

ORDINANCE 2019-05-02-0348

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$290,500.00, AVAILABLE AND INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2019 ADOPTED BUDGET: (A) BRIGHTLANDS TECH, INC. FOR REFLECTIVE GLASS BEADS FOR THE AVIATION DEPARTMENT; (B) ALTERMAN, INC. FOR LEHIGH LIGHTING CONTROL SYSTEM PREVENTIVE MAINTENANCE; (C) INFOGROUP, INC. FOR AN AMENDMENT TO THE REFERENCEUSA DATABASE LICENSE AGREEMENT; AND (D) CASCO INDUSTRIES, INC. FOR BUNKER BOOTS.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this ordinance approves the following contracts: (A) Brightlands Tech, Inc. for reflective glass beads for the Aviation Department; (B) Alterman, Inc. for Lehigh Lighting control system preventive maintenance; (C) Infogroup, Inc. for an amendment to the ReferenceUSA Database License Agreement; and (D) Casco Industries, Inc. for bunker boots; and

WHEREAS, the offers submitted by Jet's Fire & Safety Inc., Metro Fire Apparatus Specialists, Inc. and Dooley Tackaberry failed to meet the City's specifications and/or requirements for bunker boots; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(7)(A), which provides for any items that are available only from a sole source of supply; and

WHEREAS, according to Texas Local Government Code section 252.022(a)(2) competitive bidding is not required for a procurement necessary to protect the public health or safety; and

WHEREAS, this ordinance approves one low bid contract, two contracts procured on the basis of sole source, and one contract procured on the basis of the public health or safety exemption; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Brightlands Tech, Inc. for reflective glass beads for the Aviation Department;

(B) Alterman, Inc. for Lehigh Lighting control system preventive maintenance; (C) Infogroup, Inc. for an amendment to the ReferenceUSA Database License Agreement; and (D) Casco Industries, Inc. for bunker boots. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the offers submitted by Jet's Fire & Safety Inc., Metro Fire Apparatus Specialists, Inc. and Dooley Tackaberry failed to meet the City's specifications and/or requirements for bunker boots.

SECTION 3. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2019 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 2nd day of May, 2019.


M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	5 (in consent vote: 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 21, 23)						
Date:	05/02/2019						
Time:	09:38:36 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$290,500.00, available and included in the respective department's FY 2019 Adopted Budget: (A) Brightlands Tech, Inc. for reflective glass beads for the Aviation Department; (B) Alterman, Inc. for Lehigh Lighting control system preventive maintenance; (C) Infogroup, Inc. for an amendment to the ReferenceUSA Database License Agreement; and (D) Casco Industries, Inc. for bunker boots. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x				x
Art A. Hall	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6	x					
Ana E. Sandoval	District 7		x			x	
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10	x					

LC
05/02/19
Item No. 5

Exhibit I

City of San Antonio Bid Tabulation

Exhibit I

Opened: February 8, 2019 For: Formal Annual Contract for Aviation Glass Beads		Non-Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	
6100010998		Brightlands Tech. Inc. 10013 8th St., Unit A Rancho Cucamonga, CA 91730 415-696-9615	American Signal Equipment Company 1206 W. Blanco Road San Antonio, TX 78232	Ennis-Flint, Inc. 4161 Piedmont Parkway Suite 370 Greensboro, NC 27265	Pathmark Traffic Equipment, LLC 4435 Hunter Road San Marcos, TX 78666	Potters Industries, LLC. 300 Lindenwood Drive Malvern, PA 19355	Swarco Reflex LLC 900 N. Denton Mexia, TX 76667	
Item	Description	MB Estimated Annual Quantity	NO BID					
1	Airport Glass beads, meeting FAA spec TT-B 1325D Type IV Gradation B or latest version or approved equal Manufacturer Product# Product name Container Size Unit Price Prompt Payment Discount Price Each with Prompt Payment Discount Extended Price Percentage between lowest responsive bid and local bid Price differential Local Preference Award Payment Terms Estimated Annual Total Estimated Annual Award	50,000	Brightlands Tech. Inc. 13250402 Airport Beads Type IV, Gradation B 50 lbs bag \$0.68 0% \$0.68 \$34,000.00	Swarco Reflex, LLC TT-B 1325 Type IV Glass Beads for Airfield Markings 50lb bag \$1.10 0% \$1.10 \$55,000.00		Swarco TT-B-1325 Type IV Gradation B Airport Glass Beads 50lb bag \$0.99 0% \$0.99 \$49,500.00	Potters Industries, LLC TT-B-1325D Type IV TT-B-1325D Type IV 50-lb bag \$0.75 0% \$0.75 \$37,500.00	Swarco #2781 Megalux 50lb bags \$0.78 0% \$0.78 \$39,000.00
			\$34,000.00	\$55,000.00		\$49,500.00	\$37,500.00	\$39,000.00
			\$34,000.00					

City of San Antonio Bid Tabulation

Opened: February 19, 2019 For: Annual Contract for Lehigh Lighting Control System Preventive Maintenance at the Convention Center			
6100011033		JG	Sole Source
		Alterman, Inc. 14703 Jones Maltsberger Road San Antonio, TX 78247 (210) 496-6888	
Item	Description	Estimated Annual Quantity	
1	System Check (Twice per week on Mondays, Thursdays afternoon or Fridays) Price Per Quarter Total Cost	4	\$7,280.00 \$29,120.00
2	Scheduled Annual Maintenance Price Per Each Total Price	1	\$16,800.00 \$16,800.00
3	PARTS DX2 DCC CONTROL BOARD PART# C1574 Price Per Each	1	\$540.00
4	SCM/FLASH PCB PART#1077 Price Per Each	1	\$845.00
5	RABBIT CONTROL BOARD PART# C1085 Price Per Each	1	\$133.00
6	DX2 FLUORESCENT BOARD PART#C871 Price Per Each	1	\$274.00
7	OPTICAL SPLITTER PART# 215.00 Price Per Each	1	\$215.00
8	DX2 POWER BOARD PART # C714 Price Per Each	1	\$560.00
9	5 VOLT POWER SUPPLY PART# D614 Price Per Each	1	\$400.00
10	SPECIAL EVENTS AND CORRECTIVE REPAIR LABOR RATES Special Event Support Price Per Hour Total Price	36	\$140.00 \$5,040.00
11	Lehigh Phone Support Price Per Hour Total Price	24	\$57.50 \$1,380.00

City of San Antonio Bid Tabulation

Opened: February 19, 2019 For: Annual Contract for Lehigh Lighting Control System Preventive Maintenance at the Convention Center			
6100011033		JG	Sole Source
		Alterman, Inc. 14703 Jones Maltsberger Road San Antonio, TX 78247 (210) 496-6888	
Item	Description	Estimated Annual Quantity	
12	Lehigh Onsite Support Per Technician Price Per Hour Total Price	40	\$115.00 \$4,600.00
13	Lehigh Travel Expenses Price Per Trip Total Price	1	\$6,325.00 \$6,325.00
14	Corrective Repairs – Regular Labor Price Per Hour Total Price	36	\$70.00 \$2,520.00
15	Corrective Repairs - Overtime Labor Price Per Hour Total Price	24	\$105.00 \$2,520.00
16	Corrective Repairs - Mark-up cost % over Vendor cost		15.00%
	Payment Terms		Net 30
	Estimated Annual Total:		\$71,272.00
	Estimated Annual Award:		\$71,272.00

City of San Antonio Bid Tabulation

Opened: February 26, 2019			<p align="center">Sole Source</p> Infogroup, Inc. 1020 East 1st Street Papillion, NE 68046 402-836-1348
For: ReferenceUSA Database			
A876-10		MH	
Item	Description	Qty.	
1	ReferenceUSA Database Annual Subscription Cost	3	\$49,500.00
	Estimated Total		\$148,500.00
	Estimated Total Award		\$148,500.00

City of San Antonio Bid Tabulation

Opened: February 22, 2019 For: Bunker Boots for the San Antonio Fire Department						
6100011156		SC	PHS Exemption Casco Industries Inc. 1517 W. Carrier Pkwy Suite 118 Grand Praire, TX 75050 512-848-9971	NAS Jet's Fire & Safety Inc. dba Delta Industrial Service & Supply 3159 Summit Dr. Port Neches, TX 77651	NAS Metro Fire Apparatus Specialists, Inc. 17350 State Hwy. 249 Suite 250 Houston, TX 77064	NAS Dooley Tackaberry 1515 W. 13th St. Deer Park, TX 77536
Item	Description	Est. Qty				
1	Structural Fire Fighting 14" Pull-On Boots Globe FootGear Structural Supreme	400	\$337.00	No Bid	\$275.00	\$303.10
	Extended Total		\$134,800.00		COSMAS CMF14D Titan Structural Fire Boot \$110,000.00	COSMAS Java VULCAN Boot \$121,240.00
2	Honeywell PRO-Series NightHawk	400	No Bid	\$318.00	\$305.00	No Bid
	Extended Total			\$127,200.00	COSMAS CMF24D Vulcan Structural Fire Boot \$122,000.00	
	Payment Terms		Net 30	Net 30	Net 30	Net 30
	Estimate Annual Total		\$134,800.00			
	Estimated Annual Award		\$134,800.00			