



November 8, 2016

Mr. Dean Bayer, PE  
Construction Group Project Manager  
City of San Antonio – TCI Department  
114 W. Commerce, 9<sup>th</sup> Floor  
San Antonio, TX 78205

**Re: 2017-2018 Micro-Surface Task Order Package 10**

Dear Mr. Bayer:

On November 1, 2016, contractor bid proposals for the referenced project were opened and read aloud. Two bid proposals were submitted with no bids containing errors.

The low bidder for this contract is Intermountaion Slurry Seal, Inc. with a total base bid of \$640,434.00. Intermountain Slurry Seal is headquartered in North Salt Lake, Utah with several operating offices throughout the United States. Intermountain Slurry Seal has not worked with the City in recent years, but micro-surfacing is one of the services they provide. After review by the SBEDA office, it has been determined that Intermountain Slurry Seal has met the requirements set forth by the contract solicitation. Due to no knowledge of poor performance which would exclude Intermountaion from being recommended for award, LAN recommends the award of this contract to Intermountaion Slurry Seal, Inc. Below is a listing of the contractors who bid on the contract and their total base bids:

- |                                     |              |
|-------------------------------------|--------------|
| 1. Intermountaion Slurry Seal, Inc. | \$640,434.00 |
| 2. Viking Construcion, Inc.         | \$679,307.90 |

Attached herewith are the following:

- 1) One (1) pdf copy of the bid tabulations
- 2) One (1) pdf copy of the summary of the low bidder's prices, which is 2.9% below the responsive contractor's bid proposal average and 36% below the Engineers Estimate.

If you have any questions, please do not hesitate to contact me at 499-5082, or by email at [sjaniol@lan-inc.com](mailto:sjaniol@lan-inc.com).

Respectfully,

Stephen Aniol, P.E.  
Project Manager

Cc: Juan Romero  
Edward Solano

BID TABULATION				Intermountain Slurry Seal, Inc. 520 North 400 West North Salt Lake, UT 84054 801-532-8200		Viking Constructiton, Inc. 2592 Shell Rd. Georgetown, TX 78628 512-930-5777		Engineer's Estimate		Contractor Average	
Project: 2017-2018 Micro-Surface Task Order Package 10											
Bid Opening: Tuesday, November 1, 2016											
Owner: City of San Antonio Transportation & Capital Improvements Department											
Engineer: Lockwood, Andrews & Newnam, Inc. 10101 Reunion Place, Suite 200, San Antonio, Texas 78216-4165 (210) 499-5082 LAN Project No.: 120-11729-020											
ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	AVG UNIT PRICE	TOTAL
<b>BASE BID</b>											
239.2	MICROSURFACING (30 LBS per SY)	2,700	TON	\$197.00	\$531,900.00	\$211.00	\$569,700.00	\$325.00	\$877,500.00	\$204.00	\$550,800.00
533-A	ELIM EXIST PVMT MRK AND RAISED MARKERS (4")	1,000	LF	\$0.50	\$500.00	\$0.51	\$510.00	\$1.00	\$1,000.00	\$0.51	\$505.00
533-B	ELIM EXIST PVMT MRK AND RAISED MARKERS (8")	645	LF	\$1.00	\$645.00	\$1.22	\$786.90	\$1.00	\$645.00	\$1.11	\$715.95
533-C	ELIM EXIST PVMT MRK AND RAISED MARKERS (12")	400	LF	\$2.00	\$800.00	\$2.25	\$900.00	\$2.00	\$800.00	\$2.13	\$850.00
533-D	ELIM EXIST PVMT MRK AND RAISED MARKERS (24")	625	LF	\$3.00	\$1,875.00	\$3.44	\$2,150.00	\$4.00	\$2,500.00	\$3.22	\$2,012.50
533-E	ELIM EXIST PVMT MRK AND RAISED MARKERS (SYMBOL)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$65.00	\$1,300.00
533-G	ELIM EXIST PVMT MRK AND RAISED MARKERS (WORD)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$65.00	\$1,300.00
533-H	ELIM EXIST PVMT MRK AND RAISED MARKERS (RR-XING)	10	EA	\$288.00	\$2,880.00	\$288.00	\$2,880.00	\$250.00	\$2,500.00	\$288.00	\$2,880.00
535.1	4" WIDE YELLOW LINE	25,000	LF	\$0.38	\$9,500.00	\$0.38	\$9,500.00	\$0.35	\$8,750.00	\$0.38	\$9,500.00
535.2	4" WIDE WHITE LINE	30,000	LF	\$0.38	\$11,400.00	\$0.38	\$11,400.00	\$0.35	\$10,500.00	\$0.38	\$11,400.00
535.4	8" SOLID WHITE LINE	1,800	LF	\$0.85	\$1,530.00	\$0.83	\$1,494.00	\$0.85	\$1,530.00	\$0.84	\$1,512.00
535.5	12" WIDE WHITE LINE	600	LF	\$2.50	\$1,500.00	\$2.33	\$1,398.00	\$3.00	\$1,800.00	\$2.42	\$1,449.00
535.7	24" WIDE WHITE LINE	1,500	LF	\$5.50	\$8,250.00	\$5.30	\$7,950.00	\$6.00	\$9,000.00	\$5.40	\$8,100.00
535.12	WORD "ONLY"	25	EA	\$95.00	\$2,375.00	\$97.00	\$2,425.00	\$125.00	\$3,125.00	\$96.00	\$2,400.00
535.14	RAILROAD CROSSING SYMBOL	10	EA	\$450.00	\$4,500.00	\$450.00	\$4,500.00	\$500.00	\$5,000.00	\$450.00	\$4,500.00
535.16	STRAIGHT WHITE ARROW BICYCLE FACILITY	35	EA	\$100.00	\$3,500.00	\$100.00	\$3,500.00	\$90.00	\$3,150.00	\$100.00	\$3,500.00
535.17	BICYCLE RIDER SYMBOL	30	EA	\$250.00	\$7,500.00	\$250.00	\$7,500.00	\$150.00	\$4,500.00	\$250.00	\$7,500.00
535.22	WHITE SHARROW (BIKE SHARED LANE)	17	EA	\$112.00	\$1,904.00	\$112.00	\$1,904.00	\$150.00	\$2,550.00	\$112.00	\$1,904.00
535.23	WHITE ARROW (LEFT/RIGHT/STRAIGHT)	90	EA	\$25.00	\$2,250.00	\$83.00	\$7,470.00	\$95.00	\$8,550.00	\$54.00	\$4,860.00
537.1	TRAFFIC BUTTON (TYPE W)	350	EA	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$5.00	\$1,750.00
537.2	TRAFFIC BUTTON (TYPE Y)	350	EA	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$5.00	\$1,750.00
537.6	PAVEMENT MARKER (TYPE I-C)	4,000	EA	\$2.25	\$9,000.00	\$3.30	\$13,200.00	\$5.00	\$20,000.00	\$2.78	\$11,100.00
537.8	PAVEMENT MARKER (TYPE II A-A)	2,500	EA	\$2.25	\$5,625.00	\$3.30	\$8,250.00	\$5.00	\$12,500.00	\$2.78	\$6,937.50
537.9	PAVEMENT MARKER (TYPE II C-R)	300	EA	\$3.00	\$900.00	\$3.30	\$990.00	\$5.00	\$1,500.00	\$3.15	\$945.00
SUP 1	DOOR HANGERS	1	LS	\$10,000.00	\$10,000.00	\$500.00	\$500.00	\$1,000.00	\$1,000.00	\$5,250.00	\$5,250.00
SUP 2	POLICE OFFICER	200	HR	\$35.00	\$7,000.00	\$45.00	\$9,000.00	\$45.00	\$9,000.00	\$40.00	\$8,000.00
SUP 5	TCI AT WORK PROJECT SIGN	10	EA	\$400.00	\$4,000.00	\$170.00	\$1,700.00	\$250.00	\$2,500.00	\$285.00	\$2,850.00
SUP 6	PORTABLE CHANGEABLE MESSAGE SIGN (ELECTRONIC MESSAGE BOARD)	2	MO	\$2,500.00	\$5,000.00	\$1,800.00	\$3,600.00	\$2,000.00	\$4,000.00	\$2,150.00	\$4,300.00
<b>TOTAL BASE BID</b>					<b>\$640,434.00</b>		<b>\$679,307.90</b>		<b>\$1,000,000.00</b>		<b>\$659,870.95</b>

**BID TABULATION**

Project: 2017-2018 Micro-Surface Task Order Package 10

Bid Opening: Tuesday, November 1, 2016

Owner: City of San Antonio Transportation & Capital Improvements Department

Engineer: Lockwood, Andrews & Newnam, Inc.

10101 Reunion Place, Suite 200, San Antonio, Texas 78216-4165 (210) 499-5082

LAN Project No.: 120-11729-020

Intermountain Slurry Seal, Inc.  
520 North 400 West  
North Salt Lake, UT 84054  
801-532-8200

Engineer's Estimate

Unit Price Comparison

LOWEST RESPONSIVE BIDDER

ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	DELTA	% DELTA
<b>BASE BID</b>									
239.2	MICROSURFACING (30 LBS per SY)	2,700	TON	\$197.00	\$531,900.00	\$325.00	\$877,500.00	(\$128.00)	-39.4%
533-A	ELIM EXIST PVMT MRK AND RAISED MARKERS (4")	1,000	LF	\$0.50	\$500.00	\$1.00	\$1,000.00	(\$0.50)	-50.0%
533-B	ELIM EXIST PVMT MRK AND RAISED MARKERS (8")	645	LF	\$1.00	\$645.00	\$1.00	\$645.00	\$0.00	0.0%
533-C	ELIM EXIST PVMT MRK AND RAISED MARKERS (12")	400	LF	\$2.00	\$800.00	\$2.00	\$800.00	\$0.00	0.0%
533-D	ELIM EXIST PVMT MRK AND RAISED MARKERS (24")	625	LF	\$3.00	\$1,875.00	\$4.00	\$2,500.00	(\$1.00)	-25.0%
533-E	ELIM EXIST PVMT MRK AND RAISED MARKERS (SYMBOL)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$0.00	0.0%
533-G	ELIM EXIST PVMT MRK AND RAISED MARKERS (WORD)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$0.00	0.0%
533-H	ELIM EXIST PVMT MRK AND RAISED MARKERS (RR-XING)	10	EA	\$288.00	\$2,880.00	\$250.00	\$2,500.00	\$38.00	15.2%
535.1	4" WIDE YELLOW LINE	25,000	LF	\$0.38	\$9,500.00	\$0.35	\$8,750.00	\$0.03	8.6%
535.2	4" WIDE WHITE LINE	30,000	LF	\$0.38	\$11,400.00	\$0.35	\$10,500.00	\$0.03	8.6%
535.4	8" SOLID WHITE LINE	1,800	LF	\$0.85	\$1,530.00	\$0.85	\$1,530.00	\$0.00	0.0%
535.5	12" WIDE WHITE LINE	600	LF	\$2.50	\$1,500.00	\$3.00	\$1,800.00	(\$0.50)	-16.7%
535.7	24" WIDE WHITE LINE	1,500	LF	\$5.50	\$8,250.00	\$6.00	\$9,000.00	(\$0.50)	-8.3%
535.12	WORD "ONLY"	25	EA	\$95.00	\$2,375.00	\$125.00	\$3,125.00	(\$30.00)	-24.0%
535.14	RAILROAD CROSSING SYMBOL	10	EA	\$450.00	\$4,500.00	\$500.00	\$5,000.00	(\$50.00)	-10.0%
535.16	STRAIGHT WHITE ARROW BICYCLE FACILITY	35	EA	\$100.00	\$3,500.00	\$90.00	\$3,150.00	\$10.00	11.1%
535.17	BICYCLE RIDER SYMBOL	30	EA	\$250.00	\$7,500.00	\$150.00	\$4,500.00	\$100.00	66.7%
535.22	WHITE SHARROW (BIKE SHARED LANE)	17	EA	\$112.00	\$1,904.00	\$150.00	\$2,550.00	(\$38.00)	-25.3%
535.23	WHITE ARROW (LEFT/RIGHT/STRAIGHT)	90	EA	\$25.00	\$2,250.00	\$95.00	\$8,550.00	(\$70.00)	-73.7%
537.1	TRAFFIC BUTTON (TYPE W)	350	EA	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$0.00	0.0%
537.2	TRAFFIC BUTTON (TYPE Y)	350	EA	\$5.00	\$1,750.00	\$5.00	\$1,750.00	\$0.00	0.0%
537.6	PAVEMENT MARKER (TYPE I-C)	4,000	EA	\$2.25	\$9,000.00	\$5.00	\$20,000.00	(\$2.75)	-55.0%
537.8	PAVEMENT MARKER (TYPE II A-A)	2,500	EA	\$2.25	\$5,625.00	\$5.00	\$12,500.00	(\$2.75)	-55.0%
537.9	PAVEMENT MARKER (TYPE II C-R)	300	EA	\$3.00	\$900.00	\$5.00	\$1,500.00	(\$2.00)	-40.0%
SUP 1	DOOR HANGERS	1	LS	\$10,000.00	\$10,000.00	\$1,000.00	\$1,000.00	\$9,000.00	900.0%
SUP 2	POLICE OFFICER	200	HR	\$35.00	\$7,000.00	\$45.00	\$9,000.00	(\$10.00)	-22.2%
SUP 5	TCI AT WORK PROJECT SIGN	10	EA	\$400.00	\$4,000.00	\$250.00	\$2,500.00	\$150.00	60.0%
SUP 6	PORTABLE CHANGEABLE MESSAGE SIGN (ELECTRONIC MESSAGE BOARD)	2	MO	\$2,500.00	\$5,000.00	\$2,000.00	\$4,000.00	\$500.00	25.0%
<b>TOTAL BASE BID</b>					<b>\$640,434.00</b>		<b>\$1,000,000.00</b>		