

March 28, 2017

San Antonio Fire Department
Attn: Chief Yvette Granato

Re: Embrace Hospice MIH Funds

Dear Chief Granato,

Starting in March 2017, Mobile Integrated Health Consortium projects have been awarded to San Antonio Fire Department through Embrace Hospice, LLC. STRAC and the Mobile Integrated Health (MIH) Consortium, of which the San Antonio Fire Department is a Founding Member, receives funds from private healthcare providers that have interest in the EMS/MIH Program. The goal of the EMS/MIH program is to interact with patients in non-emergent settings and provide proactive care, intervention and healthcare navigation and establishment of the patient's medical home in order to improve their health, maximize efficiencies and show any cost savings.

This project includes a monthly fee schedule, paid by Embrace Hospice to care providers in several different jurisdictions through a coordinated regional approach. STRAC currently serves as the coordinating entity for contract management, accounting, reimbursement and patient/provider identification. The San Antonio Fire Department MIH Program staff has worked closely with STRAC and its healthcare partners, to include Embrace Hospice, in order to select patients that would most benefit from MIH services. Embrace Hospice has agreed to pay a fee per patient per month for enrolled patients within the region up to \$200,000 annually. Additionally, STRAC and the MIH Consortium have developed systems to allow for notification of these healthcare entities in the event of emergency calls generated by these selected patients in order to quickly facilitate MIH Team response. Embrace Hospice has also agreed to fund programs that allow for ad hoc response of MIH Program Providers to unenrolled patients if the SAFD and Embrace Hospice agree that the patient would benefit from MIH Services.

All procurement and contracting activity associated with this program shall follow STRAC accounting guidelines and generally accepted accounting practices for the purchase of goods and services without exception. Fees for services rendered to Embrace Hospice include, but are not limited to:

- Initial Visit of MIH Clinical Staff to develop a care plan
- Follow-up visits by MIH Clinical Staff as deemed necessary by SAFD MIH Program
- Emergent response with first due response assets for any enrolled patient who calls 911
- Coordination with Embrace Hospice to help ensure adherence to the enrolled patient's plan of care
- Emergent response of MIH Clinical Staff, when able, to unenrolled patient at the request of Embrace Hospice (for an additional fee)
- Longitudinal documentation of patient care within the MIH System to ensure continuity of care and adherence to the enrolled patient's plan of care.
- Notification of Embrace Case Management and/or clinical staff when a 911 call is initiated from an enrolled patient's address, to ensure situational awareness and rapid response of Embrace staff.

Please contact Joseph Palfini, my Chief of Staff at 210-233-5839 or email at joe.palfini@strac.org if you have any questions about this funding.

Sincerely,

Eric Epley
Executive Director