

AN ORDINANCE 2019-10-03-0819

APPROVING THE SELECTION OF FROST BANK AND M.E ALLISON & CO., INC. FOR ADDITION TO THE FINANCIAL UNDERWRITING POOL FROM WHICH FINANCIAL UNDERWRITING SYNDICATES WILL BE SELECTED AND APPROVED BY CITY COUNCIL FOR VARIOUS FINANCINGS FOR THE PERIOD COMMENCING OCTOBER 3, 2019 AND ENDING SEPTEMBER 30, 2020.

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WHEREAS, pursuant to Ordinance No. 2017-06-15-0464, passed and approved on June 15, 2017 the (“Ordinance”), the City of San Antonio 2017 Financial Underwriting Pool (“Pool”) was created; and

WHEREAS, the Pool consists of eighteen (18) underwriting firms named in the Ordinance and identified in **Exhibit 1** to the Ordinance; and

WHEREAS, the City Council selects underwriting syndicates for specific upcoming bond issuances of the City from the Pool by passage of subsequent ordinances; and

WHEREAS, the initial term of the Pool began on June 15, 2017 and ended September 30, 2019; and

WHEREAS, in an effort to promote the development of local businesses, after two years, the City provided local firms the opportunity to present their qualifications to be part of the Pool; and

WHEREAS, on March 25, 2019 a RFQ for Local Financial Underwriting Services was advertised in the San Antonio Express-News and posted on the City’s website; and

WHEREAS, on April 23, 2019 two (2) firms, M.E. Allison and Frost Bank, submitted responses to the RFQ; and

WHEREAS, an evaluation committee comprised of representatives from the City Manager’s Office and the Finance Department met on May 10, 2019 and discussed proposal responses. By consensus, recommendation was made to add M.E. Allison and Frost Bank to the Pool; and

WHEREAS, immediately prior to the City Council’s adoption of this Ordinance, an Ordinance approving the first renewal term of the Pool on the same terms and conditions was adopted by the City Council; and

WHEREAS, after consideration of and deliberations on the recommendation of the evaluation committee, the City Council has determined that it is in the best interests of the City to accept the recommendation to add M. E. Allison and Frost Bank to the Pool; **NOW, THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:


SECTION 1. The addition of M. E. Allison and Frost Bank, the “Local Firms”, to the Pool, is hereby approved. The composition of the Pool, including the Local Firms, is set forth in **Exhibit I**, which is attached hereto and made a part hereof for all purposes.

SECTION 2. The first renewal term of the Pool shall commence October 3, 2019 and terminate September 30, 2020.

SECTION 3. Fees for financial underwriting services pertaining to the issuance of debt obligations are paid from the proceeds derived from the issuance of such obligations. Therefore, there is no impact on the City’s Operating Budget.


SECTION 4. This ordinance shall take effect immediately if passed by eight (8) affirmative votes; otherwise this ordinance shall take effect ten (10) days from the date of passage hereof.

PASSED AND APPROVED this 3rd day of October, 2019.



M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	31B (in consent vote: 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 19, 20, 22, 23, 24, 26, 27, 28, 29, 30, 31A, 31B, 32, 33A, 33B)						
Date:	10/03/2019						
Time:	10:12:14 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance approving the selection of Frost Bank and M.E Allison & Co., Inc. for addition to the Financial Underwriting Pool from which Financial Underwriting Syndicates will be selected and approved by City Council for various financings for the period commencing October 3, 2019 and ending September 30, 2020.						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x				
Jada Andrews-Sullivan	District 2		x			x	
Rebecca Viagran	District 3		x				x
Adriana Rocha Garcia	District 4		x				
Shirley Gonzales	District 5		x				
Melissa Cabello Havrda	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

RKN
10/03/19
Item No. 31.B

EXHIBIT 1

Exhibit I

Financial Underwriting Pool

	<u>Firm</u>	<u>SBEDA Designation</u> ¹
1.	Citigroup Global Markets, Inc.	
2.	Drexel Hamilton, LLC ²	SBE, VBE
3.	Estrada Hinojosa & Company, Inc.	SBE, MBE
4.	Frost National Bank	
5.	Hutchinson, Shockey, Erley & Co.	
6.	J.P. Morgan Securities, LLC	
7.	Jefferies LLC	
8.	Loop Capital Markets, LLC	MBE
9.	M. E. Allison & Co., Inc. ³	SBE
10.	Merrill Lynch, Pierce, Fenner & Smith Inc.	
11.	Mesirow Financial, Inc.	
12.	Morgan Stanley & Co., Inc.	
13.	Piper Jaffray & Co.	
14.	Raymond James & Associates, Inc.	
15.	RBC Capital Markets	
16.	SAMCO Capital Markets, Inc.	
17.	Samuel A. Ramirez & Co., Inc.	MBE
18.	Siebert Cisneros Shank & Co., LLC	MBE
19.	Stifel, Nicolaus & Company, Incorporated	
20.	Wells Fargo Bank, National Association	

¹ Certified by The South Central Texas Regional Certification Agency (SCTRCA).

² VOSB certified by EDD.

³ SBE certified by EDD.