

City of San Antonio Bid Tabulation

Opened: October 16, 2013 For: Emergency Operations Center- A/V Digital Upgrade		6100003527			LM	Local	Non-Local	Local
Item	Description	Quantity	Digital Display Solutions, Inc. 12081 Starcrest Dr. San Antonio, TX 78247 210-404-1233	Ace Audio Communications, Inc. P.O. Box 609 Hutto, TX 78634	San Antonio Sound & Light 207 Braniff San Antonio, TX 78216			
1	Crestron Data Center Digital Matrix Switcher Price Each Price Total Per Year Manufacturer Name Product No. Product Warranty	1		\$21,811.00 \$21,811.00 CRESTRON DM-MD6464 1 yr	\$22,500.00 \$22,500.00 CRESTRON MD-MD64X64 5 yr	\$24,000.00 \$24,000.00 CRESTRON DM-MD64X64 5 yr		
2	8-Channel DM 8G Fiber Input Blade Price Each Price Total Manufacturer Name Product No. Product Warranty	6		\$5,521.00 \$33,126.00 CRESTRON DMB-I-S 1 yr	\$5,625.00 \$33,750.00 CRESTRON DMB-I-S 5 yr	\$6,164.00 \$36,984.00 CRESTRON DMB-I-S 5 yr		
3	8-Channel DM 8G Fiber Output Blade Price Each Price Total Manufacturer Name Product No. Product Warranty	5		\$5,521.00 \$27,605.00 CRESTRON DMB-O-S 1 yr	\$5,625.00 \$28,125.00 CRESTRON DMB-O-S 5 yr	\$6,164.00 \$30,820.00 CRESTRON DMB-O-S 5 yr		
4	DM 8G Fiber Transmitter Price Each Price Total Manufacturer Name Product No. Product Warranty	46		\$1,111.00 \$51,106.00 CRESTRON DM-TX-201-S 1 yr	\$1,125.00 \$51,750.00 CRESTRON DM-TX-201-S 5 yr	\$1,233.00 \$56,718.00 CRESTRON DM-TX-201-S 5 yr		
5	DM 8G Fiber Receiver Price Each Price Total Manufacturer Name Product No. Product Warranty	36		\$1,111.00 \$39,996.00 CRESTRON DM-RMC-SCALER-S 1 yr	\$1,125.00 \$40,500.00 CRESTRON DM-RMC-SCALER-S 5 yr	\$1,233.00 \$44,388.00 CRESTRON DM-RMC-SCALER-S 5 yr		
6	1000' Fiber Cable roll Price Each Price Total Manufacturer Name Product No. Product Warranty	5		\$1,595.00 \$7,975.00 CRESTRON CRESFIBER8G-NP SP-1000 1 yr	\$1,500.00 \$7,500.00 CRESTRON CRESFIBER8G-NP-S P1000 5 yr	\$1,600.00 \$8,000.00 CRESTRON CRSFIBER-NP-SP1000 5 yr		
7	Fiber Optic Cable Connector (12 pack) Price Each Price Total Manufacturer Name Product No. Product Warranty	15		\$390.00 \$5,850.00 CRESTRON CRESFIBER-CONN SC50UM-12 1 yr	\$356.00 \$5,340.00 CRESTRON CRESFIBER-CONN-S 5 yr	\$391.00 \$5,865.00 CRESTRON CRESFIBER-CONN-SC50UM-12 5 yr		
8	DVI-D to VGA Converter Price Each Price Total Manufacturer Name Product No. Product Warranty	13		\$374.00 \$4,862.00 GEFEN DVI-D-VGA 1 yr	\$313.00 \$4,069.00 GEFEN EXT-DVI-2-VGAN 1 yr	\$242.00 \$3,146.00 KRAMER FC-32 7 yr		
9	HDMI-to-DVI-D adapter cable (3') Price Each Price Total Manufacturer Name Product No. Product Warranty	13		\$25.00 \$325.00 EXTRON 26-614-01 1 yr	\$25.00 \$325.00 EXTRON 26-614-01 1 yr	\$27.00 \$351.00 EXTRON 26-614-01 3 yr		
10	Materials Price Each Price Total	1		\$6,000.00 \$6,000.00	\$11,897.00 \$11,897.00	\$12,000.00 \$12,000.00		
11	Labor for Crestron Data Center Digital Matrix Switcher Price Each (hourly rate) Hours Price Total Labor Warranty			\$80.00 340 \$27,200.00 1 yr	\$55.00 400 \$22,000.00 1 yr	\$95.00 280 \$26,600.00 1 yr		
12	Crestron Programming for new Switcher Price Each (hourly rate) Hours Price Total Labor Warranty			\$125.00 76 \$9,500.00 1 yr	\$125.00 140 \$17,500.00 1 yr	\$155.00 60 \$9,300.00 1 yr		
13	Video Wall Processor Price Each Price Total Manufacturer Name Product No.	1		\$15,989.00 \$15,989.00 RGB SPECTRUM OW32	\$16,621.00 \$16,621.00 RGB SPECTRUM OW32	\$18,215.00 \$18,215.00 RGB SPECTRUM OMNIWALL 32		

City of San Antonio Bid Tabulation

Opened: October 16, 2013 For: Emergency Operations Center- A/V Digital Upgrade 6100003527		LM	Local	Non-Local	Local
Item	Description	Quantity	Digital Display Solutions, Inc. 12081 Starcrest Dr. San Antonio, TX 78247 210-404-1233	Ace Audio Communications, Inc. P.O. Box 609 Hutto, TX 78634	San Antonio Sound & Light 207 Braniff San Antonio, TX 78216
	Product Warranty		1 yr	3 yr	3 yr
14	Two Channel CrossXFormat input card	6			
	Price Each		\$899.00	\$941.00	\$1,032.00
	Price Total		\$5,394.00	\$5,646.00	\$6,192.00
	Manufacturer Name		RGB SPECTRUM	RGB SPECTRUM	RGB SPECTRUM
	Product No.		OW XI	OW IX	OW-XI
	Product Warranty		1 yr	3 yr	3 yr
15	Output card	12			
	Price Each		\$2,660.00	\$2,494.00	\$2,750.00
	Price Total		\$31,920.00	\$29,928.00	\$16,500.00
	Manufacturer Name		RGB SPECTRUM	RGB SPECTRUM	RGB SPECTRUM
	Product No.		OW SK	PW SK	OW-SK
	Product Warranty		1 yr	3 yr	3 yr
16	DVI-D to VGA Converter	12			
	Price Each		\$374.00	\$313.00	\$242.00
	Price Total		\$4,488.00	\$3,756.00	\$2,904.00
	Manufacturer Name		GEFEN	GEFEN	KRAMER
	Product No.		DVI-D-VGA	EXT-DVI-2-VGAN	FC-32
	Product Warranty		1 yr	1 yr	7 yr
17	Labor for Video Wall Processor				
	Price Each (hourly rate)		\$80.00	\$55.00	\$95.00
	Hours		115	115	60
	Price Total		\$9,200.00	\$6,325.00	\$5,700.00
	Labor Warranty		1 yr	1 yr	1 yr
18	Material for Video Wall Processor	1			
	Price Each		\$1,000.00	\$923.00	\$2,900.00
	Price Total		\$1,000.00	\$923.00	\$2,900.00
19	Crestron Programming for Video Wall Processor				
	Price Each (hourly rate)		\$125.00	\$125.00	\$155.00
	Hours		24	60	16
	Price Total		\$3,000.00	\$7,500.00	\$2,480.00
	Labor Warranty		1 yr	1 yr	1 yr
20	High Definition PTZ Camera system	6			
	Price Each		\$4,355.00	\$3,744.00	\$4,527.00
	Price Total		\$26,130.00	\$22,464.00	\$27,162.00
	Manufacturer Name		VADDIO	VADDIO	VADDIO
	Product No.		WALLVIEW HD19 DVI/HDMI	WALLVIEW HD19	WALLVIEW HD19 DVI/HDMI
	Product Warranty		1 yr	3 yr	2 yr
21	Labor for High Definition PTZ Camera system				
	Price Each (hourly rate)		\$80.00	\$55.00	\$95.00
	Hours		30	36	30
	Price Total		\$2,400.00	\$1,980.00	\$2,850.00
	Labor Warranty		1 yr	1 yr	1 yr
22	Material for HD PTZ Video Cameras	1			
	Price Each		\$200.00	\$3,130.00	\$900.00
	Price Total		\$200.00	\$3,130.00	\$900.00
	Manufacturer Name				
	Product No.				
	Product Warranty		1 yr		
	Will vendor be able to deliver and perform installation as specified in Section 004 Specifications?		Yes	Yes	Yes
	Payment Terms		2%, 10 Days	2%, 10 Days	0.5%, 30 Days
	Total		\$335,077.00	\$343,529.00	\$343,975.00
	Total Award		\$335,077.00		

Corrections for evaluation purposes were made to the following line items:
San Antonio Sound & Light: Item 15 vendor quoted 6 each.