

AN ORDINANCE

AUTHORIZING AN AGREEMENT WITH BOOT BLACK, LLC FOR THE OPERATION OF A SERVICE AND RETAIL CONCESSION FACILITY OFFERING SHOE SHINE AND REPAIR SERVICES AND THE SALE OF SHOE CARE PRODUCTS IN TERMINALS A AND B IN THE SAN ANTONIO INTERNATIONAL AIRPORT WITH AN INITIAL TERM OF ONE YEAR AND THE OPTION OF THREE ADDITIONAL ONE-YEAR EXTENSIONS AND GENERATING AT LEAST \$2,400.00 IN ANNUAL REVENUE FOR THE AVIATION OPERATING AND MAINTENANCE FUND.

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WHEREAS, Boot Black, LLC currently operates shoe shine facilities in Terminals A and B of the San Antonio International Airport under a six month lease; and

WHEREAS, based on response from passengers, the airport wishes to continue these services under a longer term concession agreement; and

WHEREAS, the City and Boot Black LLC have agreed to enter into a concession agreement for shoe shine services in Terminals A and B of San Antonio International Airport, for an initial term of one year, with three additional one-year options, generating the greater of the minimum annual guarantee (MAG) of \$2,400.00 or 10% of the annual gross sales; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The City Manager or designee is authorized to execute the Concession Agreement with Boot Black, LLC, a copy of which is set out in **Exhibit 1**.

SECTION 2. Funds generated by this ordinance will be deposited into Fund 51001000, Internal Order 233000000169 and General Ledger 4405923.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 4. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

PASSED and APPROVED this 21st day of March, 2019.

M A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

Leticia M. Vacek, City Clerk

Andrew Segovia, City Attorney

DRAFT

MAT
03/21/19
Item No. ____

THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED
ORDINANCE OR RESOLUTION ADOPTED BY CITY COUNCIL.

EXHIBIT 1

CONCESSION AGREEMENT WITH BOOT BLACK, LLC

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