



City of San Antonio

Contract Summary Sheet

Date: 1/14/2021
Agenda Item: 20-7160

Name/Title (Caption as shown on agenda): Annual Contract for B2GNOW Software for EDD 6100013342 MC	
Brief Description of Item(s) and Use: This contract will provide for the Economic Development and Public Works Departments with a maintenance and support agreement for the B2GNow Diversity Management system used by the City to meet its business diversity and prevailing wage tracking program requirements. Additionally, this contract provides the City with a one-way feed of vendor information into the Central Vendor Registration System so that Small, Minority and Woman Owned Businesses can be targeted for bidding opportunities.	
These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.	
Total \$:	\$86,400.00 annually for initial term; \$435,570.00 contract term
Contract Period:	Upon award through December 31, 2023 with two, one-year renewal options
Method of Procurement:	Sole Source
Price Trend:	10.27% increase from previous year due to annual fee escalation
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Ask Reply, Inc. dba B2GNOW, 725 West McDowell Road, Phoenix, AZ 85007
Previous Contractor(s):	Ask Reply, Inc. dba B2GNOW, 725 West McDowell Road, Phoenix, AZ 85007
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be awarded, monitoring for SBEDA, DBE and prevailing wage contract requirements would not operate to the degree it does today, until replacement software was identified. In addition, the data from B2GNow would have to be transferred to a new system and all users, both City staff and COSA vendors, would have to be trained on a new system to meet SBEDA, DBE and prevailing wage contract requirements.

**Using
Department (s):**

Economic Development and Public Works Departments