



**Lockwood, Andrews  
& Newnam, Inc.**  
A LEO A DALY COMPANY

October 9, 2015

Mr. Faustino Benavidez, PE  
Division Manager  
City of San Antonio – TCI Department  
114 W. Commerce, 7<sup>th</sup> Floor  
San Antonio, TX 78283

**Re: FY 2016-2017 Flatwork Task Order Contract Package 16 – Award  
Recommendation Letter**

Dear Mr. Benavidez:

On September 22, 2015, contractor bid proposals for the referenced project were opened and read aloud. Eight bid proposals were submitted, with no bid containing mathematical errors.

The low bidder for this contract was San Antonio Concepts Construction, LLC with a total base bid of \$3,300,630.00. San Antonio Concepts Construction, LLC is headquartered in San Antonio, TX and has done a significant amount of flatwork related projects for the City of San Antonio and others in the surrounding area. San Antonio Concepts Construction has been awarded similar contracts in recent years and the City of San Antonio has been pleased with their work. Due to no knowledge of poor performance which would exclude San Antonio Concepts Construction from being recommended for award, LAN recommends the award of this contract to San Antonio Concepts Construction, LLC. Below is a listing of the contractors who bid on the contract and their total base bids:

1. San Antonio Concepts Construction, LLC - \$3,300,630.00
2. FD Concrete, LLC - \$3,339,777.50
3. Austin Constructors, LLC - \$3,692,016.50
4. J3 Company, LLC - \$3,953,475.00
5. H. L. Zumwalt Construction, Inc. - \$3,972,085.00
6. San Antonio Constructors, Ltd - \$4,112,250.00
7. Pronto Sandblasting - \$4,131,950.00
8. EZ Bel Construction, LLC - \$5,388,400.00

Attached herewith are the following:

- 1) One (1) pdf copy of the bid tabulations
- 2) One (1) pdf copy of the summary of the low bidder's prices, which 17.2% below the responsive contractor's bid proposal average. This also represents 17.5% below the Engineer's Estimate.



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If you have any questions, please do not hesitate to contact me at 499-5082.

Respectfully,

A handwritten signature in blue ink that reads "Stephen Aniol, P.E.".

Stephen Aniol, P.E.  
Project Engineer

Attachments

Cc:Clayton Hoelscher  
Maggie Flores Scheppers