

RFP Life Insurance Score Summary	Maximum Points	Dearborn National Life Insurance Company 1020 31st Street, Downers Grove, IL 60515	Metropolitan Life Insurance Company 200 Park Avenue, New York, NY 10166	Minnesota Life Insurance Company 400 Robert Street North, St. Paul, MN 55105
A - Experience, Background, Qualifications	20	19.25	13.75	19.75
B - Proposed Plan	30	26.50	18.25	27.50
A - B SUB-TOTAL	50	45.75	32.00	47.25
C - Price Schedule	15	15.00	5.00	10.98
D - SBEDA - SBE Protégé Mentorship Incentive Program	20	0.00	0.00	0.00
C - D SUB-TOTAL	35	15.00	5.00	10.98
E - Local Preference Program	10	0.00	0.00	0.00
E SUB-TOTAL	10	0.00	0.00	0.00
F - VOSB Preference Program	5	0.00	0.00	0.00
F SUB-TOTAL	5	0.00	0.00	0.00
TOTAL SCORE	100	60.75	37.00	58.23
RANK BASED ON TOTAL SCORE		1.00	3.00	2.00