

**City of San Antonio Bid Tabulation**

Opened: June 26, 2019				
For: Annual Contract for Water Softener Preventive Maintenance and Solar Salt for the Convention Center			<b>Local</b>	<b>Non-Local</b>
6100011674			JG	
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Quantity</b>	Salt Exchange, Inc. 4231 Director Dr. San Antonio, TX 78219 (210) 333-4625	Ernesto Varela dba Rainbow Water Purification 12002 Cassandra Lane Houston, TX 77064
1	Purchase and Delivery of Water Softener Solar Salt Price Per Pound Total Price Brand Bags Per Pallet Pounds Per Bag	91,000	\$0.1313 \$11,948.30 Southwest 63 40	\$0.1250 \$11,375.00 RWP 63 40
2	Monthly Preventive Maintenance of Each Triple Parallel Water Softener. Price Per Each Total Price	24	\$139.00 \$3,336.00	\$2,960.00 \$71,040.00
3	Corrective Repairs Hourly Labor Rate I: Regular Working Hours Price Per Each Total Price	16	\$125.00 \$2,000.00	\$149.00 \$2,384.00
4	Hourly Labor Rate II: After Hours Price Per Each Total Price	16	\$190.00 \$3,040.00	\$184.00 \$2,944.00
5	Corrective Repairs Parts % - Mark-up cost over vendor cost  Estimated amount for Repairs		30% \$2,600.00	10% \$2,200.00
	Payment Terms		Net 30 \$0.00	1%, 10 Day
	Estimated Annual Total		\$22,924.30	\$89,942.99
<b>Estimated Annual Award</b>			<b>\$22,924.30</b>	