



# City of San Antonio

## Contract Summary Sheet

Date: 02/12/2015  
Agenda Item: 14-3514

**Name/Title (Caption as shown on agenda):**

Annual Contract for Fire Decal Striping 6100005185 LM

**Brief Description of Item(s) and Use:**

This contract will provide the San Antonio Fire Department (SAFD) with a contractor to provide and install vehicle decals. These reflective automotive engineered decals will be placed on fire trucks and emergency vehicles to meet National Fire Protection Association (NFPA) 1901 regulations. Fire Department vehicles must be clearly identified in order to be in compliance with State law. Identification requirements include sides and back of the vehicle and all doors that emergency personnel use to enter or exit the vehicle. The decal purchases and installation services are intended for use by the SAFD Fleet Division. This contract will be utilized for decal application to new fire vehicle purchases and to maintain the SAFD's current fleet of 180 vehicles.

**Total \$:**

\$18,000.00 annually; \$90,000.00 contract period

**Contract Period:**

Upon award through June 30, 2018 with two, one year renewal options

**Method of Procurement:**

Competitive (1 bid received)

**Price Trend:**

N/A (New requirements - no price history)

**Contract Info:**

Formal \_\_\_\_ Annual ☒ Support/Maintenance \_\_\_\_ Lease \_\_\_\_

**Recommended Contractor(s):**

**SAT Radio Communications, LTD, d/b/a Industrial Communications, 1019 East Euclid Ave, San Antonio, TX 78212 (Local)**

**Previous Contractor(s):**

SAT Radio Communications, LTD, d/b/a Industrial Communications, 1019 East Euclid Ave, San Antonio, TX 78212 (Local)

**Comments:**

N/A

**Anticipated Future Requirements and Action:**

N/A

<b>Procurement Alternative:</b>	<p>Should this contract not be approved, the SAFD could potentially be out of compliance with the NFPA 1901 and State law requiring City owned vehicles to be clearly identified.</p> <p>If this contract was not secured, the department could hire a person to manage this function. The department would have to invest in the technology and equipment to create the complex decals. This option is not cost effective; this alternative would be more costly than the contract total. A competitively bid and approved contract ensures managed costs over the contract term as well as consistency in the product and its application as well as compliance with NFPA 1901.</p>
<b>Using Department (s):</b>	Fire