standard Options			
Qty	Order Code	Description	Price
1	COOLSYS	Cooling Capacity - 5.90 gallon cooling system capacity	\$0.00
1	WARRANTY_05	Warranty - Basic Vehicle - 36 months unlimited mileage (exception batteries and expendables), Extended Engine and Vehicle - 60 months or 175,000 miles (includes injectors, fuel supply pump, turbo, transmission, and rear axle); Emissions - 60 months or 100,000 mile warranty;	\$0.00
1	HWATCH_05	Hino Watch Roadside Assistance - 3-year unlimited roadside assistance including lockout, *out of fuel/DEF, battery jumpstart, information, and warranty towing (2 year coverage). *Fluids are customer pay responsibility. Tire Service - assist customer in arranging for roadside tire service if requested	\$0.00
1	FUELTK	Fuel Tank - 30 gallon rear center mount	\$0.00
1	GVWR	GVWR - Gross Vehicle Weight Rating - 19,500 lbs.	\$0.00
1	BMP	Bumper - painted, match to cab	\$0.00
1	BRAKES	Brakes - Hydraulic system with disc brakes, hydraulic assist with dual circuit. Brakes: 13.72" diameter x 4.37" x 0.51" thickness.	\$0.00
1	FRAME	Frame straight section ladder type, 33" width, yield strength 56,900 PSI, resistance bending moment 706,800 in./lbs. (two side no reinforcement).	\$0.00
1	WHEELS	Wheels - Steel painted wheels 19.5X6K-127 6-stud disc.	\$0.00
1	FSTAB-COE	Front Stabilizer Bar	\$0.00
1	BKBZZ	Backup Buzzer	\$0.00
1	TIRES	Front tires - Bridgestone 225/70R 19.5 Rib Pattern; Rear Tires - Bridgestone 225/70R 19.5 All Season.	\$0.00
1	AXLES	Front Axle - Reversed Elliot "I" beam. Front axle capacity is 7,275lbs.	\$0.00
1	SPRINGS	Front Spring: Tapered leaf springs with shock absorbers, 7,275lb. rating. Rear Spring: Tapered leaf springs with shock absorbers and auxillary helper leaf spring, 13,669 lb. rating.	\$0.00
1	AXLESTD	Rear Axle Ratio - Standard 5.57 with Aisin A465 six speed automatic	\$0.00

Premium/Upgrade Options			
Qty	Order Code	Description	Price
1	195-1672	150" WB / 127.6" CA	\$0.00
1	AISA	Aisin A465 - 6 speed automatic transmission	\$0.00
1	MXSPD65-LO	Maximum Speed Setting-65mph.	\$75.00
1	SEATV	Vinyl driver and passenger bench seat	(\$37.00)
1	SAFETY KIT-LO	Fire Extinguisher ABC 2.5MP, Triangle Kit (17 1/4" wide x 16 1/2" high).	\$66.00
1	PDID	PDI at Port (Diesel)	\$0.00

Customer: City of San Antonio
Dealership: Rush Truck Center - San Antonio 84221

Quote Name: Item # 8 of Bid Proposal
Quote Id: 55520



Prepared By: Patrick LeClaire

Premium/Upgrade Options			
Qty	Order Code	Description	Price
1	No_SalesTax	No Sales Tax	\$0.00
Price			\$48,272.00
Sales Tax			
Unit Quantity			3
Total Quoted Price			\$144,816.00



2016 HINO 195

CAB OVER ENGINE GVW: 19,500 LBS. BBC: 66.5" ENGINE MODEL: JO5E-TP

ENGINE

Model	HINO JO5E-TP
Type	Diesel 4-cycle, 4-cylinder in-line, water-cooled, dry cylinder line
Fuel System	Common Rail, Direct injection type. (Denso)
Max. output (SAE Gross)	210hp at 2,500 rpm.
Max. torque (SAE Gross)	440 lb.-ft. at 1,500 rpm.
Engine displacement	5L

POWERTRAIN AND PERFORMANCE

GVW	19,500 lbs.	
GCWR	25,500 lbs.	
Powertrain	STD	OPT
Max. speed mph	68.4	64.6
Startability (% of grade)	27.2	28.6
Rear Axle Gear Ratios	5.571	5.857
Transmission	Model	Aisin A465 (PTO capable)
	Type	Six speed automatic
Ratios	1st	3.742
	2nd	2.003
	3rd	1.343
	4th	1.000
	5th	0.773
	6th	0.634
	Rev	3.539
Tires (standard)	225/70R19.5	

DIMENSIONS

Cab Type		Standard	Standard	Standard	Standard	Standard
Wheelbase	in.	114.2	137.8	149.6	161.4	173.2
Useable cab to axle	in.	86.4	110	121.9	133.7	145.5
Cab to body clearance	in.	5.8	5.8	5.8	5.8	5.8
Rear overhang	in.	46.3	46.3	46.3	46.3	46.3

FRAME HEIGHT AT

Front axle	in.	29.7	29.6	29.6	29.5	29.5
Rear axle	in.	33.4	33.4	33.5	33.5	33.5

WEIGHT CAPACITIES

Front axle	lbs.	6,830 - 7,270
Rear axle	lbs.	13,660
Front spring	lbs.	6,830
Rear spring	lbs.	13,660

AXLE / SUSPENSION

Front axle	Reversed Elliot, "I" beam.
Front spring	Taper-leaf springs shock absorbers and stabilizer.
Rear axle	Full-floating, single reduction; Single-speed by hypoid gearings.
Rear spring	Taper-leaf springs shock absorbers.

FRAME

Ladder type	Straight section	
Width	in.	33
Yield strength	PSI	56,900
Resisting bending moment (one side)	in.-lbs.	353,450 - 423,050 (no reinforcement)

WHEELS / TIRES

6 Wheels	19.5X6 6-stud disc.
Wheel style	Steel, painted
6 Tires	225/70R19.5
Tire pattern	Fr-Rib Rr-All Season

BRAKES

Service brake	Hydraulic system with disc brake for front and rear wheels.
Parking brake	Mechanical, internal expanding acting on transmission output shaft.
Exhaust brake	Electric-pneumatic with valve in exhaust pipe.

CHASSIS EQUIPMENT

Fuel tank	STD. - Center mount 30 gal. OPT. - Side mount 33 gal.
Fuel pre-filter	Heated fuel water separator.
Radiator grille	Chrome
DEF tank	4.7 gal.

ELECTRICAL EQUIPMENT

Batteries	Two, parallel connection, each 12V
Alternator	12V, 130A, brushless
Starter	12V, 4.5hp, Denso
Auxiliary Switches	9 vacant switch blanks for body and equipment use.
Stereo	AM/FM radio with CD Player

POPULAR OPTIONAL EQUIPMENT

Cab paint, exterior - Black, red, yellow, blue, green, silver
GVW Derate 17,950 (factory order only)
INSIGHT 2.0 Telematics System
Transmission PTO
Bluetooth radio

HINOWATCH (service free of charge)

- 3 year unlimited roadside assistance
- Lockout Service
- Battery Jumpstart
- Warranty Towing (2 year coverage)

HINOCARE (service free of charge)

Hino trucks includes a 2-year or 60,000 mile preventive service care program for the 155/155-DC diesel model called HinoCare. All 2013MY through 2016MY 195 and 195-DC models are also eligible.

NOTES

All specifications of the products are with normal manufacturing allowances and tolerances. Hino Motors Sales U.S.A., Inc. reserves the right to alter specifications at any time without previous notice.



A Toyota Group Company

Heil of Texas

503 Pop Gunn
San Antonio, TX, 78219

Quotation

Quote #: Q-00413-1
Date: 8/04/2015 11:02 A.M.
Expires On: 11/10/2015

Ship To:

Rush Truck Center – San
Antonio

Bill To

Rush Truck Center – San
Antonio



SALESPERSON	EXT	EMAIL	DELIVERY METHOD	PAYMENT METHOD
George Gutierrez	x	georgegutierrez@heiloftexas.com		Net 30

BuyBoard Quote 425-13

QTY	PART #	PRODUCT NAME	DESCRIPTION
1		Heil	Heil Mini Rear Loader PT Class
QTY	PART #	PRODUCT NAME	DESCRIPTION
1	DP7 003	Factory Mount	Full Factory Mount for Service Hoist or Eject Models
1	DP7 009	Pump	Hydraulic Pump
1	DP7 014	Lighting	Hopper Work Light
1	DP7 016	Lighting	Strobe Light Amber
1	DP7 018	Floor Upgrade	Hopper Floor Kit (3/16 – 150,000 psi)
1	DP7 019	Tipper	Revolution Tipper
1	DP7 027	Lighting	LED Body Lighting
1	DP7 040	Warranty	One Year Warranty
1	DP7 045	Fire Extinguisher	20 lb. Fire Extinguisher with Bracket
1	GRP 220	Graphics	Decal Kit - Body
1	I52	Lighting	Lighting Kit – Rear Lighting for Container Management
			Total – \$ 68,120.00