

City of San Antonio Bid Tabulation

Opened: For: 6100010022	April 23, 2018 SAPD Single Engine Turbine Helicopter	AAS	Non-Local
			Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
Item	Description	Quantity	
1	Helicopter - Single Engine Turbine	1	
A	Price Each	Each	\$5,795,015.00
	Price Total		\$5,795,015.00
4.2.1	Make & Model Offered: Number of Blades Number of Seats Color		Airbus, AS350B3 (H125) 3 6 Gray
4.2.5	Delivery		282 Calendar Days
4.2.9	Anticipated Modifications:		No
4.2.10	Certifications Included: FAA Approved Standard Airworthiness Certificate FAA Approval of all Equipment & Accessories-Standard Airworthiness Certificate. FAA Approved ("STC"), or an FAA "337" field approval Other:		Yes Yes Yes NA
A	Anticipated Airworthiness Directives Met at Delivery List any Airworthiness Directives: Estimated Cost of Compliance with Anticipated Airworthiness Directives, if any: Price Each Price Total	1 Each	Yes None \$0.00 \$0.00
4.2.11			
A	Graphic- Attachment E Price Each Price Total	1 Each	\$7,010.00 \$7,010.00
4.2.12			
4.2.13	Estimated empty weight: Estimated internal and external useful loads: Minimum of 2370 lbs of useful loads: Internal External		2,885 lbs 2,370 lbs 3,317 lbs
4.2.15	Warranty - Airframe		AHI Standard Airframe Warranty: 3 years/2000 hours with one year of labor
	Warranty - Standard Engine		SAFRAN Standard Engine Warranty: 3 Years/2000 hours excludes labor and shipping
4.3.5.23	Three (3) warranty for Troll Downlink System		\$8,631.00
A.1	Total Helicopter		\$5,810,656.00

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C 4.5	Training & Travel First & Second Progress Inspections Travel Expenses: For 3 people per inspection: First inspection/PDR and Second inspection at 1/2 completion with two nights stay		
	Round Trip Airfare—Coach per Person Price Each Price Total	6 Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$3,900.00
	Hotel per Person (1st- 3 X 2 Nights) + (2nd - 3 X 2 Nights) Price Each Price Total	12 Each (per Night)	\$160.00 \$1,920.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip) Price Each Price Total	18 Each/Day	\$59.00 \$1,062.00
	Car Rental Price Per Cars/2Days Price Total	2 2 Cars/2 Days	\$150.00/Car/Day \$300.00 \$600.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
C	Travel Cost (First & Second Progress Inspections) - Sub-Total:		\$7,482.00
C 4.5	Training & Travel Third Progress Inspections Travel Expenses: For 5 people at: Third inspection – Acceptance and delivery with 3 nights stay. *Airfare for Acceptance will not apply for 2 City mechanics driving a City truck to location.		
	Round Trip Airfare—Coach per Person Price Each Price Total	3 Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$1,950.00
	Hotel per Person (5 People X 3 Nights) Price Each Price Total	5 Each	\$160.00/Night \$480.00 \$2,400.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip) Price Each Price Total	22.5 Days	\$59.00 \$1,327.50
	Car Rental Price Per Cars/2Days Price Total	2 2 Cars/3 Days	\$150.00/Car/Day \$450.00 \$900.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
C	Travel Cost (Third Progress Inspection) - Sub-Total:		\$6,577.50

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B Standard Pilot Training Price Per Student 4.6.2 Number of training Days if greater than 5 days. Price Each Price Total		2 Each	Included with Aircraft purchase \$0.00
C Travel Cost Round Trip Airfare—Coach per Person Price Each Price Total Hotel per Person (2 Each X 5 @ \$160.00 /Night) Price Each Price Total Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip) Price Per Student @ \$59.00 per Diem Price Total Car Rental Price Per Car Price Total		2 Each 2 Each 2 Students	\$650.00 \$1,300.00 \$800.00 \$1,600.00 \$531.00 \$1,062.00 \$150.00 \$750.00
C Travel Cost Sub-Total: (Standard Pilot Training)			\$4,712.00
B Additional Mechanics airframe maintenance training courses for 2 students. Price Per Student 4.6.5 Number of training days. Price Each Price Total		2 Each	(Consecutive -2 weeks Airframe and 1 week Engine) 15 Days \$8,843.50 \$17,687.00
C Travel Cost 4.6.4 4.6.5 Round Trip Airfare—Coach per Student (1 Mechanic and 2 Additional) Price Each Price Total 4.6.4 4.6.5 Hotel per Person Price Each Price Total Meal Per Diem/Student per trip Price Per Student Price Total Car Rental -3 week rental Price Per Car Price Total		3 Each 3 Each 3 Student/Day 2 Car/Day	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$1,950.00 \$160.00 /Day and includes weekend \$3,040.00 \$9,120.00 \$59.00/Day \$1,770.00 \$5,310.00 \$150.00 /Car/Day \$3,000.00 \$6,000.00
C Travel Cost - Sub-Total			\$22,380.00

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B 4.6.6 B C	Recurrency flight training courses for 20 students 1-12 months after delivery of helicopter. Price Per Student. Number of training days. Price Each Price Total Travel Cost Round Trip Airfare—Coach per Student Price Each Price Total Hotel per Student Price Each Price Total Meal Per Diem/Student per trip Price Per Student Price Total Car Rental Price Per Car Price Total	20 Each 20 Each 20 Each 20 Students 10 Cars/Day	 Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$13,000.00 \$160.00 /Day \$480.00 \$9,600.00 4 days plus 1/2 day travel each way \$59.00 \$7,080.00 \$150.00/Car/Day \$600.00 \$6,000.00
C	Travel Cost - Subtotal		\$35,680.00
B 4.4.5 C	Recurrency flight training courses for 20 students conducted 12-24-months after delivery of helicopter. Price Per Student. Number of training days. Price Each Price Total Travel Cost Round Trip Airfare—Coach per Student Price Each Price Total Hotel per Student Price Each Price Total Meal Per Diem/Student per trip Price Per Student Price Total Car Rental Price Per Car Price Total	20 Each 20 Each 20 Each 20 Students/Day 10 Cars/Day	 3 Days \$9,959.05 \$199,181.00 Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$13,000.00 \$160.00 /Day \$480.00 \$9,600.00 \$59.00/Day \$354.00 \$7,080.00 \$150.00/Day/Car \$600.00 \$6,000.00
C	Travel Cost Total:		\$35,680.00

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4.7	Demonstrations compliance: Minimum 5 days and Maximum of 10 days. Dealer Name: Address: Prompt Payment Discount		Yes Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052 NET 30
B.1 C.2 D	Total Training Cost: Add All B Totals Total Travel Cost: Add All C Totals Total: (A.1 Helicopter,B.1 Training, C.1 Travel)		\$406,564.00 \$112,511.50 \$6,329,731.50
4.4	TRADE-IN CREDIT For 2006 Model; Eurocopter-AS350B3 Helicopter-Serial# 4101 Total time provided by City		(\$755,000.00) 2,275.4 as of 4/09/2018
	Total Award		\$5,574,731.50