

**City of San Antonio  
Bid Tabulation**

Opened: November 20, 2015				Non- Local	Non- Local
For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
<b>1</b>	<b>Akron Parts, Purchase and Delivery</b>				
1.2	Product Identification (Manufacturer)			Akron Brass Company	Akron
1.3	Percent of discount offered			38% List price guide 20% Parts price list	20% Parts price list
1.4	Type of Price Schedule & Title			List Price & Parts Price List List Price Guide	Parts Price List
1.5	Price Schedule #			List Price Guide	January 1, 2015
1.6	Date of Price Schedule: Effective Date: Valid to Date:			01-01-2015 through 12/31/2016	01-01-2015 through 12/31/2016
1.7	Discount is Based (i.e Distributor, Net, Wholesale)			List Price Guide	Distributor
<b>2</b>	<b>Akron Specified Parts Discount</b>				
2.1	88150020 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88150020 Akron Brass \$291.21 38% \$180.55 \$3,611.00	88150020 Akron \$204.41 20% \$163.53 \$3,270.56
2.2	88250012 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88250012 Akron Brass \$487.00 38% \$301.94 \$6,038.80	88250012 Akron \$319.62 20% \$255.70 \$5,113.92
2.3	88300009 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88300009 Akron Brass \$788.85 38% \$489.09 \$9,781.74	88300009 Akron \$530.89 20% \$424.71 \$8,494.24
2.4	88400429 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	4 Each		88400429 Akron Brass \$1,416.98 38% \$878.53 \$3,514.11	88400429 Akron \$1,416.98 20% \$1,133.58 \$4,534.34
2.5	91660001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	6 Each		91660001 Akron Brass \$197.00 38% \$122.14 \$732.84	91660001 Akron \$197.00 20% \$157.60 \$945.60
2.6	35780011 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	14 Each		35780011 Akron Brass \$297.77 20% \$238.22 \$3,335.02	35780011 Akron \$297.77 20% \$238.22 \$3,335.02
<b>Item 2</b>	<b>Subtotal</b>			<b>\$27,013.52</b>	<b>\$25,693.68</b>

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6100006342			Metro Fire Apparatus Specialists, Inc. 1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	Municipal Emergency Services, Inc. 16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	AAS Estimated Annual Quantity		
<b>3</b>	<b>Akron Labor Rate for Repair Services and Parts</b>			
3.1	Minor Repairs Hourly Labor Rate Price Total	20 Hours	\$85.00 \$1,700.00	\$92.50 \$1,850.00
3.2	Major Repairs Hourly Labor Rate Price Total	20 Hours	\$85.00 \$1,700.00	\$92.50 \$1,850.00
	Delivery		20-30 Days	30 Days
<b>Item 3</b>	<b>Subtotal</b>		<b>\$3,400.00</b>	<b>\$3,700.00</b>
<b>Items 2 &amp; 3</b>	<b>Subtotal</b>		<b>\$30,413.52</b>	<b>\$29,393.68</b>
<b>4</b>	<b>Elkhart Parts, Purchase and Delivery</b>			
4.1	Product Identification (Manufacturer)		Elkhart Brass Fire Fighting Equipment	Elkhart
4.2	Percent of discount offered		38%	42%
4.3	Type of Price Schedule & Title		List Price, Parts Price List F4 R.1	Parts Price List
4.4	Price Schedule #		F4 R.3	F4 R.1
4.5	Date of Price Schedule: Effective Date:      Valid to Date:		01-01-2016 through 12/31/2016	01-01-2016 through 12/31/2016
4.6	Price Schedule Column on which Discount is Based (i.e Distributor, Net, Wholesale)		List Price	Distributor
<b>5</b>	<b>Elkhart Specified Parts Discount</b>			
5.1	1667701 Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each	1667701 Elkhart \$464.00 38% \$287.68 \$575.36	1667701 Elkhart \$464.00 42% \$269.12 \$538.24
5.2	11673001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each	11673001 Elkhart \$151.53 38% \$93.95 \$187.90	11673001 Elkhart \$151.53 42% \$87.89 \$175.77
5.3	11743001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each	11743001 Elkhart \$83.91 38% \$52.02 \$104.05	11743001 Elkhart \$83.91 42% \$48.67 \$97.34
5.4	16981001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each	16981001 Elkhart \$100.98 38% \$62.61 \$125.22	16981001 Elkhart \$100.98 42% \$58.57 \$117.14
5.5	17112001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each	17112001 Elkhart \$193.92 38% \$120.23 \$240.46	17112001 Elkhart \$193.92 42% \$112.47 \$224.95

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6100006342		AAS	1745 Parana Dr. Houston, TX 77080-7115 713-692-0911		16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
5.6	17523001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		17523001 Elkhart \$137.21 38% \$85.07 \$170.14	17523001 Elkhart \$137.21 42% \$79.58 \$159.16
5.7	104950011 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		104950011 Elkhart \$33.91 38% \$21.02 \$42.05	104950011 Elkhart \$33.91 42% \$19.67 \$39.34
5.8	16340001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16340001 Elkhart \$318.05 38% \$197.19 \$394.38	16340001 Elkhart \$318.05 42% \$184.47 \$368.94
5.9	16959001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16959001 Elkhart \$72.89 38% \$45.19 \$90.38	16959001 Elkhart \$72.89 42% \$42.28 \$84.55
5.10	16999001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16999001 Elkhart \$84.48 38% \$52.38 \$104.76	16999001 Elkhart \$84.48 42% \$49.00 \$98.00
<b>Item 5</b>	<b>Subtotal</b>			<b>\$2,034.69</b>	<b>\$1,903.42</b>
	Delivery			15-20 Days	
	Warranty			5 Years	
<b>6</b>	<b>Elkhart Labor Rate for Repair Services and Parts</b>				
6.1	Minor Repairs Hourly Labor Rate Price Total	20 Hours		\$85.00 \$1,700.00	\$92.50 \$1,850.00
6.2	Major Repairs Hourly Labor Rate Price Total	20 Hours		\$85.00 \$1,700.00	\$92.50 \$1,850.00
	Delivery			20-30 Days	30 Days
	Warranty			5 Years	1 Year
<b>Item 6</b>	<b>Subtotal</b>			<b>\$3,400.00</b>	<b>\$3,700.00</b>
<b>Items 5 &amp; 6</b>	<b>Subtotal</b>			<b>\$5,434.69</b>	<b>\$5,603.42</b>
	<b>Items 1 - 6 Subtotal</b>			<b>\$35,848.21</b>	<b>\$34,997.10</b>

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For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
<b>7</b>	<b>Task Force Tips Parts, Purchase and Delivery</b>				
7.1	Product Identification (Manufacturer)			Task Force Tips	No Bid
7.2	Percent of discount offered			30%	No Bid
7.3	Type of Price Schedule & Title			List Price	No Bid
7.4	Price Schedule #			Lot-022 May 1, 2015	No Bid
7.5	Date of Price Schedule: Effective Date: Valid to Date:			May 01, 2015 through April 30, 2016	No Bid
7.6	Price Schedule Column on which Discount is Based (i.e Distributor, Net, Wholesale)			List Price	No Bid
<b>8</b>	<b>Task Force Tips Specified Parts Discount</b>				
8.1	TFTAB1STNX Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	17 Each		AB1STNX Task Force Tips \$2,110.00 30% \$1,477.00 \$25,109.00	No Bid
8.2	TFT-H-VOI Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each		H-VOI Task Force Tips \$425.00 30% \$297.50 \$4,462.50	No Bid
8.3	TFT-HML-TO Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each		HML-TO Task Force Tips \$850.00 30% \$595.00 \$8,925.00	No Bid
8.4	TFT-BL-TO Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each		BL-TO Task Force Tips \$550.00 30% \$385.00 \$5,775.00	No Bid
8.5	TFT-BL-BGH Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each		BL-BGH Task Force Tips \$970.00 30% \$679.00 \$10,185.00	No Bid
<b>Item 8</b>	<b>Subtotal</b>			<b>\$54,456.50</b>	

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Item	Description	AAS Estimated Annual Quantity		
<b>9</b>	<b>Task Force Tips Labor Rate for Repair Services and Parts</b>			
9.1	Minor Repairs	20		
	Hourly Labor Rate	Hours	\$85.00	No Bid
	Price Total		\$1,700.00	
9.2	Major Repairs	20		
	Hourly Labor Rate	Hours	\$85.00	No Bid
	Price Total		\$1,700.00	
	Delivery		15-20 Days	
	Warranty		5 Year	
	Payment Terms		Net 30	Net 30
<b>Item 9</b>	<b>Subtotal</b>		<b>\$3,400.00</b>	
<b>Items 8 &amp; 9</b>	<b>Subtotal</b>		<b>\$57,856.50</b>	
	Business Location		Metro Fire Apparatus Specialists, Inc. 17350 State HWY 249, Suite 249 Houston, TX 77064 7:30 AM to 4:30 PM	Municipal Emergency Services, Inc. 16511 Hedgecroft, Suite 200 Houston, TX 77060 8:00 AM to 5:00 PM
	Business Hours; Monday - Friday			