

ORDINANCE 2020-12-03-0854

APPROVING THE SAN ANTONIO ECONOMIC DEVELOPMENT  
FOUNDATION 3RD AND 4TH QUARTER 2020 BUSINESS PLAN.

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**WHEREAS**, since 2010, the City of San Antonio (the “City”) has contracted with the San Antonio Economic Development Foundation (“SAEDF”) for economic development services to enhance the City’s focus on corporate retention and recruitment; and

**WHEREAS**, in 2016, the City and SAEDF realigned the goals and metrics of their Economic Service Agreement (“Agreement”) to incorporate the Forefront San Antonio Action Plan (“Forefront SA”). The Agreement requires development of an annual Business Plan approved by the respective governing boards of both City and SAEDF; and

**WHEREAS**, in early March 2020, City Council approved the SAEDF 1<sup>st</sup> and 2<sup>nd</sup> Quarter Business Plan which was to continue implementation of industry-led initiatives in cybersecurity, biomedical/healthcare, advanced manufacturing, aerospace, new energy, and a strong focus on recruitment of high wage jobs; and

**WHEREAS**, as a result of the COVID-19 pandemic, SAEDF has shifted its approach in the 3<sup>rd</sup> and 4<sup>th</sup> Quarter of 2020 to focus on business retention efforts and become a partner in the City’s Recovery and Resiliency Plan, supporting small business outreach and providing real-time business intelligence regarding training needs and employment opportunities as part of the Train for Jobs workforce program; and

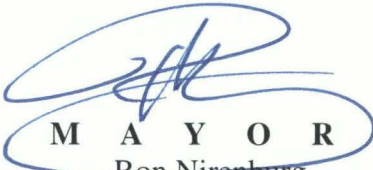
**WHEREAS**, the attached 3<sup>rd</sup> and 4<sup>th</sup> Quarter 2020 Business Plan is being submitted by City staff for approval in accordance with the requirements of the Agreement. **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The San Antonio Economic Development Foundation 3<sup>rd</sup> and 4<sup>th</sup> Quarter 2020 Business Plan is hereby approved. A copy of the Business Plan is attached to this Ordinance as **Attachment I**.

**SECTION 2.** This Ordinance shall be effective upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage.

**PASSED AND APPROVED** this 3<sup>rd</sup> day of December 2020.



**M A Y O R**  
Ron Nirenburg


**ATTEST:**



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Tina J. Flores, City Clerk

**APPROVED AS TO FORM:**



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Andrew Segovia, City Attorney



## City of San Antonio

### City Council

December 03, 2020

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**Item: 22**

**Enactment Number:**

**File Number: 20-6703**

**2020-12-03-0854**

Ordinance approving the San Antonio Economic Development Foundation 3rd and 4th Quarter 2020 Business Plan. [Carlos Contreras; Assistant City Manager; Alejandra Lopez, Director, Economic Development]

Councilmember John Courage made a motion to approve. Councilmember Clayton H. Perry seconded the motion. The motion passed by the following vote:

**Aye:** 11 Nirenberg, Treviño, Andrews-Sullivan, Viagran, Rocha Garcia, Gonzales, Cabello Havrda, Sandoval, Pelaez, Courage and Perry