

# City of San Antonio Bid Tabulation

Opened: September 11, 2020 For: Annual Contract for Citywide Janitorial Supplies		Non-Local Original	Non-Local Alternate I	Local	Non-Local	Local	Non-Local	Non-Local Original	Non-Local Alternate I	Non-Local Alternate II	Local	Non-Local	Local	
6100012552 DRS		Gulf Coast Paper Company, a div. of Imperial Dade 8655 N.E. Loop 410 San Antonio, TX 78219 210-547-2160	Gulf Coast Paper Company, a div. of Imperial Dade 8655 N.E. Loop 410 San Antonio, TX 78219 210-547-2160	Safeway Supply, Inc. 10841 Hillpoint Drive San Antonio, TX 78217 210-496-0407	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave San Antonio, TX 78210	Commercial Beverage Concepts, LLC 2408 Karbuch St. Houston, TX 77092	D.C. Distributing 503 West Bedford San Antonio, TX 78226	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX,78247	Interboro Packaging Corp 114 Bracken Rd Montgomery, NY, 12549	Interboro Packaging Corp 114 Bracken Rd Montgomery, NY, 12549	Interboro Packaging Corp 114 Bracken Rd Montgomery, NY, 12549	Ferguson Facility Supply 835 N WW White San Antonio, TX 78219	San Benito Textiles 201 N Travis St San Benito, TX, 78586	U.S. Wholesale Products PO Box 34483 San Antonio, TX 78265
Item	Description													
1	<b>Category 1: Cleaning Compounds &amp; Chemicals</b>							NAS				NAS		NAS
	Catalog % Discount Offered	45%	45%	20%	40%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	No Bid	No Bid
	Catalog Price	\$199,860.22	\$183,722.46	\$200,842.34	\$300,524.80			\$194,264.68				\$221,351.43	No Bid	\$20,028.54
	Market Basket % Discount Offered	55%	55%	20%	35%-60%	No Bid	No Bid	49%-60%	No Bid	No Bid	No Bid	57%-82%	No Bid	No Bid
	Market Basket Price	\$163,520.61	\$150,383.99	\$200,842.34	\$212,777.05			\$188,927.09				\$162,574.49	No Bid	\$15,021.41
	<b>Category Total:</b>	<b>\$363,380.83</b>	<b>\$334,106.45</b>	<b>\$401,684.68</b>	<b>\$513,301.85</b>			<b>\$383,191.77</b>				<b>\$383,925.92</b>		<b>\$35,049.95</b>
	Percentage between lowest responsible bid and local bid			20.23%										
	Price Differential			\$67,578.23										
	<b>Non-Local Award</b>		<b>\$334,106.45</b>											
2	<b>Category 2: Cleaning Supplies &amp; Equipment</b>							NAS				NAS	NAS	
	Catalog % Discount Offered	45%	45%	20%	40%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	0%	No Bid
	Catalog Price	\$187,705.08	\$305,646.24	\$172,549.35	\$276,357.79			\$138,590.49				\$237,293.67	\$8,398.00	No Bid
	Market Basket % Discount Offered	55%	55%	20%	45%-70%	No Bid	No Bid	0%	No Bid	No Bid	No Bid	40%-75%	25%	No Bid
	Market Basket Price	\$153,564.45	\$250,071.04	\$172,549.35	\$193,739.91			\$138,590.49				\$153,008.42	\$8,398.00	No Bid
	<b>Category Total:</b>	<b>\$341,269.53</b>	<b>\$555,717.28</b>	<b>\$345,098.70</b>	<b>\$470,097.70</b>			<b>\$277,180.98</b>				<b>\$390,302.09</b>	<b>\$16,796.00</b>	
	Percentage between lowest responsible bid and local bid			1.12%										
	Price Differential			\$3,829.17										
	<b>Local Preference Award</b>			<b>\$345,098.70</b>										
3	<b>Category 3: Hand Soap, Hand Sanitizers &amp; Personal Hygiene Products</b>							NAS				NAS		
	Catalog % Discount Offered	45%	45%	20%	40%			18% - 25%				35%	No Bid	\$40.00
	Catalog Price	\$213,084.76	\$380,779.19	\$225,108.17	\$259,877.58			\$1,013.76	No Bid			\$149,758.76	No Bid	\$310,063.01
	Market Basket % Discount Offered	55%	55%	20%	35%-70%			18% - 25%				48%-60%	No Bid	57%-68%
	Market Basket Price	\$174,342.24	\$311,549.45	\$225,108.17	\$196,714.23			\$1,013.76	No Bid			\$145,396.96	No Bid	\$185,202.91
	<b>Category Total:</b>	<b>\$387,427.00</b>	<b>\$692,328.64</b>	<b>\$450,216.34</b>	<b>\$456,591.81</b>	<b>\$2,027.52</b>		<b>\$295,155.72</b>				<b>\$495,265.92</b>		
	Percentage between lowest responsible bid and local bid			16.21%										
	Price Differential			\$62,789.34										
	<b>Non-Local Award</b>	<b>\$387,427.00</b>												
4	<b>Category 4: Paper Products</b>							NAS				NAS		
	Catalog % Discount Offered	45%	45%	20%	45%	No Bid	No Bid	35%	No Bid	No Bid	No Bid	40%	No Bid	No Bid
	Catalog Price	\$605,851.12	\$609,095.28	\$514,005.68	\$998,372.51			\$277,793.67				\$557,268.58	No Bid	No Bid
	Market Basket % Discount Offered	55%	55%	20%	60%-70%	No Bid	No Bid		No Bid	No Bid	No Bid	40%-73%	No Bid	No Bid
	Market Basket Price	\$495,695.72	\$498,353.19	\$514,005.68	\$555,128.50			\$277,793.67				\$379,687.17	No Bid	No Bid
	<b>Category Total:</b>	<b>\$1,101,546.84</b>	<b>\$1,107,448.47</b>	<b>\$1,028,011.36</b>	<b>\$1,553,501.01</b>			<b>\$555,587.34</b>				<b>\$936,955.75</b>		
5	<b>Category 5: Trash Liners</b>							NAS	NAS	NAS	NAS	NAS		
	Catalog % Discount Offered	45%	45%	20%	50%	No Bid	No Bid	45%				40%	No Bid	No Bid
	Catalog Price	\$163,242.28	\$253,125.08	\$130,328.91	\$404,141.91			\$285,981.18	\$161,499.88	\$146,743.56	\$131,644.42	\$33,096.01	No Bid	No Bid
	Market Basket % Discount Offered	55%	55%	20%	65%-75%	No Bid	No Bid	65%	50%	50%	50%	51%-67%	No Bid	No Bid
	Market Basket Price	\$133,561.59	\$192,373.21	\$130,328.91	\$186,461.73			\$285,981.18	\$161,499.88	\$146,743.56	\$131,644.42	\$24,180.11	No Bid	No Bid
	<b>Category Total:</b>	<b>\$296,803.87</b>	<b>\$427,498.29</b>	<b>\$260,657.82</b>	<b>\$590,603.64</b>			<b>\$571,962.36</b>	<b>\$322,999.76</b>	<b>\$293,487.12</b>	<b>\$263,288.84</b>	<b>\$57,276.12</b>		
	Terms	Net 30	Net 30	Net 30	1%	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total	\$1,488,973.84	\$334,106.45	\$605,756.52										
	<b>Estimated Annual Award</b>	<b>\$1,488,973.84</b>	<b>\$334,106.45</b>	<b>\$605,756.52</b>										