

AN ORDINANCE 2017-05-25-0376

**AUTHORIZING THE NEGOTIATION AND EXECUTION
OF A CONTRACT TO PROVIDE THE DAILY
OPERATION OF RIVER BARGES AND RIVER BARGE
CONCESSIONS ON THE SAN ANTONIO RIVER TO
BEGIN ON OCTOBER 1, 2017.**

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WHEREAS, a Request for Proposals (RFP) was issued on March 1, 2017 to solicit an operator for the City's new fleet of 43 new electric powered barges on the downtown and museum reach portions of the San Antonio River; and

WHEREAS, the City selected an evaluation committee comprised of 14 members representing the diverse users of the barge concession, various industries and organizations that the river barge operation would significantly impact; and

WHEREAS, the co-chairs of the committee were Assistant City Manager Carlos Contreras and City Auditor Kevin Barthold; and

WHEREAS, on March 30, 2017, five proposals were received:

1. Rio SA Cruises (current operator);
2. Buena Vista Barges (Mery and Associates);
3. San Antonio River Cruises, Inc (Entertainment Cruises, Chicago);
4. Go Rio San Antonio, LLC (partnership among Landry's, Hope Andrade, and Lisa's Cantina y Café, Inc.); and
5. San Antonio Alamo Cruises (Hornblower Cruises in California); and

WHEREAS, all proposals were deemed responsive and all five respondents were interviewed by the evaluation committee on April 11th; and

WHEREAS, the result of the evaluation committee's review and assignments for economic terms, Local Preference, Veterans Preference, and SBEDA resulted in the top two respondents being separated by 1.02 points; and

WHEREAS, the City Council heard presentations from Go Rio San Antonio LLC and San Antonio River Cruises, Inc. on May 17, 2017 during a B Session, and had the opportunity to ask questions of both proposers and City staff; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The City Manager or her designee, or the Director of Center City Development and Operations or his designee is hereby authorized to negotiate and execute a concession contract ("Contract") with Go Rio San Antonio, LLC. to provide the daily operation of river barges and river barge concessions on the San Antonio River to begin on October 1, 2017. The contract terms shall be consistent with City of San Antonio RFP 17-072, the proposal submitted by Go Rio San Antonio, LLC. and verbal commitments made by Go Rio San Antonio, LLC. during the B Session held on May 17, 2017.

SECTION 2. If an agreement, as first reviewed and approved by the City Attorney, is not signed by both parties within thirty (30) days from the effective date of this ordinance then the City Manager or her designee will make a determination whether continued negotiations are in the best interest of the City. If it is determined that further negotiations are not in the City's best interest an item shall be presented to City Council for authorization to begin negotiations with a different party or to take another course of action.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

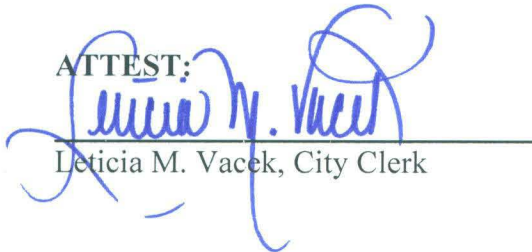
SECTION 4. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

PASSED AND APPROVED this 25th day of May, 2017.



M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	3						
Date:	05/25/2017						
Time:	12:41:28 PM						
Vote Type:	Other: Go Rio						
Description:	An Ordinance authorizing the negotiation and execution of a contract to provide the daily operation of river barges and river barge concessions on the San Antonio River to begin on October 1, 2017. [Carlos Contreras, Assistant City Manager; Kevin Barthold, City Auditor]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x			x	
Cris Medina	District 7		x				
Ron Nirenberg	District 8			x			
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				x