



# City of San Antonio

## Contract Summary Sheet

Date: 3/31/16  
Agenda Item: 16-1811

<b>Name/Title (Caption as shown on agenda):</b> Annual Contract for Safety Equipment 6100006564 AJ	
<b>Brief Description of Item(s) and Use:</b> This contract will provide various City Departments with a contract for the purchase of safety equipment and related products, such as safety vests and traffic cones/signs, to ensure workplace safety.	
<b>Total \$:</b>	\$121,000.00 annually
<b>Contract Period:</b>	April 1, 2016 through June 30, 2019 with two, one year renewal options
<b>Method of Procurement:</b>	Competitive (8 bids received)
<b>Price Trend:</b>	16% increase due to increased cost of metals and plastics used in the manufacture of finished goods
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<p><b>Bullchase, Inc, 1420 Cypress Creek Rd., Cedar Park, TX 78613, Item(s): Category A – 6, 8-10, 14a-b, 17a-b, 18, Category B – 13, Category C – 1, 8-9 and 13 (Non-Local)</b></p> <p><b>Pathmark Traffic Products, 4435 Hunter Rd., San Marcos, TX 78666, Item(s): Category B – 1 (Non-Local)</b></p> <p><b>Rosen &amp; Rosen Industries Inc, dba R&amp;R Industries, 204 Avenida Fabricante, San Clemente, CA 92672, Item(s): Category A – 4B-E and 5A-B and 5E-H (Non-Local)</b></p> <p><b>Saf-T-Glove Inc, 1121 Fountain Pkwy, Grand Prairie, TX 75050, Item(s): Category A – 11A-C, Category B – 6 and 10, Category C – 3, 5-7, and 11-12 (Non-Local)</b></p> <p><b>Safeware, Inc - Alternate, 4403 Forbes Blvd, Lanham, MD 20706, Item(s): Category A – 2-3, 4A, 12, and 16A-C, Category B – 3-5, 7-9, and 11-12, Category C – 10 (Non-Local)</b></p>

<b>Previous Contractor(s):</b>	<p>Airgas Safety, 128 Wharton Rd., Bristol, PA 19007</p> <p>BKW Environmental, 2330 Pasadena Blvd., Pasadena, TX 77502</p> <p>City Build Utility Supply, 2801 Harrisburg Blvd, Houston, TX 77003</p> <p>Gases 101, 1101 Spring Breeze Cove, Round Rock, TX 78664</p> <p>GT Distributors, Inc., P.O. Box 16080, Austin, TX 78761</p> <p>Industrial Distribution Group Inc., dba Alamo Distribution LLC., 2100 The Oaks Parkway, Belmont, NC 28012</p> <p>Loveline Industries Inc., 90 Dayton Ave., Passaic, NJ 07055</p> <p>Pelican Sales, Inc., 2825 Business Ctr.Blvd C-7, Melbourne, FL 32940</p> <p>Saf-T-Glove Inc., 1121 Fountain Pkwy., Grand Prairie, TX 75050</p> <p>Wenzel Wenzel &amp; Associates Inc., 1332 Azalea Lane, New Braunfels, TX 78130</p>
<b>Comments:</b>	<p><b>NAS:</b> Bullchase, Inc – Items 4A – 4E and 5A-5H Category A did not meet specifications</p> <p><b>NAS:</b> Rosen &amp; Rosen Industries Inc, Item 4A did not meet specifications</p> <p><b>NAS:</b> Wenzel Wenzel &amp; Associates, Inc – Items 1-2, 5-7, and 10-12 took exceptions to delivery</p> <p>Safeware, Inc (Alternate) –Items to be awarded as a group (5A-B and 5E-H)</p> <p>Saf-T-Glove - Item 5A-B not awarded due to Item 5E-H not lowest bid, items to be awarded as a group (5A-B and 5E-H)</p>
<b>Anticipated Future Requirements and Action:</b>	<p><b>N/A</b></p>
<b>Procurement Alternative:</b>	<p>Should this contract not be approved, City Departments would be required to purchase items on an as needed basis with increased cost due to not having a contract and could cause a health and public safety hazard.</p>
<b>Using Department (s):</b>	<p>City Wide</p>