

City of San Antonio Bid Tabulation

Opened: May 18, 2018 For: LAWNMOWERS, EDGERS, CHAIN SAWS, PARTS AND SERVICE					
6100010006		JR	Local	Local	Local
			James Lawnmower 5034 Rigsby San Antonio, TX 78222 210-648-0182	DeWinne Equipment Company 11002 Bandera Road San Antonio, TX 78250 210-684-5296	John H Sorola, Inc 523 W Cypress San Antonio, TX 78212 210-224-8597
Item	Description	Quantity			
<b>1</b>	<b>BRIGGS &amp; STRATTON</b>				
<b>A)</b>	<b>Parts</b>				
1.1a	Percent of discount offered		16%	10%	20%
1.1b	OR Dealer Cost plus Mark-Up				
2	Product Identification (Manufacturer)		Briggs & Stratton	Briggs & Stratton	Briggs & Stratton
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	Dealer
4	Price Schedule Number		C-Systems	1	Distributor Price File
5	Date of Price Schedule		1/5/2018	2/28/2018	10/1/2017
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	List	List Price
7	Warranty		30 days	90 days	60 days
<b>B)</b>	<b>Labor and Service</b>	12			
1	Labor Rate for Service (annual estimate 12 hours)		\$30.00	\$60.00	\$65.00
	Price Total		\$360.00	\$720.00	\$780.00
	Labor and Service Subtotal		\$360.00	\$720.00	\$780.00
<b>C)</b>	<b>Specified Items for evaluation purposes only</b>				
<b>2</b>	<b>ECHO</b>				
<b>A)</b>	<b>Parts</b>				
1.1a	Percent of discount offered		16%	10%	15%
1.1b	OR Dealer Cost plus Mark-Up				
2	Product Identification (Manufacturer)		Echo	Echo	Echo
3	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	Dealer
4	Price Schedule Number		C-Systems	1	Distributor Price File
5	Date of Price Schedule		1/8/2018	Sep-17	9/12/2017
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	F: Top List	List Price
7	Warranty		\$30.00	90 days	60 days
<b>B)</b>	<b>Labor and Service</b>	50			
	Labor Rate for Service (annual estimate 50 hours)		\$30.00	\$75.00	\$65.00
	Price Total		\$1,500.00	\$3,750.00	\$3,250.00
	Labor and Service Subtotal		\$1,500.00	\$3,750.00	\$3,250.00
<b>C)</b>	<b>Specified Items for evaluation purposes only</b>				
<b>3</b>	<b>GRAVELY</b>				
<b>A)</b>	<b>Parts</b>				
1.1a	Percent of discount offered		No Bid	12%	No Bid
1.1b	OR Dealer Cost plus Mark-Up				
2	Product Identification (Manufacturer)			Gravely	
3	Type of price schedule (dealer, jobber, etc.)			Dealer	
4	Price Schedule Number			1	
5	Date of Price Schedule			7/1/2017	
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)			F: Map Price	
7	Warranty			90 days	
<b>B)</b>	<b>Labor and Service</b>				
1	Labor Rate for Service (annual estimate 10 hours)			\$60.00	
	Price Total			\$600.00	
	Labor and Service Subtotal			\$600.00	
<b>C)</b>	<b>Specified Items for evaluation purposes only</b>				
<b>4</b>	<b>HONDA</b>				
<b>A)</b>	<b>Parts</b>				
1.1a	Percent of discount offered		15%	No Bid	20%
1.1b	OR Dealer Cost plus Mark-Up				
2	Product Identification (Manufacturer)		Honda		Honda
3	Type of price schedule (dealer, jobber, etc.)		Dealer		Dealer
4	Price Schedule Number		C-Systems		Distribution Price File
5	Date of Price Schedule		1/8/2018		12/30/2017
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List		List Price
7	Warranty		\$30.00		60 days
<b>B)</b>	<b>Labor and Service</b>	60			
1	Labor Rate for Service (annual estimate 60 hours)		\$39.00		\$65.00
	Price Total		\$2,340.00		\$3,900.00
	Labor and Service Subtotal		\$2,340.00		\$3,900.00
<b>C)</b>	<b>Specified Items for evaluation purposes only</b>				

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Item	Description	Quantity		
<b>5</b>	<b>REDMAX</b>			
<b>A) Parts</b>			No Bid	No Bid
1.1a	Percent of discount offered			15%
1.1b	OR Dealer Cost plus Mark-Up			
2	Product Identification (Manufacturer)			Redmax Dealer
3	Type of price schedule (dealer, jobber, etc.)			Distribution Price File
4	Price Schedule Number			12/30/2017
5	Date of Price Schedule			List Price
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)			60 days
7	Warranty			
<b>B) Labor and Service</b>		75		
1	Labor Rate for Service (annual estimate 75 hours)			\$65.00
	Price Total			\$4,875.00
	Labor and Service Subtotal			\$4,875.00
<b>C) Specified Items for evaluation purposes only</b>				
<b>6</b>	<b>SHINDAIWA</b>			
<b>A) Parts</b>				
1.1a	Percent of discount offered		16%	10%
1.1b	OR Dealer Cost plus Mark-Up			15%
2	Product Identification (Manufacturer)		Schindaiwa Dealer	Echo Dealer
3	Type of price schedule (dealer, jobber, etc.)			Shindaiwa Dealer
4	Price Schedule Number		C-Systems 1	Distributor Price File
5	Date of Price Schedule		1/8/2018	7/1/2017
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	F: Top List
7	Warranty		30	90 days
<b>B) Labor and Service</b>		30		
1	Labor Rate for Service (annual estimate 30 hours)		\$30.00	\$60.00
	Price Total		\$900.00	\$1,800.00
	Labor and Service Subtotal		\$900.00	\$1,800.00
<b>C) Specified Items for evaluation purposes only</b>				
<b>7</b>	<b>SNAPPER</b>			
<b>A) Parts</b>				No Bid
1.1a	Percent of discount offered			15%
1.1b	OR Dealer Cost plus Mark-Up			
2	Product Identification (Manufacturer)		Snapper Dealer	Snapper Dealer
3	Type of price schedule (dealer, jobber, etc.)			Distributor Price File
4	Price Schedule Number		C-Systems 1/8/2018	10/9/2017
5	Date of Price Schedule		List	List Price
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)			60 days
7	Warranty		30	
<b>B) Labor and Service</b>		20		
1	Labor Rate for Service (annual estimate 20 hours)		\$39.00	\$65.00
	Price Total		\$780.00	\$1,300.00
	Labor and Service Subtotal		\$780.00	\$1,300.00
<b>C) Specified Items for evaluation purposes only</b>				
<b>8</b>	<b>STIHL</b>			
<b>A) Parts</b>				No Bid
1.1a	Percent of discount offered		15%	15%
1.1b	OR Dealer Cost plus Mark-Up			
2	Product Identification (Manufacturer)		Stihl Dealer	Stihl Dealer
3	Type of price schedule (dealer, jobber, etc.)			Distributor Price File
4	Price Schedule Number		C-Systems 1/8/2018	4/26/2018
5	Date of Price Schedule		List	List Price
6	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)			60 days
7	Warranty		30	
<b>B) Labor and Service</b>		68		
1	Labor Rate for Service (annual estimate 68 hours)		\$39.00	\$65.00
	Price Total		\$2,652.00	\$4,420.00
	Labor and Service Subtotal		\$2,652.00	\$4,420.00
<b>C) Specified Items for evaluation purposes only</b>				
<b>PICKUP AND SERVICE HOURS:</b>				
1	Parts will be available for pick up within _____ calendar days after receipt of order.		3	3
2	Business hours are from _____ A.M. to _____ P.M. _____ days per week.		8 am to 5pm / 5 days per week	8am to 5pm / 5 days per week
	Prompt Payment Discount		2% 10 Net 30 Days	Net 30 Days