



**CITY OF SAN ANTONIO**  
**PURCHASING AND GENERAL SERVICES DEPARTMENT**

FORMAL INVITATION FOR BID ("IFB") NO.: 6100008660

**PURCHASE OF SUVS & VANS**

Date Issued: APRIL 19, 2017

**BIDS MUST BE RECEIVED NO LATER THAN:**  
**2:00 PM C.T., MAY 5, 2017**

Bids may be submitted by any of the following means:  
Electronic submission through the Portal  
Hard copy in person or by mail

Address for hard copy responses:

Physical Address:  
City Clerk's Office  
100 Military Plaza  
San Antonio, Texas 78205

Mailing Address:  
City Clerk's Office  
P.O. Box 839966  
San Antonio, Texas 78283-3966

e-bid  
ORIGINAL

For Hard Copy Submissions, Mark Envelope  
"PURCHASE OF SUVS & VANS"  
Bid Due Date: 2:00 p.m., C.T., MAY 5, 2017  
Bid No.: 6100008660  
Bidder's Name and Address

Bid Bond: N/A      Performance Bond: N/A      Payment Bond: N/A      Other: N/A

See Supplemental Terms & Conditions for information on these requirements.

Affirmative Procurement Initiative: N/A      DBE / ACDBE Requirements: N/A

See Instructions for Bidders and Attachments sections for more information on these requirements.

Pre-Submittal Conference \* YES

\* If YES, the Pre-Submittal conference will be held on APRIL 25, 2017 at 10:00 AM at FLEET TRAINING ROOM, 329 S. FRIO ST., SAN ANTONIO, TX 78207

Staff Contact Person: IAN MONTEMAYOR, PS II, P.O. Box 839966, San Antonio, TX 78283-3966.  
Email: IAN.MONTEMYOR@SANANTONIO.GOV

SBEDA Contact Information: , 210-207-3900,

PRICE SCHEDULE

ITEM	QUANTITY	DESCRIPTION
1	6	Compact SUV

PRICE EACH : \$ 18806.00 TOTAL \$ 112836.00

YEAR, MAKE & MODEL OFFERED: 2017 Dodge Journey

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler 2.4L I-4 173 HP

WARRANTY:

3 Year/ 36000 mile Bumper to Bumper and 5 Year/ 100000 mile Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 5/25/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 5/20/2017.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes.

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

\*\* Backup Camera will be After Market\*\*

ITEM	QUANTITY	DESCRIPTION
2	7	Medium SUV

PRICE EACH : \$ 24571.00 TOTAL \$ 171997.00

YEAR, MAKE & MODEL OFFERED: 2017 Dodge Durango

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6L V-6 295 HP

WARRANTY:

3 Year/ 36000 Mile Bumper to Bumper and 5 Year / 100000 mile Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West, San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 4/20/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 4/20/2017

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM 2 B:	<u>Optional Accessories</u>	<u>Estimated Quantity</u>	<u>Price Each</u>	<u>Price Total</u>
ITEM 2 B 1:	LED STROBES	<u>5</u>	\$ <u>425.00</u>	\$ <u>2125.00</u>

MANUFACTURER OFFERED: ECCO

ITEM 2 B 2:	UPGRADE TO 4X4 TRANSMISSION	<u>2</u>	\$ <u>33203.00</u>	\$ <u>66406.00</u>
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MANUFACTURER OFFERED: Grand Cherokee Limited 4x4

\*\* Backup Camera will be After Market \*\*

ITEM	QUANTITY	DESCRIPTION
3	3	¾ Ton 12 Passenger Van

PRICE EACH : \$ NA TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

\_\_\_\_\_

WARRANTY:

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY NAME:

\_\_\_\_\_

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? \_\_\_\_\_.

DELIVERY WILL BE MADE WITHIN \_\_\_\_\_ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
4	2	¾ Ton 12-15 Passenger Van w/ Tow Package

PRICE EACH : \$ NA TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

\_\_\_\_\_

WARRANTY:

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY NAME:

\_\_\_\_\_

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? \_\_\_\_\_.

DELIVERY WILL BE MADE WITHIN \_\_\_\_\_ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
5	5	Mini Van

PRICE EACH : \$ 21231.00 TOTAL \$ 106155.00

YEAR, MAKE & MODEL OFFERED: Dodge Grand Caravan

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6 I V-6 283 HP

WARRANTY:

3 Year/36000 mile Bumper to Bumper and 5 Year/100000 Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 6/15/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 6/14/2017.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes.

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
6	1	Mini Van- Hybrid

PRICE EACH : \$ 41245.00 TOTAL \$ 41245.00

YEAR, MAKE & MODEL OFFERED: 2017 Chrysler Pacifica

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6 L V-6 287 HP

WARRANTY:

3 Year/36000 Miles Bumper to Bumper and 5 Year/100000 Miles Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 5/04/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 5/04/2017.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes.

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

\*\* Seats will be White \*\*

ITEM	QUANTITY	DESCRIPTION
7	3	Mini Cargo Van

PRICE EACH : \$ NA TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

\_\_\_\_\_  
 WARRANTY:

\_\_\_\_\_  
 WARRANTY SERVICE PROVIDER FACILITY NAME:

\_\_\_\_\_  
 \_\_\_\_\_

\_\_\_\_\_  
 WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

\_\_\_\_\_  
 \_\_\_\_\_

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_.

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DELIVERY WILL BE MADE WITHIN \_\_\_\_\_ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
8	1	Mini Cargo Van w/ Shelving
PRICE EACH: \$ NA		TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

WARRANTY:

WARRANTY SERVICE PROVIDER FACILITY NAME:

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? \_\_\_\_\_.

DELIVERY WILL BE MADE WITHIN \_\_\_\_\_ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
9	1	½ Ton Full Size Cargo Van

PRICE EACH : \$ 23132.00 TOTAL \$ 23132.00

YEAR, MAKE & MODEL OFFERED: 2017 Ram Promaster

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6 L V-6 280 HP

WARRANTY:

3 Years/36000 Mile Bumper to Bumper and 5 Year/100000 Mile Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 3/9/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 3/9/2017

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
10	1	½ Ton Full Size Cargo Van w/ Shelving

PRICE EACH : \$ 30932.00 TOTAL \$ 30932.00

YEAR, MAKE & MODEL OFFERED: 2017 Ram Promaster 1500

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6 L V-6 280 HP

WARRANTY:

3 Year/36000 Mile Bumper to Bumper and 5 Year/100000 Mile Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 3/9/17

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 3/9/17.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes.

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

ITEM	QUANTITY	DESCRIPTION
11	3	¾ Ton Cargo Van with 2 Rows of Bench Seats/and Cargo Space

PRICE EACH : \$ NA TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

\_\_\_\_\_

WARRANTY:

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY NAME:

\_\_\_\_\_

\_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? \_\_\_\_\_

DELIVERY: Delivery will be made within \_\_\_\_\_ calendar days after issuance of purchase order.

ITEM	QUANTITY	DESCRIPTION
12	6	¾ Ton Cargo Van

PRICE EACH : \$ 24295.00 TOTAL \$ 145770.00

YEAR, MAKE & MODEL OFFERED: 2017 Ram Promaster 2500

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

Chrysler Pentastar 3.6 L V-6 280 HP

WARRANTY:

3 Year/ 36000 Mile Bumper to Bumper and 5 Year/ 100000 Mile Powertrain

WARRANTY SERVICE PROVIDER FACILITY NAME:

Ancira Chrysler Jeep and Dodge

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:

10807 IH-10 West San Antonio, TX 78230

PRODUCTION CUT-OFF DATE: 3/9/2017

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 3/9/2017.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? Yes.

DELIVERY WILL BE MADE WITHIN 120-150 CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

Prompt Payment Discount: \_\_\_\_\_% \_\_\_\_\_ days. (If no discount is offered, Net 30 will apply.)

\*\* Right Sliding Door with Window \*\*

ITEM	QUANTITY	DESCRIPTION
13	1	1.5 Ton Step Van

PRICE EACH : \$ NA TOTAL \$ NA

YEAR, MAKE & MODEL OFFERED: \_\_\_\_\_

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

\_\_\_\_\_  
 WARRANTY:

\_\_\_\_\_  
 WARRANTY SERVICE PROVIDER FACILITY NAME:

\_\_\_\_\_  
 \_\_\_\_\_

WARRANTY SERVICE PROVIDER FACILITY ADDRESS:  
 \_\_\_\_\_  
 \_\_\_\_\_

PRODUCTION CUT-OFF DATE: \_\_\_\_\_

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: \_\_\_\_\_

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? \_\_\_\_\_

DELIVERY WILL BE MADE WITHIN \_\_\_\_\_ CALENDER DAYS AFTER ISSUANCE OF PURCHASE ORDER.

Prompt Payment Discount: \_\_\_\_\_% \_\_\_\_\_ days. (If no discount is offered, Net 30 will apply.)

007 - SIGNATURE PAGE

By submitting a bid, whether electronically or by paper, Bidder represents that:

(s)he is authorized to bind Bidder to fully comply with the terms and conditions of City's Invitation for Bid for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Bidder is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your bid by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your bid.

Bidder Information

Vendor ID No. 1036587

Signer's Name Paul Zini

Name of Business Ancira Chrysler Jeep and Dodge

Street Address 10807 IH-10 West

City, State, Zip Code San Antonio, TX 78230

Email Address tbrandt@ancira.com

Telephone No. 210-389-0518

Fax No. 2105582677

City's Solicitation No. 6100008660

  
\_\_\_\_\_  
Signature of Person Authorized to Sign Bid

**City of San Antonio**  
**Finance Department - Purchasing Division**  
**Local Preference Program Identification Form**

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The City of San Antonio Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, establishes a local preference for specific contracting categories. Each time a bidder or respondent submits a bid for a solicitation, this Local Preference Program Identification Form must be completed and turned in with the solicitation response in order to be identified as a City Business and receive the preference described below. The City will not rely on Local Preference Program Identification Forms submitted with prior or contemporaneous bids or proposals.

The Local Preference Program allows the City to grant a preference to a business meeting the definition of *City Business* in the award of the following types of contracts, when selection is made based on price alone:

- Personal Property (Goods / Supplies): The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 or more;
- Non-professional Services: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 to under \$500,000;
- Construction Services: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 to under \$100,000, excluding contracts awarded using alternative delivery methods.

The Local Preference Program also allows the award of additional points, when multiple evaluation criteria are used in the award of professional service contracts, where the selection process is not governed by statute and in revenue generating and concession contracts. A business meeting the definition of *City Business* stated below may be awarded 10 points for being headquartered within the city, or 5 points for having a local office within the city.

Moreover, the program recognizes joint venture agreements and allows for apportioning of points based upon the percentage of ownership of joint ventures by *City Businesses* responding to solicitations for which discretionary points are applied. For solicitations where selection is made based on price alone, all members of a joint venture must be *City Businesses* for the preference to be applied.

City Business is defined as a business headquartered within the incorporated San Antonio city limits for one year or more OR one that meets the following conditions:

- Has an established place of business for one year or more in the incorporated limits of the City:
  - (a) from which at least 100 of its employees OR at least 20% of its total full-time, part-time and contract employees are regularly based; and
  - (b) from which a substantial role in the business' performance of a commercially useful function or a substantial part of its operations is conducted by those employees.

A location utilized solely as a post office box, mail drop or telephone message center or any similar combination, with no other substantial work function, is not a *City Business*.

For the purposes of this program, Headquartered is defined as the place where a business entity's officers direct, control, and coordinate the entity's activities.

NOTE: Bidders / Respondents are required to submit documentation to substantiate that the requirements of a City Business have been met. Examples of documentation may include, but are not limited to the following:

1. Existence of local headquarters or office: For corporations, Texas Comptroller's listing of names/addresses of officers and directors. For partnerships, partnership agreement and any documents identifying the current managing partners and their current work addresses
2. Evidence of local headquarters or office in existence for one year or more: Utility bills, real property lease agreements, equipment leases, personal property taxes, real property taxes
3. Evidence of number of employees: Organizational charts, payroll records by location

**City of San Antonio**  
**Finance Department - Purchasing Division**  
**Local Preference Program Identification Form**

CITY RESERVES THE RIGHT TO REQUEST ADDITIONAL INFORMATION TO VALIDATE BIDDERS'/RESPONDENTS' DESIGNATION AS A CITY BUSINESS.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR RESPONSE EVEN IF YOU ARE NOT SEEKING A LOCAL PREFERENCE. THE BIDDER / RESPONDENT MUST COMPLETE THE FOLLOWING FORM TO BE IDENTIFIED AS A CITY BUSINESS. IF BIDDER / RESPONDENT IS SUBMITTING AS A JOINT VENTURE, EACH CITY BUSINESS THAT IS A MEMBER OF THE JOINT VENTURE MUST COMPLETE AND SIGN THIS FORM.

**PROVIDE THE FOLLOWING INFORMATION IF BIDDER/ RESPONDENT IS SUBMITTING AS PART OF A JOINT VENTURE.** Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

STATE BIDDER'S / RESPONDENT'S PERCENTAGE OF OWNERSHIP IN THE JOINT VENTURE: \_\_\_\_\_%

SUBMIT A COPY OF THE JOINT VENTURE AGREEMENT. SUBMIT ANY OTHER DOCUMENTATION REQUESTED BY CITY TO SUBSTANTIATE THE EXISTANCE OF AND/OR PARTICIPATION IN THE JOINT VENTURE. NO PREFERENCE POINTS WILL BE ALLOCATED TO A JOINT VENTURE THAT FAILS TO SUBMIT REQUIRED DOCUMENTATION.

SOLICITATION NAME/NUMBER: 6100008660

**PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S HEADQUARTERS:**

Name of Business:	Ancira Chrysler Jeep and Dodge	
Physical Address:	10807 IH-10 West	
City, State, Zip Code:	San Antonio, TX 78230	
Phone Number:	210-558-1500	
Email Address:	tbrandt@ancira.com	
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent:	100	
Is Business headquartered within the incorporated San Antonio city limits? (circle one)	<input checked="" type="radio"/> Yes	No
Has the business been headquartered in the incorporated San Antonio city limits for one year or more? (circle one)	<input checked="" type="radio"/> Yes	No
If the answers to the questions above are "Yes", stop here. If the answer to either of the above questions is "No", provide responses to the following questions:		

**City of San Antonio**  
**Finance Department - Purchasing Division**  
**Local Preference Program Identification Form**

**PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S LOCAL OFFICE (IF APPLICABLE):**

Name of Business:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent in the local office: _____		
Is the business located in the incorporated San Antonio city limits? (circle one)	Yes	No
Has the business been located in the incorporated San Antonio city limits for one year or more? (circle one)	Yes	No
Are at least 100 full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	No
Are at least 20% of the business' total full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	No
Do the employees in the San Antonio office perform a substantial role in the business' performance of a commercially useful function or are a substantial part of the business' operations conducted in the San Antonio office? (circle one)	Yes	No

**City of San Antonio**  
**Finance Department - Purchasing Division**  
**Local Preference Program Identification Form**

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ACKNOWLEDGEMENT

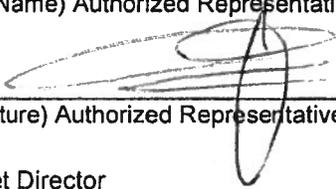
THE STATE OF TEXAS

I certify that my responses and the information provided on this Local Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Local Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

BIDDER'S / RESPONDENT'S FULL NAME:

Paul Zini

(Print Name) Authorized Representative of Bidder / Respondent

  
\_\_\_\_\_  
(Signature) Authorized Representative of Bidder / Respondent

Fleet Director

Title

5/5/2017

Date

**This Local Preference Identification Form must be submitted with the bidder's /  
respondent's bid/proposal response.**

## City of San Antonio

### Veteran-Owned Small Business (VOSB) Preference Program Identification Form

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**Authority.** San Antonio City Code Chapter 2, Article XI describes the City's veteran-owned small business preference program.

**Certification.** The City relies on inclusion in the database of veteran-owned small businesses maintained by the U.S. Small Business Administration to verify VOSB status; however, veteran status may also be confirmed by certification by another public or private entity that uses similar certification procedures.

**Preference.** The VOSB preference applies to procurements of discretionary expenditure and revenue contracts for goods, services, and concessions, where the selection criteria are not limited by state or federal law. The preference consists of 5% of the evaluation points for a business that is certified as a Veteran-Owned Small Business. Moreover, the program recognizes joint venture agreements and allows for apportioning of points based upon the percentage of VOSB ownership of a joint venture responding to solicitations for which discretionary points are applied. There are no points available for VOSB subcontractors.

**Tracking.** In order to determine whether the program can be expanded at a later date, the City tracks VOSB participation at both the primary contract and subcontract levels.

**Exclusions.** This program does not apply to any expenditure or revenue contract with a value that is less than the amount that is required to be bid pursuant to state law (Chapter 252, Texas Local Government Code, as amended), currently \$50,000 or less, or where limited by state or federal law.

#### Definitions.

The program uses the federal definitions of veteran and veteran-owned small business found in 38 CFR Part 74.

- The term "veteran" means a person who served on active duty with the U.S. Army, Air Force, Navy, Marine Corps, Coast Guard, for any length of time and at any place and who was discharged or released under conditions other than dishonorable. Reservists or members of the National Guard called to federal active duty or disabled from a disease or injury incurred or aggravated in line of duty or while in training status.
- A veteran-owned small business is a business that is not less than 51 percent owned by one or more veterans, or in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; the management and daily business operations of which are controlled by one or more veterans and qualifies as "small" for Federal business size stand purposes.

The program uses the below definition of joint venture.

- Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

The program does not distinguish between a veteran and a service-disabled veteran-owned business and is not limited geographically.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR RESPONSE EVEN IF YOU ARE NOT SEEKING A VETERAN'S PREFERENCE. THE RESPONDENT MUST COMPLETE AND SUBMIT THE FOLLOWING FORM TO BE IDENTIFIED AS A VETERAN-OWNED SMALL BUSINESS. IF RESPONDENT IS SUBMITTING AS A JOINT VENTURE, EACH VOSB MEMBER OF A JOINT VENTURE MUST COMPLETE AND SIGN THIS FORM.

## City of San Antonio

### Veteran-Owned Small Business (VOSB) Preference Program Identification Form

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PROVIDE THE FOLLOWING INFORMATION IF RESPONDENT IS SUBMITTING AS PART OF A JOINT VENTURE.

SUBMIT A COPY OF THE JOINT VENTURE AGREEMENT AND ANY OTHER DOCUMENTATION TO SUBSTANTIATE THE EXISTANCE OF AND/OR PARTICIPATION IN THE JOINT VENTURE. NO PREFERENCE POINTS WILL BE ALLOCATED TO A JOINT VENTURE THAT FAILS TO SUBMIT REQUIRED DOCUMENTATION.

#### INSTRUCTIONS

- IF SUBMITTING AS A PRIME CONTRACTOR ONLY, COMPLETE SECTION 1 OF THIS FORM.
- IF SUBMITTING AS A PRIME CONTRACTOR UTILIZING A SUBCONTRACTOR, COMPLETE SECTIONS 1 AND 2 OF THIS FORM.
- IF SUBMITTING AS PART OF A JOINT VENTURE, COMPLETE SECTION 3 OF THIS FORM.
- IF SUBMITTING AS A JOINT VENTURE UTILIZING A SUBCONTRACTOR, COMPLETE SECTIONS 2 AND 3 OF THIS FORM.

## City of San Antonio

### Veteran-Owned Small Business (VOSB) Preference Program Identification Form

SOLICITATION NAME/NUMBER: 6100008660

**Section 1: Prime Contractor**

Name of PRIME CONTRACTOR:	Ancira Chrysler Jeep Dodge	
Physical Address:	10807 IH-10 West	
City, State, Zip Code:	San Antonio, TX 78230	
Phone Number:	210-558-1500	
Email Address:	tbrandt@ancira.com	
Is PRIME CONTRACTOR certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	<input type="radio"/> No
If yes, provide the SBA Certification #		
If not certified by the SBA, is PRIME CONTRACTOR certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	<input type="radio"/> No
If yes, provide the name of the entity who has certified PRIME CONTRACTOR as a VOSB. Include any identifying certification numbers.		
Participation Percentage:		
Participation Dollar Amount:		

**Section 2: Subcontractor**

Is PRIME CONTRACTOR subcontracting with a business that is certified as a VOSB? (circle one)	Yes	<input type="radio"/> No
Name of SUBCONTRACTOR Veteran-Owned Small Business:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Is SUBCONTRACTOR certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	<input type="radio"/> No
If yes, provide the SBA Certification #		
If not certified by the SBA, is SUBCONTRACTOR certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	<input type="radio"/> No
If yes, provide the name of the entity who has certified SUBCONTRACTOR as a VOSB. Include any identifying certification numbers.		
Participation Percentage:		
Participation Dollar Amount:		

**City of San Antonio**

**Veteran-Owned Small Business (VOSB) Preference Program Identification Form**

**Section 3: Joint Ventures**

Is Respondent submitting as part of a joint venture? (circle one)	Yes	<input type="radio"/> No
Name of Joint Venture VOSB Member:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Percentage of Ownership of Joint Venture by VOSB Member:		
Is Joint Venture VOSB Member certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	<input type="radio"/> No
If yes, provide the SBA Certification #		
If not certified by the SBA, is Joint Venture VOSB Member certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	<input type="radio"/> No
If yes, provide the name of the entity who has certified Joint Venture VOSB Member as a VOSB. Include any identifying certification numbers.		
VOSB Member's Percentage Share in Profits / Loss of Joint Venture		

City of San Antonio

Veteran-Owned Small Business (VOSB) Preference Program Identification Form

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ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Veteran-Owned Small Business Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Veteran-Owned Small Business Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

RESPONDENT'S FULL NAME:

Paul Zini

\_\_\_\_\_  
(Print Name) Authorized Representative of Respondent

\_\_\_\_\_  
(Signature) Authorized Representative of Respondent

Fleet Director

\_\_\_\_\_  
Title

5/5/2017

\_\_\_\_\_  
Date

**This Veteran-Owned Small Business Preference Program Identification Form must be submitted with the Respondent's proposal.**